CITY OF DULUTH, MINNESOTA



2016 ADOPTED ANNUAL BUDGET



Duluth was chosen by Fox Sports North, in conjunction with the National Hockey League's Minnesota Wild to host the 2016 Hockey Day Minnesota. Hockey Day Minnesota was originated in 2007 by the Minnesota Wild to celebrate the game that has made Minnesota the State of Hockey. On February 6, thousands of people flocked to Bayfront Park in Duluth where a specially constructed rink with a backdrop of the Aerial Lift Bridge, the Great Lakes Aquarium, and Lake Superior was set to host outdoor hockey games. Two high school hockey games were played on the rink, the first between Duluth Denfeld and Eveleth-Gilbert, and the second between Duluth East and Lakeville North. Thousands cheered and Duluth's iconic Aerial Lift Bridge horn sounded when goals were scored. Fox Sports North had numerous on-air personalities reporting throughout the day. Former National Hockey League players and commentators were on set live from Bayfront Park. Millions of viewers throughout Minnesota, Wisconsin, Iowa, and North and South Dakota watched as Fox Sports North broadcasted the games live and debuted stories of Duluth's unique tradition of outdoor youth hockey.

Budget cover photos courtesy of Fox Sports North and Steve Forslund

CITY OF DULUTH

2016 Approved Annual Budget

<u>MAYOR</u> Emily Larson

CITY COUNCILORS

Gary Anderson Zack Filipovich Jay Fosle Elissa Hansen Howie Hanson Noah Hobbs Barb Russ Joel Sipress Em Westerlund

CHIEF ADMINISTRATIVE OFFICER David Montgomery



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INTRODUCTION



City of Duluth Finance Department

411 West First Street • Room 107 • Duluth, Minnesota • 55802-1190 218-730-5460 • Fax: 218-730-5919

January 1, 2016

Members of the Duluth City Council And Other Interested Parties

Dear Reader,

The City of Duluth budget process is a disciplined practice which uses the strengths of highly skilled leaders to set City priorities while seeking strategic financial solutions and opportunities to achieve these priorities. The 2016 budget was completed in accordance with the City's budget policies, city charter and the State of Minnesota's truth in taxation laws.

The budget process began with Mayor Don Ness presenting the proposed general fund budget and tax levy to the City Council on September 10, 2015. The City Council approved the proposed maximum tax levy on September 28, 2015. Finance committee meetings were scheduled in October, November, and December where City departments and authorities presented their budgets as well as strengths, opportunities, and future challenges. On December 7, 2015 a truth in taxation hearing was held in the Duluth City Council Chambers at 7:00 pm to allow citizens time for public comment and questions. The final 2016 budgets, budget appropriations, tax levies, capital improvement plan, and bonding intent and plan were approved by Council on December 14, 2015.

Included in the 2016 budget presentation to the City Council was an overview of the City's financial status, discussion on the budget drivers to be considered, and the broad goals and assumptions to be used. These items are outlined below:

Financial Status Overview:

- **General Fund Reserve** increased \$10.6 million since 2008 from a negative \$1.3 million to an ending balance of \$9.3 million in 2015.
- **General Fund Budget** has grown at a moderate pace since 2010 increasing at an average annual rate of one percent.
- **General Obligation Debt** repaid primarily by tax levies has decreased dramatically since 2009 to \$54.56 million due mainly to the payoff of street improvement debt.
- **OPEB Liability** has been reduced to \$129 million, far lower than the 2005 actuarial study projection of \$400 million.
- An OPEB Trust was created in 2008 to finance retiree health care costs. City contributions are invested through the State Board of Investment. Assets have grown significantly since 2008 and are now in excess of \$43 million.

Budget Drivers:

• State Budget Considerations

- o LGA
- Levy limits
- Employee Expenses
 - CBA's for all unions
 - Health insurance premiums
 - Retiree insurance
- Economy
 - Expanding tax base
 - \circ Sales tax
 - Building permits and fees

Framework Goals and Assumptions:

- Nominal increase in overall property tax levy.
- New tax base growth from economic development will translate into tax rate decreases for property owners.
- Increased wages for City employees. In response to past years of financial difficulties, average
 wage increases across all City bargaining units were held to less than 1% annually while City
 employees continued to provide top quality services to Duluth's citizens despite working with
 limitations on staffing levels and continued increases in customer demands. The 2016 budget
 includes slightly above statewide average wage increases for new CBA contracts.
- Additional \$500 thousand in parks and trails maintenance funds over last year's levels to help assure users that parks and trails will remain attractive outdoor recreation assets for years to come.
- Decreased retiree healthcare insurance costs. Savings arise as pre-65 retirees transfer off the City's active employee plan paid for with a combination of City and employee cost share funds, to the Medicare supplement plan which is significantly funded with Federal Medicare dollars.

The 2016 budget approvals were endorsed by the City Council, led by Council President Emily Larson. Emily Larson left her post as Council President and on January 4, 2016 was sworn in as Duluth's first female Mayor. Mayor Larson's inauguration speech can be found by following the link below.

2016 Inauguration Speech http://www.duluthmn.gov/mayor/2016-inauguration/

The 2016 budget continues the application of strong and consistent financial principles that have been utilized to improve and strengthen the City's financial health and create budget stability over the past eight years. The City budget process embraces a series of principles which provide the foundation to short and long-term planning and have helped the City dramatically improve its financial health during a very turbulent and challenging period. Key principles in the City's financial stability include budget discipline; organizational and process reengineering using core competencies to seek out improvements in operational efficiency and effectiveness; seeking strategic solutions to financial opportunities such as the creative conversion of the over-65 plan to a Medicare supplement, the creations and funding of an OPEB trust to finance long-term retiree costs, the reduction of general fund revenue volatility; a focus on debt management through cautious borrowing and attention to interest rate opportunities all while protecting the City's bond rating; and seeking out the best employees both internally and externally to capitalize on diverse, innovative talents and ideas.

Throughout the budget process, employees dedicate numerous hours to innovative thinking for ways to achieve City priorities with a minimal effect on taxpayer dollars. A sincere appreciation goes out to managers, staff, and finance personnel who work collaboratively to develop a budget which reflects the annual priorities of the City.

Sincerely,

Innfer Carloon

Jennifer Carlson, Manager Budget and Fiscal Analysis

City of Duluth Strengths, Challenges, and Opportunities

Thanks to the talent and dedication of City staff and in cooperation with community partners, we are not only able to strategically plan for challenges but also make progress on the larger goals of economic growth and fiscal health. Heading into 2016, the City staff are working diligently to capitalize on the City's numerous strengths while strategically planning to solve the City's challenges.

Strengths:

- In 2015 Duluth's economic market value grew by 8% indicating a strong resurgence in real estate values post-recession. The City continues to work with developers to finalize proposed development agreements and construction plans.
- In December 2015, the Duluth City Council approved a development agreement with Cirrus Aircraft Corp. The agreement will enable Cirrus to expand its production of piston engine planes and jet aircraft resulting in the creation of at least 150 union wage and benefit jobs.
- Maurices' new \$70 million corporate headquarters is scheduled to open in May 2016 and expected to add 150 new jobs.
- Due to strong job growth in aviation, engineering, skilled manufacturing and other sectors, Duluth's unemployment rate dropped to 3.6%; its lowest level since 1999.
- Standard & Poors and Moody's recognized Duluth's fiscal discipline and financial health in their latest reports and renewed the City of Duluth's AA and Aa2 bond ratings with a stable outlook.

Parks and Trails

Duluth is rapidly becoming known as one of the premier outdoor and trails cities in the country, a designation that is attracting new visitors and generating additional economic development opportunities. In 2014, Duluth was voted "Best Town in America" by Outside magazine. As the City develops its wide ranging trail system, we recognize the need to provide corresponding resources to maintain and protect these new amenities as well as our longstanding existing parks and trails. The 2016 Budget provides for an additional \$500 thousand in parks and trails maintenance funds over last year's levels to help assure users that these parks and trails will remain attractive outdoor recreation assets for years to come.

Challenges:

- The City of Duluth had an agreement with the Fond du Lac Band to share revenues from the Band's downtown casino. The City used the revenues from the casino to pay for street improvements and street related debt service. In 2009 the National Indian Gaming Commission ruled that Fond du Lac could stop making its annual payments to the City. In July 2015, final judgment was made in the court case between the Fond du Lac Band and the City of Duluth. The District Court issued an order granting the Band retrospective relief for the period of 2009 to 2011. Given the resource limitations the City faces, an annual decision will be made to prioritize enhanced street maintenance versus street reconstruction.
- The Duluth Police Department continues to partner with law enforcement agencies to seize and arrest drug traffickers. With strong support of local organizations, citizens, and businesses, the Duluth Police Department and City Attorney's Office closed down the Last Place on Earth a notorious retailer of synthetic drugs. This closure greatly reduced the area's nuisance and crime problems while helping increase business downtown.
- As the local economy continues to expand, hundreds of new jobs are being created. We are now seeing signs of population growth that Duluth has not seen in over 60 years. With this growth comes a new set of challenges including housing, workforce recruitment, and growing income inequality. These challenges are closely interconnected and we will address them concurrently and proactively.

Street and Road System

The condition of Duluth's street and road system remains one of the biggest unmet challenges. We made significant progress on our road system given the severe limitations on available resources for street funding, but the essence of the problem remains. Given the resource limitations we face, we are focusing on maintaining the system we have today rather than rebuild new street sections in 2016. Duluth taxpayers gain a much greater benefit per dollar expended through maintenance measured by total miles of improved road surface than by expending the limited resources available on full resurfacing or reconstruction. Ultimately our roads will need to be fully rehabilitated to gain long-term benefit and cost effectiveness. But until a more permanent and appropriately funded street program can be established, utilizing the bulk of the street fee dollars, not needed for street debt repayment, for enhanced street maintenance is the most beneficial use. Over the past two years we have identified newly available resources from positive budget performance and asked Council for one-off additional budget appropriations to apply these funds to enhanced street maintenance. This year we are providing for that level of maintenance resources from the street fee in the initial budget for the Street Maintenance Fund.

Housing

Rising housing demand coupled with inadequate new housing starts has brought us to the verge of a housing crisis. Because housing supply has not kept up with demand, we see a lack of quality options for new residents, increased rents on substandard housing, and increased conversions of single family homes into rental units.

To meet rising demand, we must add 1,000 new or fully renovated units by the end of 2017; and a total 2,300 by 2020. We must increase availability of housing options including senior housing, multi-family units, micro apartments, as well as new single family homes. We must also address perceived barriers to investment including availability of building sites, cost of construction, and access to financing.

Workforce

Across the county, workforce availability is becoming a significant challenge in many industries. This new reality represents an historic opportunity to bring new jobs to Duluth and give our local employers a huge advantage over their competition. By coordinating training partnerships between employers, area schools, and colleges, we can demonstrate real value to employers by effectively meeting their skill needs. Best of all, by meeting these needs, we give our young people the opportunity to step into great paying careers right here in Duluth.

Inequality

Perhaps the most important reason to be intentional and proactive in regards to workforce challenges are the related issues of poverty and income inequality which continues to burden our community and the nation. We must build better pathways to help people in poverty to grow the skill sets needed by employers so they can create a better life for themselves and their families while making positive contributions to our community. We must proactively engage with the labor community, especially the building trades, to ensure that we are developing a deep bench of trained and qualified workers. We must proactively engage with communities of color and ensure every resident has equal access to opportunities. We must proactively engage with local schools, colleges and universities to ensure the skills they are teaching match the needs of our employers. We can't guarantee success for anyone – but we should be able to guarantee everyone has equal access to opportunities in Duluth.

Duluth's reputation is improving as a "can do" city that tackles its toughest problems. In 2014, Minnesota's Leaders in Public Policy named the City of Duluth their Local Government of the Year.

Our success in solving problems is now creating exciting new opportunities.

Opportunities:

Over five years of planning has gone into developing the St Louis River Corridor and the exciting opportunities are now ready to come to life.

A Healthy River - A Healthy Future

Residents of the St. Louis River Corridor value their unique and distinctive living experiences. Many of the neighborhoods in the corridor feel like small close-knit villages rather than urban neighborhoods, fostering a strong sense of belonging and pride by residents.

Lincoln Park – West Duluth – Irving – Fremont – Fairmont – Norton Park – Smithville – Riverside – Morgan Park – Gary New Duluth – Fond Du Lac

Each of the neighborhoods features distinctive strengths. The common thread is access to an amazing natural resource which is too often overlooked in Duluth – the St. Louis River. There's no question that if not for Lake Superior, Duluth would be defined as a river city.

St. Louis River Corridor – Visioning and Recent/Upcoming Progress

Five years ago, City staff began to prioritize attention on this magnificent river corridor. In June of 2009, a 'St. Louis River Summit' was organized which brought together 70 stakeholders to develop a comprehensive vision for the area. The lively discussion focused on both big ideas on vision for the area, as well as practical project oriented initiatives.

From the discussion, seven working groups continued the conversation creating specific action plans which have inspired some amazing initiatives and projects. Implementation started slowly but is now gaining speed. The St. Louis River

corridor can be a perfect case study on how a community can successfully weave together residential, industrial, recreational and environmental considerations with each component enhancing and supporting the others for the benefit of the entire community and region. The river is the thread that pulls all these unique attributes together.

St. Louis River Corridor – Environmental Stewardship

The St. Louis River was once in dire condition. The health of the eco-system compromised the water, the river bed and surrounding land laden with toxic remnants of a heavy industrial history. The river has required many years of intensive remediation, a major shift of common practices and a commitment to stewardship by the whole community. Because of these efforts, the St. Louis River is again a place to fish, kayak and take in a beautiful riverfront.

An even more aggressive cleanup effort is planned over the next ten years. The St. Louis River estuary was designated as an area of concern in 1989 as one of the 43 most polluted sites across the Great Lakes. Today we have committed to de-listing the area of concern by the year 2025. In doing so, we'll have achieved the largest and most significant de-listing in North America and the most significant environmental accomplishment in the history of our city.

The environmental health of the river is key to the broader vision that is emerging - both to enhance the practical use of the river for fishing and recreation, but equally important to celebrate our stewardship. The environmental damage of the river has historically been a source of embarrassment but now we have committed to a nationally significant project that reflects our common commitment to protect the freshwater resource that we are blessed with.

St. Louis River Corridor – Infrastructure Improvements

No area of the city has seen more public investment than the St. Louis River corridor. This investment in infrastructure is the foundation for private investment and job growth that we want to encourage. Key investments have included critical street and utility improvement projects, parks and trails, schools, environmental cleanup of brownfields and extending public infrastructure to foster industrial development sites.

St. Louis River Corridor – Jobs and Economy

When our vision comes to life, the St. Louis River corridor will see tremendous job growth across multiple sectors with exciting opportunities to create light industrial and skilled manufacturing jobs. This area offers amazing strengths as a modern industrial park including over 1,000 acres of potential industrial sites; extensive under-utilized utility infrastructure; shipping capacity and waterfront industrial sites; extensive rail availability; and a skilled, loyal workforce that continues Duluth's proud industrial heritage.

The City, DEDA and the Port Authority have been working closely with State, Federal and private partners to make some very aggressive moves to clean up old industrial land to make it project ready for industrial expansion. In the past decade over \$20 million has been invested in acquisition, environmental cleanup and new infrastructure. These efforts prove that job growth and environmental stewardship can go hand in hand. An abundance of project ready sites greatly strengthens our business recruitment efforts to bring new manufacturing jobs to Duluth.

St. Louis River Corridor – Tourism

Another element of economic revitalization is to make the St. Louis River an outdoor recreation and environmental education destination. Just as Canal Park has become a premier tourist destination in Minnesota, the St. Louis River recreation hub will become Duluth's next great visitor experience bringing millions of dollars into our local economy and greatly enhancing amenities for residents of the surrounding neighborhoods.

Spirit Mountain, Lake Superior Zoo and Indian Point Campground components serve as focal points for the outdoor recreation hub. Our goal is to make a seamless, well integrated family experience using the amazing natural attributes of the three sites. A world class trail system and significantly improved river access linking these sites to one another and to the broader surroundings will provide days-worth of activities to people of all ages and abilities. The most exciting aspect of this new recreation and education hub is it features fun, healthy, inexpensive and in many cases, free options for folks to get out and experience that natural beauty of the area. Instead of spending millions to build tourist attractions, we will invest in quality experiences that can be enjoyed by both visitors and locals.

St. Louis River Corridor – Looking Forward with Housing Initiatives and Neighborhoods

In other parts of the country, people pay millions to have access to resort towns. Along the St. Louis River, you can have all that and a \$120,000 mortgage with opportunities to canoe and kayak, ski, mountain bike, snowmobile, fish and hunt, and have world class trails right outside their back door.

Demographic studies show the St. Louis River neighborhoods are aging quickly and we must be deliberate about creating market demand for housing. This will inspire a new generation of home buyers to choose these neighborhoods. It should be our common goal for when a young family moves to our town, local realtors are sure to show homes along the corridor because of the wealth of outdoor experiences in these close-knit, affordable neighborhoods.

Fifteen years ago, Lakeside and Lester Park neighborhoods faced the same demographics challenge. A large percent of those homes were owned by seniors. Today, the neighborhoods are booming and have become a magnet for young families. As our economy grows, we have the same opportunity in the St. Louis River neighborhoods. This is our moment to create a vibrant future for these neighborhoods and for Duluth.

City of Duluth Financial Principles

The 2016 budget continues the application of strong and consistent financial principles that have been utilized to improve and strengthen the City's financial health and create budget stability over the past eight years. These principles have provided the foundation to our short and long-term financial planning and have helped the City dramatically improve its financial health during a very turbulent and challenging period. These principles include:

- **Budget Discipline** that discipline encompasses several ideas including conservative revenue expectations, making difficult spending prioritization decisions, applying zero based budget concepts, aggressively challenging existing budget assumptions and emphasizing the need for spending rationales or return on investment analysis, tightly managing staffing level fluctuations and individual hiring decisions and creating a culture of budget accountability.
- Organizational and Process Reengineering means striving toward a culture of every employee thinking, "How can I do things better and more efficiently today?" This culture focuses on identifying the organization's core competencies and seeks out improvements in operational efficiency and effectiveness by the constant reassessment of processes and procedures, the targeted application of technology and appropriate optimization of attrition opportunities.
- Willingness to Seek Strategic Solutions to Financial Opportunities look for opportunities to bring about change to major assumptions, programs or structural impediments to improve or secure long-term financial security. Examples include the restructuring of our retiree health care program, creative conversion of the over-65 plan to a Medicare supplement, creation and funding of an OPEB trust to finance long-term

retiree costs, reduction of general fund revenue volatility and professionalizing the management of our enterprise fund operations.

- Focus on Debt Management through judicious use of borrowing, attention to interest rate opportunities, taking a rainy day approach to the use of windfalls or other significant proceeds realizations and jealously protect the City's bond rating.
- Seek Out the Best Employees both internally and externally. Be willing to look out of the box in the search for new talent with unusual or non-standard backgrounds. Provide opportunities for internal staff to move up or across existing job channels to realize their full potential. Utilize attrition to improve the team's capabilities and capacity whether from external or internal talent.

Profile of Duluth, MN



Duluth is the seat of St. Louis County, the largest city in the northern two-thirds of Minnesota, and the fourth largest city in the state. It is located on the western tip of Lake Superior and its city limits encompass 67 square miles of land and nearly 50 square miles of water. Situated on a hillside along Lake Superior's north shore, Duluth is 23 miles long and eight miles wide at its broadest point. It is considered a regional center for Northern Minnesota, Northwest Wisconsin, Upper Michigan, and Lower Ontario.

The City is built into a steep rocky hillside, with an elevation change of approximately 900 feet, and temperatures that can vary greatly from season to season and even day to day, due to the proximity of Lake Superior. January has an average low temperature of 2°F and July has an average high temperature of 76°F. The average snowfall is 85 inches and the

average precipitation is 31 inches.

Duluth was voted Outside magazine's best outdoors town in America. The City of Duluth provides 128 municipal parks with a total of 6,834 acres of city parkland, 14 hiking trails which boast 178 miles, 2 ski hills, 16 designated trout streams and Lake Superior, the world's largest freshwater lake by surface area. 3.5 million people visit Duluth annually.





Once dependent on heavy industry for its economic health, Duluth has diversified and is now a strong center for shipping, tourism, culture, education, health care, retail sales, technology, and aviation.

Higher education opportunities include the University of MN, Duluth, the College of St. Scholastica, Lake Superior College and Duluth

Business University. 32% of the adult population in Duluth has a bachelor's degree or higher.

After reaching a population peak of 107,312 in 1960, Duluth's 2013 population of 86,128, as estimated by the US Census Bureau, has remained relatively flat since the 1990 census. The labor

force is estimated at 45,773, with 43,052 employed. Unemployment has steadily fallen since the 2010 peak of 7.6% to the current level of 3.6%.

There are 37,873 housing units in Duluth. The median income is \$43,064, while the average median income for state of Minnesota is \$59,836.

Additional demographics, principal employers and property taxpayers can be found in the appendix.



City of Duluth Minnesota – 2016 Budget

Form of Government

Duluth adopted its first home-rule charter in March 1900. This charter provided for the Mayor-Alderman form of government. On December 1912, the voters of Duluth voted out the charter and replaced it with the 1912 Home Rule Charter – adopting the Commission form of government. The Commission form of government ended on June 1956 at which time the Mayor-Council form of government went into effect, in accordance with the mandate of the voters expressed at the municipal election March 1956. The current form of government is still Mayor-Council as amended September 1964.

ELECTED OFFICIALS

| Mayo | or – Emily Larson | January 2016 | to | January 2020 |
|-----------------|-------------------|--------------|----|--------------|
| <u>Councile</u> | ors at Large | | | |
| | Zack Filipovich | January 2014 | to | January 2018 |
| | Elissa Hansen | January 2016 | to | January 2020 |
| | Noah Hobbs | January 2016 | to | January 2020 |
| | Barb Russ | January 2014 | to | January 2018 |
| District (| Councilors | | | |
| 1 | Gary Anderson | January 2016 | to | January 2020 |
| 2 | Joel Sipress | January 2014 | to | January 2018 |
| 3 | Em Westerlund | January 2016 | to | January 2020 |
| 4 | Howie Hanson | January 2014 | to | January 2018 |
| 5 | Jay Fosle | January 2016 | to | January 2020 |

APPOINTED OFFICIALS

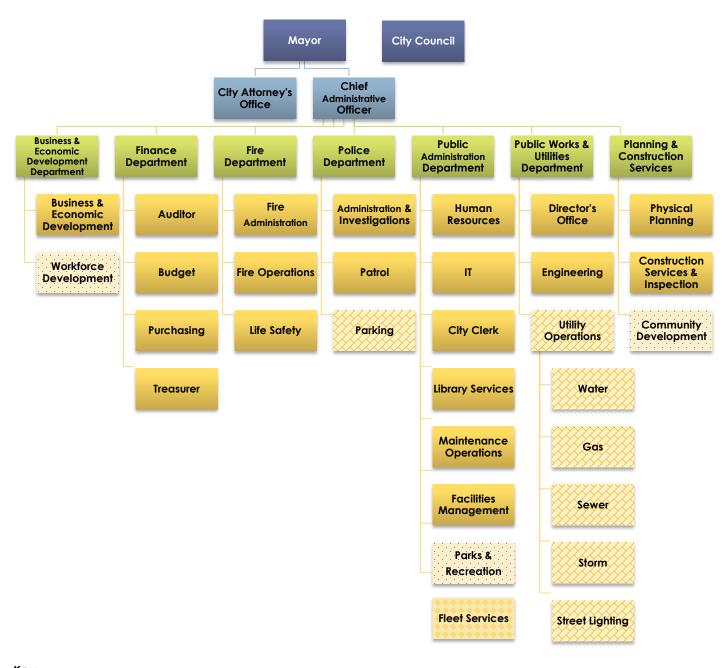
Brandy Ream

Spirit Mountain

| Chief Administrative Officer | | <u>City Department Heads</u> | | | |
|------------------------------|----------------|------------------------------|--------------------|--|--|
| David Montgomery | | Chief Financial Officer | Wayne Parson | | |
| <u>City Attorney</u> | | Public Administration | Jim Filby Williams | | |
| Gunnar Johnson | | Business & Econ Dev | Heather Rand | | |
| | | Planning & Comm Dev | Keith Hamre | | |
| <u>Authorities Directo</u> | <u>rs</u> | Fire | Vacant | | |
| Airport | Tom Werner | Police | Vacant | | |
| DECC | Daniel Russell | Public Works & Utilities | James Benning | | |
| DTA | Dennis Jensen | | | | |
| | | | | | |

CITY OF DULUTH ORGANIZATION CHART

The City, as authorized by City Charter, may have up to nine operating departments with divisions as appropriate within those departments. Most city departments are within the General Fund, with a few exceptions that cross fund lines.



Key General Fund

Enterprise

Special Revenue

Internal Service

CITYWIDE PERSONNEL SUMMARY Fulltime, Permanent Positions

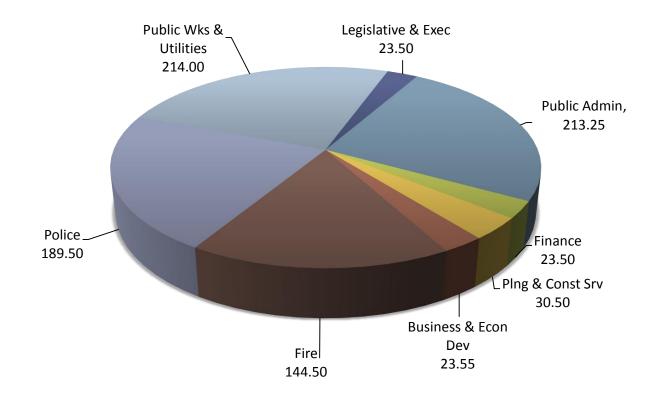
| Department/Division | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------------|----------------|----------------|----------------|------------------|
| LEGISLATIVE AND EXECUTIVE | | | | |
| City Council | 0.00 | 0.00 | 0.00 | 0.00 |
| Mayor Office | 3.00 | 3.00 | 4.00 | 4.00 |
| Chief Administrative Officer | 2.50 | 2.50 | 2.50 | 2.50 |
| Attorney's Office | 15.00 | 16.00 | 17.00 | 17.00 |
| DEPARTMENT TOTAL | 20.50 | 21.50 | 23.50 | 23.50 |
| PUBLIC ADMINISTRATION | | | | |
| Human Resources | 12.00 | 12.00 | 12.00 | 11.75 |
| Management Information Systems | 20.00 | 22.00 | 21.00 | 21.00 |
| City Clerk | 8.00 | 8.00 | 7.00 | 7.00 |
| Maintenance Operations | 70.50 | 69.40 | 68.60 | 69.60 |
| Library Services | 49.00 | 49.00 | 46.50 | 46.50 |
| Parks and Recreation | 10.00 | 10.00 | 9.75 | 11.75 |
| Facilities Management | 19.00 | 20.30 | 25.30 | 25.30 |
| Fleet Services | 18.50 | 18.35 | 18.35 | 18.35 |
| Safety and Training | 1.00 | 1.00 | 1.00 | 1.00 |
| Energy Management | 1.00 | 1.00 | 1.00 | 1.00 |
| DEPARTMENT TOTAL | 209.00 | 211.05 | 210.50 | 213.25 |
| FINANCE | | | | |
| Budget Office | 3.25 | 3.00 | 3.00 | 3.00 |
| Assessor's Office | 1.00 | 0.00 | 0.00 | 0.00 |
| Auditor's Office | 7.50 | 8.50 | 8.50 | 9.50 |
| Purchasing | 2.00 | 2.00 | 2.00 | 2.00 |
| Treasurer's Office | 12.00 | 10.00 | 9.00 | 9.00 |
| DEPARTMENT TOTAL | 25.75 | 23.50 | 22.50 | 23.50 |
| PLANNING & CONSTRUCTION SERVICES | | | | |
| Physical Planning | 7.20 | 7.20 | 7.17 | 6.67 |
| Building Inspection | 17.00 | 17.00 | 17.00 | 17.50 |
| Community Development | 6.83 | 6.83 | 6.83 | 6.33 |
| DEPARTMENT TOTAL | 31.03 | 31.03 | 31.00 | 30.50 |
| BUSINESS & COMM DEV RESOURCES | | | | |
| Business Development | 7.25 | 6.50 | 5.50 | 5.50 |
| Workforce Development | 22.00 | 22.00 | 19.00 | 18.05 |
| DEPARTMENT TOTAL | 29.25 | 28.50 | 24.50 | 23.55 |
| | | | | |

CITYWIDE PERSONNEL SUMMARY Fulltime, Permanent Positions

| epartment/Division | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------------|----------------|----------------|----------------|------------------|
| FIRE DEPARTMENT | | | | |
| Fire Administration | 3.00 | 4.00 | 3.00 | 4.50 |
| Firefighting Operations | 124.00 | 127.00 | 130.00 | 130.00 |
| Life Safety | 11.00 | 11.00 | 10.00 | 10.00 |
| SAFER Grant | 3.00 | 0.00 | 0.00 | 0.00 |
| DEPARTMENT TOTAL | 141.00 | 142.00 | 143.00 | 144.50 |
| POLICE DEPARTMENT | | | | |
| Administration, Investigative, Patrol | 178.50 | 178.50 | 178.50 | 180.50 |
| Parking | 8.00 | 8.00 | 8.00 | 9.00 |
| DEPARTMENT TOTAL | 186.50 | 186.50 | 186.50 | 189.50 |
| PUBLIC WORKS & UTILITIES | | | | |
| Public Works Operations | | | | |
| Director' Office | 0.40 | 0.40 | 0.40 | 0.40 |
| Engineering | 16.20 | 16.10 | 16.05 | 16.25 |
| Public Works Subtotal | 16.60 | 16.50 | 16.45 | 16.65 |
| Utilities Operations | | | | |
| Water and Gas | 137.39 | 132.60 | 128.65 | 129.15 |
| Sewer | 36.11 | 39.33 | 36.93 | 35.80 |
| Stormwater | 25.65 | 25.52 | 26.87 | 27.30 |
| Street Lighting | 5.00 | 5.10 | 5.10 | 5.10 |
| Utilities Subtotal | 204.15 | 202.55 | 197.55 | 197.35 |
| DEPARTMENT TOTAL | 220.75 | 219.05 | 214.00 | 214.00 |
| TOTAL CITY EMPLOYEES | 863.78 | 863.13 | 855.50 | 862.30 |

CITYWIDE PERSONNEL SUMMARY

2016 Permanent FTE's by Department



| | 2013 | 2014 | 2015 | 2016 | Difference |
|----------------------------------|--------|--------|--------|----------|------------|
| Department | Budget | Budget | Budget | Approved | 2015/2016 |
| Legislative & Executive | 20.50 | 21.50 | 23.50 | 23.50 | 0.00 |
| Public Administration | 209.00 | 211.05 | 210.50 | 213.25 | 2.75 |
| Finance | 25.75 | 23.50 | 22.50 | 23.50 | 1.00 |
| Planning & Construction Services | 31.03 | 31.03 | 31.00 | 30.50 | -0.50 |
| Business & Economic Development | 29.25 | 28.50 | 24.50 | 23.55 | -0.95 |
| Fire Department | 141.00 | 142.00 | 143.00 | 144.50 | 1.50 |
| Police Department | 186.50 | 186.50 | 186.50 | 189.50 | 3.00 |
| Public Works & Utilities | 220.75 | 219.05 | 214.00 | 214.00 | 0.00 |
| | | | | | |
| TOTAL | 863.78 | 863.13 | 855.50 | 862.30 | 6.80 |

BUDGET HIGHLIGHTS

BUDGET PROCESS

The budget process began with Mayor Don Ness presenting the proposed general fund budget and tax levy to the City Council on September 10, 2015. The City Council approved the proposed maximum tax levy on September 28, 2015. Finance committee meetings were scheduled in October, November, and December where City departments and authorities presented their budgets as well as strengths, opportunities, and future challenges. On December 7, 2015 a truth in taxation hearing was held in the Duluth City Council Chambers at 7:00 pm to allow citizens time for public comment and questions. The final 2016 budgets, budget appropriations, tax levies, capital improvement plan, and bonding intent and plan were approved by Council on December 14, 2015.

BUDGET CALENDAR

BUDGET TRAINING

If you are in need of training on the New World budget system or need a refresher on "how to" please contact the Budget Office. Sessions will be scheduled as needed/requested.

DEPARTMENT BUDGET DEVELOPMENT AND SUBMISSION

We will be using the City's financial management system, New World, to develop and submit 2016 budget proposals. Instructions will be mailed, as well as available as a document attachment of the Budget Accounts screen in the system. Divisions/Departments are asked to submit staffing requests, expense proposals, and revenue estimates per these instructions. Due dates by fund type are as follows:

June 19 General fund revenue

| July 20 | General fund staffing requests and expense proposals, special revenue, internal |
|---------|---|
| | service, debt: and capital funds |

July 31 Enterprise funds including utilities; street lighting; golf

ADMINISTRATIVE REVIEW

Week of Administrative review of department revenue budget proposals June 22

Weeks of Department budget proposals will be reviewed by the Administration. July 20&27

CAPITAL BUDGETS

| July 24 | Instructions and packets sent out to departments |
|-----------|--|
| August 10 | CIP and CEP committee meetings will be scheduled |
| Oct-Nov | Capital Improvement presentation to City Council |

MAYOR'S PRESENTATION TO COUNCIL

Sept 10 Proposed levy and budget resolutions on council agenda

Sept (14,28) Council sets preliminary budget and maximum property tax levy

COUNCIL BUDGET REVIEW

Sept – Nov Departmental presentations schedule set by Finance Committee Chair of the Council

TRUTH IN TAXATION MEETINGS

- **Dec 7** Truth in Taxation hearing
- Dec 14 Council approves final budgets and levies to become effective January 1

PROPERTY TAX LEVY REVENUES

The **City's final property tax levy** (not including the Parks referendum levy) certified to the County was \$21,630,792; an increase of 7.68% over the 2015 levy. The increase will mean a 1.74% change in the tax rate due to growth in tax capacity.

The City's levy breakdown is shown below along with the impact on the average homeowner.

| | 20 | 15 Approved Levy | 20 | 16 Approved Levy | С | hange In Levy | % Change in Total City Levy | Impact on Tax Rate |
|---------------------------------------|----|---------------------|----|---------------------|-----|------------------|--------------------------------|-----------------------|
| General Operations Levy | | | | | | | | |
| General Operations | \$ | 12,864,500 | \$ | 13,567,600 | \$ | 703,100 | 3.50% | 1.08% |
| New Growth | \$ | - | \$ | 411,300 | \$ | 411,300 | 2.05% | 0.00% |
| Provision for Tax Delinquency | \$ | 150,000 | \$ | 150,000 | \$ | - | | |
| Total General Operations Levy | \$ | 13,014,500 | \$ | 14,128,900 | \$1 | ,114,400 | 5.55% | 1.08% |
| Capital Projects Levy | | | | | | | | |
| Debt Service | \$ | 6,574,300 | \$ | 6,574,300 | \$ | - | | 0.00% |
| Infrastructure Permanent Improvements | \$ | 280,000 | \$ | 280,000 | \$ | - | | |
| Total Capital Projects Levy | \$ | 6,854,300 | \$ | 6,854,300 | \$ | - | 0.00% | 0.00% |
| Street Light Levy | \$ | 220,000 | \$ | 647,592 | \$ | 427,592 | 2.13% | 0.66% |
| Total City Property Tax Levy | \$ | 20,088,800 | \$ | 21,630,792 | \$1 | ,541,992 | 7.68% | 1. 74 % |
| Parks Referendum Levy | \$ | 2,600,000 | \$ | 2,600,000 | \$ | - | 0.00% | 0.00% |

2016 Approved Property Tax Levy

INCREASE IN AVERAGE HOMESTEAD (\$159,600) ANNUAL CITY PROPERTY TAX BILL

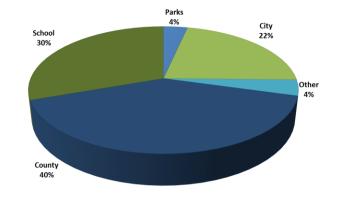
| 2015 City Property Taxes | \$ 518 | |
|---------------------------------|-----------|--|
| 2016 Property Taxes as Approved | \$ 527 | |
| Approved Annual Increase | \$ 9 | |

In addition, the City, on behalf of three special taxing districts, approved levy requests as follows: the **Duluth Transit Authority** in the amount of \$1,491,900; the **Housing and Redevelopment Authority** in the amount of \$974,879; and **Parks Fund** in the amount of \$2.6 million as approved in a voter referendum. These levies are separate on the property tax statement and are not included in the city levy.

Property tax bills for Duluth residents are comprised of the taxes levied for the City of Duluth, St. Louis County, the School District, the Parks Fund, and several other smaller taxing districts. The City's portion is the smallest portion of the big three at 26% of the total. The chart below shows an average resident's property tax bill with the breakdown by taxing entity.

| Taxing Entity | 201 | 6 Proper | ty Taxes | |
|------------------------------|-----|----------|----------|--|
| City of Duluth (incl. Parks) | \$ | 527 | 26% | |
| St. Louis County | \$ | 839 | 40% | |
| School District 709 | \$ | 633 | 30% | |
| Other Entities | \$ | 84 | 4% | |
| Total Average Bill | \$ | 2,083 | 100% | |

*Based on Market Value of \$159,600



Answers to other property tax questions you may have...

What is the purpose of the Truth in Taxation Public Hearing?

The truth in taxation hearing is an opportunity for the public to provide comment on the City's proposed budget and property tax levy for the year 2016 prior to its approval.

How do I read my Truth in Taxation Statement I received in the mail?

The statement is a comparison of your actual 2015 tax bill with the proposed tax bill for 2016. The numbers are based on the property tax levy proposals by St. Louis County, the School District, other taxing districts, as well as the City of Duluth. It also factors in any changes in your property's market value and tax rate classification. The County mails these statements out to individual property owners to show the impact of all property tax proposals on a resident's tax.

Who can I talk to about my property's market value?

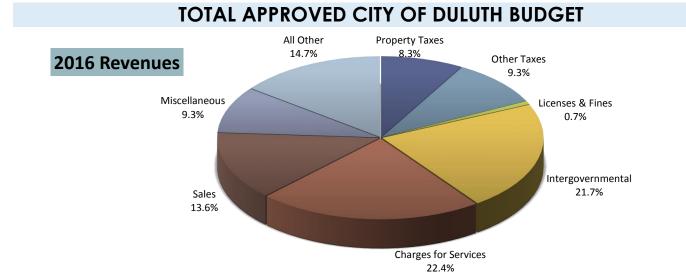
The St. Louis County Assessor's Office can answer your questions about market value. The Assessor's Office telephone number is 218.726.2300. Also, you can search for properties, access property related information, and view frequently asked questions on the St. Louis County website: <u>http://www.stlouiscountymn.gov/LANDPROPERTY/Taxes</u>.

What services do property taxes fund?

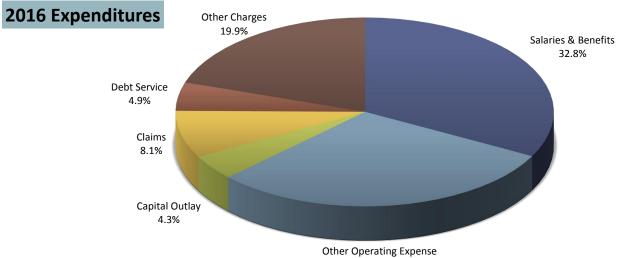
Approximately 1/3 goes to fund debt service on capital improvements, equipment and neighborhood street improvements. The remaining 2/3 goes into the City's General Fund to pay for services such as police, fire, libraries, planning and zoning, and street maintenance. For 2016, the portion of the City's general services paid for with property taxes is \$14 million or 18% of total general services. To put the amount into perspective, this does not even cover the Fire Department's 2016 funding requirements.

If property taxes only cover 18% of the cost of city services, what other sources of revenue fund the City's General Fund?

The General Fund revenues include over 200 separate sources. The largest single source of revenue is Local Government Aid from the State of Minnesota at \$29 million or 37% of the total, followed by Sales Tax at \$14 million or 18% of the total.



| REVENUES: | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-----------------------|-------------|-------------|-------------|---------------|
| Property Taxes | 21,851,819 | 22,082,551 | 22,688,800 | 24,230,800 |
| Other Taxes | 22,479,470 | 15,871,639 | 24,951,000 | 27,225,700 |
| Licenses & Fines | 2,499,000 | 2,235,969 | 2,116,000 | 1,988,900 |
| Intergovernmental | 47,671,278 | 48,927,910 | 48,280,254 | 63,678,461 |
| Charges for Services | 66,552,147 | 65,869,159 | 66,602,050 | 65,527,824 |
| Sales | 39,061,884 | 56,083,100 | 46,895,300 | 39,929,300 |
| Miscellaneous Revenue | 29,968,501 | 31,079,731 | 41,375,885 | 27,292,743 |
| All Other Sources | 37,553,015 | 34,612,296 | 42,277,580 | 42,996,678 |
| TOTAL REVENUES | 267,637,114 | 276,762,354 | 295,186,869 | 292,870,406 |



30.0%

| EXPENDITURES | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------------------------|-------------|-------------|-------------|---------------|
| Salaries & Benefits | 86,633,719 | 88,609,559 | 90,406,571 | 94,116,833 |
| Other Operating Expense | 84,055,850 | 97,991,705 | 89,951,147 | 86,194,315 |
| Capital Outlay | 11,075,144 | 12,817,041 | 11,691,558 | 12,213,245 |
| Claims | 11,952,577 | 11,618,287 | 22,295,154 | 23,255,921 |
| Debt Service | 16,354,118 | 16,910,791 | 14,468,500 | 14,011,000 |
| Other Charges | 40,083,738 | 28,902,652 | 43,100,101 | 57,262,491 |
| TOTAL EXPENDITURES | 250,155,146 | 256,850,034 | 271,913,031 | 287,053,805 |

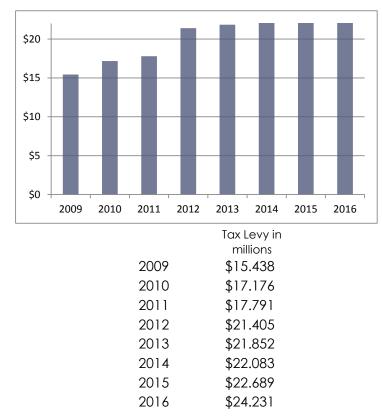
TOTAL APPROVED CITY OF DULUTH 2016 BUDGET

| REVENUE COMPARISON | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference 2016/2015 |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | Actual | Acidai | bouger | Appiored | 2010/2013 |
| CURRENT PROPERTY TAXES | 10 00 4 2 45 | 10.021 / 40 | 12 01 4 500 | 14100000 | 1 114 400 |
| General Fund Special Revenue Funds | 12,024,345 2,576,740 | 12,931,648 2,596,386 | 13,014,500 2,600,000 | 14,128,900 2,600,000 | 1,114,400 |
| Debt Service Funds | 7,042,313 | 6,275,166 | 6,574,300 | 6,574,300 | - |
| Capital Project Funds | 208,421 | 279,351 | 280,000 | 280,000 | _ |
| Enterprise Funds | | | 220,000 | 647,600 | |
| Total Current Property Taxes | 21,851,819 | 22,082,551 | 22,688,800 | 24,230,800 | 1,114,400 |
| OTHER TAXES | | | | | |
| General Fund | 14,834,707 | 15,871,639 | 15,396,000 | 16,364,400 | 968,400 |
| Special Revenue Funds | 7,644,763 | - | 9,555,000 | 10,861,300 | 1,306,300 |
| Total Other Taxes | 22,479,470 | 15,871,639 | 24,951,000 | 27,225,700 | 2,274,700 |
| LICENSES & FINES | | | | | |
| General Fund | 2,499,000 | 2,235,969 | 2,116,000 | 1,988,900 | (127,100) |
| Total Licenses and Fines | 2,499,000 | 2,235,969 | 2,116,000 | 1,988,900 | (127,100) |
| INTERGOVERNMENTAL | | | | | |
| General Fund | 31,629,098 | 33,282,800 | 32,908,400 | 33,571,800 | 663,400 |
| Special Revenue Funds | 10,180,887 | 9,733,012 | 8,151,854 | 25,691,661 | 17,539,807 |
| Debt Service Funds | - | - | - | - | - |
| Capital Project Funds | 5,861,293 | 5,912,098 | 7,220,000 | 4,415,000 | (2,805,000) |
| Total Intergovernmental | 47,671,278 | 48,927,910 | 48,280,254 | 63,678,461 | 15,398,207 |
| CHARGES FOR SERVICES | | | | | |
| General Fund | 5,206,560 | 5,845,466 | 5,498,000 | 5,358,100 | (139,900) |
| Enterprise Funds | 56,886,362 | 55,636,687 | 56,942,150 | 56,082,824 | (859,326) |
| Internal Service Funds | 4,459,225 | 4,387,006 | 4,161,900 | 4,086,900 | (75,000) |
| Total Charges for Services | 66,552,147 | 65,869,159 | 66,602,050 | 65,527,824 | (1,074,226) |
| SALES | | | | | |
| Enterprise Funds | 39,061,884 | 56,083,100 | 46,895,300 | 39,929,300 | (6,966,000) |
| Total Sales | 39,061,884 | 56,083,100 | 46,895,300 | 39,929,300 | (6,966,000) |
| MISCELLANEOUS REVENUE | | | | | |
| General Fund | 1,969,262 | 886,123 | 559,300 | 415,800 | (143,500) |
| Special Revenue Funds | 23,290,461 | 25,183,629 | 25,001,880 | 24,829,886 | (171,994) |
| Debt Service Funds | 138,332 | 323,376 | 240,900 | 238,800 | (2,100) |
| Capital Project Funds | 3,974,053 | 4,496,351 | 15,573,805 | 1,808,257 | (13,765,548) |
| Internal Service Funds | 596,393 29,968,501 | 190,252 | - | - | - |
| Total Miscellaneous Revenue | 29,968,501 | 31,079,731 | 41,375,885 | 27,292,743 | (14,083,142) |
| ALL OTHER SOURCES | | Z 000 0 / / | | | 0.500 |
| General Fund | 7,252,192 | 7,898,344 | 8,175,800 | 8,178,300 | 2,500 |
| Debt Service Funds | 11,054,077 | 8,631,134 | 7,294,400 | 7,250,200 | (44,200) |
| Capital Project Funds | 1,105,000 3,432,921 | 228,261 2,483,839 | 1,005,000 925,100 | 1,402,138 1,636,400 | 397,138 711 300 |
| Enterprise Funds Internal Service Funds | 14,708,825 | 2,463,839 15,370,717 | 923,100 24,877,280 | 24,529,640 | 711,300 (347,640) |
| Total All Other Sources | 37,553,015 | 34,612,296 | 42,277,580 | 42,996,678 | 719,098 |
| | | | | | |
| TOTAL REVENUES | 267,637,114 | 276,762,354 | 295,186,869 | 292,870,406 | (2,744,063) |

TOTAL APPROVED CITY OF DULUTH 2016 BUDGET

| | 2013 | 2014 | 2015 | 2016 | Difference |
|------------------------------------|-------------|-------------|--------------|-------------|-------------|
| EXPENDITURE COMPARISON | Actual | Actual | Budget | Approved | 2016/2015 |
| | | | | | |
| SALARIES & EMPLOYEE BENEFITS | F 4 010 010 | | F (1 (2 000 | 50 500 000 | 0.075.000 |
| General Fund | 54,012,910 | 55,431,145 | 56,143,000 | 58,508,800 | 2,365,800 |
| Special Revenue Funds | 12,221,244 | 12,722,643 | 12,718,071 | 13,321,633 | 603,562 |
| Enterprise Funds | 18,621,797 | 18,495,313 | 19,533,600 | 20,127,800 | 594,200 |
| Internal Service Funds | 1,777,768 | 1,960,458 | 2,011,900 | 2,158,600 | 146,700 |
| Total Salaries & Employee Benefits | 86,633,719 | 88,609,559 | 90,406,571 | 94,116,833 | 3,710,262 |
| OTHER OPERATING EXPENSE | | | | | |
| General Fund | 20,669,210 | 20,925,274 | 21,133,500 | 21,230,900 | 97,400 |
| Special Revenue Funds | 4,859,779 | 5,106,670 | 4,321,329 | 5,882,677 | 1,561,348 |
| Enterprise Funds | 53,656,859 | 66,997,957 | 59,736,700 | 54,308,067 | (5,428,633) |
| Internal Service Funds | 4,870,001 | 4,961,804 | 4,759,618 | 4,772,671 | 13,053 |
| Total Other Operating Expense | 84,055,850 | 97,991,705 | 89,951,147 | 86,194,315 | (3,756,832) |
| CAPITAL OUTLAY | | | | | |
| General Fund | 372,559 | 348,667 | 391,500 | 266,500 | (125,000) |
| Capital Project Funds | 10,702,585 | 12,468,374 | 11,300,058 | 11,946,745 | 646,687 |
| Total Capital Outlay | 11,075,144 | 12,817,041 | 11,691,558 | 12,213,245 | 521,687 |
| CLAIMS | | | | | |
| Internal Service Funds | 11,952,577 | 11,618,287 | 22,295,154 | 23,255,921 | 960,767 |
| Total Claims | 11,952,577 | 11,618,287 | 22,295,154 | 23,255,921 | 960,767 |
| DEBT SERVICE | | | | | |
| Debt Service Funds | 16,354,118 | 16,910,791 | 14,468,500 | 14.011.000 | (457,500) |
| Total Debt Service | 16,354,118 | 16,910,791 | 14,468,500 | 14,011,000 | (457,500) |
| | 10,004,110 | 18,710,771 | 14,400,500 | 14,011,000 | (437,300) |
| OTHER CHARGES | | | | | |
| Special Revenue Funds | 24,320,166 | 12,826,177 | 24,967,054 | 40,813,090 | 15,846,036 |
| Enterprise Funds | 15,763,572 | 16,076,475 | 18,133,047 | 16,449,401 | (1,683,646) |
| Total Other Charges | 40,083,738 | 28,902,652 | 43,100,101 | 57,262,491 | 14,162,390 |
| total expenditures | 250,155,146 | 256,850,034 | 271,913,031 | 287,053,805 | 15,140,774 |

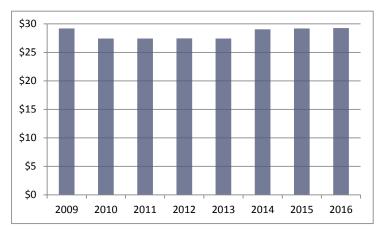
Current Property Tax Levy (in millions)



Description and 2016 Budget

Property taxes are levied against property based on their assessed value and classification in accordance with State Statute. Total market values within the City have increased. Estimated market value and tax rates can be found in the statistical section of the Appendix section of this book. The 2016 total tax levy is 6.8% higher than 2015; however, the impact on the overall tax rate is only 1.74% due to new tax base growth from economic development.

Local Government Aid (in millions)



| 2009 2010 2011 2012 | LGA in millions \$29.201 \$27.437 \$27.437 \$27.450 |
|------------------------------|---|
| 2013 | \$27.437 |
| 2014 | \$29.043 |
| 2015 | \$29.204 |
| 2016 | \$29.264 |
| | |

Description and 2016 Budget

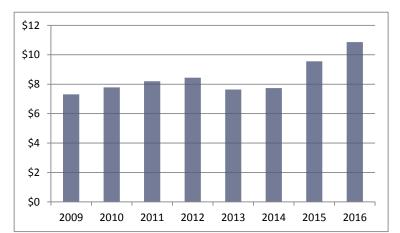
Since its inception in 1971, state aid known as Local Government Aid (LGA) has undergone many changes. These changes include modifications to the formula, legislative cuts, and governor unallotments in times of state budget deficits. 2015 was the first year in which LGA received was comparable to 2009. From 2010 through 2014, local government aid to the City was reduced below the 2009 level. A slight increase is budgeted for 2016 with a total amount of \$29.26 million expected.

General Sales Tax



Tourism Taxes (in millions)

2016



\$14.175

| | Tourism Taxes in millions |
|------|------------------------------|
| 2009 | \$7.312 |
| 2010 | \$7.787 |
| 2011 | \$8.199 |
| 2012 | \$8.444 |
| 2013 | \$7.637 |
| 2014 | \$7.738 |
| 2015 | \$9.555 |
| 2016 | \$10.861 |
| | |

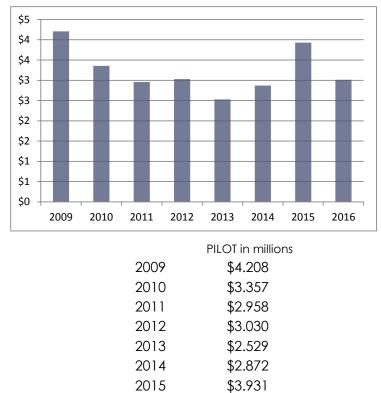
Description and 2016 Budget

General Sales Tax is a one percent excise tax on gross receipts from retail sales or materials purchased for use in the City of Duluth. The tax collections do not have restrictions on use other than to fund general city services in the General Fund. Many factors have impacted this revenue stream including the State law eliminating the City's ability to charge sales tax on vehicles, the State taking over as collection agent for Duluth's sales tax, and the economy. The 2016 sales tax budget reflects a 7.7% increase over the 2015 budget to more accurately reflect current trends.

Description and 2016 Budget Tourism taxes are applied to food and beverage and hotel/motel sales. Revenues are recognized in the Special

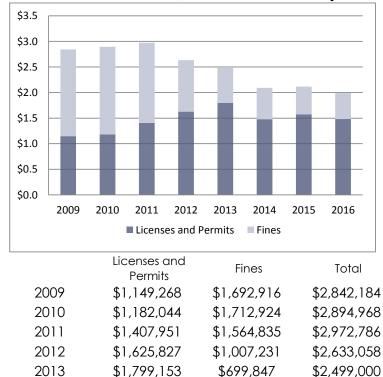
Revenues are recognized in the Special Revenue Fund 258 and distributed by Council action. Revenue in 2016 is projected to increase 13.7% over the 2015 budget due to local trends. In 2015, the .5% hotel/motel tax and the .5% food and beverage tax were reinstated to be used for tourist related capital improvement bond projects west of 34th Avenue West.

Payment in Lieu of Taxes (in millions)



Description and 2016 Budget

Payment in Lieu of Taxes - PILOT revenue is derived from payments for municipal services provided in lieu of property taxes. The largest source of PILOT revenues is from the municipal aas utility, with a minimal amount from the steam utility. Payments are based on each utility's annual gross receipts. Per City ordinance, effective January 1, 2015, PILOT funds are reallocated between the general fund and the street system utility fund with the base amount of \$3.6 million (increased annually to reflect the CPI-U amount) aoing to the general fund and the incremental PILOT going to the street system utility fund. Revenues for 2016 from steam are expected to decrease \$17,500 from the 2015 budget; revenues from gas are expected to decrease an estimated \$902,400. Yearly fluctuations result from factors related to the prior heating season, natural gas pricing, and customer usage.



\$1,478,800

\$1,576,400

\$1,482,900

2014

2015

2016

General Fund Licenses/Permits and Fines (in millions)

\$3.011

\$612,800

\$539,600

\$506,000

2016

Description and 2016 Budget

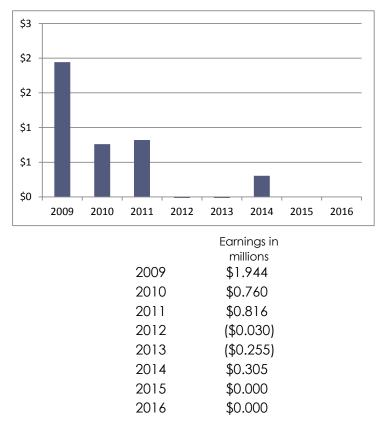
These revenues for the city's General Fund represent a wide variety of sources such as licenses, permits, fines, forfeits and fees the largest single source being multiple dwelling licenses. Fees are annually reviewed/modified by the Administration, updated for inflation (n/a in 2016), and then submitted as a complete package to the City Council for action. This process has resulted in fees that are current and more accurately reflect the cost of providing service. 2016 budgeted licenses, permits, and fines remained relatively unchanged with the exception of a \$40,000 decrease in mulitple dwelling licenses, a \$24,000 decrease in miscellaneous permits and licenses, and a \$36,000 decrease in administrative fines.

\$2,091,600

\$2,116,000

\$1,988,900

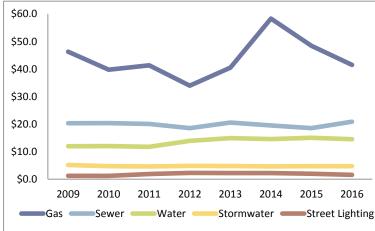
General Fund Earnings on Investments (in millions)



Description and 2016 Budget

Earnings on Investments in the General Fund are derived from investing the City's cash. The revenues generated are dependent upon the cash on hand, current interest rates, and the makeup of the portfolio. Cash is tightly managed to avoid short term borrowing resulting in a smaller portfolio to invest during the year. Per City ordinance, effective January 1, 2015, the city shall transfer all earnings from the city's investments in the pooled portfolio to the OPEB trust fund with the exception of income earned from authority deposits, income earned from bond proceeds, and legally restricted investment income.

Public Utility Operating Revenues (in millions)



Description and 2016 Budget

The City owns and operates five public utilities as shown. The revenues shown below are operating revenues only. The city established a public utilities commission in 2010 which is charged with establishing rates and recommending budgets for annual review and approval by the City Council.

| in millions | Gas | Sewer | Water | Stormwater | Street Lighting | Total |
|-------------|----------|----------|----------|------------|-----------------|----------|
| 2009 | \$46.257 | \$20.312 | \$11.945 | \$5.149 | \$1.209 | \$84.872 |
| 2010 | \$39.723 | \$20.338 | \$12.007 | \$4.700 | \$1.191 | \$77.959 |
| 2011 | \$41.309 | \$20.041 | \$11.743 | \$4.633 | \$1.874 | \$79.600 |
| 2012 | \$33.941 | \$18.525 | \$13.920 | \$4.799 | \$2.272 | \$73.457 |
| 2013 | \$40.461 | \$20.544 | \$14.878 | \$4.754 | \$2.215 | \$82.852 |
| 2014 | \$58.290 | \$19.503 | \$14.539 | \$4.628 | \$2.219 | \$99.179 |
| 2015 | \$48.408 | \$18.525 | \$15.018 | \$4.718 | \$1.980 | \$88.649 |
| 2016 | \$41.455 | \$20.857 | \$14.510 | \$4.717 | \$1.550 | \$83.089 |
| | | | | | | |

CITY OF DULUTH FUND ACCOUNTS

General Fund

•Lake Superior Zoo

Special Projects

•Home Program

Adminstration

•Senior Programs

• DECC Revenue Fund

Debt Service Funds

•Capital Equipment

Energy Management

Police Grants

• Parks Fund

The City's budget is presented and approved as funds. Fund accounting is the methodology used as the standard for governmental entities. For Duluth, the funds that are budgeted are listed below by fund type and fund classification. There are two fund types in the budget: 1) Governmental fund types which are defined as those funds that are used to account for tax supported activities; and 2) Proprietary fund types which focus on the determination of operating income, changes in net assets, financial position and cash flows. Within those two types are the classifications as shown below with the name of the budgeted funds within those classifications also noted. Following this chart is a summary by fund of budgeted expenses and estimated revenues for 2016 as approved.

- S Ŭ O roprietary Fund Tyl **Special Revenue Funds** •Economic Development •Community Investment Trust •Special City Excise and Sales Tax Community Development •Community Development Workforce Investment Act • Other Post Employment Benefits
 - •Gas Fund •Sewer Fund •Stormwater Fund •Steam Fund •Golf Fund •Parking Fund •W Superior St Parking Facility Street Lighting Clean Water Surcharge Fund Internal Service Funds •Self Insurance/Workers Comp •Self Insurance Liability •Medical Health Fund Dental Health Fund Fleet Services

Enterprise Funds

•Water Fund

Tax Levy •General Obligation Debt Service -Other

•General Obligation Debt Service -

•Street System Maintenance Utility

- •Special Assessment Debt Service
- •Street Improvement Debt Service

Capital Projects Funds

- •Special Assessment Capital Project
- Permanent Improvements
- Street Improvement Program
- Capital Improvement Fund
- Tourism & Recreational Projects

TOTAL APPROVED CITY OF DULUTH 2016 BUDGET

| | Estimated | _ | | - . |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
| DETAIL BY FUND | Beg. Balance | Revenues | Expenditures | Balance |
| GENERAL FUND | 11,000,000 | 80,006,200 | 80,006,200 | 11,000,000 |
| SPECIAL REVENUE FUNDS: | | | | |
| Lake Superior Zoo | (495,254) | 1,733,300 | 1,822,800 | (584,754) |
| Parks Fund | 629,520 | 2,721,000 | 2,721,000 | 629,520 |
| Special Projects | 989,880 | 693,515 | 693,515 | 989,880 |
| Police Grants | 21,445 | 1,267,067 | 1,267,067 | 21,445 |
| Capital Equipment | 1,505,239 | 3,318,910 | 3,318,910 | 1,505,239 |
| Economic Development | 8,903 | 1,067,900 | 1,067,900 | 8,903 |
| Community Investment Trust | 18,724,752 | 400,000 | 400,000 | 18,724,752 |
| Energy Management | 95,628 | 105,000 | 171,600 | 29,028 |
| Special City Excise and Sales Tax | 1,671,966 | 10,861,300 480,896 | 10,768,500 480,896 | 1,764,766 |
| Home Program Community Development | (30,054) (140,799) | 400,898 19,584,000 | 460,898 19,584,000 | (30,054) (140,799) |
| Community Development Administration | (140,777) | 626,101 | 626,101 | (140,777) |
| Workforce Investment Act | 266,347 | 2,248,478 | 2,248,478 | 266,347 |
| Senior Programs | 10 | 345,119 | 345,119 | 10 |
| OPEB | 46,137,213 | 12,756,761 | 9,292,414 | 49,601,560 |
| DECC Revenue Fund | 3,078,036 | 2,999,000 | 2,434,600 | 3,642,436 |
| Street System Maintenance Utility | 235,476 | 2,774,500 | 2,774,500 | 235,476 |
| TOTAL SPECIAL REVENUE FUNDS: | 72,698,308 | 63,982,847 | 60,017,400 | 76,663,755 |
| DEBT SERVICE FUNDS: | | | | |
| General Obligation Debt Service - Tax Levy | 7,394,945 | 6,813,100 | 6,397,500 | 7,810,545 |
| General Obligation Debt Service - Other Sources | | 4,775,000 | 4,473,400 | 3,126,998 |
| Special Assessment Debt Service | 1,172,900 | 542,300 | 869,400 | 845,800 |
| Street Improvement Debt Service | 4,120,457 | 1,932,900 | 2,270,700 | 3,782,657 |
| TOTAL DEBT SERVICE FUNDS: | 15,513,700 | 14,063,300 | 14,011,000 | 15,566,000 |
| CAPITAL PROJECTS FUNDS: | | | | |
| Special Assessment Capital Project | 44,736 | 8,257 | 0 | 52,993 |
| Permanent Improvements | 607,158 | 6,050,000 | 6,050,000 | 607,158 |
| Street Improvement Program | 401,891 | 447,138 | 308,245 | 540,784 |
| Capital Improvement Fund | 3,744,153 | 1,400,000 | 1,400,000 | 3,744,153 |
| Tourism & Recreational Projects | 12,768,843 | 0 | 4,188,500 | 8,580,343 |
| TOTAL CAPITAL PROJECTS FUNDS: | 17,566,781 | 7,905,395 | 11,946,745 | 13,525,431 |
| INTERNAL SERVICE FUNDS: | | | | |
| Self Insurance - Worker's Compensation | 1,485,042 | 801,400 | 885,200 | 1,401,242 |
| Self Insurance - Liability | 1,361,256 | 623,600 | 684,300 | 1,300,556 |
| Medical Health Fund | 7,229,016 | 22,240,640 | 23,703,572 | 5,766,084 |
| Dental Health Fund | 214,160 | 864,000 | 857,220 | 220,940 |
| Fleet Services | 762,125 | 4,086,900 | 4,056,900 | 792,125 |
| TOTAL INTERNAL SERVICE FUNDS: | 11,051,599 | 28,616,540 | 30,187,192 | 9,480,947 |
| ENTERPRISE FUNDS ESTIMATED INCOME AND EXPENSE | | REVENUE | EXPENSE | INCOME/(LOSS) |
| Water Fund | | 14,691,800 | 11,996,100 | 2,695,700 |
| Gas Fund | | 41,582,500 | 39,467,900 | 2,114,600 |
| Sewer Fund | | 19,076,200 | 16,032,800 | 3,043,400 |
| Clean Water Surcharge Fund | | 1,840,700 | 949,600 | 891,100 |
| Stormwater Fund | | 4,728,400 | 4,884,900 | (156,500) |
| Steam Fund | | 7,327,500 | 7,777,100 | (449,600) |
| Golf Fund | | 2,166,366 | 2,234,889 | (68,523) |
| Parking Fund | | 3,818,188 | 4,136,780 | (318,592) |
| West Superior Street Parking Facility Fund | | 866,770 | 1,001,299 | (134,529) |
| Street Lighting Utility | | 2,197,700 | 2,403,900 | (206,200) |
| TOTAL ENTERPRISE FUNDS: | | 98,296,124 | 90,885,268 | 7,410,856 |
| TOTAL ALL FUNDS | 127,830,388 28 | 292,870,406 | 287,053,805 | 133,646,989 |

2016 HIGHLIGHTS BY FUND General Fund

Revenue Assumptions - The final approved 2016 General Fund revenue budget of \$80,006,200 is \$2,338,200 more than the 2015 approved budget. Major revenue sources in the 2016 General Fund budget include local government aid, sales tax, property tax, transfers from other funds, and charges for services.

Due to the economic downturn and the State's budget deficits, Duluth's **Local Government Aid (LGA)** had been reduced annually 2008 through 2011 for a total reduction of \$10,846,314. Due to economic improvements, in 2013 the State legislature revamped the LGA formula and increased the allocation while stabilizing future funding levels. For 2016 the City will receive an increase of \$60,500 in its local government aid. The schedule below shows the changes in revenues by major type along with the assumptions used also noted.

| 2015 Approved Revenues | \$ 77.6 | 68 |
|-----------------------------|---------|-----------------------------------|
| General Operations Levy | 1.114 | New growth & 3.5% levy increase |
| City Sales Tax | 1.015 | Based on 2015 projected sales |
| Licenses and Permits | (0.094) | Based on current projections |
| Local Government Aid | 0.060 | Certified LGA |
| All Other Intergovernmental | 0.603 | MSA and state insurance premium |
| Fines and Forfeits | (0.034) | Based on current projections |
| Payment in Lieu of Tax | (0.920) | Based on 2015 projected gas sales |
| Earnings on Investments | - | Revenue moved to OPEB in 2015 |
| All Other Revenues | 0.592 | All other changes throughout |
| Total Revenue Changes | 2.5 | 338 |
| | | |
| 2016 Proposed Revenues | \$ 80.0 | 006 |

Expense Assumptions - As with revenues, the final approved 2016 General Fund budget is \$2,338,200 more than the 2015 budget. Primary changes include increases in salaries per contract settlements along with the corresponding increases in employer contributions for taxes and the public employees retirement plan.

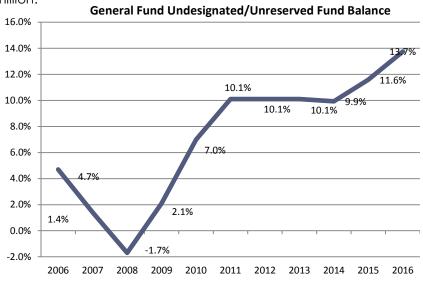
| 2015 Approved Expenses | ; | | \$ 77.668 | |
|-----------------------------|---|---------|--------------|---------------------------------|
| Permanent Salaries | | 1.673 | | Contract negotiations |
| Overtime | | 0.014 | | Accurately reflect usage |
| Other Wages | | 0.148 | | Increase in temp wages |
| PERA, Payroll Taxes | | 0.294 | | Due to salary increases |
| Other Benefits | | 0.236 | | More employees on family health |
| All Other Operating Expense | S | (0.028) | | Decreased retiree health costs |
| Total Expense Changes | | | 2.338 | |
| 2016 Proposed Expenses | | | \$ 80.006 | |

The **number of general fund positions for 2016 increased 5.45 FTE's over 2015**, from 594.02 FTE's to 599.47 FTE's. Increased positions include a park maintenance leadworker in Public Administration, a financial analyst in Finance, a grant funded Hazmat coordinator in the Fire department, a shared construction services information and communication specialist in the Fire department, and two grant funded investigators in the Police department. The changes by department are as follows:

| Position Bridge Schedule | Full Time Equivalent Variance | |
|-----------------------------------|----------------------------------|--------|
| 2015 Fulltime Equivalents (FTE's) | | 594.02 |
| Legislative & Executive | | |
| Public Administration | .75 | |
| Finance | 1.0 | |
| Planning & Construction Services | | |
| Business & Economic Development | | |
| Fire Department | 1.5 | |
| Police Department | 2.0 | |
| Public Works | .2 | |
| Total Changes in FTE's | | 5.45 |
| 2016 Fulltime Equivalents (FTE's) | | 599.47 |

General Fund Undesignated/Unreserved Fund Balance - The City has a fiscal policy of maintaining a minimum of five percent (5%) of General Fund expenditures as an **unreserved**, **undesignated fund balance**, a moderate scenario of seven percent (7%), and an optimum level of ten percent (10%). Based upon the 2016 General Fund budget of \$80 million, the minimum level (5%) would require a fund balance of \$4 million.

Fund balance was in the minimum range at year end 2006; followed by two consecutive years of decline with 2008 ending with a negative fund balance of \$1.35 million. As was the case nationally, Duluth saw record revenue deficits coupled with a late December cut in Local Government Aid from the state. Due to the timing of that reduction, the City was not able to put any recovery actions into place before year end.



Since then, much effort has been concentrated on fund balance restoration and growth through various practices and policies. The City has dedicated the sale of assets as one time revenues to fund balance. The City has been successful in its efforts to sell assets, with a large land sale, as well as a sale of property to a local electric utility. Other fund balance restoration efforts included using realistic revenue estimates when developing budgets; minimal hiring; and other cost saving measures. Most importantly, the City has been addressing some of the structural budget deficits to realign resources to fund core services. Some examples of these would be the reallocation of PILOT funds to the general fund, the creation of a street light utility funded by user fees; changing the management of the City's Zoo to the Zoological Society; using the Community Investment Trust Fund to pay off debt from the Street Improvement Program moving it off the City's property tax levy; redirecting investment earnings to the OPEB fund; and consolidating all retirees onto one health care plan alleviating administrative expense and saving premium expense by requiring copays and deductibles for the first time.

As a result, fund balance has improved by \$12.3 million since 2008 with an estimated ending 2015 balance of \$11 million. Restoring fund balance continues to be included as an important and necessary part of the budget recovery strategy.

Special Revenue Funds

These funds account for special purpose functions and are restricted in their application. All of these funds have dedicated revenues and provide accounting for special purposes. They include the funds of Lake Superior Zoo, Parks, Special Projects, Police Grants, Capital Equipment, Community Investment Trust, Economic Development, Tourism Tax, Energy Management, DECC Revenue, Community Development, Job Training, Job Service, Senior Employment, Senior Nutrition and Community Resource Programs, Other Post-Employment Benefits - OPEB fund, and the Street System Maintenance Utility fund.

The **OPEB fund** was created in 2007 for the purpose to accumulate resources to be deposited into an irrevocable trust fund for retiree health care costs. The 2007 revenues in the fund included a one-time contribution from the Community Investment Trust Fund in the amount of \$10 million, contributions from the enterprise funds and all grant funds which have employees. There was also a one-time transfer from the Group Health Fund in the amount of \$1 million - with \$500,000 of that returned to the Group Health Fund in 2008. Property taxes were levied in 2008 and 2009 based on the value of retiring tax increment finance districts. Per City ordinance, the city shall transfer all earnings from the city's investments in the pooled portfolio to the OPEB trust fund with the exception of investment income from authority deposits, bond proceeds, or legally restricted investment income. At the end of 2015 the trust fund has accumulated assets of \$44.3 million.

The Tourism Tax Fund provides the accounting for the revenue generated by the different tourism taxes received from food and beverage and hotel/motel receipts. In 2015, the .5% food and beverage tax and the .5% hotel/motel tax were reinstated to pay principal and interest on bonds to fund recreational and tourism-related activities in the part of the city lying west of 34th Avenue West (also referred to as the St Louis River Corridor). In 2016, \$1,625,900 is budgeted to make debt payments for the projects along the St Louis River Corridor. Including those taxes, revenue will increase 13.7% over 2015. Visit Duluth will receive a \$25,000 increase in funding, as approved in the latest contract between the City and the agency, bringing Visit Duluth's total tax allocation to \$1,775,000. The Great Lakes Aquarium, Spirit Mountain, and the Lake Superior Zoo will receive operating subsidies from tourism taxes in the amounts of \$360,000, \$250,000, and \$510,000 respectively. Debt service payments totaling \$4,050,200 funded by the tourism tax fund go toward DECC improvements and Spirit Mountain. Increases in tourism tax allocations include \$50,000 to the Depot for a grant match, bringing the Depot's total tax allocation to \$226,800; \$33,600 for advertising and publicity, bringing the total allocation to \$200,000; \$15,800 for capital projects, bringing the total allocation to \$135,100; and \$267,100 to the general fund for enhanced park maintenance costs and other general fund tourism-related activities, bringing the total allocation to \$1,095,000. New tourism tax allocations were approved which include \$50,000 for a tourismrelated grant fund and \$30,000 for the Police mounted patrol. The remaining tourism tax allocations remained unchanged with the Business Improvement District receiving \$200,000; Public Arts receiving \$40,000; Sister Cities receiving \$40,000; Lake Superior & Mississippi Railroad receiving \$20,000; the Rail Alliance receiving \$12,500; the DECC receiving \$98,000 for the management of Bayfront Park and the blue bridge operations; and Glensheen receiving \$50,000.

The **Street System Maintenance Utility Fund** provides the accounting for monies received from street system maintenance utility fees from residential, commercial, and industrial properties which are used to fund existing street improvement debt, enhanced maintenance, and street reconstruction. The 2016 budget includes \$2.77 million in revenue generated from the street system maintenance utility fee, along with \$2.77 million in expenses. Of the \$2.77 million in expenses, \$1.69 million will be used to pay existing street improvement debt, \$1 million will be used for enhanced street maintenance, and \$.08 million will be used for street reconstruction and cost allocation.

Debt Service Funds

These funds account for the payment of long-term principal and interest on the City's bonded debt. The total estimated gross bonded debt carried by the City in 2015 is \$173,898,200. The property tax levy for debt service in 2016 is \$6,574,300. The property tax supported bond issues proposed for 2016 include capital equipment and improvements. Debt is discussed in greater detail in the Debt Service Section of the document.

Capital Project Funds

The Capital Project Funds account for the Special Assessment Capital, Permanent Improvement Projects, Street Improvements, and Capital Improvements. For 2016, a total of \$11.8 million in improvements are planned. Funding will come from intergovernmental contributions from the State of Minnesota and Federal grants, assessments, and bond proceeds.

In 2015, the city bonded \$13.5 million for tourism and recreational capital projects along the St Louis River Corridor. Included in the 2016 budget are \$4.19 million of the tourism and recreational projects. The payments on the bonds will be paid using the .5% food and beverage tax as well as the .5% hotel/motel tax included in the tourism tax special revenue fund.

In 2016, the City will bond for \$1.25 million of capital improvement projects in the Capital Improvement fund. Capital improvements for 2016 include library building improvements, firehall improvements, police substation improvements, and other city building improvements.

The balance of capital improvements scheduled for 2016 are funded in the Permanent Improvement fund and the Street Improvement fund for a total \$6.36 million. All capital projects are detailed in the separate capital improvement plan found in the back of this document

Enterprise Funds

Enterprise Funds account for the expenditures of the municipal utilities of Water, Gas, Sewer, Stormwater, Steam; the Golf Division of the Parks and Recreation Department: the Parking Enterprise Fund; and the Street Lighting Fund. Rates are reviewed annually during budget time - with increases approved by the City Council through resolution.

The **Golf Enterprise Fund** accounts for the expenses and revenues associated with municipal golf in the City. The golf fund continues without a subsidy from the General Fund in order to maintain the current level of operations. For 2016, the City will once again contract out the operation of the two municipal golf courses.

The **Parking Enterprise Fund** was created in 2007 to account for all parking enterprises including ramps, municipal lots and meters. The fund was created by moving all related expenses and revenues from the General Fund, and includes all the required transfers from debt service and the Duluth Economic Development Authority (DEDA). Revenues are derived from transient parking, contract parking, parking meter revenues, and parking fines. Enforcement expenses and parking fine revenue was transferred from the General Fund in mid-2012.

In 2008 a **Street Light Utility** was created by Council resolution as one of the City's budget recovery strategies. The operation had been part of the General Fund using property taxes and other revenues to fund the activity. The operation is now an enterprise fund using monthly user charges as the source of revenue. This action reduced spending in the General Fund by \$1.185 million, most of which was electricity expenses, followed by salaries and benefits. The customer service charges are designed to fully cover expenses of the utility.

Internal Service Funds

These funds account for services provided to other departments within the City. They include the Self Insurance Funds, the Medical and Dental Health Funds, and the Fleet Services Fund. The **Self Insurance Funds** (property, liability, and worker's compensation) and the **Medical and Dental Health Funds** provide claims funding and are dependent upon participants to generate revenues.

The **Fleet Services Fund** is divided into two functions. First is the operational component, which accounts for the cost to maintain the City's vehicles and other equipment. The other function of the Fleet Services Fund is to manage the City's capital expenditures for rolling stock.

CITY PLANNING PROCESSES

The City of Duluth has several planning processes in place – some have been used for many years such as the capital budget and plan, while others are new such as departmental business plans. The eventual goal is to provide citizens, elected officials, managers and staff with the tools and information needed to assess the effectiveness and value of services provided by the City. The budget process utilizes some of the processes to develop the financial plan for the coming year. Outlined below is a brief description of each of the planning processes currently used by the City of Duluth.

Comprehensive Capital Budget and Plan - One of the City's ongoing priorities is to produce a five-year capital improvement plan, leading to a comprehensive proposal for the budget. The objective of this project is threefold: to provide short and long-range capital planning; to coordinate capital planning efforts among all city departments; and to respond to bond rating agency recommendations to implement a comprehensive planning process. The five-year plan is included in a separate tabbed section of the budget document.

Department Business Plans - Beginning in 2010, the City implemented a comprehensive business planning process in each department. The purpose of the plan is three-fold: 1) to provide a tool for communicating with the citizens of Duluth what each department's "business" is and how effective it is in delivering value to its customers; 2) to give decision-makers a broader context for making policy and funding decisions about department programs and services; and 3) to give managers the opportunity and responsibility to critically analyze major business practices; quantify performance; identify issues and opportunities. In other words, to demonstrate how the department's business of its peers by benchmarking against others. The department business plans can be found by following the link http://www.duluthmn.gov/media/105609/Business_Plans.pdf

Citizen Surveys – The City has contracted with International Cities Management Association (ICMA) to perform a fourth National Citizens survey to measure citizen opinion on a variety of issues and services provided by the City of Duluth. The 2015 citizen survey can be found by following the link http://www.duluthmn.gov/media/367846/The-NCS-Duluth-2015-FINAL.pdf

Performance Measurement and Management – A team from all departments have been working on implementing performance measurement and management standards and metrics. Data is collected over the year and is analyzed as a starting point in this important process. In addition, a study group comprised of a cross section of citizens met with an independent consultant to discuss performance issues and communication methodology of the City.

GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished Budget Presentation Award

PRESENTED TO

City of Duluth

Minnesota

For the Fiscal Year Beginning

January 1, 2015

Jeffrey R. Ener

Executive Director

Distinguished Budget Presentation Award

The Government Finance Officers Association of the United States and Canada (GFOA) presented an Award for Distinguished Budget Presentation to the City of Duluth, Minnesota, for its annual budget for the fiscal year beginning January 1, 2015.

In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan, and as a communications tool.

The award is valid for a period of one year only. We believe our budget continues to conform to program requirements, and we are submitting it to GFOA to determine its eligibility for another award.

FINANCIAL POLICIES

The City of Duluth's Financial Management Policies provide a framework for fiscal management of the City. In addition, policies are imperative so that all parties operate under the same underlying assumptions. The majority of these policies represent long-standing principles and practices which operate independently of changing circumstances and conditions. Even so, all policies are reviewed annually by the Administration and staff to determine the continued appropriateness and completeness of all stated policies. These policies cover the following areas:

- •Operating Budget
- •Revenue
- •Capital Budget
- •Debt Management
- •Reserve
- Investment
- Accounting

Operating Budget Policy

The objective of Operating Budget Policies is to ensure adequate levels of funding to provide essential City functions at a reasonable cost.

Balanced Budget - The City's operating budget will be balanced. Current City expenditures will be paid with current revenues. The City will avoid budgetary practices or procedures that balance current period expenditures at the expense of future years' resources, such as accruing future years' revenues in the current period.

Self-supporting Enterprises and Internal Service Funds – All enterprise and internal service activities of the City will be self-supporting to the greatest extent possible.

Service Levels – Service levels will be examined during the annual budget process using department business plans; performance measurements and other productivity indicators as available. Changes in service levels will be governed by the following:

- Budget Process The annual budget is intended to weigh all competing requests for City resources within projected revenues. New initiatives will be financed by reallocating existing City resources to the services with the highest priorities or through increases in applicable revenue streams.
- Personnel Expenses Additional personnel shall be considered only after service needs have been thoroughly documented or after it is substantiated that new employees will result in increased revenue or operating efficiencies.
- Grant Funded Programs All state and federal grants will be reviewed to determine the
 program's funding status outlining such items as whether the grant represents one-time
 revenue, an ongoing funding source, or partial funding with a local match requirement.
 The future fiscal impact will be determined prior to acceptance of the grant. Programs
 financed with grant monies will be budgeted in the appropriate fund at the time of
 Council approval. Ongoing support for the program will be reduced or eliminated once
 the funding ceases and another funding source is not secured. City generated funding

sources will be used only after all competing program priorities are considered during the annual budget process.

Basis of Budgeting – The basis of budgeting and accounting are the same, except as noted below. The budgets of all governmental and agency funds are created using the modified accrual basis. Revenues are budgeted if they are measurable and available as net current assets. Major revenues that are determined to be subject to accrual include property taxes, sales taxes, special assessments, grants-in-aid, intergovernmental revenues, rentals, franchise fees, and intra-City charges.

Interest on investments, short-term notes, and loans receivable are accrued; interest on special assessments receivable is not accrued or budgeted. Major revenues that are determined not to be subject to accrual because they are not available soon enough to pay liabilities of the current period or are not objectively measureable include delinquent property taxes and assessments, licenses, permits, fines and forfeitures.

Governmental and agency fund expenditures are generally budgeted when the related fund liability is incurred, except for principal and interest on general long-term debt, which is recognized when due. Compensated absences, which are comprised primarily of accumulated unpaid vacation and compensatory time, are accrued in the current year. Salary expenditures are budgeted based on full time equivalents (FTEs).

Proprietary funds use the accrual basis. Revenues are budgeted as they are anticipated to be earned and unbilled utility service receivables are recorded at year end. Utility service revenue estimates are based on the number of customers times an estimated usage amount, minus a factor for delinquencies.

Budgetary Controls & Other - The City will develop and maintain accounting and budgetary control systems to adequately safeguard the assets held in public trust. The legal level of budgetary control is at the department level within a fund. Transfers may be made between departments with the approval of the Chief Administrative Officer or his designee. However the amount may not exceed 10% of any department's approved budget. Any changes above that amount must be approved by the City Council.

The Administration will prepare, or cause to be prepared, all financial reports on a regular basis, comparing actual results of operations to budget.

Scope of Budget -

- The operating budget will describe major goals to be achieved, and services and programs to be delivered, within the confines of funding levels.
- The budget will provide for the adequate maintenance of capital facilities and equipment and for their orderly replacement within the confines of available revenue resources.
- The budget process will include input from the Administration, City staff, elected officials, and citizens alike by providing budgetary information in a meaningful, useful format in a timely manner.
- Staffing will be reported as full-time equivalents (FTE's) in order to more easily reflect City staffing levels by department.
- The budget will provide for adequate levels to fund the current year's PERA contribution.

- Where possible, the City will integrate performance measurement and productivity indicators with the budget.
- A contingency account will be maintained in the annual operating budget to provide for unexpected expenditures of a non-recurring nature or to meet unexpected increases in service delivery costs.
- The Finance Department will publish the proposed and final approved budgets in accordance with the Home Rule Charter and State Law.
- Annually, the City will submit its Budget to the Government Finance Officers Association (GFOA) to determine its eligibility for the GFOA's Distinguished Budget Presentation Award.
- The City Chief Administrative Officer is deemed the budget officer of the City. He or she will administer policies and procedures necessary to ensure consistency of application of City policies between departments.

Five-Year Financial Direction - Each year, City departments will prepare or review their existing five-year business plans. These plans will reflect General & Enterprise Fund revenue and expenditure projections. Projections will include estimated operating costs, capital acquisition costs, and revenues required to fund expenses.

Revenue Policy

The objective of this revenue policy is to ensure that funding is derived from a fair, equitable and adequate resource base. The City will strive to implement policies to protect and better develop the future tax base. These policies will emphasize preserving the City's ability to grow and expand.

Revenue Structure and Sources - The City will make every attempt to maintain a diversified and stable revenue base to shelter it from short and/or long-term fluctuations in any one revenue source. Services providing City-wide benefit will be financed through revenue sources generated from a broad base, such as property taxes and state aid. Services where the customer determines the use shall be financed with user fees, charges and assessments related to the level of service provided.

The City will project its revenues for the budget and five-year financial plan using a conservative, objective and thorough analytical process. These projections will be revised annually. The City will attempt to maintain a diversified revenue base with increasing emphasis put on dependence on locally generated revenues.

The City will maintain a comprehensive list of all sources of revenues. Schedules and formulas will be reviewed and updated annually to assure continued appropriateness. The City will make every effort to refrain from using one-time sources of revenue to balance the operating budget.

The City will seek a balanced tax base through support of a sound mix of residential, commercial, and industrial development. Although taxable property owners pay the overwhelming burden of City taxation, whenever possible the City will emphasize distributing costs of running the City to all users of governmental services, including tax exempt as well as taxable property owners.

Enterprise Service Fees - The City will establish user charges and set fees for services for each of its enterprise funds: water, sewer, gas, parking, golf, street lighting and storm water, at a level that fully supports all direct and indirect operating, capital, reserve, working capital and debt

service costs of the activities. Overhead expenses and general government services provided to the enterprise activities shall be included as indirect costs. Rates will be set such that these enterprise funds are not in a cash deficit during the year. Cash flow requirements to adequately defray bond retirement and capital outlay will be a determinant in the development of user charges. Transfers from an enterprise fund to the General Fund may only be done as authorized through the annual budget process.

User Fees - The City shall implement user charges in lieu of general revenue sources for identified services where costs are related to the level of service. The City shall establish user charges and fees at a level that reflects the cost of the service. Components of user charges shall include operating and capital costs, as well as the direct and indirect costs of providing the service. The full cost of the service shall be imposed in the charge unless it is determined that policy, legal or market factors require lower fees.

The City will annually calculate the full cost of activities supported either directly or in part by user fees to identify the impact of inflation or other cost increases, and accordingly will recommend revised user fees for council review and approval.

User fees and other appropriate charges shall be levied for City activities, services or facilities in which non-residents participate, whenever practical. Non-resident fees shall be set at market levels to minimize the tax burden on City residents.

Safe Margin - The City will endeavor to have a "safe margin" of 1% as circumstance and financial conditions allow. Dedicated Revenues - Except where required by law, city charter or generally accepted accounting principles (GAAP), no revenue shall be dedicated for specific purposes unless authorized by the City Council. All non-restricted revenues shall be deposited in the General Fund and appropriated through the annual budget process.

Private Revenues - All private money donated, contributed or lent to the City shall be subject to grant solicitation and acceptance procedures, and shall be deposited in the appropriate City fund and accounted for as public money through the City's budget process and accounting system.

Internal Service Fees - When interdepartmental charges are used to finance internal service functions, the charges shall reflect full costs, including all direct and indirect expenses. Costs for services will be allocated to departments using a rate model.

Special Assessments - The City Council has the authority to levy special assessments for various types of projects including sidewalks, street improvements, and water and sewer line repairs. An assessment rate will be calculated on a project basis based upon actual construction costs incurred. Assessments shall be based upon the linear footage of benefiting parcels or other equitable method.

Capital Budget Policy

The objective of the capital improvement budget policy is to ensure maintenance and replacement of public infrastructure and equipment in the most cost-efficient manner. The City will make all capital improvements in accordance with the adopted capital improvement and capital equipment budgets.

Capital Improvement Program - The City will develop a five-year Capital Improvement Program (CIP) with the annual operating budget. Future operating costs associated with new capital

improvements will be projected and included in operating budget forecasts. All construction projects will include a contingency for unexpected costs.

Capital Equipment Program – The City will prepare a Capital Equipment Program budget each year. Capital equipment includes rolling stock, technology projects including software and hardware, and other equipment that has a life expectancy of three years or more.

Operating Budget Impact - The City will project its equipment replacement and maintenance needs on a multi-year basis, and will update this projection each year. From this projection a maintenance and replacement schedule will be developed and submitted for administrative review.

Operating expenditures/savings of each capital project request are included in the cost of implementing the project and reflect estimates of all personnel expenses and other operating costs attributable to the capital outlays. Departments receiving capital funds must account for the increased operating costs resulting from capital projects.

The City will identify the estimated costs and potential funding sources for each capital project proposal before it is submitted to the City Council for approval. The City will determine the least costly financing method for all new projects.

Repair and Replacement - The City strives to maintain its physical assets at a level that protects the City's capital investments and minimizes future maintenance and replacement costs. Where possible, the capital budget shall provide for the maintenance, repair and replacement of capital plant and equipment from current revenues. The City will gather useful information pertaining to the condition of capital assets, use the data accumulated to identify capital and maintenance needs, and maintain current and accurate asset inventories.

Funding/Financing – The City will determine the least costly method of funding for all new City projects. The City will use inter-governmental assistance to finance only those capital improvements that are consistent with City priorities, and whose operating and maintenance costs have been included in operating budget forecasts.

Debt Management Policy

The objective of the Debt Management Policy is to provide a framework for managing the City's capital financing and economic development activities in a way that preserves the public trust and balances costs to current and future taxpayers without endangering essential City services.

Authority and Oversight - Management responsibility for the City's debt program is delegated to the Chief Financial Officer. The Debt Management Committee advises the CFO on the use of debt financing and debt management activities. The Debt Management Committee meets periodically at the call of the CFO and includes the following persons:

- Chief Financial Officer
- City Auditor
- City Treasurer
- Chief Administrative Officer
- Independent Financial Advisor as needed
- Independent Bond Counsel as needed

Method of Sale - The three primary methods of selling bonds include competitive sale, negotiated sale and private placement. The City uses the competitive sale method for general

obligation bond sales unless factors such as structure, size or market conditions compel the use of a negotiated sale. The City may use the negotiated sale method on economic development related projects when the characteristics of the transaction require a more specific marketing plan and/or the issue lacks an investment grade rating due to complex security provisions or other factors.

Selection of Independent Advisors - The City uses competitive processes to select all service providers involved in the bond issuance process.

Short-term Debt - The City limits issuance of short-term debt for cash flow purposes, generally using cash reserves and investment practices to ensure that adequate liquidity exists to pay for expenditures during the year.

- General In addition, the following policy items apply:
- The City will not incur long-term debt to support current operations;
- The City will retire any Tax/Aid Anticipation Certificates on Indebtedness within the year for which they were issued;
- The City will maintain a sound relationship with bond rating agencies, and will keep them informed about current financial conditions;
- The City will continue the practice of full disclosure, as it pertains to all financial reports and bond prospectus;
- The City will confine long-term borrowing to capital improvements, equipment or projects that are not appropriately financed from current revenues; and
- The City will strive to achieve and maintain an Aa2 rating from Moody's.

Bond Specifics:

General Obligation Bonds, **Property Tax Supported** - General obligation property tax supported bonds finance only those capital improvements and long-term assets that have been determined to be essential to the maintenance or development of the City.

General Obligation Revenue Bonds - The City issues general obligation revenue bonds to finance assets associated with its primary enterprise businesses including storm water and sanitary sewers, water and gas utilities, golf, street lighting and parking ramps. Financial feasibility of capital projects is reviewed each year, including a review of the cash basis pro formas for these funds. Five-year business plans detailing projected operating costs and prior debt obligations are reviewed as well as revenue performance and rate setting analysis to ensure that adequate bond coverage ratios are achieved.

Tax Increment Bonds - The City uses tax increment bonds only where projects can be shown to be self-liquidating from tax increments arising in sufficient amounts, or where secured guarantees are provided for potential shortfalls, and with appropriate timing to avoid, to the maximum extent possible, the use of citywide property tax revenues and where maximum allowable guarantees are obtained.

The City will not issue general obligation tax increment bonds except when all net bond proceeds are used to directly pay public costs or refinance debt that was previously issued to pay for such costs, subject to the terms and conditions of a development agreement with the City.

Alternatives, such as "pay as you go" financing and reimbursing front-end public redevelopment costs with tax increment revenues, or with tax abatement are preferable to bond financing and are to be considered and used when appropriate.

Conduit Debt Obligations - These obligations include industrial revenue bonds for which the City incurs no financial or moral obligation and are issued only if the associated development project can be shown to be financially feasible and will contribute substantially to the welfare and/or economic development of the City and its inhabitants.

Bond Term - The City shall issue bonds with terms no longer than the economic useful life of the project, and endeavor to keep the maturity at or below 20 years. For self-supporting bonds, maturities and associated debt service shall not exceed projected revenue streams.

Feasibility - The City shall obtain secured guarantees for self-supporting and tax increment supported bonds to the extent possible. The City shall also obtain assurances of project viability and guarantees of completion prior to the issuance of bonds.

Reserve Policy

The objective of the Reserve Policy is to provide adequate working capital for cash flow and contingency purposes, while maintaining reasonable tax rates.

Cash Flow and Contingency - The City shall endeavor to maintain a minimum unreserved, undesignated General Fund balance of five percent (5%) of the current year's total expense budget to be used for cash flow purposes, unanticipated expenditures of a non-recurring nature, or to meet unexpected increases in service delivery costs. The City acknowledges and will make every effort to generate a seven to ten percent (7-10%) reserve as the optimum level. To the extent that unusual contingencies exist as a result of state or federal aid uncertainties, or other highly variable factors, a balance larger than this minimum amount may be maintained. These funds will be used to avoid cash flow interruptions, generate interest income, avoid the needs for short-term borrowing, and assist in maintaining an Aa2 bond rating.

Appropriate operating contingency reserves shall be maintained in enterprise funds to provide for business interruption costs and other unanticipated expenditures of a non-recurring nature. Appropriate capital fund reserves shall also be maintained for emergency improvements relating to new regulations, or emergency needs for capital repair or replacement. For all other funds, appropriate balances shall be maintained reflecting the nature of the accounts, such as:

- Enterprise Funds The appropriate balance shall be maintained to ensure adequate maintenance reserves, cash flow balancing requirements and legal restrictions. Where cost-effective access to capital markets is available and debt financing is regularly used, replacement balances shall not be maintained so current consumers are not required to pay for future facilities. The City shall strive to maintain a minimum cash balance in its Enterprise Funds equal to approximately three months of operating expense, as circumstance and economic conditions allow.
- Internal Service Funds The appropriate balance shall be maintained to ensure adequate maintenance reserves, cash flow balancing requirements and legal restrictions.

Use of Fund Balances – If at all feasible, available fund balances will not be used for ongoing operating expenditures, unless a determination has been made that available balances are in excess of required guidelines and that plans have been established to address any future operating budget shortfalls. Emphasis shall be placed on one-time uses that achieve future operating cost reductions. Fund balance is the cumulative years' excess or deficit of all revenues

and expense. In the case of proprietary funds, this is termed unrestricted net assets. For the purposes of the budget document, revenue and expense activity includes bond proceeds and debt service.

Annual Review - An annual review of cash flow requirements and appropriate fund balances shall be undertaken to determine whether modifications are appropriate for the reserve policy.

Investment Policy

The objective of the Investment Policy is to ensure that revenues received by the City are promptly recorded and deposited in designated depositories. If not immediately required for the payment of obligations, revenues shall be placed in authorized investments. Funds shall be deposited only in the types of investment instruments authorized by the City's Investment Policy, Minnesota Statutes, Chapter 118A, or City Council resolutions. Investments by the City shall conform to the following investment principles:

Authority and oversight - Management responsibility for the City's investment program is delegated to the City Treasurer. The Investment Committee advises the Treasurer on investment activities. The Investment Committee meets at least quarterly and includes the following persons:

- City Treasurer
- Chief Financial Officer
- City Auditor
- Assistant City Treasurer
- Chief Administrative Officer
- Independent Financial Advisor as needed

Safety - Safety of principal is the City's foremost objective. Each investment transaction shall seek to first ensure that capital losses are avoided, whether from securities defaults or from erosion of market value.

Liquidity - The City's investments shall be structured to provide liquidity to meet its obligations in a timely manner without loss of principal.

Yield - The investment portfolio shall be designed to attain a market-average rate of return through budgetary and economic cycles, taking into account the City's investment risk constraints, cash flow characteristics, and safety of principal.

Diversification - The City shall diversify its investments to minimize the risk of loss resulting from over-concentration of assets in a specific maturity, a business sector (excluding U.S. Treasuries), a specific issuer or a specific class of securities.

Maintaining the Public Trust - The investment program shall be designed and managed with professionalism worthy of the public trust. The best investment vehicles for the City's objectives shall be sought through competitive processes. Investment officials shall avoid any transaction that might impair public confidence in City government.

Standard of Care - The "prudent person" standard shall be applied in the context of managing the overall investment portfolio. Investment officers, acting in accordance with fiduciary standards and written procedures, shall be relieved of personal responsibility for an individual security's credit risk or market price changes, provided that deviations from expectations are reported in a timely manner and appropriate action is taken to control adverse developments.

Internal Controls and Safekeeping - The City Chief Financial Officer shall establish a written system of internal controls. To protect against potential fraud and embezzlement, assets of the City shall be secured through third party custody and other safekeeping procedures. The City shall authorize the custodian financial institution to utilize security lending to maximize return on investments. Bearer instruments shall be held only through third party institutions. Investment officials shall be bonded.

Reporting – When presenting a financial report to the Council, the City will include an investment report describing the characteristics of the portfolio, including a summary of recent market conditions, investment performance and investment strategies.

General –

- The City will make a cash-flow analysis of all funds on a regular basis. Disbursement, collection, and deposit of all funds will be scheduled to insure maximum investment capabilities;
- When permitted by law, the City will pool cash from several different funds for investment purposes to maximize potential earnings; and
- The City will analyze market conditions and potential investments to maximize its yield, while maintaining the integrity and safety of the principal.

Accounting Policy

The objective of the Accounting Policy is to ensure that all financial transactions of the City and its boards, commissions, and agencies conform to the City Charter, Minnesota statutes, grant requirements, the principles of sound financial management and generally accepted accounting principles.

Accounting Standards - The City shall establish and maintain accounting systems according to the generally accepted accounting principles (GAAP), which are set by the Governmental Accounting Standards Board (GASB) and the Financial Accounting Standards Board (FASB). The central system shall be used for financial transactions of all City departments, boards, and independent agencies.

The City's accounting system will be organized and operated on a fund basis. Each fund is a distinct self-balancing accounting entity. The various fund types maintained by the City can be classified into fund categories as follows:

- Governmental
 - General
 - Special Revenue
 - Debt Service
 - Capital Projects
- Propriety
 - Enterprise
 - Internal Service
- Fiduciary
 - Pension Trust and Agency

The City's governmental funds will be maintained and reported on the modified accrual basis of accounting, whereby revenues are recognized when measurable and available, and expenditures are recognized when the related liability is incurred. The proprietary and pension funds are to be accounted for using the accrual basis of accounting, recognizing revenues when earned and expenses when incurred.

Disclosure and Monitoring - Full disclosure is provided in all financial statements and bond representations. Financial systems are maintained to monitor expenditures and revenues on a daily, monthly, and year end basis. A Comprehensive Annual Financial Report (CAFR) is published by the City within six months of the following year. The CAFR will be posted on the City's website.

The Minnesota State Auditor will audit the City's financial statements annually and render an opinion.

The City will develop and maintain a policy and procedure manual covering accounting practices and controls.

Annually, the City will submit its CAFR to the Government Finance Officers Association (GFOA) to determine its eligibility for the GFOA's Certificate of Achievement for Excellence in Financial Reporting.

APPROPRIATIONS

General Fund

Departments

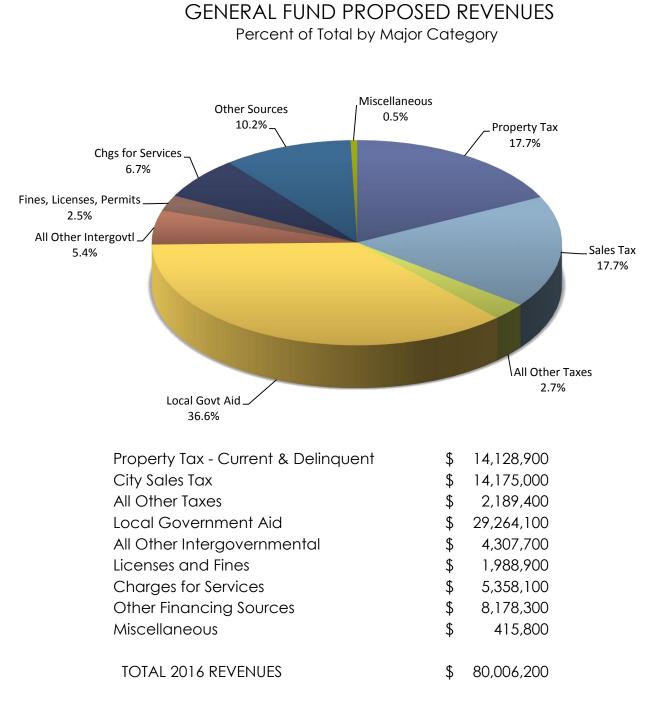
Legislative & Executive Public Administration Finance Department Planning & Construction Svs Business Development Fire Department Police Department Public Works Transfers & Other Functions

General Fund

The General Fund provides general purpose government to the citizens of Duluth and accounts for all financial transactions not accounted for in another fund. This fund is used to finance activities such as general government, public safety, public works, libraries, recreation and business and economic development.

Financial support for this fund is received from general property taxes, city sales tax, licenses and permits, court fines and fees, departmental fees and charges, intergovernmental and miscellaneous revenues. The major categories of revenues and of expenditures are itemized below.

| | 2013 | 2014 | 2015 | 2016 |
|-----------------------------|------------|------------|------------|------------|
| | Actual | Actual | Budget | Approved |
| | | | | |
| REVENUES | | | | |
| Property Tax | | | | |
| General Operations Levy | 11,634,085 | 12,595,326 | 12,749,800 | 13,567,600 |
| New Growth | 106,300 | - | 114,700 | 411,300 |
| Delinquent Property Taxes | 283,960 | 336,323 | 150,000 | 150,000 |
| City Sales Tax | 12,743,825 | 13,208,184 | 13,160,000 | 14,175,000 |
| All Other Taxes | 2,090,882 | 2,663,455 | 2,236,000 | 2,189,400 |
| Local Government Aid | 27,437,478 | 29,030,643 | 29,203,600 | 29,264,100 |
| All Other Intergovernmental | 4,191,620 | 4,252,157 | 3,704,800 | 4,307,700 |
| Licenses and Fines | 2,499,000 | 2,235,969 | 2,116,000 | 1,988,900 |
| Charges for Services | 5,206,560 | 5,845,466 | 5,498,000 | 5,358,100 |
| Earnings on Investments | (254,515) | 110,051 | - | - |
| Other Financing Sources | 7,506,707 | 7,788,293 | 8,175,800 | 8,178,300 |
| Miscellaneous | 1,969,262 | 886,123 | 559,300 | 415,800 |
| Total Revenues | 75,415,164 | 78,951,989 | 77,668,000 | 80,006,200 |
| expenditures | | | | |
| Permanent Salaries | 36,747,613 | 37,262,575 | 38,363,300 | 40,036,400 |
| Premium Pay | 1,982,811 | 1,946,987 | 1,493,800 | 1,507,800 |
| Other Wages | 399,142 | 551,858 | 486,700 | 634,800 |
| Employee Benefits | 14,883,344 | 15,669,725 | 15,799,200 | 16,329,800 |
| Supplies | 4,422,628 | 3,764,417 | 3,080,700 | 3,065,600 |
| Other Services & Charges | 8,982,210 | 9,424,856 | 9,601,400 | 10,013,900 |
| Utilities | 1,208,979 | 1,250,050 | 1,226,400 | 1,251,400 |
| Retiree Insurance | 6,555,393 | 6,985,951 | 7,225,000 | 6,900,000 |
| Capital _ | 372,559 | 348,667 | 391,500 | 266,500 |
| Total Expenditures | 75,554,680 | 77,205,086 | 77,668,000 | 80,006,200 |



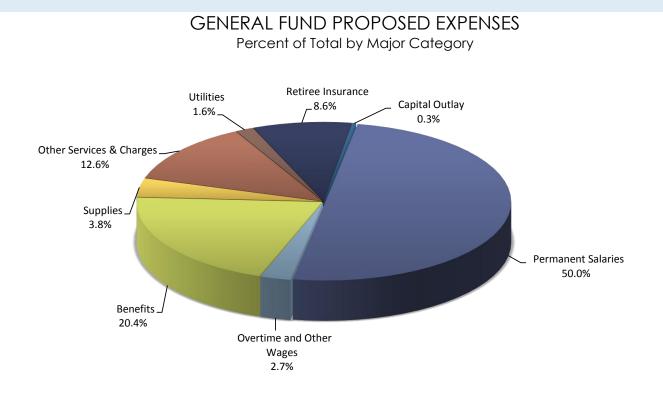
This graph shows the major categories of revenues expressed as a percent of total General Fund Fund revenues estimated for budget fiscal year 2016. The City's policy of maintaining a diverse revenue base is reflected in the categories of revenues listed above, with almost 200 separate budgeted sources of revenue detailed within the Revenue Source Summary that follows this graph. Although, the City does have a wide variety of revenues, the reader will note the City's relative dependence on Local Government Aid, which constitutes 36.6% of all General Fund revenues. For this reason, Local Government Aid is monitored closely at the State Legislature.

| General Fund Revenues | 2013 Actual | 2014 Budget | 2015 Budget | 2016 Approved |
|--|----------------|----------------|----------------|------------------|
| | //c/od | go. | go. | |
| CATEGORY 10 - TAXES | | | | |
| 4005 Current Property Tax | 11,634,085 | 12,749,800 | 12,749,800 | 13,567,600 |
| New Growth | 106,300 | - | 114,700 | 411,300 |
| 4010 Delinquent Property Tax | 283,960 | 150,000 | 150,000 | 150,000 |
| 4015 Mobile Home Tax | 5,977 | 50,800 | 58,700 | 58,700 |
| 4040 City Sales Tax | 12,743,825 | 12,900,000 | 13,160,000 | 14,175,000 |
| 4050 Charitable Gambling Tax | 55,267 | 48,000 | 55,000 | 60,000 |
| 4070 MN Power Franchise Fee | 1,100,000 | 1,100,000 | 1,100,000 | 1,100,000 |
| 4071 Cable Franchise Fee | 850,184 | 856,400 | 926,700 | 890,000 |
| 4072 No. MN Utility Franchise Fee | 8,114 | 7,000 | 8,100 | 11,300 |
| 4080 Forfeit Tax Sale | 1,911 | 5,000 | 19,400 | 19,400 |
| 4090 Other Taxes | 69,429 | 20,000 | 68,100 | 50,000 |
| TOTAL TAXES | 26,859,052 | 27,887,000 | 28,410,500 | 30,493,300 |
| CATEGORY 20 - LICENSES AND PERMITS | | | | |
| 4101 Liquor License | 467,583 | 405,000 | 455,000 | 455,000 |
| 4102 Beer License | 14,054 | 14,000 | 14,000 | 14,000 |
| 4105 Hotel License | 9,054 | 6,500 | 9,000 | 9,000 |
| 4106 Garbage Collection | 17,520 | 14,000 | 14,000 | 16,000 |
| 4107 Horse & Carriage | 566 | 700 | 700 | 700 |
| 4108 Emergency Wrecker License | 7,928 | 5,000 | 6,000 | 6,000 |
| 4109 Gas Station License | 8,686 | 8,500 | 8,500 | 8,500 |
| 4111 Pawnbroker License | 1,137 | 1,300 | 1,100 | 1,100 |
| 4112 Peddler's License | 3,796 | 500 | 500 | 1,000 |
| 4113 Precious Metal Dealer | 1,895 | 1,200 | 1,200 | 1,500 |
| 4114 Pet Shop License | 1,819 | 1,200 | 1,700 | 1,700 |
| 4117 Massage Parlor | 12,812 | 5,000 | 8,000 | 12,000 |
| 4118 Cigarette License | 14,000 | 15,000 | 13,000 | 13,000 |
| 4119 Motor Vehicle - Dealer | 4,927 | 4,400 | 4,400 | 4,400 |
| 4119 Motor Vehicle - Rental | 2,104 | 1,600 | 1,800 | 1,800 |
| 4120 Taxi Permit | 11,797 | 5,300 | 17,000 | 11,000 |
| 4121 Coin Operating Device | 10,355 | 9,000 | 10,000 | 9,000 |
| 4122 Pool & Bowling | 2,360 | 2,000 | 600 | 1,000 |
| 4124 Tree Service Contractor | - | 700 | - | - |
| 4150 Pet License | 21,099 | 18,000 | 35,000 | - |
| 4151 Fill Permits | 1,125 | 1,200 | 1,200 | 1,200 |
| 4152 Excavation Permits | 19,070 | 20,000 | 20,000 | 20,000 |
| 4153 Multiple Dwell License-3 or more | 97,520 | 100,000 | 250,000 | 143,000 |
| 4153 Multiple Dwell License-1 or 2 units | 903,593 | 735,000 | 575,000 | 642,000 |
| 4154 Commercial Use/Occupancy | 79,090 | 65,000 | 75,000 | 80,000 |
| 4155 Special Event Permit | 3,498 | 3,000 | 3,000 | 3,000 |
| 4170 Misc. Perm. & Licenses | 81,765 | 35,700 | 50,700 | 27,000 |
| TOTAL LICENSE AND PERMITS | 1,799,153 | 1,478,800 | 1,576,400 | 1,482,900 |

| Genera | al Fund Revenues | 2013 Actual | 2014 Budget | 2015 Budget | 2016 Approved |
|--------|------------------------------------|----------------|----------------|----------------|------------------|
| Genero | | Actor | bouge. | bouge: | Approved |
| CATE | GORY 30 - INTERGOVERNMENTAL | | | | |
| 4209 | Misc. Federal Grants (Safer Grant) | 28,898 | 200,000 | - | - |
| 4220 | State of Minnesota | 186,366 | - | - | 285,000 |
| 4221 | Local Government Aid | 27,437,478 | 29,042,600 | 29,203,600 | 29,264,100 |
| 4222 | State Property Tax Aid | 63,109 | - | - | - |
| 4225 | Ski Trail Reimbursement | 11,000 | 5,000 | 11,000 | 11,000 |
| 4226 | Snowmobile Trail Grants | 6,963 | 18,000 | 13,000 | 13,900 |
| 4227 | Police Training Reimbursement | 51,263 | 50,000 | 50,000 | 50,000 |
| 4230 | PERA Aid | 124,428 | 124,400 | 124,400 | 124,400 |
| 4232 | State Insurance Premium | 1,738,318 | 1,600,000 | 1,600,000 | 1,775,000 |
| 4240 | Municipal State Aid - Maintenance | 1,533,448 | 1,533,400 | 1,400,000 | 1,533,400 |
| 4260 | St. Louis County | 148,311 | 148,300 | 157,300 | 164,400 |
| 4261 | ISD 709 | 235,832 | 211,000 | 220,200 | 225,200 |
| 4262 | Housing & Redevelopment Authority | - | 60,900 | 62,700 | 63,800 |
| 4270 | Other Grants | 232 | - | - | - |
| 4300 | HRA in Lieu of Taxes | 47,366 | 47,300 | 50,200 | 45,600 |
| 4300 | Ordean Foundation | 16,086 | 16,000 | 16,000 | 16,000 |
| TOTAL | _ INTERGOVERNMENTAL | 31,629,098 | 33,056,900 | 32,908,400 | 33,571,800 |
| CATE | GORY 40 - CHARGES FOR SERVICES | | | | |
| 4301 | Zoning Appeals Fees | - | 600 | 600 | 600 |
| 4303 | Use Permit - Flood & Wetlands | 2,194 | 1,000 | 1,000 | 1,000 |
| 4306 | Building Appeals Fees | 120 | - | - | - |
| 4307 | Planning/Zoning Fees | 113,875 | 75,000 | 75,000 | 80,000 |
| 4310 | Assessment Cost Services | 1,478 | 33,900 | 28,400 | 24,600 |
| 4311 | Assessment Certification Fee | 30,955 | 30,000 | 25,000 | 30,000 |
| 4313 | Assessment Handling Fee | 3,520 | 10,000 | - | - |
| 4315 | Stormwater Administrative Service | 150,700 | 150,700 | 150,700 | 150,700 |
| 4315 | Sewer Administrative Service | 306,900 | 306,900 | 306,900 | 306,900 |
| 4315 | Steam Administrative Service | 49,500 | 49,500 | 49,500 | 49,500 |
| 4315 | DECC Administrative Service | 25,000 | 25,000 | 25,000 | 25,000 |
| 4315 | DTA Administrative Service | 10,300 | 10,300 | 10,300 | 10,300 |
| 4315 | Grant Administration Services | 74,187 | 77,500 | 87,200 | 87,200 |
| 4315 | Airport Administrative Service | 45,200 | 45,200 | 45,200 | 45,200 |
| 4315 | DEDA Administrative Service | 365,000 | 365,000 | 365,000 | 365,000 |
| 4315 | Public Utility Admin Service | 872,400 | 872,400 | 872,400 | 872,400 |
| 4315 | Fleet Administrative Service | 108,200 | 108,200 | 108,200 | 108,200 |
| 4315 | Golf Administrative Service | 66,800 | 66,800 | 66,800 | 66,800 |
| 4315 | Group Health Admin Service | 255,000 | 255,000 | 255,000 | 255,000 |
| 4315 | Self Insurance Admin Service | 283,200 | 283,200 | 283,200 | 283,200 |
| 4315 | Spirit Mt. Administrative Service | 37,700 | 37,700 | 37,700 | 37,700 |
| 4315 | Parking Administrative Service | 23,300 | 23,300 | 23,300 | 23,300 |
| | Street Lighting System Utility | 59,000 | 59,000 | 59,000 | -,0 |

| • | | 2013 Actual | 2014 Budget | 2015 Budget | 2016 Approvec |
|------|--|----------------|----------------|----------------|------------------|
| | al Fund Revenues | Acida | bouger | bouger | Appioved |
| Cate | gory 40 - Charges for Services continued | | | | |
| 4319 | Attorney Fees | 11,500 | 10,000 | 10,000 | 4,000 |
| 4320 | MIS Services | 1,801 | 5,200 | 5,200 | 4,600 |
| 4322 | Animal Shelter Fees | 17,694 | 20,000 | 20,000 | 20,000 |
| 4323 | Garnishment Fees | 60 | 100 | - | - |
| 4324 | Miscellaneous Services | 96 | 300 | - | - |
| 4325 | Radio Services | 6,500 | 6,500 | - | - |
| 4326 | Criminal History Checks | 521 | 2,000 | 2,000 | 2,000 |
| 4328 | Pawnbroker Transaction Charge | 76,893 | 50,000 | 75,000 | 65,000 |
| 4329 | False Alarm Fees & Penalties | 18,384 | 10,000 | 17,000 | 19,600 |
| 4340 | Fire Protection Services | 4,200 | 4,200 | 4,200 | 4,200 |
| 4341 | Hydrant Maintenance Service | 30,000 | 30,000 | 30,000 | 30,000 |
| 4350 | Inspection Services | - | 4,000 | 4,000 | 4,000 |
| 4351 | Building Inspection Fees | 1,324,238 | 1,460,000 | 1,503,800 | 1,626,400 |
| 4352 | Plumbing Inspection Fees | 178,011 | 180,000 | 185,400 | 200,500 |
| 4353 | Electric Inspection Fees | 181,924 | 190,000 | 195,700 | 211,600 |
| 4354 | HVAC-R Inspection Fees | 207,468 | 150,000 | 154,500 | 167,100 |
| 4355 | Signs Inspection Fees | 13,047 | 10,500 | 10,800 | 11,700 |
| 4356 | House Moving Inspection Fees | 12,684 | 5,000 | 10,000 | 10,000 |
| 4357 | Mobile Home Inspection Fees | 224 | 2,000 | 2,100 | 2,100 |
| 4359 | CAF Administrative Fee | 5,753 | 15,000 | 15,500 | 16,800 |
| 4360 | Vacant Building Fee | 9,320 | 5,000 | 5,000 | 7,500 |
| 4361 | RZP Registration Fee | 14,013 | 14,000 | 14,400 | 14,400 |
| 4370 | Engineering Services | 207,701 | 550,000 | 358,000 | 55,000 |
| TOTA | AL CHARGES FOR SERVICES | 5,206,560 | 5,610,000 | 5,498,000 | 5,358,100 |
| CATE | EGORY 50 - FINES AND FORFEITS | | | | |
| 4470 | License Penalties | 5,924 | 18,000 | 8,000 | 2,000 |
| 4471 | Library Fines | 85,956 | 90,000 | 75,000 | 75,000 |
| 4472 | Administrative Fines | 30,673 | 22,700 | 54,600 | 19,000 |
| 4473 | Court Fines | 469,287 | 482,100 | 402,000 | 410,000 |
| 4474 | Police Felony Forfeitures | 108,006 | - | - | - |
| TOTA | al fines and forfeits | 699,847 | 612,800 | 539,600 | 506,000 |
| CATE | EGORY 60 - SPECIAL ASSESSMENTS | | | | |
| 4500 | Assessments | 37,013 | 107,200 | 80,000 | 111,600 |
| 4500 | Assessments - Service Charge | 326,024 | 300,000 | 300,000 | 300,000 |
| 4501 | Assessments - Penalty & Interest | 23,669 | 32,100 | 22,700 | 28,600 |
| TOTA | AL SPECIAL ASSESSMENTS | 386,705 | 439,300 | 402,700 | 440,200 |
| CATE | EGORY 70 - MISCELLANEOUS | | | | |
| 4601 | Earnings on Investments | (254,515) | 305,000 | - | - |
| | | 51 | | | |

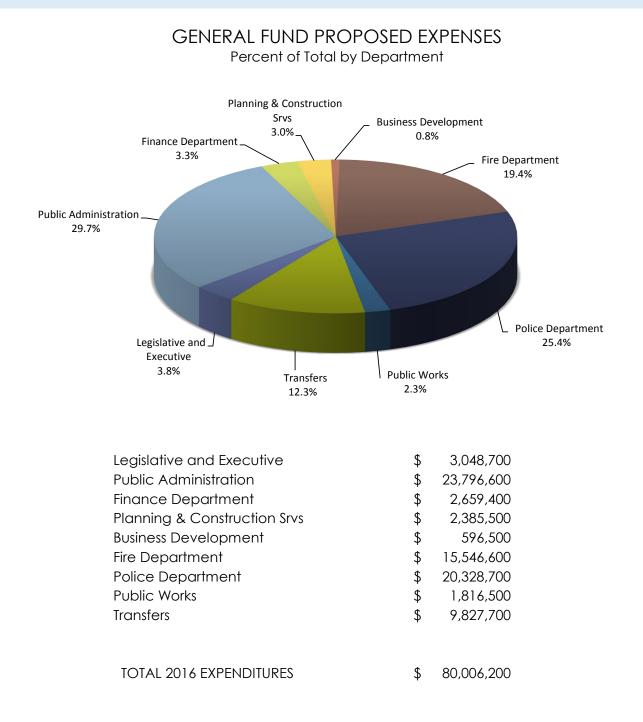
| enera | I Fund Revenues | 2013 Actual | 2014 Budget | 2015 Budget | 2016 Approved |
|-------|--|----------------|----------------|----------------|------------------|
| Cate | gory 70 - Miscellaneous continued | | | | |
| 4602 | Interest on Temporary Loans | 80,712 | 4,600 | 50,000 | |
| 4602 | Telecommunications Space Rental | 9,957 | 10,000 | 30,000 | - |
| 4620 | Rent of Buildings | 78,099 | 76,600 | - 115,700 | - 76,600 |
| 4622 | Rent of Land | 7,215 | 5,900 | 6,300 | 6,300 |
| 4624 | Rent of Equipment | 7,210 | 300 | 300 | 0,000 |
| 4627 | Concessions & Commissions | 10,914 | 9,000 | 9,000 | 9,000 |
| 4631 | Media Sales | 34,341 | 28,000 | 31,000 | 31,900 |
| 4636 | Sale of Materials | 9,889 | 4,000 | 6,000 | 6,000 |
| 4639 | Sale of Equipment | 95,257 | 70,000 | 70,000 | 70,000 |
| 4640 | Sale of Land | 515,900 | 57,600 | 57,600 | 55,000 |
| 4644 | Miscellaneous Sales | 223,412 | 54,200 | 111,200 | 64,800 |
| 4650 | Salary Reimbursement | 25,412 | 20,000 | 20,000 | 20,000 |
| 4654 | Other Reimbursements | 817,495 | 73,700 | 80,700 | 74,700 |
| 4660 | Gifts & Donations | 2,020 | 4,700 | | /4,/00 |
| 4680 | Damages Recovered | 54,806 | 15,000 | _ | |
| 4700 | Other Sources | 2,493 | 23,300 | | _ |
| 4701 | 2% Retention Surtax | 1,341 | 1,500 | 1,500 | 1,500 |
| TOTA | L MISCELLANEOUS | 1,714,748 | 763,400 | 559,300 | 415,800 |
| CATE | GORY 80 - OTHER FINANCING SOURCES | | | | |
| 4730 | Transfer from Tourism Tax Fund | 1,160,750 | 827,900 | 827,900 | 895,000 |
| 4730 | Transfer from Tourism Tax - Park/Trail Maint | - | - | - | 200,000 |
| 4730 | Transfer from Special Revenue Funds | 318,297 | - | 57,700 | 71,900 |
| 4730 | Transfer from Comm Invest Fund | 368,452 | 145,000 | 110,000 | 400,000 |
| 4730 | Transfer from Police Grant Funds | 634,995 | 410,900 | 527,500 | 740,900 |
| 4730 | Transfer from Public Utility Funds | 680,773 | 947,200 | 962,200 | 1,092,400 |
| 4730 | Transfer from Parking Fund | 1,428,223 | 1,326,700 | 1,326,700 | 1,326,700 |
| 4730 | Transfer from Permanent Improvement | - | 30,000 | 30,000 | - |
| 4731 | Gas Utility in Lieu of Taxes | 2,375,793 | 2,726,000 | 3,778,400 | 2,876,000 |
| 4732 | Steam Utility in Lieu of Taxes | 152,719 | 146,000 | 152,700 | 135,200 |
| TOTA | l other financing sources | 7,120,001 | 6,559,700 | 7,773,100 | 7,738,100 |
| | GENERAL FUND TOTAL | 75,415,163 | 76,407,900 | 77,668,000 | 80,006,200 |



| Permanent Salaries | \$ 40,036,400 |
|--------------------------|------------------|
| Overtime and Other Wages | \$ 2,142,600 |
| Benefits | \$ 16,329,800 |
| Supplies | \$ 3,065,600 |
| Other Services & Charges | \$ 10,013,900 |
| Utilities | \$ 1,251,400 |
| Retiree Insurance | \$ 6,900,000 |
| Capital Outlay | \$ 266,500 |
| | |
| TOTAL 2016 EXPENDITURES | \$ 80,006,200 |

This graph shows the General Fund budget by expense category. The largest single category of expense is Permanent Salaries at 50% of all expenses. When the cost of benefits, overtime and other wages is added, the total is 73.1% of all budgeted expenses. Other Services and Charges comprises 12.6% of the total; followed by Retiree Insurance at 8.6%; Supplies at 3.8%; Utilities at 1.6%; and Capital Outlay in the General Fund at .3%.

53



This graph shows the General Fund Departmental budgets as a percent of the total General Fund expenditures for budget fiscal year 2016. The largest category of expense is public safety with the Police and Fire Departments comprising 44.8% of the total; followed by the Public Administration Department which includes Maintenance Operations, City Clerk, Library, Human Resources, and Management Information Systems at 29.7%. The Transfers Department comprises 12.3% of the total. The remaining five departments totaled together are 13.2%, with no department exceeding 4%.

Capital Permanent Temporary Other **General Fund Expenses** Salaries Overtime **Benefits** Outlay TOTAL Salaries Expense LEGISLATIVE AND EXECUTIVE City Council 0 0 90.000 7.000 82.200 0 179,200 Mayor's Office 308,200 0 0 115,000 14,600 0 437,800 0 Chief Administrative Officer 200.800 0 69.500 10.600 0 280,900 Attorney's Office 1,572,000 0 30.000 507,700 39,100 2,000 2,150,800 0 DEPARTMENT TOTAL 2.081.000 120,000 699,200 146,500 2.000 3.048,700 PUBLIC ADMINISTRATION 759,500 0 10.000 333,100 81,500 0 Human Resources 1,184,100 Management Info Systems 20,000 573,900 896,200 0 2,939,900 1,449,800 0 City Clerk's 463,400 1,000 75,000 213,900 54,500 0 807,800 Maintenance Operations 3,764,700 167,000 175,200 1,668,200 4,659,800 0 10,434,900 Library Services 2,574,600 800 96,800 936,300 368,200 264.500 4,241,200 25,000 10,000 580,900 4,188,700 **Facilities Management** 1,419,600 2,153,200 0 DEPARTMENT TOTAL 10,431,600 213,800 367,000 4,306,300 8,213,400 264,500 23,796,600 FINANCE 0 **Budget Office** 242,900 0 96.500 7.100 0 346,500 725,300 14.000 0 262,600 333.300 0 1,335,200 Auditor's Office 0 0 47,500 5,700 0 177,900 Purchasina 124,700 Treasurer's Office 539,900 0 0 215,900 44.000 0 799,800 DEPARTMENT TOTAL 1,632,800 14,000 0 622,500 390,100 0 2,659,400 PLANNING & CONST. SRVS. Physical Planning 461,400 0 0 173,500 48,400 683,300 1,702,200 Const. Srvs & Inspection 1,067,100 9.000 0 440,800 185,300 0 DEPARTMENT TOTAL 1,528,500 9,000 0 614,300 233,700 0 2,385,500 **BUSINESS DEVELOPMENT** 421,700 0 0 151,500 23,300 0 596,500 FIRE DEPARTMENT Fire Administration 387,700 0 0 126,600 65,000 0 579,300 630.000 0 599,900 0 **Fire Operations** 8,971,000 3,735,300 13,936,200 10,000 0 Life Safety 655,200 289,200 76,700 0 1,031,100 DEPARTMENT TOTAL 10.013,900 640,000 0 4,151,100 741,600 0 15,546,600 POLICE DEPARTMENT 122,700 0 Police Admin, Investigation, Patrol 12,789,700 575.000 5,260,000 1,581,300 20.328,700 DEPARTMENT TOTAL 12,789,700 575,000 122,700 1,581,300 0 20,328,700 5,260,000 PUBLIC WORKS 41,500 0 0 9,700 800 0 52,000 **Director's Office** Transportation Engineering 1,095,700 56,000 25,100 437,700 150,000 0 1,764,500 0 DEPARTMENT TOTAL 1,137,200 56,000 25,100 447,400 150,800 1,816,500 **TRANSFERS** 0 0 0 77,500 9,750,200 0 9,827,700 DEPARTMENT TOTAL 0 0 0 77,500 9,750,200 0 9,827,700

General Fund - 2016 Proposed Expense Budget

634,800

16,329,800

21,230,900

266,500

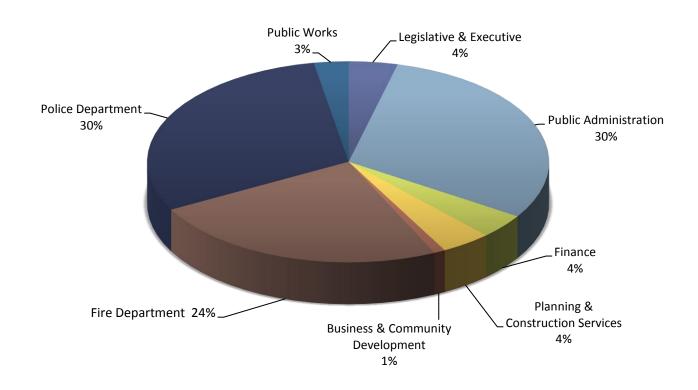
80,006,200

1,507,800

40,036,400

2016 Proposed General Fund

General Fund Personnel Summary



| | 2015 | 2016 |
|----------------------------------|----------|----------|
| Department | Approved | Approved |
| Legislative & Executive | 23.50 | 23.50 |
| Public Administration | 180.40 | 181.15 |
| Finance | 22.50 | 23.50 |
| Planning & Construction Services | 24.17 | 24.17 |
| Business & Community Development | 5.50 | 5.50 |
| Fire Department | 143.00 | 144.50 |
| Police Department | 178.50 | 180.50 |
| Public Works | 16.45 | 16.65 |
| | | |
| TOTAL | 594.02 | 599.47 |

General Fund Personnel Summary

| General Fund Personne | 2015 | y 2016 | | |
|---------------------------------|----------|-----------|------------|---|
| | Approved | Approved | Difference | Narrative |
| | Appiored | Apploted | Difference | i i i i i i i i i i i i i i i i i i i |
| City Council | 0.00 | 0.00 | 0.00 | |
| Mayor | 4.00 | 4.00 | 0.00 | |
| Chief Administrative Officer | 2.50 | 2.50 | 0.00 | |
| City Attorney | 17.00 | 17.00 | 0.00 | |
| Department Total | 23.50 | 23.50 | 0.00 | |
| PUBLIC ADMINISTRATION | | | | |
| Human Resources | 12.00 | 11.75 | -0.25 | Wellness Coordinator .75 FTE |
| Mgmt Information Systems | 21.00 | 21.00 | 0.00 | |
| City Clerk | 7.00 | 7.00 | 0.00 | |
| Maintenance Operations | 68.60 | 69.60 | 1.00 | Park Maintenance Leadworker |
| Library Services | 46.50 | 46.50 | 0.00 | |
| Facilities Management | 25.30 | 25.30 | 0.00 | |
| Department Total | 180.40 | 181.15 | 0.75 | |
| FINANCE | | | | |
| Budget | 3.00 | 3.00 | 0.00 | |
| Auditor | 8.50 | 9.50 | 1.00 | Increase 1 Financial Analyst |
| Purchasing | 2.00 | 2.00 | 0.00 | |
| Treasurer | 9.00 | 9.00 | 0.00 | |
| Department Total | 22.50 | 23.50 | 1.00 | |
| PLANNING & CONSTRUCTION SERVICE | s | | | |
| Physical Planning | 7.17 | 6.67 | -0.50 | Decrease .5 supervisor re-org combined w/CDBG |
| Construction Srvs & Inspection | 17 | 17.5 | 0.50 | .5 Info & Comm Specialist shared with Fire Dept |
| Department Total | 24.17 | 24.17 | 0.00 | |
| BUSINESS AND COMMUNITY DEVELOP | MENT | | | |
| Business & Comm Develop. | 5.50 | 5.50 | 0.00 | |
| Department Total | 5.50 | 5.50 | 0.00 | |
| FIRE | | | | |
| Fire Administration | 3.00 | 4.50 | 1.50 | 1 Hazmat Grant Coordinator; .5 Info & Comm Specialist |
| Firefighting Operations | 130.00 | 130.00 | 0.00 | |
| Life Safety | 10.00 | 10.00 | 0.00 | |
| Department Total | 143.00 | 144.50 | 1.50 | |
| POLICE | | | | |
| Police Administration/Patrol | 178.50 | 180.50 | 2.00 | DWI and DTA grant funded Officers |
| Department Total | 178.50 | 180.50 | 2.00 | |
| PUBLIC WORKS | | | | |
| Director's Office | 0.40 | 0.40 | 0.00 | |
| Engineering | 16.05 | 16.25 | 0.20 | Increase .2 Information Technician |
| Department Total | 16.45 | 16.65 | 0.20 | |
| TOTAL GENERAL FUND FTE'S | 594.02 | 599.47 | 5.45 | |

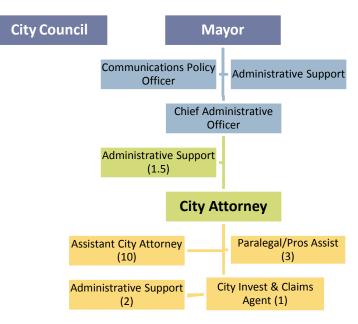
Legislative and Executive Department

Mission and Vision

The overall mission of this department is to consider and adopt policies, ordinances and resolutions to legislate; and to direct the functions of the organization to administer city government for the citizens of Duluth.

Structure

The divisions in this department are responsible for the legislative activity pursuant to City Charter; administration of the organization; enforcement and execution of City ordinances; and legal defense of the City.



Legislative & Executive Department Organization Chart

| Expanditures by Category | 2013 | 2014 | 2015 Budget | 2016 | Difference |
|--------------------------|-----------|-----------|----------------|-----------|------------|
| Expenditures by Category | Actual | Actual | Budget | Approved | |
| Permanent Salaries | 1,826,396 | 1,867,548 | 1,985,600 | 2,081,000 | 95,400 |
| Overtime | 2,631 | 1,166 | - | - | - |
| Other Wages | 89,431 | 112,882 | 106,500 | 120,000 | 13,500 |
| Total Personal Services | 1,918,458 | 1,981,596 | 2,092,100 | 2,201,000 | 108,900 |
| Benefits | 608,254 | 629,261 | 703,200 | 699,200 | (4,000) |
| Other Expense | 72,515 | 82,927 | 146,500 | 146,500 | - |
| Capital Outlay | 440 | 1,272 | 2,000 | 2,000 | - |
| Department Total | 2,599,667 | 2,695,057 | 2,943,800 | 3,048,700 | 104,900 |

| Expenditures by Division | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|--------------------------|----------------|----------------|----------------|------------------|------------|
| City Council | 109,368 | 120,078 | 179,200 | 179,200 | - |
| Mayor's Office | 294,999 | 377,088 | 397,100 | 437,800 | 40,700 |
| Chief Admin Officer | 288,621 | 278,519 | 313,900 | 280,900 | (33,000) |
| Attorney's Office | 1,906,678 | 1,919,371 | 2,053,600 | 2,150,800 | 97,200 |
| Department Total | 2,599,667 | 2,695,057 | 2,943,800 | 3,048,700 | 104,900 |
| | 2013 | 2014 | 2015 | 2016 | Difference |
| Budgeted FTE's | 20.50 | 21.50 | 23.50 | 23.50 | 0.00 |

City Council

The City Council is comprised of nine members, five who serve from geographical districts and four who serve at large. Councilors serve four year terms. The Council is responsible for enacting ordinances; resolutions; adopting an annual budget; raising money for municipal functions through the approval of property tax levies; borrowing; bonding; reviewing various authorities; approving economic development plans; initiating and approving public improvements; protecting public health, safety and welfare through legislation and licensing.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|----------------|------|------|------|------|------------|
|----------------|------|------|------|------|------------|

There are no fulltime, permanent employees assigned to this division.

| | 2013 | 2014 | 2015 | 2016 | Difference |
|-------------------------|---------|---------|---------|----------|------------|
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | - | - | - | - | - |
| Overtime | - | - | - | - | - |
| Other Wages | 89,431 | 89,964 | 90,000 | 90,000 | - |
| Total Salaries | 89,431 | 89,964 | 90,000 | 90,000 | - |
| Benefits | 6,458 | 6,751 | 7,000 | 7,000 | - |
| Other Expense | | | | | |
| Materials & Supplies | 298 | - | 2,800 | 2,800 | - |
| Services | 3,297 | 9,629 | 24,000 | 24,000 | - |
| Utilities & Maintenance | 941 | 2,850 | 44,200 | 44,200 | - |
| Other | 8,943 | 10,885 | 11,200 | 11,200 | - |
| Total Other Expense | 13,479 | 23,363 | 82,200 | 82,200 | - |
| Division Total | 109,368 | 120,078 | 179,200 | 179,200 | - |

| | 2013 | 2014 | 2015 | 2016 |
|--|---------|---------|---------|----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| City Council - 110-110-1101 | | | | |
| | | | | |
| PERSONAL SERVICES | | | | |
| 5103 Other Wages | 89,431 | 89,964 | 90,000 | 90,000 |
| TOTAL | 89,431 | 89,964 | 90,000 | 90,000 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 1,499 | 541 | 700 | 700 |
| 5122 FICA - Social Security | 3,667 | 4,906 | 5,000 | 5,000 |
| 5123 FICA - Medicare | 1,292 | 1,304 | 1,300 | 1,300 |
| TOTAL | 6,458 | 6,751 | 7,000 | 7,000 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | - | - | 1,000 | 1,000 |
| 5201 Computer Supplies/Software | - | - | 1,000 | 1,000 |
| 5202 Audiovisual & Photography | - | - | 500 | 500 |
| 5219 Other Miscellaneous Supplies | 298 | - | 300 | 300 |
| 5319 Other Professional Services | 1,125 | 8,168 | 10,000 | 10,000 |
| 5331 Travel/Training | 798 | 1,407 | 12,000 | 12,000 |
| 5355 Printing & Copying | 1,374 | 54 | 2,000 | 2,000 |
| 5404 Equipment/Machinery Repair & Mtc | 941 | 2,850 | 3,700 | 3,700 |
| 5414 Software Licenses & Mtce Agreements | - | - | 40,500 | 40,500 |
| 5433 Dues & Subscription | 376 | 608 | 1,000 | 1,000 |
| 5441 Other Services & Charges | 1,956 | 4,224 | 8,000 | 8,000 |
| 5443 Board & Meeting Expenses | 6,612 | 6,053 | 2,200 | 2,200 |
| TOTAL | 13,479 | 23,363 | 82,200 | 82,200 |
| DIVISION TOTAL | 109,368 | 120,078 | 179,200 | 179,200 |

Mayor's Office

The Mayor's Office provides leadership and direction to the Executive Branch of city government. The Mayor serves as chief executive officer of the City, provides leadership to the community and serves as the identifiable representative of the City. The Mayor's Office provides policy initiatives to the City Council to help direct the vision of the community.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|-----------------------------|------|------|------|------|------------|
| Mayor | 1.0 | 1.0 | 1.0 | 1.0 | - |
| NREP Comm Relations Officer | 1.0 | 1.0 | 2.0 | 2.0 | - |
| 129 Admin Info Specialist | 1.0 | 1.0 | 1.0 | 1.0 | - |
| | | | | | |
| Division Total | 3.0 | 3.0 | 4.0 | 4.0 | 0.0 |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | | | | •• | |
| Permanent Salaries | 202,166 | 264,197 | 282,100 | 308,200 | 26,100 |
| Overtime | - | 69 | - | - | - |
| Other Wages | - | 5,669 | - | - | - |
| Total Salaries | 202,166 | 269,935 | 282,100 | 308,200 | 26,100 |
| Benefits | 76,364 | 86,232 | 100,400 | 115,000 | 14,600 |
| Other Expense | | | | | |
| Materials & Supplies | 1,788 | 2,934 | 1,700 | 1,700 | - |
| Services | 6,600 | 12,370 | 5,100 | 5,100 | - |
| Utilities & Maintenance | - | - | - | - | - |
| Other | 8,081 | 5,617 | 7,800 | 7,800 | - |
| Total Other Expense | 16,470 | 20,921 | 14,600 | 14,600 | - |
| Division Total | 294,999 | 377,088 | 397,100 | 437,800 | 40,700 |

| | 2013 | 2014 | 2015 | 2016 |
|---------------------------------------|---------|---------|---------|----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| Mayor's Office - 110-110-1102 | | | | |
| | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 202,166 | 264,197 | 282,100 | 308,200 |
| 5101 Premium Pay | - | 69 | - | - |
| 5103 Other Wages | - | 5,669 | - | - |
| TOTAL | 202,166 | 269,935 | 282,100 | 308,200 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 11,722 | 16,782 | 20,100 | 22,500 |
| 5122 FICA - Social Security | 12,501 | 16,850 | 17,500 | 19,100 |
| 5123 FICA - Medicare | 2,924 | 3,941 | 4,100 | 4,500 |
| 5125 Dental Insurance | 1,152 | 572 | 1,400 | 1,500 |
| 5126 Life Insurance | 540 | 660 | 700 | 700 |
| 5127 Health Care Savings Plan (HCSP) | 13,860 | 5,557 | 20,700 | 3,000 |
| 5130 Cafeteria Plan Benefits | 33,665 | 41,870 | 35,900 | 63,700 |
| TOTAL | 76,364 | 86,232 | 100,400 | 115,000 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 989 | 496 | 1,000 | 1,000 |
| 5219 Other Miscellaneous Supplies | - | 171 | 500 | 500 |
| 5241 Small Equip-Office/Operating | 799 | 2,267 | 200 | 200 |
| 5320 Data Services | 306 | | - | - |
| 5321 Phone Service Cellular Phone | 704 | 1,948 | - | - |
| 5322 Postage | - | - | 100 | 100 |
| 5331 Travel/Training | 5,155 | 10,323 | 3,000 | 3,000 |
| 5355 Printing & Copying | 154 | 29 | 2,000 | 2,000 |
| 5356 Copier, Printer Lease & Supplies | 281 | 70 | - | - |
| 5433 Dues & Subscription | 237 | 1,737 | 300 | 300 |
| 5441 Other Services & Charges | 1,339 | 265 | 1,500 | 1,500 |
| 5443 Board & Meeting Expenses | 2,506 | 2,180 | 1,000 | 1,000 |
| 5444 Mayor's Contingent Account | 4,000 | 1,434 | 5,000 | 5,000 |
| TOTAL | 16,470 | 20,921 | 14,600 | 14,600 |
| DIVISION TOTAL: MAYOR'S OFFICE | 294,999 | 377,088 | 397,100 | 437,800 |

Chief Administrative Officer

The Chief Administrative Officer (CAO) serves the City under the guidelines established by the home rule charter. The CAO is appointed by and serves at the pleasure of the Mayor. The CAO appoints the department directors, except the City Attorney who is appointed by the Mayor. The CAO is responsible for the day to day operations of the departments of the City and to promulgate the policy directives of the Mayor and the City Council.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|----------------------------|------|------|------|------|------------|
| Res Chief Admin Officer | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 9 Executive Assistant | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 126 Information Technician | 0.5 | 0.5 | 0.5 | 0.5 | - |
| | | | | | |
| Division Total | 2.5 | 2.5 | 2.5 | 2.5 | 0 |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | 7,0,0,0 | , | | | |
| Permanent Salaries | 211,361 | 191,202 | 205,300 | 200,800 | (4,500) |
| Overtime | 328 | 1,042 | - | - | - |
| Other Wages | - | - | - | - | - |
| Total Salaries | 211,689 | 192,244 | 205,300 | 200,800 | (4,500) |
| Benefits | 69,776 | 80,353 | 98,000 | 69,500 | (28,500) |
| Other Expense | | | | | |
| Materials & Supplies | 2,722 | 1,152 | 2,000 | 2,000 | - |
| Services | 2,612 | 2,311 | 2,300 | 2,300 | - |
| Utilities & Maintenance | - | - | 300 | 300 | - |
| Other | 1,822 | 2,460 | 6,000 | 6,000 | - |
| Total Other Expense | 7,156 | 5,922 | 10,600 | 10,600 | - |
| Division Total | 288,621 | 278,519 | 313,900 | 280,900 | (33,000) |

| | 2013 | 2014 | 2015 | 2016 |
|---|------------------|------------------|------------------|------------------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| Chief Administrative Officer - 110-110-1103 | | | | |
| | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 211,361 | 191,202 | 205,300 | 200,800 |
| 5101 Premium Pay | 328 | 1,042 | - | - |
| 5103 Other Wages | - | - | - | - |
| TOTAL | 211,689 | 192,244 | 205,300 | 200,800 |
| EMPLOYEE BENEFITS | | | | |
| | 14.001 | 14570 | 15 000 | 14.000 |
| 5121 PERA Retirement | 14,231 12,252 | 14,573 10,823 | 15,200 12,700 | 14,800 12,500 |
| 5122 FICA - Social Security 5123 FICA - Medicare | 3,066 | 2,688 | 3,000 | 2,900 |
| 5125 Dental Insurance | 3,088 960 | 2,800 390 | 3,000 900 | 2,900 900 |
| 5125 Demainsorance | 450 | 450 | 500 | 500 |
| 5127 Health Care Savings Plan (HCSP) | 13,691 | 13,300 | 28,300 | 2,000 |
| 5130 Cafeteria Plan Benefits | 25,080 | 37,608 | 37,400 | 35,900 |
| 5133 Health or Fitness Program | 46 | 521 | | - |
| TOTAL | 69,776 | 80,353 | 98,000 | 69,500 |
| | | | , | |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 1,922 | 1,152 | 1,000 | 1,000 |
| 5201 Computer Supplies/Software | - | - | 500 | 500 |
| 5219 Other Miscellaneous Supplies | 800 | - | 500 | 500 |
| 5321 Phone Service Cellular Phone | 1,200 | 1,200 | - | - |
| 5331 Travel/Training | 1,006 | 1,019 | 2,000 | 2,000 |
| 5356 Copier, Printer Leases & Supplies | 406 | 92 | - | - |
| 5404 Equipment/Machinery Repair & Mtc | - | - | 300 | 300 |
| 5418 Vehicle/Equip Lease (Long-term) | - | - | 300 | 300 |
| 5433 Dues & Subscription | 920 | 1,600 | 500 | 500 |
| 5435 Books & Pamphlets | - | - | 500 | 500 |
| 5441 Other Services & Charges | 78 | 126 | 4,000 | 4,000 |
| 5443 Board & Meeting Expenses | 823 | 734 | 1,000 | 1,000 |
| TOTAL | 7,156 | 5,922 | 10,600 | 10,600 |
| DIVISION TOTAL | 288,621 | 278,519 | 313,900 | 280,900 |

City Attorney's Office

Provides legal advice and services to the City and related agencies.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|---------------------------|------|------|------|------|------------|
| Res City Attorney | 1.0 | 1.0 | 1.0 | 1.0 | - |
| Assistant Attorney | 10.0 | 10.0 | 11.0 | 10.0 | (1.0) |
| 10 Claims Adjuster | - | 1.0 | 1.0 | 1.0 | - |
| 131 Paralegal | 2.0 | 2.0 | 2.0 | 2.0 | - |
| 131 Prosecution Assistant | - | - | - | 1.0 | 1.0 |
| 6 Sr Secretarial Spec | 1.0 | 1.0 | 1.0 | - | (1.0) |
| 129 Admin Legal Assistant | 1.0 | 1.0 | 1.0 | 2.0 | 1.0 |
| Division Total | 15.0 | 16.0 | 17.0 | 17.0 | 0.0 |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | | | | | |
| Permanent Salaries | 1,412,869 | 1,412,149 | 1,498,200 | 1,572,000 | 73,800 |
| Overtime | 2,303 | 55 | - | - | - |
| Other Wages | - | 17,249 | 16,500 | 30,000 | 13,500 |
| Total Salaries | 1,415,172 | 1,429,453 | 1,514,700 | 1,602,000 | 87,300 |
| Benefits | 455,657 | 455,926 | 497,800 | 507,700 | 9,900 |
| Other Expense | | | | | |
| Materials & Supplies | 4,692 | 3,337 | 4,500 | 3,300 | (1,200) |
| Services | 17,508 | 15,223 | 12,100 | 12,400 | 300 |
| Utilities & Maintenance | - | - | - | - | - |
| Other | 13,210 | 14,159 | 22,500 | 23,400 | 900 |
| Total Other Expense | 35,410 | 32,720 | 39,100 | 39,100 | - |
| Capital Outlay | 440 | 1,272 | 2,000 | 2,000 | - |
| Division Total | 1,906,678 | 1,919,371 | 2,053,600 | 2,150,800 | 97,200 |

| | 2013 | 2014 | 2015 | 2016 |
|---|-----------|-----------|-----------|-----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| City Attorney's Office - 110-110-1104 | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 1,412,869 | 1,412,149 | 1,498,200 | 1,572,000 |
| 5101 Premium Pay | 2,303 | 55 | 1,470,200 | 1,372,000 |
| 5103 Other Wages | 2,505 | 17,249 | 16,500 | 30,000 |
| TOTAL | 1,415,172 | 1,429,453 | 1,514,700 | 1,602,000 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 99,875 | 100,867 | 111,800 | 118,600 |
| 5121 FERA Relifement 5122 FICA - Social Security | 83,633 | 85,454 | 93,900 | 99,300 |
| 5122 FICA - Medicare | 20,123 | 20,299 | 22,000 | 23,200 |
| 5125 Dental Insurance | 6,128 | 2,451 | 6,100 | 6,300 |
| 5126 Life Insurance | 2,880 | 2,731 | 3,100 | 3,100 |
| 5127 Health Care Savings Plan (HCSP) | 36,218 | 40,749 | 31,700 | 15,500 |
| 5130 Cafeteria Plan Benefits | 206,216 | 203,132 | 229,200 | 241,700 |
| 5133 Health or Fitness Program | 584 | 243 | | ,, |
| TOTAL | 455,657 | 455,926 | 497,800 | 507,700 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 4,692 | 3,337 | 4,500 | 3,300 |
| 5304 Legal Services | 8,530 | 134 | 3,000 | 2,000 |
| 5321 Phone Service Cellular Phone | 1,650 | 1,740 | 2,200 | 2,200 |
| 5331 Travel/Training | 5,371 | 10,037 | 5,400 | 6,000 |
| 5335 Local Mileage Reimbursement | 946 | 1,207 | 1,500 | 1,000 |
| 5355 Printing & Copying | 31 | 29 | - | - |
| 5356 Copier, Printer Lease & Supplies | 979 | 2,077 | - | 1,200 |
| 5433 Dues & Subscription | 13,133 | 14,099 | 19,600 | 15,000 |
| 5441 Other Services & Charges | 77 | 60 | 2,900 | 8,400 |
| TOTAL | 35,410 | 32,720 | 39,100 | 39,100 |
| CAPITAL OUTLAY | | | | |
| Library Materials | 440 | 1,272 | 2,000 | 2,000 |
| TOTAL | 440 | 1,272 | 2,000 | 2,000 |
| DIVISION TOTAL | 1,906,678 | 1,919,371 | 2,053,600 | 2,150,800 |

| General Fund Revenue Detail City Attorney's Office - 110-110-1104 | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|-----------------------------------|-------------------------------------|--------------------------------|-------------------------------|
| REVENUE SOURCE 4209 Miscellaneous Federal Grants 4319 Attorney Fees 4644 Miscellaneous Fees, Sales, Services 4654 Other Reimbursements 4730 Transfer from Police Grant Fund | 7,340 11,500 6,587 1,167 | - 3,500 3,712 793 9,680 | - 10,000 - - 9,500 | - 4,000 4,000 - - |
| DIVISION TOTAL | 26,594 | 17,685 | 19,500 | 8,000 |

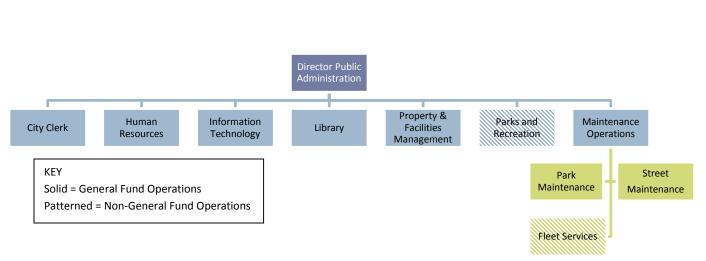
Public Administration Department

Mission and Vision

The Department of Public Administration exists to cost-effectively provide a diverse array of high quality services, including direct services for Duluth citizens and visitors, and internal services that enable other City departments to serve the public well. Within the department, each division is guided by unique mission and vision statements.

Structure

The Department of Public Administration brings together and coordinates seven interrelated divisions: the City Clerk's Office, Human Resources, Information Technology, Library, Property and Facilities Management, Parks and Recreation, and Maintenance Operations. The current structure reflects one change in 2012 in which Parks and Recreation was moved from the general fund to a special parks fund.



Public Administration Organization Chart

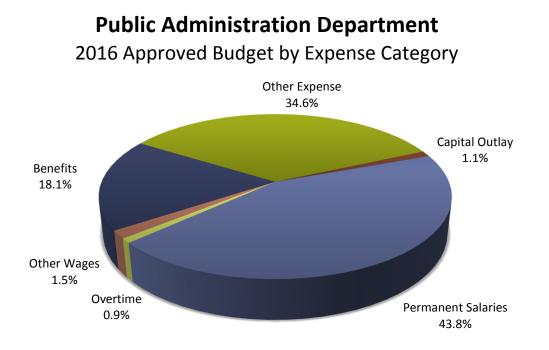
2016 Goals and Objectives

Listed below are a sample of the goals and objectives for the department.

| Goal | Objective | Tactics | Measurement |
|--|---|--|--|
| Increase effectiveness and efficiency of City Clerk operations. | Expand and optimize on-line systems for internal and external customers. | Optimize agenda management system for boards and commissions. Optimize online pet license system. Develop plan to place additional license and fee systems online. Transfer proceedings to digital. | Reduced staff time to prepare board and commission documents. Increase number of permits and reduce staff time to process them. |
| Develop supervisory and leadership capabilities City- wide. | Develop and implement new leadership development program. | Review and develop a new leadership competency model Design and implement supervisory development program for new supervisors | Completion of leadership competency model Implementation of supervisory development program |
| Increase the ability of HR to strengthen organizational effectiveness City- wide | Develop new HR strategic plan. | Forecast HR needs based on organizational goals and external circumstances. Perform gap analysis in workforce and technology. Develop HR strategies | Completion of HR strategic plan that states assumptions, strategies, objectives, roles and responsibilities, and timelines. |
| Create more diverse, inclusive, and respectful City workplaces. | Develop and implement plan for increasing diversity and inclusiveness in City workplaces | Assess work cultures via survey Identify employee needs at each site. Equip leaders to teach and uphold inclusive behavior. | Improvement in workplace environment survey results. |
| Improve efficiency and effectiveness in library operations | Implement year 2 action plan based on 2014 library staffing study | Increase self-checkout via self- service DVD dispenser, credit card processing, and patron training Continue to refresh print collection via culling and acquisition Improve technology-related customer service by increasing staff technology competence | Improved user experience for library patrons |
| Update library's 2010-2015 strategic plan | Work in partnership with the community to develop a new three-year plan | Form steering committee Conduct surveys and hold public planning retreat with participation from key stakeholders Complete and disseminate plan Develop year 1 action plan | Forward looking, community-based plan for library services that will inform facility, staffing, programs, and services decisions. |
| Determine future of main library building | Restart planning process based on new strategic plan, better understand- ing of options and stronger public input | Assess mid-priced renovation and other under-studied options Develop and conduct public process to select preferred option Determine financing for chosen option | Public decision on which option best suits the needs and means of City of Duluth taxpayers |

| Establish the St. Louis River Corridor as an environmental learning and outdoor recreation hub for residents and visitors. | Leverage grants and community support to deliver maximum community benefit for city financial investment. | Meet or make progress toward individual project fundraising goals. Design, bid, and successfully oversee projects that are ready for construction in 2016. Engage community to develop high quality plans for 2017 projects. | City raises \$1 of new money for each \$1 from the 1/2 % tourism tax. City commences construction on 5 projectts. City completes 14 new park and trail plans. |
|---|---|--|---|
| Improve effectiveness and efficiency of park facility reservation, permit, and payment system. | Provide easy, efficient, online park facility reservation, permit, and payment system. | Evaluate available IT solutions. Solicit input from peer cities Choose vendor and implement service. | Increased public satisfaction with process for reserving and using parks and recreation properties. |
| Improve effectiveness and efficiency of parks division operations. | Create an actionable strategic plan that aligns internal park operations with community needs. | Evaluate park strategic planning service providers and release RFP. Choose vendor and complete strategic planning process. Implement recommendations | Duluth residents understand park operations and the internal operations are aligned with community needs. |
| Improve the condition of city parks and trails | Increase scope and quality of park maintenance activities | Create new work groups for trails, neighborhood ballfields, and neighborhood parks Implement work order and asset management systems Improve employee recruitment, retention, and training Strengthen coordination with parks | Track miles of trail renewed by type Work order system implemented for at least one work group Significant increases in routine maintenance for all neighborhood parks and fields |
| Prolong the life of aging road systems. | Utilize new street maintenance fee proceeds to maximize impact on road conditions. | Establish maintenance and repair targets. Improve the recruitment, training, and retention of seasonal employees. Provide street maintenance services that will hold streets together until long-term solution is identified. | Track miles of crack sealing and paving and the number of permanent patches. |
| Improve property and real estate function and services within the City. | Establish a high- performance property management service for internal and external customers. | Begin creation of centralized real estate data base. Establish and strengthen internal partnerships with key departments and divisions. Establish procedures that support effective and efficient property management services. | Data base established, data collection in progress. Draft property services policies and procedures. Internal and external partners satisfied. |
| Improve energy efficiency of city facilities. | Develop, fund, and implement facility energy efficiency plan. | Investigate funding for City-wide energy upgrades. Begin implementation. | Facility energy plan ready for bid mid-2016. |

| Improve effectiveness and efficiency of facility management systems. | Implement and optimize IT facility management solution for assessing and maintaining facility conditions. | Complete facility assessments and entry in facility management solution. Use work order system to track time, materials, and funding related to maintenance in PFM facilities. Begin work on a strategic facility plan. | All buildings in asset management system All facility work requests through work order system 2016 capital planning informed by asset management system Draft strategic facility plan. |
|--|---|---|---|
| Implement system to manage electronic and paper documents | Improve record management, establish workflow efficiencies, and streamline access to information. | Develop City-wide project team. Perform business process review to develop implementation plan. Begin multi-year implementation. | Automated record retention process Streamlined workflow and approval processes Duplicate reduction Improved information access |



| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|------------|------------|------------|------------|------------|
| Expenditures by Category | Actual | Actual | Budget | Approved | Difference |
| Permanent Salaries | 9,369,242 | 9,597,629 | 10,160,000 | 10,431,600 | 271,600 |
| Overtime | 393,694 | 325,502 | 213,800 | 213,800 | - |
| Other Wages | 207,434 | 333,871 | 250,500 | 367,000 | 116,500 |
| Total Personal Services | 9,970,370 | 10,257,002 | 10,624,300 | 11,012,400 | 388,100 |
| Benefits | 3,805,561 | 3,939,363 | 4,046,500 | 4,306,300 | 259,800 |
| Other Expense | 8,577,094 | 7,902,336 | 7,870,100 | 8,213,400 | 343,300 |
| Capital Outlay | 357,734 | 337,765 | 264,500 | 264,500 | - |
| Department Total | 22,710,759 | 22,436,465 | 22,805,400 | 23,796,600 | 991,200 |

| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|------------|------------|------------|------------|------------|
| Expenditures by Division | Actual | Actual | Budget | Approved | Difference |
| Human Resources | 1,003,642 | 1,034,698 | 1,149,300 | 1,184,100 | 34,800 |
| MIS | 2,206,542 | 2,398,364 | 2,740,900 | 2,939,900 | 199,000 |
| City Clerk | 863,514 | 781,903 | 816,400 | 807,800 | (8,600) |
| Maintenance Operations | 10,883,612 | 10,488,295 | 9,805,100 | 10,434,900 | 629,800 |
| Library Services | 4,154,020 | 4,194,933 | 4,160,100 | 4,241,200 | 81,100 |
| Facilities Management | 3,599,430 | 3,538,273 | 4,133,600 | 4,188,700 | 55,100 |
| Department Total | 22,710,759 | 22,436,465 | 22,805,400 | 23,796,600 | 991,200 |
| | 2013 | 2014 | 2015 | 2016 | Difference |
| Budgeted FTE's | 178.50 | 180.65 | 180.40 | 181.15 | 0.75 |

Human Resources

Provide human resources management and labor relations support services to the operating departments. The division also provides worker's compensation claims handling, loss control, and Human Rights ordinance compliance.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|----------------------------|------|------|------|-------|------------|
| 1130 Mgr, Human Resources | 1.0 | 1.0 | 1.0 | 1.0 | - |
| Res EEO Compliance Officer | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 127 HR Assistant | 2.0 | 2.0 | 2.0 | 1.0 | (1.0) |
| 11 Sr HR Generalist | 1.0 | 1.0 | 1.0 | - | (1.0) |
| 10A Employee Benefit Admin | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 10 HR Generalist | 3.0 | 3.0 | 2.0 | 3.0 | 1.0 |
| 10 Employee Benefits Rep | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 9 HR Technician | 2.0 | 2.0 | 3.0 | 3.0 | - |
| 7 Wellness Coordinator | | | | 0.8 | 0.8 |
| Division Total | 12.0 | 12.0 | 12.0 | 11.75 | (0.25) |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | | | _ | | |
| Permanent Salaries | 680,744 | 700,291 | 758,900 | 759,500 | 600 |
| Overtime | 3,648 | 4,714 | - | - | - |
| Other Wages | 17,790 | 4,294 | 15,000 | 10,000 | (5,000) |
| Total Salaries | 702,182 | 709,299 | 773,900 | 769,500 | (4,400) |
| Benefits | 254,162 | 279,547 | 291,900 | 333,100 | 41,200 |
| Other Expense | | | | | |
| Materials & Supplies | 8,468 | 4,513 | 9,500 | 6,500 | (3,000) |
| Services | 34,703 | 34,433 | 46,000 | 50,000 | 4,000 |
| Utilities & Maintenance | - | - | 17,500 | 16,000 | (1,500) |
| Other | 4,127 | 6,906 | 10,500 | 9,000 | (1,500) |
| Total Other Expense | 47,298 | 45,852 | 83,500 | 81,500 | (2,000) |
| Division Total | 1,003,642 | 1,034,698 | 1,149,300 | 1,184,100 | 34,800 |

| | 2013 | 2014 | 2015 | 2016 |
|--|-----------|-----------|-----------|----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approve |
| Human Resources - 110-121-1106 | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 680,744 | 700,291 | 758,900 | 759,500 |
| 5101 Premium Pay | 3,648 | 4,714 | - | - |
| 5103 Other Wages | 17,790 | 4,294 | 15,000 | 10,000 |
| TOTAL | 702,182 | 709,299 | 773,900 | 769,500 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 43,529 | 44,723 | 50,200 | 50,500 |
| 5122 FICA - Social Security | 42,430 | 42,615 | 48,000 | 47,700 |
| 5123 FICA - Medicare | 9,923 | 9,966 | 11,200 | 11,200 |
| 5125 Dental Insurance | 4,064 | 1,742 | 4,200 | 4,400 |
| 5126 Life Insurance | 1,905 | 2,010 | 2,100 | 2,10 |
| 5127 Health Care Savings Plan (HCSP) | 18,341 | 20,267 | 19,200 | 43,70 |
| 5130 Cafeteria Plan Benefits | 132,592 | 157,294 | 156,000 | 170,50 |
| 5133 Health or Fitness Program | 1,378 | 930 | 1,000 | 3,00 |
| TOTAL | 254,162 | 279,547 | 291,900 | 333,100 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 3,655 | 2,311 | 6,000 | 3,000 |
| 5201 Computer Supplies/Software | 375 | 1,236 | 2,000 | 2,00 |
| 5219 Other Miscellaneous Supplies | 4,438 | 967 | 1,500 | 1,50 |
| 5319 Other Professional Services | 9,733 | 8,397 | 15,000 | 13,00 |
| 5321 Phone Service | 508 | 600 | 1,000 | 1,00 |
| 5331 Travel/Training | 9,824 | 8,921 | 10,000 | 15,00 |
| 5355 Printing & Copying | 5,288 | 6,826 | 11,000 | 11,00 |
| 5356 Copier, Printer Lease & Supplies | 9,351 | 9,689 | 9,000 | 10,00 |
| 5404 Equipment/Machinery Repair & Mtc | - | - | 2,500 | 1,00 |
| 5414 Software Licenses & Mtce Agreements | - | - | 15,000 | 15,00 |
| 5433 Dues & Subscription | 1,197 | 2,343 | 3,000 | 3,00 |
| 5435 Books & Pamphlets | 484 | - | 2,500 | 1,00 |
| 5441 Other Services & Charges | 2,446 | 4,563 | 5,000 | 5,00 |
| 5446 Tuition Reimbursement | - | - | - | - |
| TOTAL | 47,298 | 45,852 | 83,500 | 81,50 |
| DIVISION TOTAL | 1,003,642 | 1,034,698 | 1,149,300 | 1,184,10 |

Management Information Services

Provides services for City departments and authorities in the area of financial accounting, payroll, special assessments, sales tax, purchasing, building inspections, City Clerk, and utility billing/receivables. Serves as a clearinghouse for personal computer questions, configurations, installations, advising in software and hardware acquisitions and local area network (LAN) development. Mapping and geographical information (GIS) development is also a major program.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|------------------------------|-----------|-----------|-----------|-----------|------------|
| 1135 Mgr, Appl Dev/Desktop | 2.0 | 2.0 | 1.0 | 1.0 | - |
| 1125 Manager, IT | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 142 Security Administrator | - | - | - | 1.0 | 1.0 |
| 142 Sr Systems Administrator | - | - | - | 1.0 | 1.0 |
| 142 Sr Network Administrator | - | - | - | 1.0 | 1.0 |
| 142 Sr Programmer Analyst | 2.0 | 2.0 | 1.0 | 2.0 | 1.0 |
| 137 Various Adminstrators | 4.0 | 6.0 | 8.0 | 5.0 | (3.0) |
| 133 Programmer Analyst | 3.0 | 3.0 | 1.0 | 2.0 | 1.0 |
| 135 Lead Support Analyst | - | - | 1.0 | | (1.0) |
| 131 Graphics Coordinator | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 136 GIS Specialist | 2.0 | 2.0 | 2.0 | 2.0 | - |
| 134 Sr Support Analyst | - | - | - | 1.0 | 1.0 |
| 131 Support Analyst | 3.0 | 3.0 | 3.0 | 2.0 | (1.0) |
| 129 Help Desk Technician | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 126 Information Technician | 1.0 | 1.0 | 1.0 | - | (1.0) |
| Division Total | 20.0 | 22.0 | 21.0 | 21.0 | 0.0 |
| | 2013 | 2014 | 2015 | 2016 | |
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 1,142,439 | 1,259,326 | 1,379,400 | 1,449,800 | 70,400 |
| Overtime | 20,273 | 8,679 | 20,000 | 20,000 | - |
| Other Wages | 10,074 | 434 | - | - | - |
| Total Salaries | 1,172,786 | 1,268,439 | 1,399,400 | 1,469,800 | 70,400 |
| Benefits | 443,118 | 449,603 | 483,300 | 573,900 | 90,600 |
| Other Expense | | | | | |
| Materials & Supplies | 347,382 | 347,369 | 37,000 | 31,500 | (5,500) |
| Services | 149,483 | 234,200 | 250,500 | 275,500 | 25,000 |
| Utilities & Maintenance | 84,841 | 91,499 | 562,700 | 578,200 | 15,500 |
| Other | 8,931 | 7,255 | 8,000 | 11,000 | 3,000 |
| | | | | | |
| Total Other Expense | 590,638 | 680,323 | 858,200 | 896,200 | 38,000 |

| | | 2013 | 2014 | 2015 | 2016 |
|-------|---------------------------------------|-----------|-----------|-----------|-----------|
| Gen | eral Fund Expense Detail | Actual | Actual | Budget | Approved |
| | agement Information Systems - 110-121 | -1107 | | | |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Salaries | 1,142,439 | 1,259,326 | 1,379,400 | 1,449,800 |
| 5101 | Premium Pay | 20,273 | 8,679 | 20,000 | 20,000 |
| 5103 | Other Wages | 10,074 | 434 | - | - |
| 0100 | TOTAL | 1,172,786 | 1,268,439 | 1,399,400 | 1,469,800 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | PERA Retirement | 82,554 | 86,764 | 102,200 | 103,000 |
| 5122 | FICA - Social Security | 71,260 | 76,873 | 86,800 | 91,100 |
| 5123 | FICA - Medicare | 16,666 | 17,979 | 20,300 | 21,300 |
| 5125 | Dental Insurance | 6,753 | 2,898 | 7,400 | 7,600 |
| 5126 | Life Insurance | 3,165 | 3,330 | 3,700 | 3,700 |
| 5127 | Health Care Savings Plan (HCSP) | 35,167 | 15,905 | 13,000 | 37,900 |
| 5130 | Cafeteria Plan Benefits | 227,553 | 245,854 | 249,900 | 309,300 |
| | TOTAL | 443,118 | 449,603 | 483,300 | 573,900 |
| OTHE | r expenditures | | | | |
| 5200 | Office Supplies | 2,193 | 1,446 | 2,500 | 2,500 |
| 5201 | Computer Supplies/Software | 343,075 | 341,986 | 32,000 | 26,500 |
| 5203 | Paper/Stationery/Forms | 1,168 | 96 | - | - |
| 5241 | Small Equip-Office/Operating | 945 | 3,841 | 2,500 | 2,500 |
| 5309 | MIS Services | 2,510 | 1,531 | 1,500 | 10,000 |
| 5319 | Other Professional Services | 49,608 | 26,287 | 54,000 | 64,000 |
| 5320 | Data Services | 70,921 | 176,758 | 160,500 | 165,000 |
| 5321 | Phone Service | 4,052 | 4,996 | 6,000 | 6,000 |
| 5331 | Travel/Training | 18,124 | 20,549 | 25,000 | 25,000 |
| 5335 | Local Mileage Reimbursement | 965 | 908 | 1,500 | 1,500 |
| 5355 | Printing & Copying | 3,303 | 3,171 | 2,000 | 4,000 |
| 5404 | Equipment/Machinery Repair & Mtc | 84,841 | 91,408 | 223,500 | 221,000 |
| 5409 | Fleet Service Charges | - | - | - | 3,000 |
| 5414 | Software Licenses & Mtce Agreements | - | 91 | 339,200 | 354,200 |
| 5433 | Dues & Subscription | 8,931 | 7,255 | 8,000 | 11,000 |
| | TOTAL | 590,638 | 680,323 | 858,200 | 896,200 |
| DIVIS | ON TOTAL | 2,206,542 | 2,398,364 | 2,740,900 | 2,939,900 |

| General Fund Revenue Detail | 2013 | 2014 | 2015 | 2016 | | |
|--|--------|--------|--------|----------|--|--|
| | Actual | Actual | Budget | Approved | | |
| Management Information Systems - 110-121-1107 | | | | | | |
| REVENUE SOURCE 4310 Assessment Cost Services 4320 MIS Services 4730 Transfer in from Public Utility | - | - | - | - | | |
| | 1,801 | 1,531 | 5,200 | 4,600 | | |
| | - | 86,600 | 86,600 | 97,100 | | |
| DIVISION TOTAL | 1,801 | 88,131 | 91,800 | 101,700 | | |

City Clerk

Secretary to the City Council, Charter Commission, Alcohol, Gambling and Tobacco Commission and the Mayor's Appointment Advisory Committee. Maintains the Official Proceedings and the Legislative Code. Administers the information management program (records retention and records center). Performs the required functions of Municipal Clerk, as required by law, in the areas of elections, voter registration and issuance of licenses.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|-----------------------------|------|------|------|------|------------|
| 1140 Director, Public Admin | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1100 City Clerk | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1055 Assistant City Clerk | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 09 Executive Assistant | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 129 Admin Info Specialist | 2.0 | 2.0 | 2.0 | 2.0 | - |
| 126 Information Tech | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 120 Clerical Technician | 1.0 | 1.0 | - | - | - |
| | | | | | |

| Division Total | 8.0 | 8.0 | 7.0 | 7.0 | 0.0 |
|----------------|-----|-----|-----|-----|-----|
| | | | | | |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | | | | | |
| Permanent Salaries | 557,102 | 479,378 | 467,500 | 463,400 | (4,100) |
| Overtime | 925 | 1,337 | 1,000 | 1,000 | - |
| Other Wages | 45,876 | 77,687 | 75,000 | 75,000 | - |
| Total Salaries | 603,903 | 558,402 | 543,500 | 539,400 | (4,100) |
| Benefits | 208,996 | 188,237 | 188,400 | 213,900 | 25,500 |
| Other Expense | | | | | |
| Materials & Supplies | 2,881 | 3,584 | 2,600 | 2,600 | - |
| Services | 39,795 | 20,433 | 52,600 | 22,600 | - |
| Utilities & Maintenance | - | 5,220 | 13,000 | 13,000 | - |
| Other | 7,938 | 6,028 | 16,300 | 16,300 | - |
| Total Other Expense | 50,615 | 35,264 | 84,500 | 54,500 | - |
| Division Total | 863,514 | 781,903 | 816,400 | 807,800 | 21,400 |

| | 2013 | 2014 | 2015 | 2016 |
|--|---------|---------|---------|----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| City Clerk - 110-121-1211 | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 557,102 | 479,378 | 467,500 | 463,400 |
| 5101 Premium Pay | 925 | 1,337 | 1,000 | 1,000 |
| 5103 Other Wages | 45,876 | 77,687 | 75,000 | 75,000 |
| TOTAL | 603,903 | 558,402 | 543,500 | 539,400 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 37,690 | 34,261 | 34,600 | 34,800 |
| 5122 FICA - Social Security | 34,342 | 30,687 | 33,400 | 33,100 |
| 5123 FICA - Medicare | 8,031 | 7,177 | 7,800 | 7,700 |
| 5125 Dental Insurance | 3,126 | 1,163 | 2,500 | 2,600 |
| 5126 Life Insurance | 1,470 | 1,364 | 1,300 | 1,300 |
| 5127 Health Care Savings Plan (HCSP) | 9,995 | 7,817 | 4,400 | 4,500 |
| 5130 Cafeteria Plan Benefits | 113,775 | 105,478 | 104,400 | 129,900 |
| 5133 Health or Fitness Program | 567 | 291 | - | - |
| TOTAL | 208,996 | 188,237 | 188,400 | 213,900 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 2,651 | 2,746 | 1,100 | 1,100 |
| 5201 Computer Supplies/Software | 65 | 20 | 500 | 500 |
| 5219 Other Miscellaneous Supplies | 166 | 818 | 1,000 | 1,000 |
| 5321 Phone Service Cellular Phone | 626 | 662 | 600 | 600 |
| 5331 Travel/Training | 7,039 | 2,984 | 6,000 | 6,000 |
| 5335 Local Mileage Reimbursement | 1,102 | 1,177 | 1,000 | 1,000 |
| 5355 Printing & Copying | 30,544 | 15,566 | 45,000 | 15,000 |
| 5356 Copier, Printer Lease & Supplies | 485 | 44 | - | - |
| 5404 Equipment/Machinery Repair & Mtc | - | 5,220 | 13,000 | 13,000 |
| 5412 Building Rental | 900 | 900 | 1,000 | 1,000 |
| 5414 Software Licenses & Mtce Agreements | - | 1,260 | 2,500 | 10,000 |
| 5433 Dues & Subscription | 250 | 703 | 400 | 400 |
| 5441 Other Services & Charges | 6,788 | 3,164 | 12,400 | 4,900 |
| TOTAL | 50,615 | 35,264 | 84,500 | 54,500 |
| DIVISION TOTAL | 863,514 | 781,903 | 816,400 | 807,800 |

| | 2013 | 2014 | 2015 | 2016 |
|--------------------------------------|---------|---------|---------|----------|
| General Fund Revenue Detail | Actual | Actual | Budget | Approved |
| City Clerk - 110-121-1211 | | | | |
| | | | | |
| | | 450 (00 | 455.000 | 455.000 |
| 4101 Liquor License | 467,583 | 459,608 | 455,000 | 455,000 |
| 4102 Beer License | 14,054 | 13,315 | 14,000 | 14,000 |
| 4105 Hotel License | 9,054 | 9,259 | 9,000 | 9,000 |
| 4106 Garbage Collection | 17,520 | 16,758 | 14,000 | 16,000 |
| 4107 Horse & Carriage | 566 | 819 | 700 | 700 |
| 4108 Emergency Wrecker License | 7,928 | 7,055 | 6,000 | 6,000 |
| 4109 Gas Station License | 8,686 | 8,654 | 8,500 | 8,500 |
| 4111 Pawnbroker License | 1,137 | 1,143 | 1,100 | 1,100 |
| 4112 Peddler's License | 3,796 | 3,501 | 500 | 1,000 |
| 4113 Precious Metal Dealer | 1,895 | 1,524 | 1,200 | 1,500 |
| 4114 Pet Shop License | 574 | 851 | 600 | 600 |
| 4115 Dog & Cat Hospitals License | 823 | 1,070 | 700 | 700 |
| 4116 Dog Kennels License | 422 | 424 | 400 | 400 |
| 4117 Massage Parlor | 12,812 | 13,589 | 8,000 | 12,000 |
| 4118 Cigarette License | 14,000 | 13,113 | 13,000 | 13,000 |
| 4119 Motor Vehicle - Dealer | 4,927 | 4,923 | 4,400 | 4,400 |
| 4119 Motor Vehicle - Rental | 2,104 | 1,848 | 1,800 | 1,800 |
| 4120 Taxi Permit | 11,797 | 16,475 | 17,000 | 11,000 |
| 4121 Coin Operating Device | 10,355 | 10,250 | 10,000 | 9,000 |
| 4122 Pool & Bowling | 2,360 | 1,200 | 600 | 1,000 |
| 4124 Tree Service Contractor License | - | - | - | - |
| 4150 Pet License | 21,099 | - | 35,000 | - |
| 4155 Special Event Permit | 3,498 | 3,633 | 3,000 | 3,000 |
| 4170 Misc. Permits & Licenses | 11,767 | 12,844 | 700 | 2,000 |
| 4307 Planning/Zoning Fees | 1,600 | - | - | - |
| 4470 License Penalties | 5,664 | 5,933 | 6,000 | 2,000 |
| 4644 Miscellaneous Sales | 108,668 | 13,857 | 75,000 | 25,000 |
| 4654 Other Reimbursements | 54 | - | - | - |
| 4730 Interfund Transfers In | 58 | 25,000 | - | 25,000 |
| DIVISION TOTAL | 744,801 | 646,646 | 686,200 | 623,700 |

Maintenance Operations

Maintenance Operations Division consists of the following functions: Traffic Maintenance, Street Maintenance and Park Maintenance. Fleet Services, which is outside the General Fund, is another maintenance function that reports to this division.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|-------------------------------|-------|-------|-------|-------|------------|
| 1115 Mgr, Fleet/Mtce Ops | 0.75 | 0.75 | 0.75 | 0.75 | - |
| 1080 St Mtce Supervisor | 2.00 | 2.00 | 2.00 | 2.00 | - |
| 1075 Spvsr FacOptn/Traf/Bldgs | 3.00 | 2.00 | 2.00 | 1.00 | (1.0) |
| 32 Mtc Optns Leadworker | 1.00 | 2.00 | 5.00 | 6.00 | 1.0 |
| 32 Park Mtc Leadworker | - | - | - | 1.00 | 1.0 |
| 27 Heavy Equip Operator | 27.00 | 33.00 | 28.00 | 28.00 | - |
| 27 Park Mtceworker | 12.00 | 15.00 | 14.00 | 15.00 | 1.0 |
| 27 Traffic Mtceperson | 3.00 | 3.00 | 3.00 | 3.00 | - |
| 22 Maintenanceworker | 21.00 | 11.00 | 13.25 | 12.25 | (1.0) |
| 25 Janitorial Supervisor | - | - | - | - | - |
| 133 Budget Analyst | 0.75 | 0.60 | 0.60 | 0.60 | - |
| 21/122 Janitor I and II | - | - | - | - | - |
| Division Total | 70.50 | 69.35 | 68.60 | 69.60 | 1.00 |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | | | | | |
| Permanent Salaries | 3,459,940 | 3,532,906 | 3,624,600 | 3,764,700 | 140,100 |
| Overtime | 342,911 | 284,991 | 167,000 | 167,000 | - |
| Other Wages | 62,742 | 163,445 | 53,700 | 175,200 | 121,500 |
| Total Salaries | 3,865,593 | 3,981,342 | 3,845,300 | 4,106,900 | 261,600 |
| Benefits | 1,585,835 | 1,609,405 | 1,622,500 | 1,668,200 | 45,700 |
| Other Expense | | | | | |
| Materials & Supplies | 2,896,179 | 2,318,726 | 1,850,500 | 1,927,100 | 76,600 |
| Services | 122,085 | 89,641 | 106,700 | 291,600 | 184,900 |
| Utilities & Maintenance | 1,604,304 | 1,641,933 | 1,600,400 | 1,611,300 | 10,900 |
| Other | 788,961 | 815,984 | 779,700 | 829,800 | 50,100 |
| Total Other Expense | 5,411,528 | 4,866,285 | 4,337,300 | 4,659,800 | 322,500 |
| Capital Outlay | 20,656 | 31,263 | - | - | - |
| Division Total | 10,883,612 | 10,488,295 | 9,805,100 | 10,434,900 | 629,800 |

| | 0010 | 0014 | 0015 | 001/ |
|--|----------------------|----------------------|----------------------|----------------------|
| General Fund Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
| Maintenance Operations - 110-121-1217 | | | | |
| - | | | | |
| PERSONAL SERVICES 5100 Permanent Salaries | 2 450 0 40 | 2 522 007 | 2 (24 (00 | 2 7/4 700 |
| 5100 Permanent salanes 5101 Premium Pay | 3,459,940 342,911 | 3,532,906 284,991 | 3,624,600 167,000 | 3,764,700 167,000 |
| 5103 Other Wages | 62,742 | 163,445 | 53,700 | 175,200 |
| TOTAL | 3,865,593 | 3,981,342 | 3,845,300 | 4,106,900 |
| | 3,003,373 | 3,701,342 | 3,043,000 | 4,100,700 |
| EMPLOYEE BENEFITS | 0 (0 000 | 0// 770 | 07/100 | 007 500 |
| 5121 PERA Retirement | 268,089 | 266,770 | 276,100 | 287,500 |
| 5122 FICA - Social Security | 235,640 | 243,312 | 239,300 | 255,500 |
| 5123 FICA - Medicare | 55,109 | 56,903 | 56,000 | 59,700 |
| 5125 Dental Insurance | 26,369 | 10,610 | 24,700 | 25,900 |
| 5126 Life Insurance | 12,360 | 12,221 | 12,400 | 12,500 |
| 5127 Health Care Savings Plan (HCSP) | 72,241 | 69,354 | 58,100 | 47,300 |
| 5130 Cafeteria Plan Benefits | 916,025 | 950,235 | 955,900 | 979,800 |
| TOTAL | 1,585,835 | 1,609,405 | 1,622,500 | 1,668,200 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 2,352 | 2,855 | 3,500 | 3,500 |
| 5201 Computer Supplies/Software | 7,020 | 4,595 | 4,800 | 2,700 |
| 5202 Audiovisual & Photography | - | 393 | 500 | 500 |
| 5205 Safety & Training Materials | 9,399 | 13,954 | 9,300 | 9,300 |
| 5210 Plant/Operating Supplies | 5,373 | 6,323 | 4,500 | 1,500 |
| 5211 Cleaning/Janitorial Supplies | 32,178 | 33,260 | 33,300 | 35,000 |
| 5212 Motor Fuels | 591,296 | 554,365 | 410,000 | 427,600 |
| 5218 Uniforms | 16,562 | 16,546 | 18,200 | 19,300 |
| 5219 Other Miscellaneous Supplies | 27,728 | 23,798 | 24,900 | 22,100 |
| 5220 Repair & Maintenance Supplies | 13,496 | 8,449 | 11,900 | 30,000 |
| 5222 Blacktop | 649,131 | 310,206 | 272,000 | 194,700 |
| 5223 Salt & Sand | 1,190,901 | 1,023,258 | 816,700 | 914,700 |
| 5224 Gravel & Other Mtce Materials | 222,075 | 193,172 | 123,700 | 123,700 |
| 5225 Park/Landscape Materials | 39,555 | 39,951 | 23,600 | 50,000 |
| 5226 Sign & Signal Materials | 66,883 | 69,579 | 74,100 | 74,100 |
| 5228 Painting Supplies | 3,053 | 4,468 | 4,100 | 3,000 |
| 5240 Small Tools | 10,286 | 7,625 | 8,400 | 8,400 |
| 5241 Small Equip-Office/Operating | 8,893 | 5,929 | 7,000 | 7,000 |
| 5305 Medical Svcs/Testing Fees | 199 | - | 1,300 | 500 |
| 5310 Contract Services | 79,409 | 42,137 | 52,000 | 232,000 |
| 5320 Data Services | 1,898 | 3,007 | 2,900 | 2,900 |
| 5321 Phone Service | 3,684 | 3,963 | 4,200 | 4,200 |

| | | 2013 | 2014 | 2015 | 2016 |
|-------|---|------------|------------|-----------|------------|
| Gen | eral Fund Expense Detail | Actual | Actual | Budget | Approved |
| Main | enance Operations - 110-120-1217 contin | lued | | | |
| | | | | | |
| 5331 | Travel/Training | 3,955 | 9,116 | 9,500 | 21,500 |
| 5335 | Local Mileage Reimbursement | 25,739 | 25,870 | 31,000 | 29,000 |
| 5355 | Printing & Copying | 197 | - | 800 | - |
| 5356 | Copier, Printer Lease & Supplies | 7,004 | 5,547 | 5,000 | 1,500 |
| 5384 | Refuse Disposal | 45,417 | 46,588 | 51,500 | 38,500 |
| 5404 | Equipment/Machinery Repair & Mtc | 552 | 4,407 | 4,000 | 3,000 |
| 5409 | Fleet Services Charges | 1,558,334 | 1,590,939 | 1,544,900 | 1,569,800 |
| 5412 | Building Rental | 219,103 | 217,040 | 225,300 | 250,000 |
| 5414 | Software Licenses & Mtce Agreements | - | 536 | 56,400 | 56,400 |
| 5415 | Vehicle/Equip Rent (Short-term) | 21,106 | 37,716 | 29,000 | 51,500 |
| 5418 | Vehicle/Equip Lease (Long-term) | 414,730 | 405,577 | 376,200 | 352,000 |
| 5419 | Other Rentals | 46,633 | 47,814 | 29,500 | 53,100 |
| 5433 | Dues & Subscription | 170 | 965 | 1,000 | 1,000 |
| 5435 | Books & Pamphlets | - | - | 200 | - |
| 5438 | Licenses | 1,395 | 245 | 700 | 700 |
| 5441 | Other Services & Charges | 74,921 | 76,798 | 32,500 | 36,200 |
| 5454 | Contract Tree Services | 10,902 | 29,295 | 28,900 | 28,900 |
| | TOTAL | 5,411,528 | 4,866,285 | 4,337,300 | 4,659,800 |
| | | | | | |
| CAPI | TAL OUTLAY | | | | |
| 5580 | Capital Equipment | 20,656 | 31,263 | | - |
| | TOTAL | 20,656 | 31,263 | - | - |
| DIVIS | ION TOTAL | 10,883,612 | 10,488,295 | 9,805,100 | 10,434,900 |

| | 2013 | 2014 | 2015 | 2016 |
|--|-----------|-----------|-----------|-----------|
| General Fund Revenue Detail | Actual | Actual | Budget | Approved |
| Maintenance Operations - 110-121-1217 | | | | |
| | | | | |
| REVENUE SOURCE | | | | |
| 4220 State of MN Capital | - | 14,647 | - | - |
| 4225 Ski Trails Grant | 11,000 | 11,000 | 11,000 | 11,000 |
| 4226 Snowmobile Trails Grant | 6,963 | 19,292 | 13,000 | 13,900 |
| 4240 Municipal State Aid - Maintenance | 1,533,448 | 1,380,060 | 1,400,000 | 1,533,400 |
| 4260 St. Louis County | 131,017 | 131,017 | 140,000 | 143,500 |
| 4261 ISD 709 | 24,832 | 26,312 | 5,000 | 10,000 |
| 4636 Sale of Scrap | 9,889 | 9,109 | 6,000 | 6,000 |
| 4654 Other Reimbursements | 54,534 | 32,492 | 31,000 | 25,000 |
| 4680 Damages Recovered | 12,572 | 231 | - | - |
| 4730 Transfer from Special Revenue | 479,685 | 300,400 | 300,000 | 500,000 |
| 4730 Transfer from Permanent Improvement | - | - | 30,000 | - |
| 4730 Transfer from Public Utilities | 680,773 | 722,554 | 755,000 | 865,000 |
| - | | | | |
| DIVISION TOTAL | 2,944,713 | 2,647,116 | 2,691,000 | 3,107,800 |

Library Services

The division offers assistance and advisory service to people of all ages in using the Library's resources of print, media, and online collections to meet their informational, educational, and cultural needs.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|----------------------------|------|------|-------|------|------------|
| 1105 Mgr, Library Services | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1075 Library Supervisor | 3.0 | 3.0 | 3.0 | 3.0 | - |
| 136 Librarian III | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 133 Librarian II | 5.0 | 4.0 | 4.0 | 4.0 | - |
| 131 Volunteer Coordinator | 0.5 | 0.5 | 0.5 | 0.5 | - |
| 131 Librarian I | 13.5 | 14.5 | 13.5 | 14.0 | 0.5 |
| 128 Sr. Library Tech | 4.0 | 4.0 | 4.0 | 4.0 | - |
| 124 Library Technician | 21.0 | 21.0 | 19.5 | 19.0 | (0.5) |
| | 40.0 | 10.0 | A / F | 44 5 | |
| Division Total | 49.0 | 49.0 | 46.5 | 46.5 | 0.0 |

| European all'housen | 2013 Actual | 2014 Actual | 2015 Budgot | 2016 | Difference |
|-------------------------|----------------|----------------|----------------|-----------|------------|
| Expenditures | ACIUUI | Aciual | Budget | Approved | Dillerence |
| Personal Services | | | | | |
| Permanent Salaries | 2,525,509 | 2,516,954 | 2,553,400 | 2,574,600 | 21,200 |
| Overtime | 1,575 | 1,079 | 800 | 800 | - |
| Other Wages | 70,952 | 83,980 | 96,800 | 96,800 | - |
| Total Salaries | 2,598,036 | 2,602,013 | 2,651,000 | 2,672,200 | 21,200 |
| Benefits | 917,426 | 953,168 | 926,000 | 936,300 | 10,300 |
| Other Expense | | | | | |
| Materials & Supplies | 36,823 | 37,197 | 31,300 | 31,100 | (200) |
| Services | 37,158 | 24,861 | 19,700 | 18,500 | (1,200) |
| Utilities & Maintenance | 44,106 | 54,389 | 49,500 | 57,000 | 7,500 |
| Other | 208,970 | 216,804 | 218,100 | 261,600 | 43,500 |
| Total Other Expense | 327,056 | 333,251 | 318,600 | 368,200 | 49,600 |
| Capital Outlay | 311,502 | 306,502 | 264,500 | 264,500 | - |
| Division Total | 4,154,020 | 4,194,933 | 4,160,100 | 4,241,200 | 81,100 |

| C = == | evel Fund Evenence Detail | 2013 A stual | 2014 | 2015 Budgot | 2016 |
|---------------|-------------------------------------|-----------------|-----------|----------------|-----------|
| | eral Fund Expense Detail | Actual | Actual | Budget | Approved |
| Libra | ry Services - 110-121-1218 | | | | |
| | DNAL SERVICES | | | | |
| 5100 | Permanent Salaries | 2,525,509 | 2,516,954 | 2,553,400 | 2,574,600 |
| 5101 | Premium Pay | 1,575 | 1,079 | 800 | 800 |
| 5103 | Other Wages | 70,952 | 83,980 | 96,800 | 96,800 |
| | TOTAL | 2,598,036 | 2,602,013 | 2,651,000 | 2,672,200 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | PERA Retirement | 174,136 | 176,723 | 189,000 | 190,700 |
| 5122 | FICA - Social Security | 159,410 | 160,101 | 164,400 | 165,700 |
| 5123 | FICA - Medicare | 37,281 | 37,443 | 38,400 | 38,700 |
| 5125 | Dental Insurance | 18,560 | 7,410 | 16,800 | 17,300 |
| 5126 | Life Insurance | 8,790 | 8,640 | 8,500 | 8,400 |
| 5127 | Health Care Savings Plan (HCSP) | 48,637 | 46,619 | 22,900 | 23,700 |
| 5130 | Cafeteria Plan Benefits | 470,611 | 516,232 | 486,000 | 491,800 |
| | TOTAL | 917,426 | 953,168 | 926,000 | 936,300 |
| OTHE | r expenditures | | | | |
| 5200 | Office Supplies | 6,325 | 7,319 | 7,000 | 7,000 |
| 5201 | Computer Supplies/Software | 1,279 | 537 | 500 | 500 |
| 5211 | Cleaning/Janitorial Supplies | 4,802 | 5,939 | - | - |
| 5212 | Motor Fuels | 1,815 | 1,748 | 1,500 | 1,300 |
| 5219 | Other Miscellaneous Supplies | 17,530 | 15,152 | 17,000 | 18,000 |
| 5220 | Repair & Maintenance Supplies | 4,540 | 5,330 | 4,000 | 3,000 |
| 5241 | Small Equip-Office/Operating | 533 | 1,172 | 1,300 | 1,300 |
| 5319 | Other Professional Services | 11,156 | 10,616 | 9,200 | 9,200 |
| 5321 | Phone Service | 11,311 | 528 | - | - |
| 5322 | Postage | 5,072 | 6,878 | 4,000 | 5,000 |
| 5355 | Printing & Copying | 2,062 | 1,200 | 300 | 300 |
| 5356 | Copier, Printer Lease & Supplies | 4,497 | 2,092 | 2,600 | - |
| 5384 | Refuse Disposal | 3,060 | 3,548 | 3,600 | 4,000 |
| 5404 | Equipment/Machinery Repair & Mtc | 43,682 | 40,161 | 5,500 | 4,200 |
| 5409 | Fleet Services Charges | 424 | 11,047 | 1,000 | 5,800 |
| 5412 | Building Rental | 135,198 | 142,840 | 145,000 | 190,000 |
| 5413 | Library Materials/Svcs Rental | 67,498 | 68,290 | 68,000 | 68,000 |
| 5414 | Software Licenses & Mtce Agreements | - | 3,181 | 43,000 | 47,000 |
| 5433 | Dues & Subscription | 100 | 100 | 100 | 100 |
| 5441 | Other Services & Charges | 6,174 | 5,574 | 5,000 | 3,500 |
| | TOTAL | 327,056 | 333,251 | 318,600 | 368,200 |
| CAPI | AL OUTLAY | | | | |
| 5590 | Library Materials | 311,502 | 306,502 | 264,500 | 264,500 |
| | TOTAL | 311,502 | 306,502 | 264,500 | 264,500 |
| DIVIS | ION TOTAL | 4,154,020 | 4,194,933 | 4,160,100 | 4,241,200 |
| | | ., | .,., .,, | ., | ., ,200 |

| General Fund Revenue Detail Library Services - 110-121-1218 | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|----------------|----------------|----------------|------------------|
| REVENUE SOURCE | | | | |
| 4220 State of Minnesota Operating | 5,534 | 5,140 | - | - |
| 4471 Library Fines | 85,956 | 75,855 | 75,000 | 75,000 |
| 4622 Rent of Buildings | 3,065 | 1,430 | 500 | 700 |
| 4631 Media Sales | 16,991 | 18,251 | 19,100 | 17,000 |
| 4644 Miscellaneous Sales | 2,988 | 2,959 | 3,000 | 2,500 |
| 4654 Other Reimbursements | 48,949 | 43,370 | - | - |
| 4730 Transfer from Special Revenue | - | - | - | - |
| DIVISION TOTAL | 163,483 | 147,004 | 97,600 | 95,200 |

Facilities Management

The Facilities Management Division ensures that all City facilities are properly maintained and operating efficiently.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|--|---|--|--|--|---|
| 1115 Facility Manager | - | 1.0 | 1.0 | 1.0 | - |
| 1105 Architect | - | 1.0 | 1.0 | 1.0 | - |
| 1075 Spvsr Facilities Operations | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1070 Property Srvs Supervisor | | | 1.0 | 1.0 | - |
| 133 Budget Analyst | - | 0.3 | 0.3 | 0.3 | - |
| 133 Property Srv Specialist | | | 1.0 | 1.0 | - |
| 33 Facilities Project Specialist | 1.0 | - | - | - | - |
| 33 Construction Project Coord | | | 1.0 | 1.0 | - |
| 31 Master Plumber/Elect | 1.0 | 1.0 | 2.0 | 2.0 | - |
| 29 Trades Positions | 5.0 | 5.0 | 3.0 | 3.0 | - |
| 28 Building Mtceperson | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 27 Senior FM Worker | | | 1.0 | 1.0 | - |
| 25 Janitorial Supervisor | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 22 Maintenanceworker | 3.0 | 3.0 | 2.0 | 3.0 | 1.0 |
| 121/22 Janitor L and II | 5.0 | 5.0 | 7.0 | 6.0 | (1.0) |
| 24 Senior Clerical Specialist | | | 1.0 | 1.0 | - |
| 7 Admin Sec Specialist | 1.0 | 1.0 | 1.0 | 1.0 | - |
| | | | | | |
| Division Total | 19.0 | 20.3 | 25.3 | 25.3 | 0.0 |
| Division Total | | | | | 0.0 |
| | 2013 | 2014 | 2015 | 2016 | |
| Expenditures | | | | | 0.0 Difference |
| Expenditures Personal Services | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
| Expenditures Personal Services Permanent Salaries | 2013 Actual 1,003,508 | 2014 Actual 1,108,774 | 2015 Budget 1,376,200 | 2016 Approved 1,419,600 | |
| Expenditures Personal Services Permanent Salaries Overtime | 2013 Actual | 2014 Actual 1,108,774 24,702 | 2015 Budget 1,376,200 25,000 | 2016 Approved 1,419,600 25,000 | Difference |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages | 2013 Actual 1,003,508 24,362 - | 2014 Actual 1,108,774 24,702 4,032 | 2015 Budget 1,376,200 25,000 10,000 | 2016 Approved 1,419,600 25,000 10,000 | Difference 43,400 - - |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages Total Salaries | 2013 Actual 1,003,508 24,362 - 1,027,870 | 2014 Actual 1,108,774 24,702 4,032 1,137,508 | 2015 Budget 1,376,200 25,000 10,000 1,411,200 | 2016 Approved 1,419,600 25,000 10,000 1,454,600 | Difference 43,400 - - 43,400 |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages Total Salaries Benefits | 2013 Actual 1,003,508 24,362 - | 2014 Actual 1,108,774 24,702 4,032 | 2015 Budget 1,376,200 25,000 10,000 | 2016 Approved 1,419,600 25,000 10,000 | Difference 43,400 - - |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages Total Salaries Benefits Other Expense | 2013 Actual 1,003,508 24,362 - 1,027,870 396,025 | 2014 Actual 1,108,774 24,702 4,032 1,137,508 459,404 | 2015 Budget 1,376,200 25,000 10,000 1,411,200 534,400 | 2016 Approved 1,419,600 25,000 10,000 1,454,600 580,900 | Difference 43,400 - - 43,400 46,500 |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages Total Salaries Benefits Other Expense Materials & Supplies | 2013 Actual 1,003,508 24,362 - 1,027,870 396,025 360,365 | 2014 Actual 1,108,774 24,702 4,032 1,137,508 459,404 281,922 | 2015 Budget 1,376,200 25,000 10,000 1,411,200 534,400 351,000 | 2016 Approved 1,419,600 25,000 10,000 1,454,600 580,900 374,300 | Difference 43,400 - - 43,400 |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages Total Salaries Benefits Other Expense Materials & Supplies Services | 2013 Actual 1,003,508 24,362 - 1,027,870 396,025 360,365 307,347 | 2014 Actual 1,108,774 24,702 4,032 1,137,508 459,404 281,922 178,713 | 2015 Budget | 2016 Approved | Difference 43,400 - - 43,400 46,500 23,300 |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages Total Salaries Benefits Other Expense Materials & Supplies Services Utilities & Maintenance | 2013 Actual 1,003,508 24,362 - 1,027,870 396,025 360,365 307,347 1,233,561 | 2014 Actual 1,108,774 24,702 4,032 1,137,508 459,404 281,922 178,713 1,268,613 | 2015 Budget | 2016 Approved | Difference 43,400 - - 43,400 46,500 23,300 - 25,000 |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages Total Salaries Benefits Other Expense Materials & Supplies Services Utilities & Maintenance Other | 2013 Actual 1,003,508 24,362 - 1,027,870 396,025 360,365 307,347 1,233,561 248,686 | 2014 Actual 1,108,774 24,702 4,032 1,137,508 459,404 281,922 178,713 1,268,613 212,114 | 2015 Budget | 2016 Approved | Difference 43,400 - - 43,400 46,500 23,300 - 25,000 (83,100) |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages Total Salaries Benefits Other Expense Materials & Supplies Services Utilities & Maintenance Other Total Other Expense | 2013 Actual 1,003,508 24,362 - 1,027,870 396,025 360,365 307,347 1,233,561 248,686 2,149,959 | 2014 Actual 1,108,774 24,702 4,032 1,137,508 459,404 281,922 178,713 1,268,613 | 2015 Budget | 2016 Approved | Difference 43,400 - - 43,400 46,500 23,300 - 25,000 |
| Expenditures Personal Services Permanent Salaries Overtime Other Wages Total Salaries Benefits Other Expense Materials & Supplies Services Utilities & Maintenance Other | 2013 Actual 1,003,508 24,362 - 1,027,870 396,025 360,365 307,347 1,233,561 248,686 | 2014 Actual 1,108,774 24,702 4,032 1,137,508 459,404 281,922 178,713 1,268,613 212,114 | 2015 Budget | 2016 Approved | Difference 43,400 - - 43,400 46,500 23,300 - 25,000 (83,100) |

| | | 2013 | 2014 | 2015 | 2016 |
|--------|---------------------------------|-----------|-----------|-----------|-----------|
| | eral Fund Expense Detail | Actual | Actual | Budget | Approved |
| Facili | ities Management - 110-121-1222 | | | | |
| PFRSC | DNAL SERVICES | | | | |
| 5100 | Permanent Salaries | 1,003,508 | 1,108,774 | 1,376,200 | 1,419,600 |
| 5101 | Premium Pay | 24,362 | 24,702 | 25,000 | 25,000 |
| 5103 | Other Wages | - | 4,032 | 10,000 | 10,000 |
| | TOTAL | 1,027,870 | 1,137,508 | 1,411,200 | 1,454,600 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | PERA Retirement | 70,093 | 78,499 | 101,300 | 105,100 |
| 5122 | FICA - Social Security | 63,144 | 70,090 | 87,700 | 90,400 |
| 5123 | FICA - Medicare | 14,768 | 16,392 | 20,500 | 21,100 |
| 5125 | Dental Insurance | 7,488 | 3,182 | 9,100 | 9,400 |
| 5126 | Life Insurance | 3,510 | 3,678 | 4,600 | 4,600 |
| 5127 | Health Care Savings Plan (HCSP) | 20,699 | 38,171 | 12,800 | 31,400 |
| 5130 | Cafeteria Plan Benefits | 215,897 | 249,392 | 298,400 | 318,900 |
| 5133 | Health or Fitness Program | 427 | - | _ | - |
| | TOTAL | 396,025 | 459,404 | 534,400 | 580,900 |
| OTHE | r expenditures | | | | |
| 5200 | Office Supplies | 2,626 | 2,896 | 4,000 | 4,000 |
| 5201 | Computer Supplies/Software | 1,113 | 2,159 | 2,000 | 2,000 |
| 5205 | Safety & Training Materials | 1,744 | 6,528 | 7,500 | 7,500 |
| 5210 | Plant/Operating Supplies | 11,804 | 280 | 8,000 | 8,000 |
| 5211 | Cleaning/Janitorial Supplies | 39,484 | 25,885 | 37,500 | 37,500 |
| 5212 | Motor Fuels | 19,771 | 16,074 | 20,000 | 12,300 |
| 5215 | Shop Materials | 16,616 | 5,623 | 25,000 | 25,000 |
| 5218 | Uniforms | 3,064 | 5,772 | 7,500 | 5,000 |
| 5219 | Other Miscellaneous Supplies | 18,440 | 7,660 | 20,000 | 20,000 |
| 5220 | Repair & Maintenance Supplies | 212,198 | 193,321 | 187,200 | 220,700 |
| 5228 | Painting Supplies | 8,233 | 2,403 | 5,300 | 5,300 |
| 5240 | Small Tools | 4,886 | 7,705 | 12,000 | 12,000 |
| 5241 | Small Equip-Office/Operating | 20,388 | 5,619 | 15,000 | 15,000 |
| 5310 | Contract Services | 70,017 | 38,462 | 81,600 | 75,000 |
| 5319 | Other Professional Services | 95,230 | 21,663 | 9,900 | 16,500 |
| 5321 | Phone Service | 126,291 | 104,419 | 112,000 | 112,000 |
| 5331 | Travel/Training | 8,628 | 7,530 | 15,000 | 15,000 |

| | | 0010 | 0014 | 0015 | 001/ |
|--------|---|----------------|----------------|----------------|------------------|
| Gen | eral Fund Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
| | ies Management - 110-121-1222 continued | | | | |
| , acim | | | | | |
| 5335 | Local Mileage Reimbursement | 4,721 | 5,327 | 5,000 | 5,000 |
| 5355 | Printing & Copying | 1,956 | 528 | 1,000 | 1,000 |
| 5356 | Copier, Printer Lease & Supplies | 504 | 784 | 2,000 | 2,000 |
| 5381 | Electricity | 540,098 | 535,778 | 533,400 | 558,400 |
| 5382 | Water, Gas & Sewer | 474,162 | 525,329 | 485,000 | 485,000 |
| 5384 | Refuse Disposal | 24,582 | 18,562 | 22,000 | 22,000 |
| 5385 | Oil | 7,572 | 12,378 | 8,000 | 8,000 |
| 5386 | Steam | 187,148 | 176,565 | 200,000 | 200,000 |
| 5399 | Skywalk Expenses | 135,704 | 24,343 | 30,000 | 30,000 |
| 5401 | Bldg/Structure Repair & Mtc | 66,151 | 118,026 | 150,000 | 100,000 |
| 5404 | Equipment/Machinery Repair & Mtc | 263 | 920 | 10,000 | 10,000 |
| 5409 | Fleet Services Charges | 21,852 | 33,792 | 55,100 | 28,000 |
| 5411 | Land Rental/Easements | - | 500 | - | 500 |
| 5414 | Software Licenses & Mtce Agreements | - | 9,653 | 81,000 | 75,000 |
| 5415 | Vehicle/Equip Rent (Short-term) | 805 | 1,439 | 5,000 | 5,000 |
| 5418 | Vehicle/Equip Lease (Long-term) | - | - | 10,000 | 10,000 |
| 5433 | Dues & Subscription | 5,555 | 1,473 | 1,500 | 1,500 |
| 5435 | Books & Pamphlets | 114 | 494 | 300 | 300 |
| 5438 | Licenses | 2,473 | 3,174 | 5,000 | 5,000 |
| 5441 | Other Services & Charges | 12,947 | 15,187 | 10,800 | 10,300 |
| 5450 | Laundry | 2,823 | 3,113 | 3,400 | 3,400 |
| | TOTAL | 2,149,959 | 1,941,361 | 2,188,000 | 2,153,200 |
| CAPIT | AL OUTLAY | | | | |
| 5580 | Capital Equipment | 25,576 | - | - | - |
| | TOTAL | 25,576 | - | - | - |
| DIVISI | ON TOTAL | 3,599,430 | 3,538,273 | 4,133,600 | 4,188,700 |

| | eral Fund Revenue Detail ties Management - 110-121-1222 | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------|--|----------------|----------------|----------------|------------------|
| REVEN | IUE SOURCE | | | | |
| 4620 | Telecommunication Rental Fees | 9,957 | 10,208 | - | - |
| 4622 | Rent of Buildings | 75,034 | 114,162 | 115,200 | 75,900 |
| 4623 | Rent of Land | 7,215 | 9,032 | 6,300 | 6,300 |
| 4627 | Concessions & Commissions | 10,914 | 9,557 | 9,000 | 9,000 |
| 4640 | Sale of Land | | | 57,600 | - |
| 4644 | Miscellaneous Sales | 4,938 | 9,996 | 2,700 | 2,700 |
| 4654 | Other Reimbursements | 173,574 | 44,676 | 40,000 | 40,000 |
| 4730 | Transfer from Special Revenue | 50,000 | 50,000 | 50,000 | 50,000 |
| 4730 | Transfer from Public Utility | | | 120,600 | 130,300 |
| DIVISI | ON TOTAL | 331,632 | 247,631 | 401,400 | 314,200 |

Finance Department

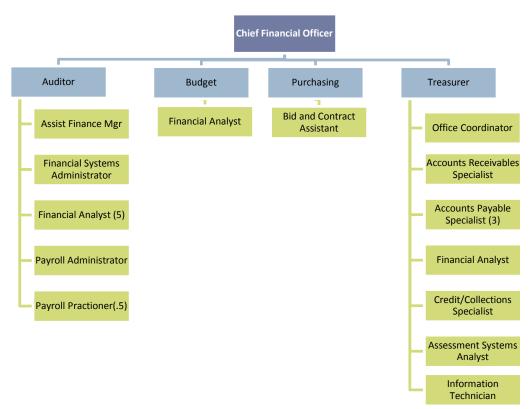
Mission and Vision

It is the Finance Department's mission to support the City of Duluth's citizens, elected officials and employees by professionally fulfilling its duties of reporting, accounting, budgeting, buying, billing, analyzing, forecasting, safeguarding and disseminating City financial assets and information in a cost effective manner. We accomplish this by hiring and nurturing professional staff members, implementing and fully utilizing robust reporting and accounting systems, and engaging outside aid when and where it is reasonable and appropriate to do so.

The City of Duluth Finance Department's vision is to be a team of proactive leaders, who identify issues and offer innovative solutions to enable City departments to accomplish their goals and provide quality services to our citizens more effectively and efficiently.

Structure

Four budgeted divisions comprise the Finance Department. A manager leads each area, supported by at least one other staff member. The Finance Department receives its funding from the General Fund.

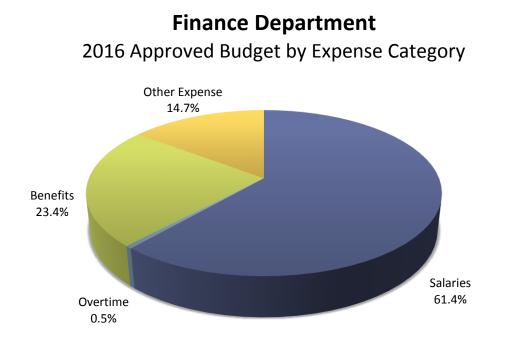


Finance Department Organization Chart

2016 Goals and Objectives

| Goal | Objective | Tactics | Measurement |
|--|--|---|---|
| Complete a cost allocation study | To allocate costs to user departments and outside agencies | Work with departments to identify methods for allocating departmental costs. Complete allocation calculations based upon 2016 budget. Allocate costs back to user departments for the 2017 budget cycle. | Departmental costs are recovered based upon charges to user departments. |
| Continue to administer the FEMA reimbursement process | To fully secure reimbursement of eligible expenses related to the 2012 flood. | Working with departments, ensure that all project worksheets are submitted in a timely and accurate fashion to FEMA. Once submitted and accepted, follow through with reimbursement requests as appropriate. Provide timely reports as requested. | Flood recovery activities are fully funded. Accounting methods and reporting produce clean audits. |
| Implement and improve financial systems. | Implement a time and attendance application that will increase efficiencies and reporting capabilities; and improve data. | Working with the Fire Department initially, implement FIRES system. Implement POSS system for the Police Department. Implement TIMES for the remaining departments and employees. | Was project completed? Did it produce expected results? i.e efficiency, data retrieval, reporting capabilities. |
| Publish monthly financial information for public use on the City's website | To engage citizen's and enable public access to financial information about their city government | Investigate hosted applications for publishing financial information to the public Establish a process for transferring monthly financial information to the platform Engage citizens in how to access and utilize this information tool | Website visits to the new financial platform |
| Provide quarterly financial reports to the City Council | To provide summary financial information to elected officials | Develop a financial report format that provides summary data Discuss report format with the Council Finance Committee Chair Submit financial report quarterly to the City Council | Financial report is filed with the City Council on a quarterly basis |
| Implement and improve financial systems | Implement an a paperless requisition process for the acquisition of goods & services | Review internal procedures for processing requisitions Meet with departments and divisions to discuss workflow issues Train employees to utilize a paperless requisition process | Employee acceptance and utilization of a paperless requisition process |

| Implement and improve financial systems letertronic bid process for the procurement process | Analyze software solutions Ascertain vendor acceptance Revise city code as necessary | Vendor utilization of the electronic bid process |
|--|--|--|
|--|--|--|



| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|-----------|-----------|-----------|-----------|------------|
| Expenditures by Category | Actual | Actual | Budget | Approved | Difference |
| Permanent Salaries | 1,615,445 | 1,624,365 | 1,546,900 | 1,632,800 | 85,900 |
| Overtime | 14,035 | 13,360 | 11,000 | 14,000 | 3,000 |
| Other Wages | - | 2,275 | - | - | - |
| Total Personal Services | 1,629,480 | 1,640,000 | 1,557,900 | 1,646,800 | 88,900 |
| Benefits | 597,205 | 608,891 | 571,900 | 622,500 | 50,600 |
| Other Expense | 672,393 | 354,037 | 398,100 | 390,100 | (8,000) |
| Capital Outlay | - | - | - | - | - |
| _ Department Total | 2,899,078 | 2,602,928 | 2,527,900 | 2,659,400 | 131,500 |

| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|-----------|-----------|-----------|-----------|------------|
| Expenditures by Division | Actual | Actual | Budget | Approved | Difference |
| Budget Office | 289,781 | 334,430 | 348,900 | 346,500 | (2,400) |
| Assessor's Office | 443,817 | - | - | - | - |
| Auditor's Office | 1,203,693 | 1,285,447 | 1,218,700 | 1,335,200 | 116,500 |
| Purchasing | 188,302 | 193,937 | 187,800 | 177,900 | (9,900) |
| Treasurer's Office | 773,485 | 789,113 | 772,500 | 799,800 | 27,300 |
| Department Total | 2,899,078 | 2,602,928 | 2,527,900 | 2,659,400 | 131,500 |
| | 2013 | 2014 | 2015 | 2016 | Difference |
| Budgeted FTE's | 34.8 | 23.5 | 22.5 | 23.5 | 1.00 |

Budget Office

Through the Chief Financial Officer, the division provides direction to the department and the City in all financial matters. It also provides administration for all City departments and performs the staff function relative to budget planning, development, forecasting, and maintenance.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|-------------------------------|------|------|------|------|------------|
| Chief Financial Officer | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1115 Manager, Fiscal Analysis | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 136 Financial Analyst | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 135 Contract Administrator | 0.3 | - | - | - | - |
| 135 Credit/Collections Admin | - | - | - | - | - |
| 129 Admin Info Specialist | - | - | - | - | - |
| | | | | | |
| Division Total | 3.3 | 3.0 | 3.0 | 3.0 | 0.0 |

| | 2013 | 2014 | 2015 Budgest | 2016 | |
|-------------------------|---------|---------|-----------------|----------|------------|
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 222,461 | 251,286 | 262,500 | 242,900 | (19,600) |
| Overtime | - | - | - | - | - |
| Other Wages | - | - | - | - | - |
| Total Salaries | 222,461 | 251,286 | 262,500 | 242,900 | (19,600) |
| Benefits | 65,391 | 77,679 | 79,300 | 96,500 | 17,200 |
| Other Expense | | | | | |
| Materials & Supplies | 492 | 740 | 2,000 | 2,000 | - |
| Services | 50 | 2,315 | 3,600 | 3,600 | - |
| Utilities & Maintenance | - | - | - | - | - |
| Other | 1,388 | 2,410 | 1,500 | 1,500 | - |
| Total Other Expense | 1,930 | 5,465 | 7,100 | 7,100 | - |
| Division Total | 289,781 | 334,430 | 348,900 | 346,500 | (2,400) |

| | 2013 | 2014 | 2015 | 2016 |
|--------------------------------------|---------|---------|---------|----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| Budget Office - 110-125-1212 | | | | |
| | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 222,461 | 251,286 | 262,500 | 242,900 |
| 5101 Premium Pay | - | - | - | - |
| 5103 Other Wages | - | - | - | - |
| TOTAL | 222,461 | 251,286 | 262,500 | 242,900 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 15,536 | 16,897 | 19,200 | 18,200 |
| 5122 FICA - Social Security | 13,752 | 15,445 | 16,300 | 15,100 |
| 5123 FICA - Medicare | 3,216 | 3,612 | 3,800 | 3,500 |
| 5125 Dental Insurance | 928 | 442 | 1,100 | 1,100 |
| 5126 Life Insurance | 435 | 510 | 500 | 500 |
| 5127 Health Care Savings Plan (HCSP) | 9,400 | 5,758 | 2,500 | 2,400 |
| 5130 Cafeteria Plan Benefits | 22,123 | 35,015 | 35,900 | 55,700 |
| TOTAL | 65,391 | 77,679 | 79,300 | 96,500 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 204 | 740 | 1,500 | 1,500 |
| 5201 Computer Supplies/Software | 287 | - | 500 | 500 |
| 5331 Travel/Training | 50 | 2,310 | 3,000 | 3,000 |
| 5355 Printing & Copying | - | 5 | 600 | 600 |
| 5433 Dues & Subscription | 790 | 1,614 | 500 | 500 |
| 5434 Grants & Awards | 550 | 550 | 600 | 600 |
| 5435 Books & Pamphlets | 48 | 131 | 200 | 200 |
| 5441 Other Services & Charges | - | 115 | 200 | 200 |
| TOTAL | 1,930 | 5,465 | 7,100 | 7,100 |
| DIVISION TOTAL | 289,781 | 334,430 | 348,900 | 346,500 |

City Assessor's Office

By Minnesota State statute, cities of the first class may perform the property assessment function or have those services provided by the County. Beginning in 2013, the City of Duluth merged its Assessor's Office with the St. Louis County Assessor's Office. The county has exercised its authority to levy for this function, thereby saving Duluth taxpayers over \$900,000 annually.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|----------------------------|------|------|------|------|------------|
| 1135 City Assessor | 1.0 | | | | |
| 129 Assessment Sys Analyst | 1.0 | | | | |
| 134 Appraiser Specialist | 7.0 | | | | |
| 132 Office Coordinator | - | | | | |
| 126 Information Technician | 1.0 | | | | |
| Division Total | 10.0 | | | | |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | | | | | |
| Permanent Salaries | 52,525 | | | | |
| Overtime | - | | | | |
| Other Wages | - | | | | |
| Total Salaries | 52,525 | | | | |
| Benefits | 15,453 | | | | |
| Other Expense | | | | | |
| Materials & Supplies | - | | | | |
| Services | - | | | | |
| Utilities & Maintenance | 608 | | | | |
| Other | 375,231 | | | | |
| Total Other Expense | 375,839 | | | | |
| Division Total | 443,817 | | | | |

| • | and Fred Fred and a Data'l | 2013 | 2014 | 2015 Durdenst | 2016 |
|--------|----------------------------------|---------|--------|------------------|----------|
| | eral Fund Expense Detail | Actual | Actual | Budget | Approved |
| | Assessor's Office - 110-125-1213 | | | | |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Salaries | 52,525 | | | |
| 5101 | Premium Pay | - | | | |
| 5103 | Other Wages | - | | | |
| | TOTAL | 52,525 | | | |
| | | | | | |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | PERA Retirement | 1,533 | | | |
| 5122 | FICA - Social Security | 3,086 | | | |
| 5123 | FICA - Medicare | 722 | | | |
| 5125 | Dental Insurance | 224 | | | |
| 5126 | Life Insurance | 105 | | | |
| 5127 | Health Care Savings Plan (HCSP) | 203 | | | |
| 5130 | Cafeteria Plan Benefits | 9,580 | | | |
| | TOTAL | 15,453 | | | |
| OTHE | | | | | |
| | REXPENDITURES | | | | |
| 5200 | Office Supplies | - | | | |
| 5202 | Audiovisual & Photography | - | | | |
| 5212 | Motor Fuels | - | | | |
| 5331 | Travel/Training | - | | | |
| 5335 | Local Mileage Reimbursement | - | | | |
| 5355 | Printing & Copying | - | | | |
| 5356 | Copier, Printer Lease & Supplies | - | | | |
| 5409 | Fleet Services Charges | 608 | | | |
| 5433 | Dues & Subscription | 231 | | | |
| 5438 | Licenses | - | | | |
| 5441 | Other Services & Charges | 375,000 | | | |
| | TOTAL | 375,839 | | | |
| DIVISI | ON TOTAL | 443,817 | | | |

| General Fund Revenue Detail City Assessor's Office - 110-125-1213 | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|----------------|----------------|----------------|------------------|
| REVENUE SOURCE 4310 Assessment Cost Services 4312 Abatement Processing Fees 4324 Miscellaneous Services | - - 96 | | | |
| DIVISION TOTAL | 96 | | | |

City Auditor

Properly audits, accounts and records accounting and payroll transactions in accordance with the City charter, City code and Governmental Accounting and Financial Reporting standards. Responsibilities include processing payroll, grant reporting, and monitoring internal controls over city assets, contracts and records. The office annually prepares the comprehensive annual financial report which is audited by the Minnesota Office of the State Auditor.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|------------------------------|------|------|------|------|------------|
| 1115 City Auditor | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1085 Financial Systems Admin | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1085 Asst City Treasurer | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 10 Payroll Administrator | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 136 Financial Analyst | 3.0 | 4.0 | 4.0 | 5.0 | 1.0 |
| 129 Admin Specialist | 0.5 | 0.5 | 0.5 | 0.5 | - |
| | | | | | |
| Division Total | 7.5 | 8.5 | 8.5 | 9.5 | 1.0 |

| | 2013 | 2014 | 2015 | 2016 | |
|-------------------------|-----------|-----------|-----------|-----------|------------|
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 663,163 | 687,957 | 624,800 | 725,300 | 100,500 |
| Overtime | 13,856 | 13,191 | 11,000 | 14,000 | 3,000 |
| Other Wages | - | - | - | - | - |
| Total Salaries | 677,019 | 701,148 | 635,800 | 739,300 | 103,500 |
| Benefits | 268,116 | 269,021 | 246,600 | 262,600 | 16,000 |
| Other Expense | | | | | |
| Materials & Supplies | 6,053 | 6,948 | 8,000 | 6,000 | (2,000) |
| Services | 250,691 | 306,237 | 152,500 | 146,700 | (5,800) |
| Utilities & Maintenance | - | - | 173,500 | 178,300 | 4,800 |
| Other | 1,815 | 2,094 | 2,300 | 2,300 | - |
| Total Other Expense | 258,558 | 315,279 | 336,300 | 333,300 | (3,000) |
| Division Total | 1,203,693 | 1,285,447 | 1,218,700 | 1,335,200 | 116,500 |

| | 2013 | 2014 | 2015 | 2016 |
|--|-----------|-----------|------------------|-----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| City Auditor's Office - 110-125-1214 | | | | |
| | | | | |
| PERSONAL SERVICES | | (07.057 | (0, (, 0, 0, 0)) | 705 000 |
| 5100 Permanent Salaries | 663,163 | 687,957 | 624,800 | 725,300 |
| 5101 Premium Pay | 13,856 | 13,191 | 11,000 | 14,000 |
| 5103 Other Wages | | - | - | - |
| TOTAL | 677,019 | 701,148 | 635,800 | 739,300 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 47,809 | 49,886 | 47,000 | 54,600 |
| 5122 FICA - Social Security | 40,667 | 42,278 | 39,400 | 45,800 |
| 5123 FICA - Medicare | 9,511 | 9,888 | 9,200 | 10,700 |
| 5125 Dental Insurance | 3,616 | 1,508 | 3,100 | 3,500 |
| 5126 Life Insurance | 1,695 | 1,740 | 1,500 | 1,700 |
| 5127 Health Care Savings Plan (HCSP) | 26,354 | 14,748 | 6,000 | 6,900 |
| 5130 Cafeteria Plan Benefits | 138,464 | 148,973 | 140,400 | 139,400 |
| TOTAL | 268,116 | 269,021 | 246,600 | 262,600 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 5,059 | 2,597 | 5,000 | 5,000 |
| 5203 Paper/Stationery/Forms | 526 | 3,718 | 3,000 | 5,000 |
| 5241 Small Equip-Office/Operating | 468 | 633 | 0,000 | 1,000 |
| 5301 Auditing Services | 112,789 | 114,814 | 125,000 | 125,000 |
| 5309 MIS Services | 123,206 | 179,940 | - | - |
| 5331 Travel/Training | 12,671 | 9,146 | 25,000 | 19,200 |
| 5355 Printing & Copying | 959 | 822 | 2,500 | 2,500 |
| 5356 Copier, Printer Lease & Supplies | 1,067 | 1,514 | | |
| 5404 Equipment/Machinery Repair & Mtc | - | - | 300 | 300 |
| 5414 Software Licenses & Mtce Agreements | - | - | 173,200 | 178,000 |
| 5433 Dues & Subscription | 1,310 | 1,255 | 1,300 | 1,300 |
| 5435 Books & Pamphlets | 275 | 114 | 500 | 500 |
| 5441 Other Services & Charges | 230 | 725 | 500 | 500 |
| TOTAL | 258,558 | 315,279 | 336,300 | 333,300 |
| DIVISION TOTAL | 1,203,693 | 1,285,447 | 1,218,700 | 1,335,200 |

| C | | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------|-----------------------------------|----------------|----------------|----------------|------------------|
| | ral Fund Revenue Detail | Aciudi | Actual | Buager | Approved |
| | Nuditor's Office - 110-125-1214 | | | | |
| 4005 | | 11 710 205 | 10 505 204 | 12 944 500 | 12 079 000 |
| | Current Property Tax | 11,740,385 | 12,595,326 | 12,864,500 | 13,978,900 |
| 4010 | Delinquent Property Tax | 283,960 | 336,323 | 150,000 | 150,000 |
| 4015 | Mobile Home Tax | 5,977 | 35,703 | 58,700 | 58,700 |
| 4070 | MN Power Franchise Fee | 1,100,000 | 1,100,000 | 1,100,000 | 1,100,000 |
| 4071 | Cable Franchise Fee | 850,184 | 901,875 | 926,700 | 890,000 |
| 4072 | No. MN Utility Franchise Fee | 8,114 | 11,251 | 8,100 | 11,300 |
| 4080 | Forfeit Tax Sale | 1,911 | 14,027 | 19,400 | 19,400 |
| 4090 | Other Taxes | 69,429 | 542,659 | 68,100 | 50,000 |
| 4221 | Local Government Aid | 27,437,478 | 29,030,643 | 29,203,600 | 29,264,100 |
| 4222 | State Property Tax Aid | 63,109 | 594 | - | - |
| 4230 | PERA Aid | 124,428 | 124,428 | 124,400 | 124,400 |
| 4300 | HRA in Lieu of Taxes | 47,366 | 50,218 | 50,200 | 45,600 |
| 4300 | Ordean Foundation | 16,086 | 16,086 | 16,000 | 16,000 |
| 4310 | Assessment Cost Services | 296 | 8,931 | 2,800 | 24,600 |
| 4315 | Stormwater Administrative Service | 150,700 | 150,700 | 150,700 | 150,700 |
| 4315 | Sewer Administrative Service | 306,900 | 306,900 | 306,900 | 306,900 |
| 4315 | Steam Administrative Service | 49,500 | 49,500 | 49,500 | 49,500 |
| 4315 | DECC Administrative Service | 25,000 | 25,000 | 25,000 | 25,000 |
| 4315 | DTA Administrative Service | 10,300 | 10,300 | 10,300 | 10,300 |
| 4315 | Grant Administration Services | 74,187 | 79,968 | 87,200 | 87,200 |
| 4315 | Airport Administrative Service | 45,200 | 45,200 | 45,200 | 45,200 |
| 4315 | DEDA Administrative Service | 365,000 | 365,000 | 365,000 | 365,000 |
| 4315 | Public Utility Admin Service | 872,400 | 872,400 | 872,400 | 872,400 |
| 4315 | Fleet Administrative Service | 108,200 | 108,200 | 108,200 | 108,200 |
| 4315 | Golf Administrative Service | 66,800 | 66,800 | 66,800 | 66,800 |
| 4315 | Group Health Admin Service | 255,000 | 255,000 | 255,000 | 255,000 |
| 4315 | Self Insurance Admin Service | 283,200 | 283,200 | 283,200 | 283,200 |
| 4315 | Spirit Mt. Administrative Service | 37,700 | 37,700 | 37,700 | 37,700 |
| 4315 | Parking Administrative Service | 23,300 | 23,300 | 23,300 | 23,300 |
| 4315 | Street Lighting System Utility | 59,000 | 59,000 | 59,000 | 59,000 |
| 4472 | Administrative Fines | 30,718 | 22,741 | 54,600 | 19,000 |
| 4473 | Court Fines | 469,287 | 438,164 | 402,000 | 410,000 |
| 4500 | Assessments | 23,837 | 89,237 | 23,800 | 55,400 |
| 4501 | Assessments - Penalty & Interest | 22,708 | 29,455 | 22,700 | 28,600 |
| 4602 | Interest on Temporary Loans | 80,710 | 77,368 | 50,000 | - |
| 4700 | Other Sources | 2,493 | 6,459 | - | - |
| 4730 | Transfer from Special Rev Fund | - | - | - | 45,300 |
| 4730 | Transfer from Parking Fund | 1,428,223 | 1,326,700 | 1,326,700 | 1,326,700 |
| 4731 4732 | Gas Utility in Lieu of Taxes | 2,375,793 | 2,832,296 | 3,778,400 | 2,876,000 |
| 4732 | Steam Utility in Lieu of Taxes | 152,719 | 132,456 | 152,700 | 135,200 |
| DIVISI | ON TOTAL | 49,067,598 | 52,461,106 | 53,148,800 | 53,374,600 |

City Purchasing

Performs the materials requisition and procurement functions for the City. The emphasis is placed on value purchasing and encompasses purchasing the highest quality materials and services at the lowest possible cost. The division is also responsible for the disposal of excess or obsolete materials.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|------------------------------|------|------|------|------|------------|
| 1100 Purchasing Agent | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 129 Bid & Contract Assistant | 1.0 | 1.0 | - | - | - |
| 129 Financial Specialist | | | 1.0 | 1.0 | - |
| | | | | | |
| Division Total | 2.0 | 2.0 | 2.0 | 2.0 | 0.0 |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | | | | | |
| Permanent Salaries | 129,262 | 135,226 | 132,300 | 124,700 | (7,600) |
| Overtime | 106 | 169 | - | - | - |
| Other Wages | - | - | - | - | - |
| Total Salaries | 129,368 | 135,395 | 132,300 | 124,700 | (7,600) |
| Benefits | 57,412 | 56,508 | 49,800 | 47,500 | (2,300) |
| Other Expense | | | | | |
| Materials & Supplies | 760 | - | 2,300 | 2,300 | - |
| Services | 274 | 589 | 1,400 | 1,400 | - |
| Utilities & Maintenance | - | - | - | - | - |
| Other | 488 | 1,446 | 2,000 | 2,000 | - |
| Total Other Expense | 1,522 | 2,035 | 5,700 | 5,700 | - |
| | | | | | |

| Division Total 188,302 193,937 187,800 177,900 (9,9 |
|---|
|---|

| Concern Fund Fundered Datail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 |
|---------------------------------------|----------------|----------------|----------------|----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| City Purchasing Office - 110-125-1215 | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 129,262 | 135,226 | 132,300 | 124,700 |
| 5101 Premium Pay | 106 | 169 | - | - |
| 5103 Other Wages | - | - | - | - |
| TOTAL | 129,368 | 135,395 | 132,300 | 124,700 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 9,351 | 9,605 | 9,700 | 9,100 |
| 5122 FICA - Social Security | 7,843 | 8,249 | 8,200 | 7,700 |
| 5123 FICA - Medicare | 1,834 | 1,929 | 1,900 | 1,800 |
| 5125 Dental Insurance | 768 | 311 | 700 | 700 |
| 5126 Life Insurance | 360 | 360 | 400 | 400 |
| 5127 Health Care Savings Plan (HCSP) | 1,269 | 1,285 | 1,300 | 1,200 |
| 5130 Cafeteria Plan Benefits | 35,986 | 34,767 | 27,600 | 26,600 |
| TOTAL | 57,412 | 56,508 | 49,800 | 47,500 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 760 | - | 2,000 | 2,000 |
| 5201 Computer Supplies/Software | - | - | 300 | 300 |
| 5331 Travel/Training | - | 277 | - | - |
| 5340 Advertising & Promotion | 274 | 147 | 900 | 900 |
| 5355 Printing & Copying | - | 165 | 500 | 500 |
| 5433 Dues & Subscription | 237 | 461 | 1,000 | 1,000 |
| 5441 Other Services & Charges | 252 | 985 | 1,000 | 1,000 |
| TOTAL | 1,522 | 2,035 | 5,700 | 5,700 |
| DIVISION TOTAL | 188,302 | 193,937 | 187,800 | 177,900 |

City Treasurer

The Treasury has custody of all City funds, assures their effective use and security, and provides organizational cash management, investment services, and banking relations. The division administers and collects authorized local taxes, files required State and Federal taxes, manages other tax collection records, and is the public source for per parcel assessment debt.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|------------------------------|------|------|------|------|------------|
| 1115 City Treasurer | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 10 Claims Adjuster | 1.0 | - | - | - | - |
| 136 Financial Analyst | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 135 Credit/Collections Admin | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 133 Finance Office Coor. | - | 1.0 | 1.0 | 1.0 | - |
| 129 Assessment Sys Analyst | 1.0 | 1.0 | - | - | - |
| 129 Admin Financial Spec. | 6.0 | 4.0 | 3.0 | 3.0 | - |
| 126 Information Technician | 1.0 | 1.0 | - | - | - |
| 121 Clerical Support Tech | | | 2.0 | 2.0 | - |
| | | | | | |
| Division Total | 12.0 | 10.0 | 9.0 | 9.0 | - |

| Evenenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Expenditures | Actour | Actual | budgei | Appioved | Dillerence |
| Personal Services | | | | | |
| Permanent Salaries | 548,034 | 549,896 | 527,300 | 539,900 | 12,600 |
| Overtime | 73 | - | - | - | - |
| Other Wages | - | 2,275 | - | - | - |
| Total Salaries | 548,107 | 552,171 | 527,300 | 539,900 | 12,600 |
| Benefits | 190,834 | 205,683 | 196,200 | 215,900 | 19,700 |
| Other Expense | | | | | |
| Materials & Supplies | 327 | 200 | 1,500 | 1,500 | - |
| Services | 2,957 | 1,277 | 13,500 | 11,000 | (2,500) |
| Utilities & Maintenance | - | - | 500 | 500 | - |
| Other | 31,260 | 29,781 | 33,500 | 31,000 | (2,500) |
| Total Other Expense | 34,544 | 31,259 | 49,000 | 44,000 | (5,000) |
| Division Total | 773,485 | 789,113 | 772,500 | 799,800 | 27,300 |

| General Fund Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|----------------|----------------|----------------|------------------|
| City Treasurer's Office - 110-125-1216 | , | 7101001 | ge: | |
| | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 548,034 | 549,896 | 527,300 | 539,900 |
| 5101 Premium Pay | 73 | - | - | - |
| 5103 Other Wages | - | 2,275 | - | - |
| TOTAL | 548,107 | 552,171 | 527,300 | 539,900 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 38,558 | 38,084 | 38,300 | 39,700 |
| 5122 FICA - Social Security | 33,532 | 33,665 | 32,700 | 33,500 |
| 5123 FICA - Medicare | 7,842 | 7,873 | 7,600 | 7,800 |
| 5125 Dental Insurance | 3,616 | 1,404 | 3,200 | 3,300 |
| 5126 Life Insurance | 1,680 | 1,620 | 1,600 | 1,600 |
| 5127 Health Care Savings Plan (HCSP) | 13,062 | 10,982 | 5,000 | 5,100 |
| 5130 Cafeteria Plan Benefits | 92,544 | 112,055 | 107,800 | 124,900 |
| TOTAL | 190,834 | 205,683 | 196,200 | 215,900 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 327 | 200 | 1,500 | 1,500 |
| 5306 Collection Services | 2,559 | 1,098 | 7,500 | 5,000 |
| 5331 Travel/Training | 398 | 179 | 2,000 | 2,000 |
| 5355 Printing & Copying | - | - | 4,000 | 4,000 |
| 5404 Equipment/Machinery Repair & Mtc | - | - | 500 | 500 |
| 5430 Bank Charges | 31,062 | 29,065 | 32,500 | 30,000 |
| 5433 Dues & Subscription | 122 | 127 | 500 | 500 |
| 5441 Other Services & Charges | 76 | 589 | 500 | 500 |
| TOTAL | 34,544 | 31,259 | 49,000 | 44,000 |
| DIVISION TOTAL | 773,485 | 789,113 | 772,500 | 799,800 |

| | | 2013 | 2014 | 2015 | 2016 |
|--|---|---|---|--|----------------------|
| Gen | eral Fund Revenue Detail | Actual | Actual | Budget | Approved |
| City Tr | reasurer's Office - 110-125-1216 | | | | |
| | | | | | |
| REVEN | NUE SOURCE | | | | |
| 4040 | City Sales Tax | 12,743,825 | 13,208,184 | 13,160,000 | 14,175,000 |
| 4050 | Charitable Gambling Tax | 55,267 | 57,940 | 55,000 | 60,000 |
| 4310 | Assessment Cost Services | 1,094 | 33,027 | 25,000 | - |
| 4311 | Assessment Certificate Fee | 30,955 | 21,364 | 25,000 | 30,000 |
| 4313 | Assessment Handling Fee | 3,520 | 8,704 | - | - |
| 4323 | Garnishment Fees | 15 | - | - | - |
| 4601 | Earning on Investments | (254,513) | 110,053 | - | - |
| 4644 | Miscellaneous Fees | 41,639 | 73,096 | 1,000 | 1,000 |
| 4730 | Interfund Transfers In | 318,297 | 318,133 | - | - |
| 4730 | Transfer from Tourism Taxes | 101,906 | 109,634 | 103,800 | 125,600 |
| | | | | | |
| DIVISI | ON TOTAL | 13,042,005 | 13,940,135 | 13,369,800 | 14,391,600 |
| 4040 4050 4310 4311 4313 4323 4601 4644 4730 4730 | City Sales Tax Charitable Gambling Tax Assessment Cost Services Assessment Certificate Fee Assessment Handling Fee Garnishment Fees Earning on Investments Miscellaneous Fees Interfund Transfers In Transfer from Tourism Taxes | 55,267 1,094 30,955 3,520 15 (254,513) 41,639 318,297 101,906 | 57,940 33,027 21,364 8,704 - 110,053 73,096 318,133 109,634 | 55,000 25,000 25,000 - - - 1,000 - 103,800 | 60 30 1 125 |

Planning & Construction Services Department

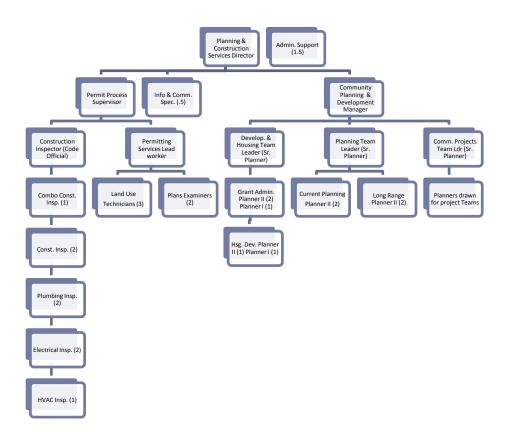
Mission and Vision

The Planning and Construction Services Department consists of the Community Planning Division and the Construction Services Division working together to make the City of Duluth a desirable and safe place to live by developing and implementing community development plans as well as land use and building regulations. The Planning and Construction Services Department, along with the Engineering Division, comprise the One Stop Shop – the customer gateway to the City of Duluth for building permits and plan review of proposed development activities.

The Planning and Construction Services Department works with the community – residents and neighborhood groups, development professionals and businesses – to ensure development and redevelopment in Duluth is sustainable and compatible with surrounding neighborhoods and the natural landscape; and develops thoughtful plans to further the goals and principles established in the Comprehensive Land Use Plan and the City's Consolidated Plan for Housing & Urban Development Resources.

Structure

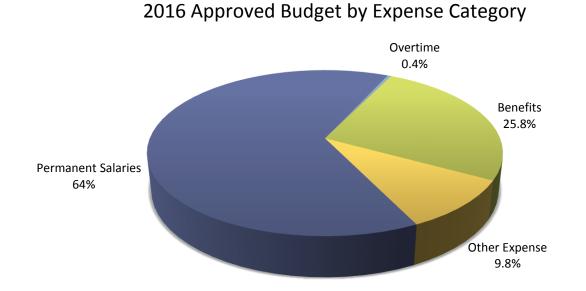
The Department of Planning and Construction Services combines the construction services function with the Community Planning Division. The functions of the department are planning, zoning, construction permitting, and enforcing land and building regulations, along with implementing the Community's goals from the Consolidated Plan for community revitalization.



2016 Goals and Objectives

| Goal | Objective | Tactics | Measurement |
|--|--|---|---|
| Continue to implement the Unified Development Code – the UDC | Process land use applications. | Assist customers to develop or redevelop their property. | # of zoning applications that are completed prior to the State mandated review time line |
| Streamline Permitting process and continue implementation of One Stop Shop | Review and improve procedures for permit review to improve efficiencies | Develop Small Business user guide for entrepreneurs to work through permit process Update UDC to achieve redevelopment goals | # of permits and plan reviews that exceed base performance measure |
| Implement the Comprehensive Land Use Plan | Bring existing zoning into compliance with the Comprehensive Plan. Prepare Small area plans. | Implement Small Area Plans – Lincoln Park, Riverside and Park Point | All of the City is rezoned to match Comprehensive Plan Small Area Plans are implemented |
| Update the Comprehensive Land Use Plan | Revise and modify the Comprehensive Plan every 10 years (current comp plan was adopted in 2006). | Initiate update process in 2016 for completion in 2017/18 Develop strategies for Comp. Plan from Economic Development Strategic Plan Include citywide transportation element, also re-examine open space and recreation future land use categories | # of participants in process. Recommended adoption of Comprehensive Plan by Planning Commission and City Council. |
| Implement the Consolidated Plan | Invest funds to achieve strategic community development goals | Provide safe and decent affordable housing Improve the economic self-sufficiency of low income persons Meet basic needs for persons who are homeless | # of units rehabilitated or created# of persons who increase their incomes# of persons served |

Planning & Construction Services Department



2013 2014 2015 2016 Difference Actual Actual **Expenditures by Category** Budget Approved Permanent Salaries 1,441,609 1,466,841 1,535,100 1,528,500 (6,600) Overtime 6,745 9,000 7,492 9,000 -Other Wages 1,175 1,151 _ _ _ **Total Personal Services** 1,449,529 1,475,484 1,544,100 1,537,500 (6,600) Benefits 549,601 596,021 609,300 614,300 5,000 Other Expense 308,640 211,392 233,200 233,700 500 Capital Outlay **Department Total** 2,307,770 2,282,898 2,386,600 2,385,500 (1,100)

| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|-----------|-----------|-----------|-----------|------------|
| Expenditures by Division | Actual | Actual | Budget | Approved | Difference |
| Planning | 775,219 | 750,082 | 734,900 | 683,300 | (51,600) |
| Construction Srv&Inspect | 1,532,551 | 1,532,816 | 1,651,700 | 1,702,200 | 50,500 |
| Department Total | 2,307,770 | 2,282,898 | 2,386,600 | 2,385,500 | (1,100) |
| | 2013 | 2014 | 2015 | 2016 | Difference |
| Budgeted FTE's | 25.0 | 24.2 | 24.2 | 24.2 | _ |

Planning

Works to ensure that development is consistent with the City's future as an urban wilderness, neighborly and safe place to live, and as a place of high-skilled, high-waged employment.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|---------------------------|------|------|------|------|------------|
| 1150 Dir, PIng & Develop. | - | 0.7 | 0.7 | 0.7 | - |
| 1085 Land Use Supervisor | - | 1.0 | 1.0 | - | (1.0) |
| 1085 Manager CD & Housing | - | - | - | 0.5 | 0.5 |
| 136 Senior Planner | 2.0 | 2.0 | 2.0 | 1.0 | (1.0) |
| 133 Planner II | 3.0 | 3.0 | 3.0 | 4.0 | 1.0 |
| 129 Admin Info Specialist | 1.0 | 0.5 | 0.5 | 0.5 | - |
| | | | | | |
| Division Total | 6.0 | 7.2 | 7.2 | 6.7 | -0.5 |

| | 2013 | 2014 | 2015 | 2016 | |
|-------------------------|---------|---------|---------|----------|------------|
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 475,006 | 482,583 | 518,800 | 461,400 | (57,400) |
| Overtime | 621 | 1,757 | - | - | - |
| Other Wages | 1,025 | 1,151 | - | - | - |
| Total Salaries | 476,652 | 485,491 | 518,800 | 461,400 | (57,400) |
| Benefits | 174,454 | 175,195 | 167,700 | 173,500 | 5,800 |
| Other Expense | | | | | |
| Materials & Supplies | 2,290 | 1,569 | 4,500 | 4,500 | - |
| Services | 105,539 | 82,047 | 27,600 | 27,500 | (100) |
| Utilities & Maintenance | - | - | 11,000 | 11,000 | - |
| Other | 16,284 | 5,780 | 5,300 | 5,400 | 100 |
| Total Other Expense | 124,113 | 89,396 | 48,400 | 48,400 | - |
| Division Total | 775,219 | 750,082 | 734,900 | 683,300 | (51,600) |

| | 2013 | 2014 | 2015 | 2016 |
|--|---------|---------|---------|----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| Planning - 110-132-1301 | | | - | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 475,006 | 482,583 | 518,800 | 461,400 |
| 5101 Premium Pay | 621 | 1,757 | - | - |
| 5103 Other Wages | 1,025 | 1,151 | - | - |
| TOTAL | 476,652 | 485,491 | 518,800 | 461,400 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 33,446 | 34,178 | 37,600 | 33,700 |
| 5122 FICA - Social Security | 28,558 | 29,152 | 32,200 | 28,600 |
| 5123 FICA - Medicare | 6,679 | 6,818 | 7,500 | 6,700 |
| 5125 Dental Insurance | 2,849 | 1,118 | 2,600 | 2,500 |
| 5126 Life Insurance | 1,501 | 1,291 | 1,300 | 1,200 |
| 5127 Health Care Savings Plan (HCSP) | 6,648 | 19,075 | 4,800 | 10,400 |
| 5130 Cafeteria Plan Benefits | 94,773 | 83,563 | 81,700 | 90,400 |
| TOTAL | 174,454 | 175,195 | 167,700 | 173,500 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 2,290 | 1,569 | 3,200 | 3,200 |
| 5201 Computer Supplies/Software | - | - | 1,000 | 1,000 |
| 5241 Small Equip-Office/Operating | - | - | 300 | 300 |
| 5309 Technology Services | - | 10,683 | - | - |
| 5310 Contract Services | 74,452 | 56,431 | - | - |
| 5319 Other Professional Services | 21,250 | 10,500 | 20,000 | 20,000 |
| 5321 Phone Service | 800 | 1,200 | 600 | 600 |
| 5322 Postage | - | - | 1,000 | 1,000 |
| 5331 Travel/Training | 4,325 | 2,609 | 4,000 | 4,000 |
| 5335 Local Mileage Reimbursement | - | - | 500 | 400 |
| 5355 Printing & Copying | 4,713 | 624 | 1,500 | 1,500 |
| 5414 Software Licenses & Mtce Agreements | 808 | 520 | - | 500 |
| 5418 Vehicle/Equip Lease (Long-term) | - | - | 11,000 | 11,000 |
| 5433 Dues & Subscription | 2,540 | 3,405 | 3,000 | 2,500 |
| 5435 Books & Pamphlets | 73 | 269 | 200 | 200 |
| 5441 Other Services & Charges | 12,076 | 1,134 | 1,500 | 1,500 |
| 5443 Board & Meeting Expenses | 788 | 452 | 600 | 700 |
| TOTAL | 124,113 | 89,396 | 48,400 | 48,400 |
| DIVISION TOTAL | 775,219 | 750,082 | 734,900 | 683,300 |

| General Fund Revenue Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------------------------------|----------------|----------------|----------------|------------------|
| Planning - 110-132-1301 | | | | |
| REVENUE SOURCE | | | | |
| 4210 Pass-thru Federal Grants | - | 644 | - | - |
| 4220 State of Minnesota | 5,000 | 5,000 | - | - |
| 4307 Planning/Zoning Fees | 112,275 | 126,885 | 75,000 | 80,000 |
| 4631 Media Sales | 144 | 96 | 200 | 200 |
| 4654 Other Reimbursements | 106,705 | 56,542 | - | - |
| DIVISION TOTAL | 224,124 | 189,167 | 75,200 | 80,200 |

Construction Services & Inspection

Supervised by the Building Official, this division handles all construction permitting, plan review, zoning, and demolition processing.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|--------------------------------|------|------|------|------|------------|
| 1085 Permit Process Supervisor | - | 1.0 | 1.0 | 1.0 | - |
| 132 Info & Comm Specialist | - | - | - | 0.5 | 0.5 |
| 129 Admin Information Spec | 1.0 | 1.0 | - | - | - |
| 126 Information Technician | 2.0 | 1.0 | 1.0 | 1.0 | - |
| 36 Const Inspect Leadworker | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 32 Permitting Svcs Leadworker | - | - | - | 1.0 | 1.0 |
| 32 Combination Svcs Inspector | - | - | - | 1.0 | 1.0 |
| 31 Electrical Inspector | 2.0 | 2.0 | 2.0 | 2.0 | - |
| 31 Plumbing Inspector | 2.0 | 2.0 | 2.0 | 2.0 | - |
| 31 Construction Inspector | 4.0 | 3.0 | 3.0 | 2.0 | (1.0) |
| 31 HVAC Inspector | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 32 Plans Exam Leadworker | 1.0 | 1.0 | - | - | - |
| 29 Plans Examiner | 3.0 | 2.0 | 3.0 | 2.0 | (1.0) |
| 28 Land Use Technician | 2.0 | 2.0 | 3.0 | 3.0 | - |
| | | | | | - |
| Division Total | 19.0 | 17.0 | 17.0 | 17.5 | 0.5 |

| | 2013 | 2014 | 2015 | 2016 | |
|-------------------------|-----------|-----------|-----------|-----------|------------|
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 966,603 | 984,258 | 1,016,300 | 1,067,100 | 50,800 |
| Overtime | 6,124 | 5,735 | 9,000 | 9,000 | - |
| Other Wages | 150 | - | - | - | - |
| Total Salaries | 972,877 | 989,993 | 1,025,300 | 1,076,100 | 50,800 |
| Benefits | 375,147 | 420,826 | 441,600 | 440,800 | (800) |
| Other Expense | | | | | |
| Materials & Supplies | 21,107 | 18,625 | 30,700 | 17,100 | (13,600) |
| Services | 38,011 | 48,879 | 41,000 | 41,000 | - |
| Utilities & Maintenance | 27,576 | 17,874 | 11,600 | 23,200 | 11,600 |
| Other | 43,716 | 33,615 | 41,500 | 49,500 | 8,000 |
| Building Demolition | 54,118 | 3,004 | 60,000 | 54,500 | (5,500) |
| Total Other Expense | 184,527 | 121,996 | 184,800 | 185,300 | 500 |
| Division Total | 1,532,551 | 1,532,816 | 1,651,700 | 1,702,200 | 50,500 |

| | 2013 | 2014 | 2015 | 2016 |
|---|-----------|-----------|-----------|-----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| Construction Services & Inspection - 110-132- | 1304 | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 966,603 | 984,258 | 1,016,300 | 1,067,100 |
| 5101 Premium Pay | 6,124 | 5,735 | 9,000 | 9,000 |
| 5103 Other Wages | 150 | - | - | - |
| TOTAL | 972,877 | 989,993 | 1,025,300 | 1,076,100 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 68,267 | 69,876 | 75,400 | 79,400 |
| 5122 FICA - Social Security | 59,256 | 60,362 | 63,600 | 66,700 |
| 5123 FICA - Medicare | 13,858 | 14,117 | 14,900 | 15,600 |
| 5125 Dental Insurance | 6,480 | 2,616 | 6,200 | 6,500 |
| 5126 Life Insurance | 3,030 | 3,015 | 3,100 | 3,100 |
| 5127 Health Care Savings Plan (HCSP) | 14,185 | 20,523 | 27,700 | 10,200 |
| 5130 Cafeteria Plan Benefits | 210,072 | 250,317 | 250,700 | 259,300 |
| TOTAL | 375,147 | 420,826 | 441,600 | 440,800 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 3,575 | 2,742 | 3,300 | 3,300 |
| 5205 Safety & Training Materials | - | 506 | 900 | 900 |
| 5212 Motor Fuels | 15,581 | 14,527 | 25,000 | 11,400 |
| 5219 Other Miscellaneous Supplies | 430 | 694 | 900 | 900 |
| 5241 Small Equip-Office/Operating | 1,521 | 156 | 600 | 600 |
| 5309 Technology Services | - | 13,683 | - | - |
| 5321 Phone Service | 4,789 | 7,345 | 4,500 | 4,500 |
| 5331 Travel/Training | 18,026 | 14,049 | 14,000 | 14,000 |
| 5335 Local Mileage Reimbursement | 966 | 1,410 | 1,500 | 1,500 |
| 5355 Printing & Copying | 6,569 | 7,104 | 12,500 | 12,500 |
| 5356 Copier, Printer Lease & Supplies | 7,661 | 5,287 | 8,500 | 8,500 |
| 5404 Equipment/Machinery Repair & Mtc | 1,204 | 1,204 | 1,600 | 1,600 |
| 5409 Fleet Services Charges | 26,372 | 16,670 | 10,000 | 21,600 |
| 5414 Software Licenses & Mtce Agreements | - | - | 20,000 | 20,000 |
| 5418 Vehicle/Equip Lease (Long-term) | 10,000 | - | - | - |
| 5427 Credit Card Commissions | 18,360 | 23,404 | 9,500 | 17,500 |
| 5433 Dues & Subscription | 1,208 | 1,732 | 1,500 | 1,500 |
| 5435 Books & Pamphlets | 1,549 | 3,764 | 5,500 | 5,500 |
| 5441 Other Services & Charges | 12,599 | 4,716 | 5,000 | 5,000 |
| 5453 Building Demolition | 54,118 | 3,004 | 60,000 | 54,500 |
| TOTAL | 184,527 | 121,996 | 184,800 | 185,300 |
| DIVISION TOTAL | 1,532,551 | 1,532,816 | 1,651,700 | 1,702,200 |

| | 2013 | 2014 | 2015 | 2016 |
|--|-----------|-----------|-----------|-----------|
| General Fund Revenue Detail | Actual | Actual | Budget | Approved |
| Construction Services & Inspection - 110-132-1 | 304 | | | |
| | | | | |
| REVENUE SOURCE | | | | |
| 4151 Fill Permits | 1,125 | 1,536 | 1,200 | 1,200 |
| 4301 Zoning Appeals Fees | - | - | 600 | 600 |
| 4303 Use Permit - Flood & Wetlands | 2,194 | 2,808 | 1,000 | 1,000 |
| 4350 Inspection Services | - | - | 4,000 | 4,000 |
| 4351 Building Inspection Fees | 1,324,238 | 1,749,387 | 1,503,800 | 1,626,400 |
| 4352 Plumbing Inspection Fees | 178,011 | 189,127 | 185,400 | 200,500 |
| 4353 Electric Inspection Fees | 181,924 | 218,073 | 195,700 | 211,600 |
| 4354 HVAC-R Inspection Fees | 207,468 | 214,269 | 154,500 | 167,100 |
| 4355 Signs Inspection Fees | 13,047 | 27,342 | 10,800 | 11,700 |
| 4356 House Moving Inspection Fee | 12,684 | 22,847 | 10,000 | 10,000 |
| 4357 Mobile Home Inspection Fees | 224 | 448 | 2,100 | 2,100 |
| 4359 CAF Administrative Fee | 5,753 | 11,167 | 15,500 | 16,800 |
| 4361 RZP Registration Fee | 14,013 | 15,718 | 14,400 | 14,400 |
| 4500 Assessments | 13,176 | 6,776 | 56,200 | 56,200 |
| 4501 Assessments - Penalty & Interest | 612 | 9,477 | - | - |
| 4631 Media Sales | 2,037 | 1,440 | 3,700 | 3,700 |
| 4644 Miscellaneous Sales | 17 | 450 | 500 | 500 |
| 4680 Damage or Losses Recovered | 42,234 | - | - | - |
| 4701 2% Retention Surtax | 1,341 | 1,596 | 1,500 | 1,500 |
| DIVISION TOTAL | 2,000,098 | 2,472,462 | 2,160,900 | 2,329,300 |

Business & Economic Development

Mission and Vision

The Mission of the Business & Economic Development Department is to strategically invest resources contributing to the prosperity, sustainable growth and development of the City of Duluth. The Business & Economic Development Department combines the resources of two inter-related business, economic and workforce divisions into one department that fuels economic development in the City.

Business Development creates a supportive business environment by leveraging public and private investments that support business retention and growth.

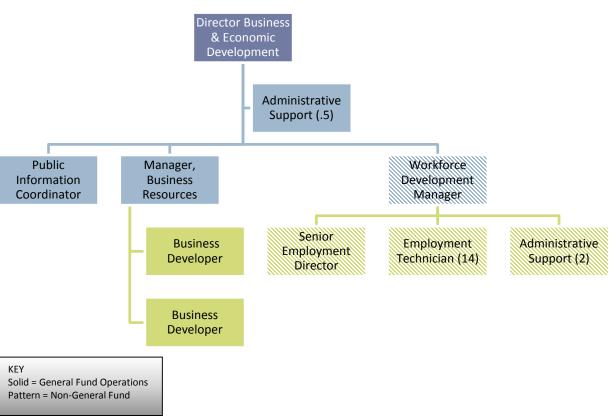
Workforce development receives funding from federal and state sources to operate employment and training programs and provide tools necessary for career development.

In order to accomplish our Mission, we:

- Encourage business growth and job creation by facilitating access to City services and investing in private development.
- Support tax base growth
- Invest in infrastructure development and the redevelopment of challenged sites by attracting appropriate State and Federal investment to our community.
- Manage City and Economic Development Authority assets, land and buildings.
- Advocate for progressive development policies at Local, State and Federal levels.

Structure

The Business & Economic Development Department is comprised of two divisions – one in the General Fund which is Business Development; and one in the Special Revenue Fund which is Workforce Development. The Department Director also serves as the Executive Director of the Duluth Economic and Development Authority or DEDA.



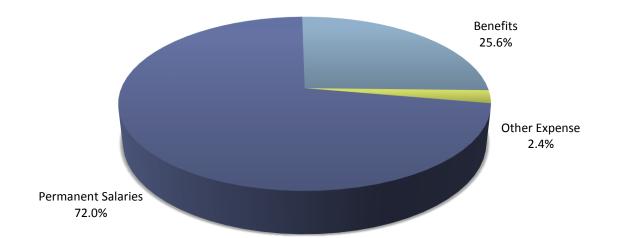
Business & Economic Development Organization Chart

2016 Goals and Objectives

| Goal | Outcome and Results | Output | Measurement |
|---|--|---|---|
| Promote and facilitate new development and redevelopment opportunities within the industrial, commercial and retail sectors for both existing Duluth businesses and businesses new to Duluth. | Leverage public and private funding sources for cleanup and redevelopment of property. Engage local employers in the discussion of workforce and other critical needs. Develop a new business recruitment strategy with other agency partners. Participate in the Comprehensive Plan update process to ensure inclusion of economic development needs and priorities. Consider potential incentives to business projects. Be intentional in inter- department initiatives that continue to define Duluth as the location where businesses and employees want to locate. | At least 3 grant applications submitted; minimum of 2 funded. No less than 10 Business Retention and Expansion (BRE) visits conducted with local companies. Monthly Economic Development Coalition meetings convened with local and regional partners. 2015 Retail study updated and implemented in key retail hubs within the city BED staff are fully engaged in planning and development efforts in strategic locations. Knowledge of available financial resources for business is attained and deployed effectively. | Funding is secured for no less than 2 project sites for site cleanup and/or redevelopment that results in job creation, increase in tax base, increase in workforce housing and neighborhood sustainability. Availability of industrial land is increased. Programmatic initiatives are identified that are responsive to the needs expressed by local employers. Initiatives may be department-centric, inter- departmental and/or local and regionally driven. Neighborhood stabilization is realized due to both retention/growth, as well as new, retail and commercial opportunities. |

Business & Economic Development Department

2016 Proposed Budget by Expense Category



| Expenditures by Category | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|--------------------------|----------------|----------------|----------------|------------------|------------|
| Permanent Salaries | 358,915 | 409,725 | 407,500 | 429,300 | 21,800 |
| Overtime | 1,235 | 1,461 | - | - | - |
| Other Wages | - | - | - | - | - |
| Total Personal Services | 360,150 | 411,186 | 407,500 | 429,300 | 21,800 |
| Benefits | 124,660 | 156,444 | 155,300 | 152,900 | (2,400) |
| Other Expense | 80,400 | 64,083 | 48,400 | 14,300 | (34,100) |
| Capital Outlay | - | - | - | - | - |
| Department Total | 565,210 | 631,713 | 611,200 | 596,500 | (14,700) |
| | 2013 | 2014 | 2015 | 2016 | Difference |
| Budgeted FTE's | 7.3 | 6.5 | 5.5 | 5.5 | - |

Business and Economic Development Provides guidance for the growth, development, and redevelopment of the community through the preparation and implementation of plans for the City's future.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|-----------------------------|------|------|------|------|------------|
| 1150 Dir., Business & ED | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1125 Business Dev Manager | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 138 Sr Business Developer | 2.0 | 1.0 | - | 1.0 | 1.0 |
| 136 Financial Analyst | - | - | - | | - |
| 135 Business Developer | 1.0 | 1.0 | 2.0 | 1.0 | (1.0) |
| 135 Contract Administrator | 0.75 | 1.0 | - | | - |
| 135 Public Info Coordinator | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 126 Information Tech | 0.5 | 0.5 | 0.5 | 0.5 | - |
| | | | | | |
| Division Total | 7.3 | 6.50 | 5.50 | 5.50 | - |

| | 2013 | 2014 | 2015 | 2016 | |
|-------------------------|---------|---------|---------|----------|------------|
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 358,915 | 409,725 | 407,500 | 429,300 | 21,800 |
| Overtime | 1,235 | 1,461 | - | - | - |
| Other Wages | 0 | 0 | - | - | - |
| Total Salaries | 360,150 | 411,186 | 407,500 | 429,300 | 21,800 |
| Benefits | 124,660 | 156,444 | 155,300 | 152,900 | (2,400) |
| Other Expense | | | | | |
| Materials & Supplies | 983 | 2,116 | 3,500 | 300 | (3,200) |
| Services | 75,301 | 56,230 | 37,800 | 11,700 | (26,100) |
| Utilities & Maintenance | - | - | - | - | - |
| Other | 4,116 | 5,737 | 7,100 | 2,300 | (4,800) |
| Total Other Expense | 80,400 | 64,083 | 48,400 | 14,300 | (34,100) |
| Division Total | 565,210 | 631,713 | 611,200 | 596,500 | (14,700) |

| | 2013 | 2014 | 2015 | 2016 |
|---|---------|---------|---------|----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| Business & Economic Development - 110-1 | 35-1310 | | | |
| | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 358,915 | 409,725 | 407,500 | 429,300 |
| 5101 Premium Pay | 1,235 | 1,461 | - | - |
| 5103 Other Wages | | - | - | - |
| TOTAL | 360,150 | 411,186 | 407,500 | 429,300 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 25,014 | 29,360 | 30,100 | 31,800 |
| 5122 FICA - Social Security | 21,651 | 24,772 | 25,300 | 26,700 |
| 5123 FICA - Medicare | 5,064 | 5,793 | 5,900 | 6,200 |
| 5125 Dental Insurance | 1,888 | 871 | 2,000 | 2,000 |
| 5126 Life Insurance | 885 | 1,005 | 1,000 | 1,000 |
| 5127 Health Care Savings Plan (HCSP) | 6,471 | 15,601 | 7,000 | 4,200 |
| 5130 Cafeteria Plan Benefits | 63,687 | 79,042 | 84,000 | 81,000 |
| TOTAL | 124,660 | 156,444 | 155,300 | 152,900 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 983 | 1,979 | 3,500 | 300 |
| 5319 Other Professional Service | 62,735 | 49,458 | 20,000 | 5,000 |
| 5321 Phone Service | 1,295 | 1,582 | 3,000 | 1,300 |
| 5331 Travel/Training | 9,827 | 3,780 | 8,000 | 4,200 |
| 5335 Local Mileage Reimbursement | 1,318 | 1,358 | 2,900 | 700 |
| 5355 Printing & Copying | 126 | 52 | 3,900 | 500 |
| 5356 Copier, Printer Lease & Supplies | - | 137 | - | - |
| 5433 Dues & Subscription | 1,450 | 2,399 | 1,700 | 400 |
| 5441 Other Services & Charges | 586 | 418 | 3,000 | 400 |
| 5443 Board & Meeting Expenses TOTAL | 2,080 | 2,920 | 2,400 | 1,500 |
| IUIAL | 80,400 | 64,083 | 48,400 | 14,300 |
| DIVISION TOTAL | 565,210 | 631,713 | 611,200 | 596,500 |

| General Fund Revenue Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|----------------|----------------|----------------|------------------|
| Business & Economic Development - 110-1 | 35-1310 | | | |
| REVENUE SOURCE 4644 Miscellaneous Sales | 8,146 | 33,221 | 24,000 | 24,000 |
| DIVISION TOTAL | 8,146 | 33,221 | 24,000 | 24,000 |

Fire Department

Mission and Vision

"Dedicated to saving life and property by safeguarding our citizens through progressive code enforcement, fire prevention, public education, effective emergency response, and adapting to meet the changing needs of our community."

For over 140 years, the Duluth Fire Department has been responding to meet the public safety needs of our community. We provide this service through a well-trained staff, up-to-date and well-maintained equipment, and our ability to adapt to the changing emergency response expectations of our citizens. While our mission to save life and property has remained consistent over the department's history, how we carry out our mission and what type services we provide have significantly changed. There has been an increase in demand for services such as EMS, Hazmat, specialized rescue, code enforcement, emergency management, and quality of life services. Utilization of services has steadily increased, with a noted jump of 300% in emergency calls in the last two decades. The trend of increased dependency on emergency services and the utilization of programs are major drivers of the services provided and how resources are allocated.

Structure

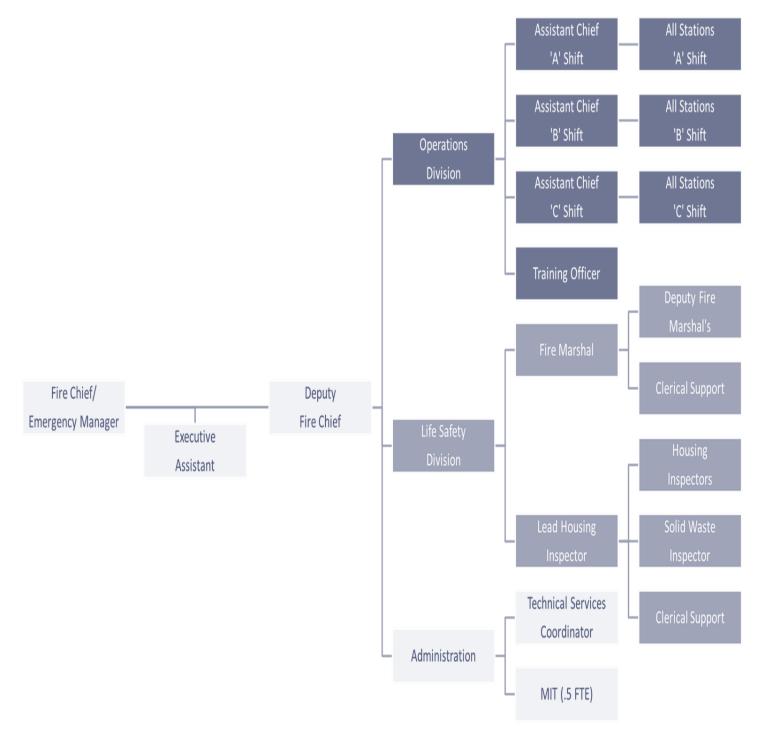
The Fire Department is a para-military organization. Within the Department, there are three main Divisions:

- Administration
- Operations
- Fire Prevention and Life Safety

The structure of the Fire Department has four main components: Fire Administration, Emergency Operations, Life Safety Services (Prevention, Plan Review, Licensing and Inspection Services), and Emergency Management. From these business lines, we provide programs that support our mission. The following represent the primary services and programs the Fire Department provides:

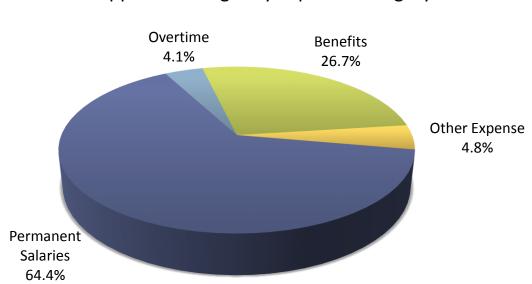
- All Hazard Emergency Response
- Fire Code Management and Inspection
- Housing Code Enforcement and Rental Licensing Programs
- Nuisance & Blight Abatement Quality of Life
- Public Safety & School Fire Safety Programs
- Fire Cause and Arson Investigation
- City Wide Emergency Management and Preparedness

Fire Department Organization Chart



2016 Goals and Objectives

| Goal | Objective | Tactics | Measure |
|---|--|--|--|
| Improve risk management | Reduce firefighter injuries Prevent vehicle accidents and reduce property loss | Review all fire fighter and vehicle accidents, and near-misses Make recommendations and implement strategies to improve safety | # of firefighter injuries # of firefighters that receive an annual health review # of Fire Department vehicle accidents/type/cause # of workdays lost to injury |
| Strengthen the workforce | Recruit and retain a diverse workforce | Review procedures for fire fighter recruiting and testing to be used for future hiring Work with HR and local community to increase diversity in applicants | * % of department diversity |
| Succession planning | Prepare employees for leadership positions | * Encourage officers to attend college courses until they complete a four-year fire- related degree. Examine funding possibilities | % of workforce that continue their education % of workforce who receive an annual performance review * Tenure amongst Command Staff |
| Provide exceptional value to the taxpayers | Costs Savings in employee back to work program | * Apply for all available grant funds to hire and train personnel as well as purchase new equipment * Consider leasing for certain purchases * Work with medical provider to have fire fighters return to work as soon as possible | Value of grants obtained vs. the annual budget. Amount of Savings through group purchasing Numbers of days employees are off due to injuries/Illnesses |
| Improve fire ground operational efficiency | Implement recently published, scientifically based tactics on the fire scene | Review literature/videos regarding new tactics Structure of the department Develop an implementation strategy with operations staff Provide effective/interactive training Publish policies | * E v a l u a t e success through fire critiques, employee feedback * Analysis of fire loss data. |



Fire Department 2016 Approved Budget by Expense Category

| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|------------|------------|------------|------------|------------|
| Expenditures by Category | Actual | Actual | Budget | Approved | Difference |
| Permanent Salaries | 9,201,362 | 9,315,402 | 9,482,500 | 10,013,900 | 531,400 |
| Overtime | 835,036 | 823,279 | 610,000 | 640,000 | 30,000 |
| Other Wages | - | - | - | - | - |
| Total Personal Services | 10,036,398 | 10,138,681 | 10,092,500 | 10,653,900 | 561,400 |
| Benefits | 3,878,993 | 4,071,215 | 4,087,000 | 4,151,100 | 64,100 |
| Other Expense | 740,608 | 740,582 | 617,700 | 741,600 | 123,900 |
| Capital Outlay | - | - | - | - | - |
| _ Department Total | 14,656,000 | 14,950,478 | 14,797,200 | 15,546,600 | 749,400 |

| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|------------|------------|------------|------------|------------|
| Expenditures by Division | Actual | Actual | Budget | Approved | Difference |
| Fire Administration | 472,972 | 506,203 | 422,900 | 579,300 | 156,400 |
| Fire Operations | 13,157,327 | 13,516,782 | 13,346,800 | 13,936,200 | 589,400 |
| Life Safety | 1,025,701 | 927,493 | 1,027,500 | 1,031,100 | 3,600 |
| Department Total | 14,656,000 | 14,950,478 | 14,797,200 | 15,546,600 | 749,400 |
| | 2013 | 2014 | 2015 | 2016 | Difference |
| Budgeted FTE's | 138.0 | 142.0 | 143.0 | 144.5 | 1.5 |

Fire Administration

The Fire Chief and Deputy Chief make up the administration division. Together, they manage the department. This includes the creation and implementation of policies, budgets, long term planning, and emergency operations. The Fire Chief is the City of Duluth emergency manager and is responsible for all emergency functions and emergency preparedness.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|---------------------------------|------|------|------|------|------------|
| Fire Chief | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1130 Deputy Fire Chief | 1.0 | 2.0 | 1.0 | 1.0 | - |
| 231 Hazmat Grant Coordinator | - | - | - | 1.0 | 1.0 |
| 132 Const Svcs Info & Comm Spec | - | - | - | 0.5 | 0.5 |
| 131 Executive Assistant | 1.0 | 1.0 | 1.0 | 1.0 | - |
| | 2.0 | 4.0 | 2.0 | 4.5 | 1.5 |
| Division Total | 3.0 | 4.0 | 3.0 | 4.5 | 1.5 |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | | | | | |
| Permanent Salaries | 311,452 | 334,689 | 274,700 | 387,700 | 113,000 |
| Overtime | 161 | 94 | - | - | - |
| Other Wages | - | - | - | - | - |
| Total Salaries | 311,613 | 334,783 | 274,700 | 387,700 | 113,000 |
| Benefits | 101,427 | 104,586 | 83,200 | 126,600 | 43,400 |
| Other Expense | | | | | |
| Materials & Supplies | 17,553 | 17,619 | 20,100 | 20,100 | - |
| Services | 13,703 | 9,221 | 11,800 | 11,800 | - |
| Utilities & Maintenance | 2,259 | 4,054 | 4,000 | 4,000 | - |
| Other | 26,418 | 35,940 | 29,100 | 29,100 | - |
| Total Other Expense | 59,932 | 66,834 | 65,000 | 65,000 | - |
| Division Total | 472,972 | 506,203 | 422,900 | 579,300 | 156,400 |

| 5123 FICA - Medicare 1,935 1,757 9 5125 Dental Insurance 1,341 522 1,1 5126 Life Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,005 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,55 5219 Other Miscellaneous Supplies 2,071 2,476 3,00 | 700 387,700 700 387,700 |
|---|---|
| PERSONAL SERVICES 5100 Permanent Salaries 311,452 334,689 274,7 5101 Premium Pay 161 94 - 5103 Other Wages - - - TOTAL 311,613 334,783 274,7 EMPLOYEE BENEFITS 311,613 334,783 274,7 5121 PERA Retirement 40,999 42,162 38,5 5122 FICA - Social Security 3,420 3,503 3,8 5123 FICA - Medicare 1,935 1,757 9 5125 Dental Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5200 Office Supplies 1,404 1,619 2,0 5210 Plant/Operating Supplies 1,404 1,619 2,0 5211 Cleaning/Janitor | |
| 5100 Permanent Salaries 311,452 334,689 274,7 5101 Premium Pay 161 94 - 5103 Other Wages - - - TOTAL 311,613 334,783 274,7 EMPLOYEE BENEFITS 311,613 334,783 274,7 EMPLOYEE BENEFITS 311,613 334,783 274,7 5121 PERA Retirement 40,999 42,162 38,5 5122 FICA - Social Security 3,420 3,503 3,8 5123 FICA - Medicare 1,935 1,757 9 5125 Dental Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5200 Office Supplies 1,404 1,619 2,0 5210 Plant/Operating Supplies 1,404 1,619 2,0 <td></td> | |
| 5101 Premium Pay 161 94 5103 Other Wages - - - TOTAL 311,613 334,783 274,7 EMPLOYEE BENEFITS 5121 PERA Retirement 40,999 42,162 38,5 5122 FICA - Social Security 3,420 3,503 3,8 5123 FICA - Medicare 1,935 1,757 9 5125 Dental Insurance 1,341 522 1,1 5126 Life Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,0 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,5 5219 Other Miscellaneous Supplies | |
| 5103 Other Wages TOTAL - | 500 48,600 300 9,600 200 2,300 00 1,700 |
| TOTAL 311,613 334,783 274,7 EMPLOYEE BENEFITS 40,999 42,162 38,5 5121 PERA Retirement 40,999 42,162 38,5 5122 FICA - Social Security 3,420 3,503 3,8 5123 FICA - Medicare 1,935 1,757 9 5125 Dental Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5200 Office Supplies 2,315 1,845 2,5 5200 Office Supplies 1,404 1,619 2,0 5210 Plant/Operating Supplies 1,404 1,619 2,0 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,5 5219 Other Miscellaneous Supplies 2,071 2,476 3,0 <td>500 48,600 300 9,600 200 2,300 00 1,700</td> | 500 48,600 300 9,600 200 2,300 00 1,700 |
| EMPLOYEE BENEFITS 5121 PERA Retirement 40,999 42,162 38,5 5122 FICA - Social Security 3,420 3,503 3,8 5123 FICA - Medicare 1,935 1,757 9 5125 Dental Insurance 1,341 522 1,1 5126 Life Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5202 Audiovisual & Photography - - 2 5201 Plant/Operating Supplies 1,404 1,619 2,07 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,5 5219 Other Miscellaneous Supplies 2,071 2,476 3,0 | 500 48,600 300 9,600 200 2,300 00 1,700 |
| 5121 PERA Retirement 40,999 42,162 38,5 5122 FICA - Social Security 3,420 3,503 3,8 5123 FICA - Medicare 1,935 1,757 9 5125 Dental Insurance 1,341 522 1,1 5126 Life Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,00 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,55 5219 Other Miscellaneous Supplies 2,071 2,476 3,00 | 300 9,600 200 2,300 00 1,700 |
| 5122 FICA - Social Security 3,420 3,503 3,88 5123 FICA - Medicare 1,935 1,757 9 5125 Dental Insurance 1,341 522 1,1 5126 Life Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,55 5130 Cafeteria Plan Benefits 45,079 47,598 35,97 TOTAL 101,427 104,586 83,22 5200 Office Supplies 2,315 1,845 2,55 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,00 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,55 5219 Other Miscellaneous Supplies 2,071 2,476 3,00 | 300 9,600 200 2,300 00 1,700 |
| 5123 FICA - Medicare 1,935 1,757 9 5125 Dental Insurance 1,341 522 1,1 5126 Life Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,00 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,52 5219 Other Miscellaneous Supplies 2,071 2,476 3,00 | 200 2,300 00 1,700 |
| 5125 Dental Insurance 1,341 522 1,1 5126 Life Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,00 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,55 5219 Other Miscellaneous Supplies 2,071 2,476 3,00 | 00 1,700 |
| 5126 Life Insurance 630 600 5 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,0 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,5 5219 Other Miscellaneous Supplies 2,071 2,476 3,0 | |
| 5127 Health Care Savings Plan (HCSP) 8,023 8,445 2,5 5130 Cafeteria Plan Benefits 45,079 47,598 35,9 TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,07 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,55 5219 Other Miscellaneous Supplies 2,071 2,476 3,00 | |
| 5130 Cafeteria Plan Benefits TOTAL 45,079 47,598 35,9 5200 Office Supplies 101,427 104,586 83,2 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,00 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,55 5219 Other Miscellaneous Supplies 2,071 2,476 3,00 | |
| TOTAL 101,427 104,586 83,2 5200 Office Supplies 2,315 1,845 2,5 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,0 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,5 5219 Other Miscellaneous Supplies 2,071 2,476 3,0 | |
| 5200 Office Supplies 2,315 1,845 2,55 5202 Audiovisual & Photography - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,000 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,55 5219 Other Miscellaneous Supplies 2,071 2,476 3,000 | |
| 5202 Audiovisual & Photography - - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,0 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,5 5219 Other Miscellaneous Supplies 2,071 2,476 3,0 | |
| 5202 Audiovisual & Photography - - - 2 5210 Plant/Operating Supplies 1,404 1,619 2,0 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,5 5219 Other Miscellaneous Supplies 2,071 2,476 3,0 | 500 2,500 |
| 5210 Plant/Operating Supplies 1,404 1,619 2,0 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,5 5219 Other Miscellaneous Supplies 2,071 2,476 3,0 | 200 200 |
| 5211 Cleaning/Janitorial Supplies 7,527 8,175 7,5 5219 Other Miscellaneous Supplies 2,071 2,476 3,0 | |
| 5219 Other Miscellaneous Supplies 2,071 2,476 3,0 | |
| | |
| | 00 1,100 |
| | 700 700 |
| | 200 200 |
| | 400 |
| | 500 2,500 |
| 5321 Phone Service 3,559 1,443 3,6 | |
| | 500 500 |
| | 000 5,000 |
| 5335 Local Mileage Reimbursement 52 | |
| 6 | 200 1,200 |
| | 500 1,500 |
| 5400 Misc Repair & Mtc Service 1,041 1,803 2,0 | 2,000 |
| 5401 Bldg/Structure Repair & Mtc 1,218 2,252 2,0 | 2,000 |
| | 500 2,500 |
| 5440 Emergency Management 20,791 32,292 25,0 | |
| | 500 1,500 |
| | 00 100 |
| 5490 Donations to Civic Organizations 2,500 - | |
| | NN D.D.U.U.U |
| DIVISION TOTAL 472,972 506,203 422,9 | 000 65,000 |

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| General Fund Revenue Detail Fire Administration - 110-150-1501 | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---|----------------|----------------|----------------|------------------|
| | | | | |
| REVENUE SOURCE | | | | |
| 4209 Misc. Federal Grants (Safer Grant) | - | 222,323 | - | - |
| 4232 State Insurance Premium | 478,992 | 504,976 | 425,000 | 475,000 |
| 4270 Other Grants | - | 2,000 | - | - |
| 4340 Fire Protection Services | 4,200 | 4,200 | 4,200 | 4,200 |
| 4341 Hydrant Maintenance Services | 30,000 | 30,000 | 30,000 | 30,000 |
| 4624 Rent of Equipment | - | - | 300 | - |
| 4644 Miscellaneous Sales | 4,950 | 4,975 | 5,000 | 100 |
| 4654 Other Reimbursements | 25,181 | 22,467 | 2,500 | 2,500 |
| 4660 Gifts and Donations | 150 | - | - | - |
| 4730 Transfer from Special Revenue | 198,259 | 40,756 | 10,000 | 10,000 |
| DIVISION TOTAL | 741,732 | 831,697 | 477,000 | 521,800 |

Fire Operations

Three Assistant Chiefs (one for each shift) manage this division and all emergencies including: fires, medical calls, hazardous materials response, rescues, and daily work duties for eight fire stations strategically located throughout the City. The training officer coordinates fire related drills, emergency medical training, training with outside agencies, compliance with State and Federal regulations, safety guidelines, and overall training of the department.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|------------------------|-------|-------|-------|-------|------------|
| 233 Assistant Chief | 3.0 | 3.0 | 3.0 | 3.0 | - |
| 231 Training Officer | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 228 Captain | 36.0 | 33.0 | 30.0 | 30.0 | - |
| 227 Equipment Operator | 39.0 | 33.0 | 33.0 | 33.0 | - |
| 226 Firefighter | 45.0 | 57.0 | 63.0 | 63.0 | - |
| | | | | | |
| Division Total | 124.0 | 127.0 | 130.0 | 130.0 | 0.0 |

| | 2013 | 2014 | 2015 | 2016 | |
|-------------------------|------------|------------|------------|------------|------------|
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 8,236,756 | 8,395,648 | 8,576,000 | 8,971,000 | 395,000 |
| Overtime | 825,072 | 816,329 | 600,000 | 630,000 | 30,000 |
| Other Wages | - | - | - | - | - |
| Total Salaries | 9,061,828 | 9,211,977 | 9,176,000 | 9,601,000 | 425,000 |
| Benefits | 3,487,213 | 3,684,435 | 3,701,800 | 3,735,300 | 33,500 |
| Other Expense | | | | | |
| Materials & Supplies | 185,146 | 186,599 | 178,000 | 169,300 | (8,700) |
| Services | 43,207 | 45,217 | 57,800 | 55,800 | (2,000) |
| Utilities & Maintenance | 347,500 | 354,236 | 200,000 | 339,600 | 139,600 |
| Other | 32,433 | 34,318 | 33,200 | 35,200 | 2,000 |
| Total Other Expense | 608,285 | 620,370 | 469,000 | 599,900 | 130,900 |
| Division Total | 13,157,327 | 13,516,782 | 13,346,800 | 13,936,200 | 589,400 |

| | | 0010 | 0014 | 0015 | 001/ |
|--------|---------------------------------|----------------|----------------|----------------|------------------|
| Gen | eral Fund Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
| | perations - 110-150-1502 | | | | |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Salaries | 8,236,756 | 8,395,648 | 8,576,000 | 8,971,000 |
| 5101 | Premium Pay | 825,072 | 816,329 | 600,000 | 630,000 |
| 5103 | Other Wages | - | - | - | - |
| | TOTAL | 9,061,828 | 9,211,977 | 9,176,000 | 9,601,000 |
| EMPLO | DYEE BENEFITS | | | | |
| 5121 | PERA Retirement | 1,269,749 | 1,375,800 | 1,460,700 | 1,531,400 |
| 5122 | FICA - Social Security | - | - | - | - |
| 5123 | FICA - Medicare | 117,717 | 127,404 | 133,100 | 139,200 |
| 5125 | Dental Insurance | 48,275 | 19,928 | 46,800 | 48,400 |
| 5126 | Life Insurance | 22,500 | 21,602 | 23,400 | 23,400 |
| 5127 | Health Care Savings Plan (HCSP) | 256,484 | 252,498 | 164,500 | 128,400 |
| 5130 | Cafeteria Plan Benefits | 1,758,396 | 1,872,950 | 1,873,300 | 1,864,500 |
| 5133 | Health or Fitness Program | 14,092 | 14,254 | - | - |
| | TOTAL | 3,487,213 | 3,684,435 | 3,701,800 | 3,735,300 |
| OTHE | R EXPENDITURES | | | | |
| 5205 | Safety & Training Materials | 4,800 | 6,204 | 7,500 | 7,500 |
| 5210 | Plant/Operating Supplies | 2,095 | 2,675 | 3,500 | 3,500 |
| 5212 | Motor Fuels | 84,441 | 83,938 | 68,000 | 59,300 |
| 5218 | Uniforms | 13,117 | 11,281 | 10,000 | 10,000 |
| 5219 | Other Miscellaneous Supplies | 30,871 | 27,383 | 25,000 | 25,000 |
| 5220 | Repair & Maintenance Supplies | 2,688 | 2,481 | 3,000 | 3,000 |
| 5241 | Small Equip-Office/Operating | 47,134 | 52,638 | 61,000 | 61,000 |
| 5305 | Medical Svcs/Testing Fees | 157 | 2,252 | 5,000 | 5,000 |
| 5319 | Other Professional Services | 16,584 | 21,634 | 22,500 | 22,500 |
| 5320 | Data Services | 17,001 | 11,531 | 18,000 | 16,000 |
| 5321 | Phone Service | 5,515 | 6,195 | 7,000 | 7,000 |
| 5322 | Postage | 260 | 355 | 300 | 300 |
| 5384 | Refuse Disposal | 3,691 | 3,251 | 5,000 | 5,000 |
| 5409 | Fleet Services Charges | 347,500 | 354,236 | 200,000 | 339,600 |
| 5414 | Software Lic/Mtc Agree | - | - | - | 2,000 |
| 5441 | Other Services & Charges | 5,227 | 6,972 | 6,200 | 6,200 |
| 5446 | Tuition Reimbursement | 5,853 | 8,274 | 10,000 | 10,000 |
| 5450 | Laundry | 21,352 | 19,072 | 17,000 | 17,000 |
| | TOTAL | 608,285 | 620,370 | 469,000 | 599,900 |
| DIVISI | ON TOTAL | 13,157,327 | 13,516,782 | 13,346,800 | 13,936,200 |

Life Safety

Supervised by the Fire Marshal, this division is responsible for code enforcement, fire investigation, public education, prosecution, fire inspections, licensing, complaints, and waste compliance.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|----------------------------|------|------|------|------|------------|
| 233 Fire Marshal | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 230 Deputy Fire Marshal | 2.0 | 2.0 | 2.0 | 2.0 | - |
| 32 Lead Housing Inspector | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 29 Housing Inspector | 4.0 | 4.0 | 3.0 | 3.0 | - |
| 28 Solid Waste Compliance | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 129 Admin Information Spec | 1.0 | 1.0 | 1.0 | 2.0 | 1.0 |
| 126 Information Specialist | 1.0 | 1.0 | 1.0 | - | (1.0) |
| Division Total | 11.0 | 11.0 | 10.0 | 10.0 | 0.0 |

| Expenditures | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | Difference |
|-------------------------|----------------|----------------|----------------|------------------|------------|
| Personal Services | | | | | |
| Permanent Salaries | 653,154 | 585,065 | 631,800 | 655,200 | 23,400 |
| Overtime | 9,803 | 6,856 | 10,000 | 10,000 | - |
| Other Wages | - | - | - | - | - |
| Total Salaries | 662,957 | 591,921 | 641,800 | 665,200 | 23,400 |
| Benefits | 290,353 | 282,194 | 302,000 | 289,200 | (12,800) |
| Other Expense | | | | | |
| Materials & Supplies | 13,235 | 11,576 | 17,100 | 12,800 | (4,300) |
| Services | 30,731 | 30,397 | 32,000 | 32,000 | - |
| Utilities & Maintenance | 12,156 | 4,359 | 11,300 | 8,600 | (2,700) |
| Other | 16,269 | 7,047 | 23,300 | 23,300 | - |
| Total Other Expense | 72,391 | 53,378 | 83,700 | 76,700 | (7,000) |
| Division Total | 1,025,701 | 927,493 | 1,027,500 | 1,031,100 | 3,600 |

| Gene | eral Fund Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------|----------------------------------|----------------|----------------|----------------|------------------|
| Life Sc | afety - 110-150-1503 | | | | |
| PERSO | NAL SERVICES | | | | |
| 5100 | Permanent Salaries | 653,154 | 585,065 | 631,800 | 655,200 |
| 5101 | Premium Pay | 9,803 | 6,856 | 10,000 | 10,000 |
| 5103 | Other Wages | - | - | - | - |
| | TOTAL | 662,957 | 591,921 | 641,800 | 665,200 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | PERA Retirement | 66,805 | 62,281 | 70,500 | 72,700 |
| 5122 | FICA - Social Security | 24,971 | 21,177 | 23,700 | 24,700 |
| 5123 | FICA - Medicare | 8,122 | 7,834 | 9,300 | 9,600 |
| 5125 | Dental Insurance | 4,224 | 1,502 | 3,600 | 3,700 |
| 5126 | Life Insurance | 1,980 | 1,742 | 1,800 | 1,800 |
| 5127 | Health Care Savings Plan (HCSP) | 16,729 | 17,159 | 11,800 | 12,200 |
| 5130 | Cafeteria Plan Benefits | 167,162 | 170,138 | 181,300 | 164,500 |
| 5133 | Health or Fitness Program | 360 | 360 | - | - |
| | TOTAL | 290,353 | 282,194 | 302,000 | 289,200 |
| 0.71.15 | | | | | |
| | REXPENDITURES | | | | |
| 5200 | Office Supplies | 1,410 | 1,797 | 3,000 | 3,000 |
| 5202 | Audiovisual & Photography | 1,040 | 920 | 1,000 | 1,000 |
| 5205 | Safety & Training Materials | 1,060 | 1,652 | 1,000 | 1,000 |
| 5212 | Motor Fuels | 7,589 | 5,939 | 9,000 | 4,700 |
| 5219 | Other Miscellaneous Supplies | 950 | 1,230 | 1,500 | 1,500 |
| 5241 | Small Equipment-Office Operating | 1,187 | 39 | 1,600 | 1,600 |
| 5321 | Phone Service | 3,696 | 3,260 | 2,600 | 2,600 |
| 5331 | Travel/Training | 12,118 | 15,365 | 15,000 | 15,000 |
| | Local Mileage Reimbursement | 4,064 | 3,356 | 4,000 | 4,000 |
| 5355 | Printing & Copying | 3,253 | 1,480 | 5,000 | 5,000 |
| 5356 | Copier, Printer Lease & Supplies | 7,600 | 6,936 | 5,400 | 5,400 |
| 5400 | Misc Repair & Mtc Service | - | - | 300 | 300 |
| 5409 | Fleet Services Charges | 12,156 | 4,359 | 11,000 | 8,300 |
| 5433 | Dues and Subscriptions | 125 | 275 | 500 | 500 |
| 5435 | Books & Pamphlets | 844 | 2,471 | 2,500 | 2,500 |
| 5441 | Other Services and Charges | 12,128 | 3,694 | 20,000 | 20,000 |
| 5443 | Board & Meeting Expenses | 171 | 197 | 300 | 300 |
| 5446 | Tuition Reimbursement | 138 | 10 | - | - |
| 5459 | Fire Safety Education Account | 2,864 | 400 | - | - |
| | TOTAL | 72,391 | 53,378 | 83,700 | 76,700 |
| DIVISIO | ON TOTAL | 1,025,701 | 927,493 | 1,027,500 | 1,031,100 |

| General Fund Revenue Detail Life Safety - 110-150-1503 | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---|----------------|----------------|----------------|------------------|
| REVENUE SOURCE | | | | |
| 4153 Multiple Dwelling License | 1,001,113 | 776,051 | 825,000 | 785,000 |
| 4154 Commercial Use/Occupancy Permit | 79,090 | 62,467 | 75,000 | 80,000 |
| 4306 Building Appeals Fees | 120 | - | - | - |
| 4360 Vacant Building Fee | 9,320 | 4,500 | 5,000 | 7,500 |
| 4470 License Penalties | 260 | - | 2,000 | - |
| 4644 Misc Fees, Sales, Service | - | - | - | 5,000 |
| 4660 Gifts and Donations | 1,870 | 1,420 | - | - |
| DIVISION TOTAL | 1,091,773 | 844,438 | 907,000 | 877,500 |

Police Department

Mission

The Mission of the Duluth Police Department is to provide the highest level of service through partnerships and problem solving in a professional, ethical, and timely manner.

Vision

We envision successful crime prevention and crime reduction while increasing citizen's sense of safety through greater visibility and good relations.

Values

- Accountability We hold each other accountable to maintain the highest of standards in our profession.
- Collaboration We place tremendous value on our relationships with our colleagues and community, which in turn strengthens our ability to solve problems and build trust.
- Communication We communicate in a transparent manner amongst ourselves, our community, and partners. We never look to avoid conflict, but instead seek to resolve it.
- Leadership We guide, mentor, teach, solve problems, and maintain and ethical, positive, flexible, and professional demeanor.

Structure

The department consists of approximately 154 sworn police officers and a support staff of over 50 full, parttime and seasonal employees. Crime prevention, detection and investigation are the primary duties of the department. The department is divided into two divisions, each managed by a Deputy Chief.

The **Investigative/Administrative Division** contains all investigative units and administrative functions. There are currently four lieutenants assigned to this division, which consists of the following units:

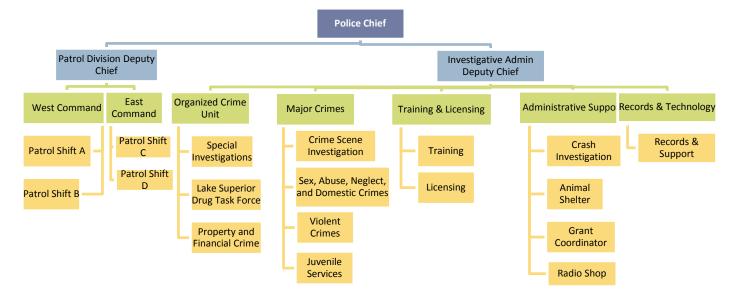
| Crime Scene Investigation | -Lake Superior Drug & Gang Task Force | -Records Support |
|----------------------------|---------------------------------------|---------------------------------|
| -Violent Crimes | -Personnel, Training & Licensing | -Forensic Computer Examiner |
| -Property/Financial Crimes | -Juvenile Services/School Resource | -Internal Investigations |
| -Crash Investigations | -Sex Crimes, Abuse, Domestic Violence | -Fleet, MIS, Facilities, Grants |

The **Patrol Division** is divided into two geographic patrol areas. Each area is under the command of a lieutenant. The Patrol Division consists of the following units:

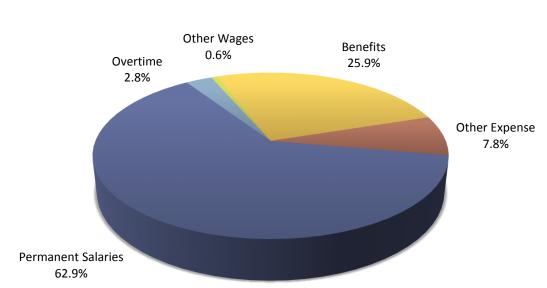
-Patrol -Mounted Patrol Unit -Community Policing -Bike Patrol Unit -Canine Unit

2016 Goals and Objectives

Police Department Organization



| Objective | Tactics | Measurement |
|---|--|---|
| To improve usability and functionality of our RMS system | Implement CJIIN field based reporting to eliminate duplication of efforts. | Duplication issues, system responsiveness, functionality and usability improved to meet the needs of a progressive, busy urban police department. |
| Ensure people feel safe while working or enjoying Downtown | Increase visibility with mounted, foot, and bike patrol. Communicate effectively that Downtown statistically is safe. Collaborate with partners (GDC, Chamber, CHUM, etc.) | Citizen survey, feedback from community partners, businesses, and elected officials. |
| To utilize community policing to strengthen relationships and reduce crime | Proper training, clear expectations of staff and surveys to increase satisfaction with police and reduce crime | Yearly Citizen's Survey, other community feedback and data |
| Focus on burglary, auto theft and car prowl reduction and habitual offenders | Compstat tenants and review, supervisory oversight, collaboration with CJ partners | Yearend statistics |
| Determine appropriate staffing levels | Utilize common staffing study methods to determine appropriate staffing needs of the department | Completion of study by summer of 2016 |



Police Department 2016 Approved Budget by Expense Category

| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|------------|------------|------------|------------|------------|
| Expenditures by Category | Actual | Actual | Budget | Approved | Difference |
| Permanent Salaries | 11,879,318 | 11,898,121 | 12,146,500 | 12,789,700 | 643,200 |
| Overtime | 634,504 | 683,641 | 575,000 | 575,000 | - |
| Other Wages | 89,135 | 94,844 | 122,700 | 122,700 | - |
| Total Personal Services | 12,602,957 | 12,676,606 | 12,844,200 | 13,487,400 | 643,200 |
| Benefits | 4,736,068 | 5,102,198 | 5,157,200 | 5,260,000 | 102,800 |
| Other Expense | 1,588,246 | 1,549,074 | 1,660,900 | 1,581,300 | (79,600) |
| Capital Outlay | - | - | - | - | - |
| Department Total | 18,927,271 | 19,327,878 | 19,662,300 | 20,328,700 | 666,400 |
| | 2013 | 2014 | 2015 | 2016 | Difference |
| Budgeted FTE's | 178.5 | 178.5 | 178.5 | 180.5 | 2.0 |

Police Department

The Police department consists of two divisions: the Investigative/Administrative division and the Patrol division. The Investigative/Administrative division is responsible for administrative functions of the department including training and development, clerical and records support, fleet,

technology and facilities management. In addition, the division is responsible for investigating crime in the areas of violent crime, financial property crimes, family crimes, crime scene investigation, and drug and gang related activities.

The Patrol division is responsible for all functions related to police work including crime and traffic control, tactical response, canine and waterfront patrol, special events, street crimes, community neighborhood policing, and parking enforcement.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|--------------------------------|-------|-------|-------|-------|------------|
| Chief of Police | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1130 Deputy Chief | 2.0 | 2.0 | 2.0 | 2.0 | - |
| 1110 Lieutenant | 10.0 | 10.0 | 10.0 | 10.0 | - |
| 1090 Police Records & Tech Mgr | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 328 Sergeant | 21.0 | 21.0 | 21.0 | 21.0 | - |
| 327 Police Investigator | 54.0 | 53.0 | 53.0 | 53.0 | - |
| 326 Police Officer | 64.0 | 65.0 | 65.0 | 67.0 | 2.0 |
| 133 Budget Analyst | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 133 Sr Police Records Tech | 2.0 | 2.0 | 2.0 | 1.0 | (1.0) |
| 131 Grant Coordinator | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 131 Criminal Intell Analyst | 2.0 | 2.0 | 2.0 | 2.0 | - |
| 131 Executive Assistant | - | - | - | 2.0 | 2.0 |
| 129 Admin Info Specialist | 2.0 | 2.0 | 1.0 | 1.0 | - |
| 128 Police Records Tech II | 5.0 | 5.0 | 5.0 | 7.0 | 2.0 |
| 126 Information Technician | 5.0 | 3.0 | 3.0 | 1.0 | (2.0) |
| 124 Police Records Tech I | 1.0 | 3.0 | 3.0 | 2.0 | (1.0) |
| 33 Elec Tech Leadworker | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 31 Electronics Technician | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 30 Animal Shelter Leadwrkr | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 29 Property & Evidence Spec | - | - | - | 1.0 | 1.0 |
| 27 Animal Control Officer | - | - | - | 1.0 | 1.0 |
| 24 Evidence Technician | 2.0 | 2.0 | 3.0 | 2.0 | (1.0) |
| 21 Animal Services Tech | 1.5 | 1.5 | 1.5 | 0.5 | (1.0) |
| Department Total | 178.5 | 178.5 | 178.5 | 180.5 | 2.0 |

| | 2013 | 2014 | 2015 | 2016 | |
|-------------------------|------------|------------|------------|------------|------------|
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 11,879,318 | 11,898,121 | 12,146,500 | 12,789,700 | 643,200 |
| Overtime | 634,504 | 683,641 | 575,000 | 575,000 | - |
| Other Wages | 89,135 | 94,844 | 122,700 | 122,700 | - |
| Total Salaries | 12,602,957 | 12,676,606 | 12,844,200 | 13,487,400 | 643,200 |
| Benefits | 4,736,068 | 5,102,198 | 5,157,200 | 5,260,000 | 102,800 |
| Other Expense | | | | | |
| Materials & Supplies | 452,961 | 451,748 | 465,000 | 392,700 | (72,300) |
| Services | 133,954 | 115,398 | 125,500 | 133,500 | 8,000 |
| Utilities & Maintenance | 487,950 | 470,106 | 405,000 | 342,900 | (62,100) |
| Other | 513,382 | 511,822 | 665,400 | 712,200 | 46,800 |
| Total Other Expense | 1,588,246 | 1,549,074 | 1,660,900 | 1,581,300 | (79,600) |
| Department Total | 18,927,271 | 19,327,878 | 19,662,300 | 20,328,700 | 666,400 |

| Gen | eral Fund Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------|---------------------------------|----------------|----------------|----------------|------------------|
| Police | Department | | | | |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Salaries | 11,879,318 | 11,898,121 | 12,146,500 | 12,789,700 |
| 5101 | Premium Pay | 634,026 | 683,641 | 575,000 | 575,000 |
| 5102 | Extra Duty Employment | 478 | - | - | - |
| 5103 | Other Wages | 89,135 | 94,844 | 122,700 | 122,700 |
| | TOTAL | 12,602,957 | 12,676,606 | 12,844,200 | 13,487,400 |
| EMPLO | OYEE BENEFITS | | | | |
| 5121 | PERA Retirement | 1,676,647 | 1,783,184 | 1,917,100 | 2,016,700 |
| 5122 | FICA - Social Security | 87,355 | 80,089 | 88,500 | 91,700 |
| 5123 | FICA - Medicare | 175,175 | 177,308 | 186,300 | 195,600 |
| 5125 | Dental Insurance | 67,836 | 27,112 | 63,700 | 67,100 |
| 5126 | Life Insurance | 31,796 | 31,290 | 31,800 | 32,500 |
| 5127 | Health Care Savings Plan (HCSP) | 305,467 | 418,933 | 238,200 | 238,000 |
| 5130 | Cafeteria Plan Benefits | 2,391,101 | 2,583,742 | 2,630,400 | 2,617,200 |
| 5133 | Health or Fitness Program | 690 | 540 | 1,200 | 1,200 |
| | TOTAL | 4,736,068 | 5,102,198 | 5,157,200 | 5,260,000 |

| | | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|-------------------------------------|----------------|----------------|----------------|------------------|
| OTHE | r expenditures | | | | |
| 5200 | Office Supplies | 22,405 | 22,685 | 24,000 | 24,000 |
| 5201 | Computer Supplies/Software | 4,396 | 11,935 | 2,000 | 2,000 |
| 5202 | Audiovisual & Photography | 754 | 1,812 | 2,000 | 2,000 |
| 5205 | Safety & Training Materials | 3,371 | 781 | 1,500 | 1,500 |
| 5211 | Cleaning/Janitorial Supplies | 5,657 | 19,004 | 15,500 | 15,500 |
| 5212 | Motor Fuels | 306,766 | 278,650 | 301,200 | 228,900 |
| 5214 | Food for Animals | 3,088 | 3,985 | 4,000 | 4,000 |
| 5217 | Ammunition | 32,947 | 35,004 | 40,000 | 40,000 |
| 5218 | Uniforms | 47,261 | 52,786 | 39,100 | 39,100 |
| 5219 | Other Miscellaneous Supplies | 18,241 | 15,880 | 21,200 | 21,200 |
| 5220 | Repair & Maintenance Supplies | 7,071 | 6,256 | 9,000 | 9,000 |
| 5241 | Small Equip-Office/Operating | 1,004 | 2,971 | 5,500 | 5,500 |
| 5305 | Medical Svcs/Testing Fees | 684 | 241 | 1,000 | 1,000 |
| 5319 | Other Professional Services | 25,050 | 19,495 | 30,000 | 30,000 |
| 5320 | Data Services | 2,670 | 3,265 | 4,500 | 4,500 |
| 5321 | Phone Service | 92,094 | 79,095 | 71,000 | 79,000 |
| 5322 | Postage | 901 | 971 | 1,000 | 1,000 |
| 5331 | Travel/Training | 3,880 | 3,312 | 5,000 | 5,000 |
| 5335 | 5 Local Mileage Reimbursement | - | 395 | - | - |
| 5355 | Printing & Copying | 2,192 | 3,495 | 3,000 | 3,000 |
| 5356 | Copier, Printer Lease & Supplies | 4,489 | 2,660 | 4,000 | 4,000 |
| 5384 | Refuse Disposal | 1,996 | 2,470 | 6,000 | 6,000 |
| 5401 | Bldg/Structure Repair & Mtc | 8,750 | 500 | 11,700 | 11,700 |
| 5404 | Equipment/Machinery Repair & Mtc | 151,899 | 164,362 | - | - |
| 5409 | Fleet Services Charges | 327,301 | 305,244 | 393,300 | 331,200 |
| 5411 | Land Rental/Easements | 1,000 | 1,000 | 1,000 | 1,000 |
| 5414 | Software Licenses & Mtce Agreements | - | 2,310 | 155,100 | 201,900 |
| 5418 | Vehicle/Equip Lease (Long-term) | 55 | - | - | - |
| 5433 | Dues & Subscription | 3,205 | 2,320 | 4,000 | 4,000 |
| 5435 | Books & Pamphlets | 2,516 | - | - | - |
| 5437 | Automated Pawn System | 36,010 | 30,352 | 22,500 | 22,500 |
| 5438 | Licenses | 4,150 | 5,476 | 5,500 | 5,500 |
| 5441 | Other Services & Charges | 39,124 | 36,223 | 34,000 | 34,000 |
| 5443 | Board & Meeting Expenses | 738 | 974 | 800 | 800 |
| 5448 | Police Training | 88,336 | 91,521 | 90,000 | 90,000 |
| 5460 | New Police Station Expenses | 335,748 | 339,146 | 350,000 | 350,000 |
| 5490 | Donations to Civic Organizations | 2,500 | 2,500 | 2,500 | 2,500 |
| | TOTAL | 1,588,246 | 1,549,074 | 1,660,900 | 1,581,300 |
| DEPAI | RTMENT TOTAL | 18,927,271 | 19,327,878 | 19,662,300 | 20,328,700 |

| General Fund Revenue Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---|----------------|----------------|----------------|------------------|
| Police Department | | | | |
| | | | | |
| REVENUE SOURCE | | | | |
| 4209 Federal Grant | 21,558 | 74,903 | - | - |
| 4220 State of Minnesota | 84,145 | 7,798 | - | - |
| 4227 Police Training Reimbursement | 51,263 | 46,019 | 50,000 | 50,000 |
| 4232 State Insurance Premium | 1,259,326 | 1,334,663 | 1,175,000 | 1,300,000 |
| 4260 St. Louis County | 17,294 | 17,294 | 17,300 | 20,900 |
| 4261 ISD 709 | 211,000 | 213,462 | 215,200 | 215,200 |
| 4262 Housing & Redevelopment Authority | - | - | 62,700 | 63,800 |
| 4270 Other Grants | - | - | - | - |
| 4322 Animal Shelter Fees | 17,694 | 18,633 | 20,000 | 20,000 |
| 4325 Radio Services | 6,500 | 6,500 | - | - |
| 4326 Criminal History Checks | 521 | 419 | 2,000 | 2,000 |
| 4328 Pawnbroker Transaction Surcharge | 76,893 | 63,992 | 75,000 | 65,000 |
| 4329 False Alarm Fees & Penalties | 18,384 | 20,798 | 17,000 | 19,600 |
| 4631 Media Sales | 3,001 | 2,727 | 5,000 | 5,000 |
| 4650 Salaries Reimbursement | 25,411 | 23,690 | 20,000 | 20,000 |
| 4651 Extra Duty Employment Reimbursement | - | - | - | - |
| 4654 Other Reimbursements | 19,287 | 22,669 | 7,000 | 7,000 |
| 4660 Gifts and Donations | - | 1,820 | - | - |
| 4730 Transfer from Tourism Taxes | 273,900 | 307,100 | 307,100 | 307,100 |
| 4730 Transfer from Police Grant Fund | 491,220 | 460,186 | 471,200 | 550,900 |
| 4730 Transfer from Police Grant Fund - OT | 143,775 | 207,199 | 56,300 | 190,000 |
| | | | | |
| DEPARTMENT TOTAL | 2,721,172 | 2,829,870 | 2,500,800 | 2,836,500 |

Public Works & Utilities Department – General Fund

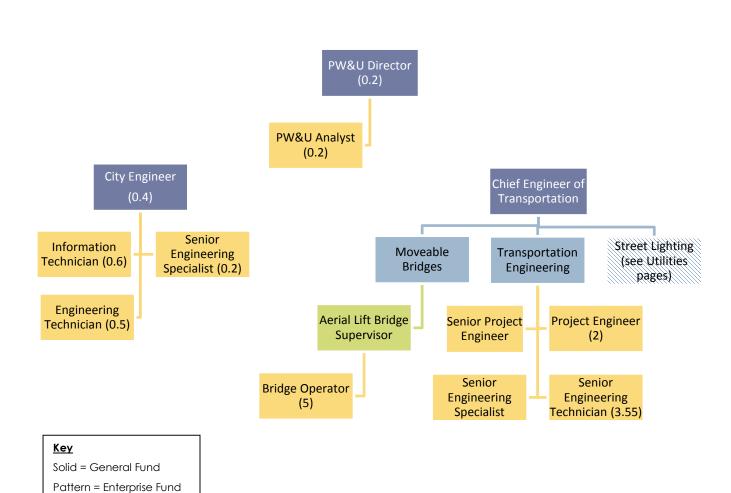
Mission and Vision

The mission of the Public Works and Utilities Department is to provide professional engineering services and water, natural gas, sanitary sewer, storm water, and street lighting utilities to Duluth's businesses and residents in a safe, cost-effective and environmentally sound manner.

The Department's vision is to become a functionally integrated organization operating at optimum efficiencies and providing cost-effective and reliable service for all Duluthians.

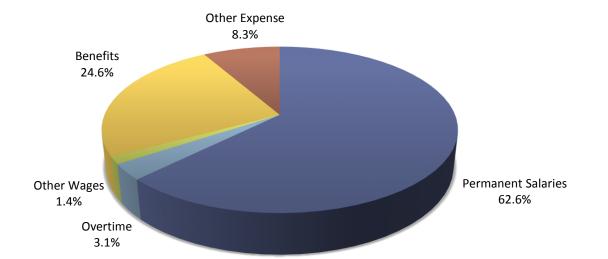
Structure

The General Fund portion of the Public Works and Utilities Department is located mainly within the Engineering Division and broken down into two primary areas of responsibility: Transportation Engineering and Moveable Bridges.



Public Works & Utilities Department – General Fund Organization Chart

Public Works & Utilities - General Operations



2016 Approved Budget by Expense Category

| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|-----------|-----------|-----------|-----------|------------|
| Expenditures by Category | Actual | Actual | Budget | Approved | Difference |
| Permanent Salaries | 1,055,326 | 1,082,944 | 1,099,200 | 1,137,200 | 38,000 |
| Overtime | 94,929 | 91,086 | 75,000 | 56,000 | - |
| Other Wages | 12,629 | 8,988 | 7,000 | 25,100 | - |
| Total Personal Services | 1,162,884 | 1,183,019 | 1,181,200 | 1,218,300 | 37,100 |
| Benefits | 431,510 | 447,633 | 441,300 | 447,400 | 6,100 |
| Other Expense | 118,363 | 123,144 | 161,700 | 150,800 | (10,900) |
| Capital Outlay | - | - | - | - | - |
| Department Total | 1,712,756 | 1,753,795 | 1,784,200 | 1,816,500 | 32,300 |

| | 2013 | 2014 | 2015 | 2016 | |
|--------------------------|-----------|-----------|-----------|-----------|------------|
| Expenditures by Division | Actual | Actual | Budget | Approved | Difference |
| Director's Office | 46,858 | 50,693 | 50,400 | 52,000 | 1,600 |
| Engineering | 1,665,898 | 1,703,102 | 1,733,800 | 1,764,500 | 30,700 |
| Department Total | 1,712,756 | 1,753,795 | 1,784,200 | 1,816,500 | 32,300 |
| | 2013 | 2014 | 2015 | 2016 | Difference |
| Budgeted FTE's | 16.6 | 16.5 | 16.5 | 16.7 | 0.2 |

Director's Office

The Director's Office provides leadership and management for the Public Works and Utilities Department. This division represents the cost of this function in the General Fund.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|-----------------|------|------|------|------|------------|
| Director | 0.2 | 0.2 | 0.2 | 0.2 | - |
| 33 PW&U Analyst | 0.2 | 0.2 | 0.2 | 0.2 | - |
| Division Total | 0.4 | 0.4 | 0.4 | 0.4 | 0 |

| | 2013 | 2014 | 2015 | 2016 | |
|-------------------------|--------|--------|--------|----------|------------|
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 36,085 | 39,350 | 39,900 | 41,500 | 1,600 |
| Overtime | 439 | 185 | - | - | - |
| Other Wages | - | - | - | - | - |
| Total Salaries | 36,524 | 39,535 | 39,900 | 41,500 | 1,600 |
| Benefits | 10,063 | 10,955 | 9,600 | 9,700 | 100 |
| Other Expense | | | | | |
| Materials & Supplies | 88 | 51 | 300 | 200 | - |
| Services | 184 | 151 | 400 | 400 | - |
| Utilities & Maintenance | - | - | - | - | - |
| Other | - | - | 200 | 200 | - |
| Total Other Expense | 272 | 203 | 900 | 800 | |
| Division Total | 46,858 | 50,693 | 50,400 | 52,000 | 1,700 |

| | 2013 | 2014 | 2015 | 2016 |
|--------------------------------------|-------------|--------|--------|----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| Public Works Director - 110-500-1900 | | | | |
| | | | | |
| | 0 / 005 | 00.050 | ~~~~~ | (1.500 |
| 5100 Permanent Salaries | 36,085 | 39,350 | 39,900 | 41,500 |
| 5101 Premium Pay | 439 | 185 | - | - |
| 5103 Other Wages | - | - | - | - |
| TOTAL | 36,524 | 39,535 | 39,900 | 41,500 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 2,618 | 2,783 | 2,600 | 2,700 |
| 5122 FICA - Social Security | 2,205 | 2,358 | 2,500 | 2,600 |
| 5123 FICA - Medicare | 532 | 575 | 600 | 600 |
| 5125 Dental Insurance | 154 | 62 | 100 | 100 |
| 5126 Life Insurance | 72 | 72 | 100 | 100 |
| 5127 Health Care Savings Plan (HCSP) | 1,387 | 1,665 | 400 | 400 |
| 5130 Cafeteria Plan Benefits | 3,096 | 3,439 | 3,300 | 3,200 |
| TOTAL | 10,063 | 10,955 | 9,600 | 9,700 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 88 | 5 | 100 | 100 |
| 5241 Small Equip-Office/Operating | - | 46 | 200 | 100 |
| 5321 Phone Service | 120 | 120 | 100 | 100 |
| 5331 Travel/Training | - | - | 200 | 200 |
| 5335 Local Mileage Reimbursement | 64 | 31 | 100 | 100 |
| 5433 Dues & Subscription | - | - | 200 | 200 |
| TOTAL | 272 | 203 | 900 | 800 |
| | <i>_, _</i> | 200 | , | |
| DIVISION TOTAL | 46,858 | 50,693 | 50,400 | 52,000 |

Engineering

Provides required engineering, planning, design and inspection for the construction of street, bridge and traffic control improvements. Transportation Engineering prepares studies, and conducts public hearings and meetings to make recommendations for municipal improvements. Bridges operates the Aerial Lift Bridge and along with the Minnesota Slip Pedestrian Drawbridge, inspects and maintains the mechanical components of the bridges to assure safe and dependable operations.

| Budgeted FTE's | 2013 | 2014 | 2015 | 2016 | Difference |
|-------------------------------|-----------|-----------|-----------|-----------|------------|
| 1140 City Engineer | 0.4 | 0.4 | 0.4 | 0.4 | - |
| 1130 Chief Eng Transportation | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 1075 Lift Bridge Supervisor | 1.0 | 1.0 | 1.0 | 1.0 | - |
| 27 Bridge Operator | 5.0 | 5.0 | 5.0 | 5.0 | - |
| 129 Admin Info Specialist | 0.4 | 0.4 | - | - | - |
| 126 Information Technician | - | - | 0.4 | 0.6 | 0.2 |
| 39 Senior Project Engineer | - | - | 1.0 | 1.0 | - |
| 36 Project Engineer | 2.0 | 2.0 | 1.0 | 2.0 | 1.0 |
| 34 Sr. Engineering Spec. | 2.2 | 2.2 | 2.2 | 1.2 | (1.0) |
| 31 Sr. Engineering Tech. | 3.2 | 3.6 | 3.6 | 3.6 | - |
| 28 Engineering Technician | 1.0 | 0.5 | 0.5 | 0.5 | - |
| Division Total | 16.2 | 16.1 | 16.1 | 16.3 | 0.2 |
| | 2013 | 2014 | 2015 | 2016 | |
| Expenditures | Actual | Actual | Budget | Approved | Difference |
| Personal Services | | | | | |
| Permanent Salaries | 1,019,241 | 1,043,594 | 1,059,300 | 1,095,700 | 36,400 |
| Overtime | 94,490 | 90,901 | 75,000 | 56,000 | (19,000) |
| Other Wages | 12,629 | 8,988 | 7,000 | 25,100 | 18,100 |
| Total Salaries | 1,126,360 | 1,143,483 | 1,141,300 | 1,176,800 | 35,500 |
| Benefits | 421,447 | 436,678 | 431,700 | 437,700 | 6,000 |
| Other Expense | | | | | |
| Materials & Supplies | 58,414 | 51,192 | 54,800 | 52,900 | (1,900) |
| Services | 26,986 | 34,663 | 50,500 | 52,200 | 1,700 |
| Utilities & Maintenance | 21,871 | 21,619 | 28,500 | 14,700 | (13,800) |
| Other | 10,820 | 15,467 | 27,000 | 30,200 | 3,200 |
| Total Other Expense | 118,091 | 122,941 | 160,800 | 150,000 | (10,800) |
| Division Total | 1,665,898 | 1,703,102 | 1,733,800 | 1,764,500 | 30,700 |

| | 2013 | 2014 | 2015 | 2016 |
|--------------------------------------|-----------|-----------|-----------|-----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| Engineering - 110-500-1930 | | | | |
| PERSONAL SERVICES | | | | |
| 5100 Permanent Salaries | 1,019,241 | 1,043,594 | 1,059,300 | 1,095,700 |
| 5101 Premium Pay | 94,490 | 90,901 | 75,000 | 56,000 |
| 5103 Other Wages | 12,629 | 8,988 | 7,000 | 25,100 |
| TOTAL | 1,126,360 | 1,143,483 | 1,141,300 | 1,176,800 |
| EMPLOYEE BENEFITS | | | | |
| 5121 PERA Retirement | 79,393 | 80,585 | 83,400 | 84,500 |
| 5122 FICA - Social Security | 68,536 | 69,640 | 70,700 | 73,000 |
| 5123 FICA - Medicare | 16,029 | 16,287 | 16,600 | 17,100 |
| 5125 Dental Insurance | 6,176 | 2,505 | 5,800 | 6,000 |
| 5126 Life Insurance | 2,898 | 2,891 | 2,900 | 2,900 |
| 5127 Health Care Savings Plan (HCSP) | 20,547 | 24,106 | 13,400 | 22,200 |
| 5130 Cafeteria Plan Benefits | 227,867 | 240,664 | 238,900 | 232,000 |
| TOTAL | 421,447 | 436,678 | 431,700 | 437,700 |
| OTHER EXPENDITURES | | | | |
| 5200 Office Supplies | 2,082 | 1,558 | 3,600 | 3,600 |
| 5201 Computer Supplies/Software | 15,607 | 19,907 | 7,500 | 600 |
| 5203 Paper/Stationery/Forms | 494 | 703 | 400 | 500 |
| 5205 Safety & Training Materials | 763 | 952 | 1,200 | 1,000 |
| 5211 Cleaning/Janitorial Supplies | 86 | 240 | 300 | 300 |
| 5212 Motor Fuels | 10,169 | 6,147 | 12,600 | 4,900 |
| 5219 Other Miscellaneous Supplies | 617 | 478 | 600 | 400 |
| 5220 Repair & Maintenance Supplies | 15,928 | 12,591 | 14,000 | 27,100 |
| 5240 Small Tools | 1,577 | 1,698 | 3,500 | 3,500 |
| 5241 Small Equip-Office/Operating | 6,778 | 4,026 | 4,700 | 4,700 |
| 5242 Survey Equipment and Supplies | 4,313 | 2,892 | 6,400 | 6,300 |
| 5303 Engineering Services | 4,302 | 12,462 | 22,000 | 28,700 |
| 5319 Other Professional Services | 300 | 119 | 500 | 500 |
| 5320 Data Services | 237 | 322 | 1,400 | 2,000 |
| 5321 Phone Service | 5,633 | 5,511 | 5,600 | 4,100 |
| 5322 Postage | 84 | 50 | 300 | 100 |
| 5331 Travel/Training | 9,461 | 9,325 | 12,100 | 11,900 |

| | 2013 | 2014 | 2015 | 2016 |
|--|-----------|-----------|-----------|-----------|
| General Fund Expense Detail | Actual | Actual | Budget | Approved |
| Engineering - 110-500-1930 continued | | | | |
| | | | | |
| 5335 Local Mileage Reimbursement | 778 | 1,389 | 1,500 | 1,500 |
| 5355 Printing & Copying | 2,546 | 2,089 | 800 | 800 |
| 5356 Copier, Printer Lease & Supplies | 3,335 | 3,162 | 5,900 | 2,200 |
| 5384 Refuse Disposal | 310 | 234 | 400 | 400 |
| 5404 Equipment/Machinery Repair & Mtc | 9,452 | 15,916 | 18,200 | 5,600 |
| 5409 Fleet Services Charges | 12,419 | 5,703 | 10,300 | 9,100 |
| 5414 Software Licenses & Mtce Agreements | | 5,157 | 15,100 | 18,500 |
| 5433 Dues & Subscription | 784 | 693 | 2,100 | 2,700 |
| 5435 Books & Pamphlets | 1,256 | 304 | 700 | 700 |
| 5438 Licenses | - | 435 | - | 800 |
| 5441 Other Services & Charges | 8,479 | 8,623 | 8,500 | 7,100 |
| 5450 Laundry | 301 | 255 | 600 | 400 |
| 5455 Pedestrian Bridge Operations | - | - | - | - |
| TOTAL | 118,091 | 122,941 | 160,800 | 150,000 |
| | | | | |
| DIVISION TOTAL | 1,665,898 | 1,703,102 | 1,733,800 | 1,764,500 |

| | 2013 | 2014 | 2015 | 2016 |
|----------------------------------|---------|---------|---------|----------|
| General Fund Revenue Detail | Actual | Actual | Budget | Approved |
| Engineering - 110-500-1930 | | | | |
| | | | | |
| REVENUE SOURCE | | | | |
| 4152 Excavation Permits | 19,070 | 19,040 | 20,000 | 20,000 |
| 4170 Miscellaneous Permits | 69,940 | 153,440 | 50,000 | 25,000 |
| 4324 Miscellaneous Services | - | - | - | - |
| 4370 Engineering Services | 207,701 | 300,268 | 358,000 | 55,000 |
| 4631 Media Sales | 12,162 | 10,010 | 3,000 | 6,000 |
| 4654 Other Reimbursements | 127 | 349 | 200 | 200 |
| 4730 Transfer from Tourism Taxes | 57,000 | 57,000 | 57,000 | 57,000 |
| | | | | |
| DIVISION TOTAL | 366,000 | 540,106 | 488,200 | 163,200 |

Transfers and Other Functions

This department is a reporting agency that accounts for transfers to other funds and for miscellaneous activities and services that are not directly attributable or easily distributed to operating departments.

| General Fund Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------|----------------|----------------|----------------|------------------|
| expenditures | | | | |
| Citywide Dues & Lobbying | 136,099 | 141,478 | 160,000 | 160,000 |
| Citywide Communications | 219,564 | 202,965 | 245,700 | 245,700 |
| Miscellaneous | 15,154 | 155,016 | 198,700 | 175,700 |
| Civic Events and Awards | 21,008 | 22,234 | 65,500 | 65,500 |
| Business Improvement Dist. | 325,752 | 342,437 | 300,000 | 300,000 |
| Public Access Television | 182,000 | 181,640 | 182,000 | 182,000 |
| Sales Tax Administration | 108,379 | 104,287 | 120,000 | 120,000 |
| Capital Program - CEP | 15,886 | 22,556 | 125,000 | - |
| Community Inv Trust Projects | 174,750 | 433,750 | - | - |
| Unemployment Compensation | 21,221 | 2,957 | 27,500 | 27,500 |
| Benefits Administration | 182,298 | 323,207 | 100,000 | 100,000 |
| Retiree Insurance | 6,595,445 | 7,027,205 | 7,225,000 | 6,950,000 |
| Accruals | - | - | 500,000 | 501,300 |
| Street Improvement Program Debt | - | 319,187 | - | - |
| Self Insurance Contribution | 500,000 | 650,000 | 900,000 | 1,000,000 |
| Department Total | 8,497,556 | 9,928,920 | 10,149,400 | 9,827,700 |

| General Fund Revenue Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------------------------------------|----------------|----------------|----------------|------------------|
| Transfers and Other Functions | | | | |
| Indisiers and Other Functions | | | | |
| REVENUE SOURCE | | | | |
| 4500 Assessments - Service Charge | 326,372 | 342,437 | 300,000 | 300,000 |
| 4639 Sale of Equipment | 91,882 | 87,238 | 70,000 | 70,000 |
| 4640 Sale of Land | 515,900 | 104,274 | - | 55,000 |
| 4654 Other Reimbursements | 413,004 | 14,280 | - | - |
| 4660 Gifts and Donations | - | 1,000 | - | - |
| 4730 Transfer from Special Revenue | 368,452 | 325,218 | 110,000 | 400,000 |
| | | | | |
| DEPARTMENT TOTAL | 1,715,610 | 874,447 | 480,000 | 825,000 |

Special Revenue Funds

Special Revenue Funds

Revenue

Special

funds account for

specific

financial

expendable

Funds

resources (other than special assessments, Lake Superior Zoo trusts or other major capital projects) that are restricted Parks Fund **Special Projects** to expenditures for specific purposes. **Police Grants Capital Equipment Economic Development** Community Investment Fund **Energy Management** Special City Excise and Sales Tax (Tourism Taxes) Home Program Community Development **Community Development Admin** Workforce Investment Act Senior Programs Other Post Employment Benefits

- **DECC Revenue Fund**
- Street System Maintenance Utility

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 59,263,229 | 61,547,275 | 69,042,985 | 72,345,265 |
| REVENUES | | | | |
| Taxes | 10,221,503 | 11,419,216 | 12,155,000 | 13,461,300 |
| Intergovernmental | 10,180,887 | 9,733,012 | 8,151,854 | 25,691,661 |
| Miscellaneous | 23,282,845 | 25,189,340 | 25,001,880 | 24,829,886 |
| TOTAL REVENUES | 43,685,235 | 46,341,568 | 45,308,734 | 63,982,847 |
| EXPENSES | | | | |
| Personal Services | 12,221,244 | 12,722,643 | 12,718,071 | 13,321,633 |
| Other Services and Charges | 4,859,779 | 5,106,670 | 4,321,329 | 5,882,677 |
| Transfers | 10,847,704 | 8,889,218 | 11,663,454 | 12,402,782 |
| Miscellaneous | 13,472,462 | 12,127,327 | 13,303,600 | 28,410,308 |
| TOTAL EXPENSES | 41,401,189 | 38,845,858 | 42,006,454 | 60,017,400 |
| FUND BALANCE - DECEMBER 31 | 61,547,275 | 69,042,985 | 72,345,265 | 76,310,712 |

Lake Superior Zoological Gardens

Special Revenue fund established to account for the operation of the Lake Superior Zoological Gardens which was transferred to the Zoological Society in a new contractual relationship Approved by the City Council late in 2009. The City subsidizes operations with a transfer from the Tourism Tax Fund.

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| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------------|----------------|----------------|----------------|------------------|
| | | | | |
| FUND BALANCE - JANUARY 1 | (176,525) | (376,601) | (405,754) | (495,254) |
| REVENUES | | | | |
| Intergovernmental, State of MN | 169,118 | 160,000 | 160,000 | 160,000 |
| Admissions | 731,361 | 738,274 | 807,600 | 807,600 |
| Concessions & Commissions, Misc | 200,314 | 195,832 | 182,700 | 182,700 |
| Reimbursement, Lake Superior | 200/011 | 1,0,002 | 102,700 | 102,700 |
| Zoological Society | - | 250,315 | _ | _ |
| Gifts and Donations | 22,479 | 28,584 | 50,000 | 50,000 |
| Other Sources | 2,591 | 5,645 | 23,000 | 23,000 |
| Transfer from Tourism Tax | 510,000 | 510,000 | 510,000 | 510,000 |
| TOTAL REVENUES | 1,635,863 | 1,888,650 | 1,733,300 | 1,733,300 |
| EXPENSES | | | | |
| Contract Services | 1,041 | 1,056 | 4,600 | 4,600 |
| Contract Services, Zoo Personnel | 1,083,832 | 988,144 | 999,900 | 999,900 |
| Contract Services, Op Expenses | 731,975 | 912,515 | 807,200 | 807,200 |
| Capital Outlay | 9,118 | _ | _ | _ |
| Bank Charges | 9,973 | 11,621 | 11,100 | 11,100 |
| Interest | - | 4,467 | _ | - |
| TOTAL EXPENSES | 1,835,939 | 1,917,803 | 1,822,800 | 1,822,800 |
| FUND BALANCE - DECEMBER 31 | (376,601) | (405,754) | (495,254) | (584,754) |

Parks Fund

205

Special Revenue fund established to account for the property tax money dedicated to be used for City parks only, as approved by the citizens of Duluth in a November, 2011 special referendum vote.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 455,846 | 561,643 | 629,520 | 629,520 |
| REVENUES | | | | |
| Property Tax Levy | 2,576,740 | 2,596,386 | 2,600,000 | 2,600,000 |
| Intergovernmental Revenue | 24,714 | 272,863 | 0 | 0 |
| Licenses and Permits | 52,973 | 47,080 | 34,000 | 47,000 |
| Miscellaneous | 117,484 | 92,314 | 49,500 | 74,000 |
| Transfer In | 0 | 326 | 0 | 0 |
| TOTAL REVENUES | 2,771,911 | 3,008,969 | 2,683,500 | 2,721,000 |
| EXPENSES | | | | |
| Personal Services | 1,071,747 | 1,161,676 | 1,172,971 | 1,338,200 |
| Other Services and Charges | 478,054 | 539,514 | 448,229 | 487,300 |
| Supplies | 251,919 | 232,858 | 267,300 | 210,500 |
| Miscellaneous | 145,880 | 99,450 | 100,000 | 100,000 |
| Transfers Out | 100,000 | 124,547 | 0 | 0 |
| Capital Outlay | 618,514 | 783,047 | 695,000 | 585,000 |
| TOTAL EXPENSES | 2,666,114 | 2,941,092 | 2,683,500 | 2,721,000 |
| FUND BALANCE - DECEMBER 31 | 561,643 | 629,520 | 629,520 | 629,520 |

Parks Fund

| BUDG | SETED FTE'S | 2013 | 2014 | 2015 | 2016 |
|------|--------------------------------|------|------|------|------|
| 1130 | Manager, Parks & Recreation | 1 | 1 | 1 | 1 |
| 1070 | Assistant Manager, Parks & Rec | 0 | 0 | 0 | 1 |
| 1070 | Operations Coordinator | 1 | 1 | 1 | 0 |
| 135 | Public Information Coordinator | 1 | 1 | 1 | 0 |
| 131 | Volunteer Coordinator | 0.5 | 0.5 | 0.5 | 0.5 |
| 129 | Special Events Coordinator | 1.5 | 1.5 | 1.5 | 1.5 |
| 129 | Admin Information Specialist | 1 | 1 | 1 | 1 |
| 124 | Senior Center Coordinator | 1 | 1 | 1 | 1 |
| 32 | Project Coordinator | 0 | 0 | 0 | 1 |
| 28 | Trails Coordinator | 1 | 1 | 1 | 1 |
| 26 | Recreation Specialist | 1 | 1 | 1 | 2 |
| 22 | Maintenance Worker | 1 | 1 | 1 | 0.75 |
| 15 | Project Technician | 0 | 0 | 0 | 1 |

Special Projects

Special Revenue fund established to account for monies received as either donations or small grants which are to be expended for a specific purpose or project.

210

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 625,237 | 640,155 | 1,017,080 | 989,880 |
| REVENUES | | | | |
| Intergovernmental | 898,759 | 333,471 | 0 | 15,000 |
| Miscellaneous | 701,954 | 1,000,293 | 578,200 | 678,515 |
| Transfers In | 0 | 185,762 | 0 | 0 |
| TOTAL REVENUES | 1,600,713 | 1,519,526 | 578,200 | 693,515 |
| EXPENSES | | | | |
| Personal Services | 0 | 4,772 | 3,500 | 4,900 |
| Personal Services - Police Extra Duty Pay | 474,719 | 272,773 | 236,800 | 271,500 |
| Other Services and Charges | 188,100 | 605,642 | 96,900 | 137,215 |
| Transfers Out | 203,780 | 65,762 | 135,000 | 185,000 |
| Miscellaneous | 114,366 | 51,228 | 110,600 | 94,900 |
| Capital Equipment | 604,830 | 142,424 | 22,600 | 0 |
| TOTAL EXPENSES | 1,585,795 | 1,142,601 | 605,400 | 693,515 |
| FUND BALANCE - DECEMBER 31 | 640,155 | 1,017,080 | 989,880 | 989,880 |

| BUDGETED FTE'S | 2013 | 2014 | 2015 | 2016 |
|-----------------|------|------|------|------|
| 226 Firefighter | - | 3.00 | - | - |
| Division Total | | 3.00 | | |

Police Special Grants

215

Special Revenue fund established to account for monies received as either donations or to be expended for a specific purpose or project.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|---|---|------------------------------------|--|
| FUND BALANCE - JANUARY 1 | (8,660) | (3,908) | 21,445 | 21,445 |
| REVENUES | | | | |
| Intergovernmental | 1,083,947 | 1,175,062 | 817,954 | 1,167,067 |
| Felony Forfeitures | 91,214 | 76,221 | 130,000 | 100,000 |
| TOTAL REVENUES | 1,175,161 | 1,251,283 | 947,954 | 1,267,067 |
| EXPENSES Other Services and Charges Transfer to General Fund Miscellaneous Capital Equipment | 307,127 634,995 203,722 24,565 | 304,447 667,785 224,760 28,938 | 252,400 509,554 186,000 0 | 265,283 739,682 156,000 106,102 |
| | | | | · |
| TOTAL EXPENSES FUND BALANCE - DECEMBER 31 | 1,170,409 (3,908) | 1,225,930 21,445 | 947,954 21,445 | 1,267,067 21,445 |

Capital Equipment

250

Special Revenue fund established to account for monies received from bond proceeds, proceeds for the purchase of capital equipment for the City's various general fund departments, and the Parking enterprise fund.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---|---|---|---|---|
| FUND BALANCE - JANUARY 1 | 1,883,209 | 1,872,266 | 1,505,239 | 1,505,239 |
| REVENUES | | | | |
| Earnings on Investments | (12,311) | 28,049 | | |
| Bond Proceeds | 3,957,365 | 2,517,890 | 4,550,000 | 3,318,910 |
| TOTAL REVENUES | 3,945,054 | 2,545,939 | 4,550,000 | 3,318,910 |
| EXPENSES Bond Issuance Costs Capital Equipment - Parking Capital Equipment - Nonrolling Capital Equipment - Rolling TOTAL EXPENSES | 48,523 1,064,837 2,842,637 3,955,997 | 46,330 1,030,556 1,836,080 2,912,966 | 134,000 965,000 1,300,000 2,151,000 4,550,000 | 100,000 0 1,162,910 2,056,000 3,318,910 |
| FUND BALANCE - DECEMBER 31 | 1,872,266 | 1,505,239 | 1,505,239 | 1,505,239 |

Economic Development

255

Fund accounts for monies received from various U.S. Environmental Protection Agency and State of Minnesota DEED grants. Such monies are to be used for environmental cleanup as well as the revitalization of the economy of the City of Duluth.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | (8,727) | 21,930 | 8,903 | 8,903 |
| REVENUES | | | | |
| Intergovernmental Revenues | 528,291 | 685,747 | - | 1,050,000 |
| Other Reimbursements | - | 276 | - | - |
| Other Miscellaneous | 16,935 | 18,082 | 17,900 | 17,900 |
| TOTAL REVENUES | 545,226 | 704,105 | 17,900 | 1,067,900 |
| EXPENSES | | | | |
| Economic Development | 514,569 | 717,132 | 17,900 | 1,067,900 |
| TOTAL EXPENSES | 514,569 | 717,132 | 17,900 | 1,067,900 |
| FUND BALANCE - DECEMBER 31 | 21,930 | 8,903 | 8,903 | 8,903 |

Community Investment Fund

256

Fund accounts for monies that were received from Fond-du-Luth Casino in accordance with agreements with the Fond du Lac Band of Lake Superior Chippewa. As required by ordinance, interest is transferred annually to the general fund, and expenditures require a super majority vote of the City Council.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-----------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 21,351,493 | 17,526,543 | 18,724,752 | 18,724,752 |
| REVENUES | | | | |
| Other Reimbursements | 52,796 | - | - | - |
| Investment Earnings | (1,248,269) | 1,523,427 | 110,000 | 400,000 |
| TOTAL REVENUES | -1,195,473 | 1,523,427 | 110,000 | 400,000 |
| EXPENSES | | | | |
| Legal Services | 37,534 | 0 | - | - |
| Transfer to Debt Service | 2,223,491 | 0 | - | - |
| Transfer to General Fund (annual) | 368,452 | 325,218 | 110,000 | 400,000 |
| TOTAL EXPENSES | 2,629,477 | 325,218 | 110,000 | 400,000 |
| FUND BALANCE - DECEMBER 31 | 17,526,543 | 18,724,752 | 18,724,752 | 18,724,752 |

Energy Management

257

Special Revenue fund established to receive rebate and grant funds and pay administrative costs associated with energy efficiency projects and management activities such as the Cities for Climate Protection (CCP) program. The City used this funding to create an Office of Environmental Sustainability, which is responsible for coordinating all aspects of sustainability, eco-development as well as continuing on with current responsibilities.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 289,461 | 256,668 | 209,828 | 95,628 |
| REVENUES | | | | |
| Intergovernmental Revenues | - | - | - | 15,000 |
| Transfer From Enterprise Funds | - | - | - | - |
| Other Reimbursements | - | 26,399 | 15,000 | 15,000 |
| Miscellaneous | 6,293 | 1,544 | - | - |
| From Public Utility | 81,843 | 75,000 | 75,000 | 75,000 |
| TOTAL REVENUES | 88,136 | 102,943 | 90,000 | 105,000 |
| EXPENSES | | | | |
| Personal Services | 83,472 | 84,710 | 92,500 | 84,900 |
| Other Services & Charges | 987 | 1,200 | 1,700 | 1,700 |
| Miscellaneous | 36,470 | 63,873 | 110,000 | 85,000 |
| TOTAL EXPENSES | 120,929 | 149,783 | 204,200 | 171,600 |
| FUND BALANCE - DECEMBER 31 | 256,668 | 209,828 | 95,628 | 29,028 |

| BUDGETED FTE'S | 2013 | 2014 | 2015 | 2016 |
|-----------------------|------|------|------|------|
| 33 Energy Coordinator | 1 | 1 | 1 | 1 |

Special City Excise and Sales Tax (Tourism Taxes) 258

Special revenue fund established to account for non-general sales tax monies received from food/beverage and hotel/motel retailers. These food/beverage and hotel/motel taxes will be used for tourism and other related activities, as dictated by state statutes and city ordinances.

| | 2013 | 2014 | 2015 Budgat | 2016 |
|---|-----------|-----------|----------------|------------|
| | Actual | Actual | Budget | Approved |
| FUND BALANCE - JANUARY 1 | 1,120,558 | 591,350 | 1,229,523 | 1,318,923 |
| REVENUES | | | | |
| Hotel Motel 3% | 2,038,122 | 2,192,683 | 2,150,000 | 2,512,200 |
| Hotel Motel 1% | 679,374 | 730,894 | 715,000 | 837,400 |
| Add'I. 2.0% Hotel Motel Tax | 1,273,226 | 1,362,982 | 1,340,000 | 1,561,700 |
| Add'I5% Hotel Motel Tax | 0 | 162,737 | 335,000 | 390,400 |
| Food & Beverage Tax 1.0% | 2,088,023 | 2,217,274 | 2,228,600 | 2,470,900 |
| Food & Beverage Tax .75% | 1,566,018 | 1,662,955 | 1,671,400 | 1,853,200 |
| Food & Beverage Tax .5% | 0 | 493,305 | 1,115,000 | 1,235,500 |
| Change in Fair Value | (7,616) | 5,711 | | |
| TOTAL REVENUES | 7,637,147 | 8,828,541 | 9,555,000 | 10,861,300 |
| EXPENSES | | | | |
| Duluth Entertainment & | | | | |
| Convention Center | 86,441 | 205,725 | 98,000 | 98,000 |
| Advertising & Publicity | 1,670,250 | 1,708,972 | 1,916,400 | 1,975,000 |
| Business Improvement District | 200,000 | 200,000 | 200,000 | 200,000 |
| Great Lakes Aquarium | 460,000 | 350,000 | 360,000 | 360,000 |
| Lake Superior Zoological Gardens | 510,000 | 510,000 | 510,000 | 510,000 |
| Spirit Mountain Operations | 0 | 475,700 | 0 | 250,000 |
| St. Louis County Heritage & Arts Center | 176,800 | 176,800 | 176,800 | 226,800 |
| Public Arts | 50,000 | 50,000 | 40,000 | 40,000 |
| Duluth Sister Cities International | 30,000 | 30,000 | 40,000 | 40,000 |
| Lake Superior & Mississippi Railroad | 20,000 | 20,000 | 20,000 | 20,000 |
| Rail Alliance | 12,500 | 12,500 | 12,500 | 12,500 |
| Glensheen | 0 | 0 | 50,000 | 50,000 |
| Mounted Patrol | 0 | 0 | 0 | 30,000 |
| Tourism-Related Grant Fund | 0 | 0 | 0 | 50,000 |
| Transfer to General Fund | 860,806 | 833,734 | 827,900 | 1,095,000 |
| Transfer to Capital Projects | 705,000 | 100,000 | 119,300 | 135,100 |

Special City Excise and Sales Tax (Tourism Taxes) continued

Transfer for Debt Service

| - DECC | 2,824,558 | 3,016,937 | 2,999,000 | 3,404,500 |
|---------------------------------------|-----------|-----------|-----------|------------|
| - Lake Superior Center | 0 | 0 | 0 | 0 |
| - Spirit Mountain | 560,000 | 500,000 | 645,700 | 645,700 |
| - St Louis River Corridor | 0 | 0 | 1,450,000 | 1,625,900 |
| TOTAL EXPENSES | 8,166,355 | 8,190,368 | 9,465,600 | 10,768,500 |
| Increase (Decrease) Undesignated Fund | (529,208) | 638,173 | 89,400 | 92,800 |
| FUND BALANCE - DECEMBER 31 | 591,350 | 1,229,523 | 1,318,923 | 1,411,723 |

Home Program

Special Revenue fund established to account for monies received from the U.S. Department of Housing and Urban Development under the Home Investment Partnership (HOME) Program. These costs include single family rehabilitation and administration of the program, as well as funds targeted to affordable housing development by special community housing organizations (CHDO's). The 2016 budget figures represent preliminary estimates only.

260

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | (129,888) | (27,500) | (30,054) | (30,054) |
| REVENUES | | | | |
| Home Grant | 538,696 | 792,815 | 544,500 | 480,896 |
| TOTAL REVENUES | 538,696 | 792,815 | 544,500 | 480,896 |
| EXPENSES | | | | |
| Tenant Based Rental Assistance | 117,811 | 165,172 | 125,000 | 115,000 |
| Community Housing Devel Program | 143,165 | 265,291 | 225,000 | 200,000 |
| Rehabilitation | 132,590 | 267,344 | 140,000 | 117,807 |
| Administration | 42,742 | 97,562 | 54,500 | 48,089 |
| TOTAL EXPENSES | 436,308 | 795,369 | 544,500 | 480,896 |
| FUND BALANCE - DECEMBER 31 | (27,500) | (30,054) | (30,054) | (30,054) |

Community Development

Special Revenue fund established to account for monies received from the U.S. Department of Housing and Urban Development (HUD) as a grantee under the Community Development Block Grant Program (CDBG). These monies are to be expended for projects considered necessary for the renewal and revitalization of targeted eligible neighborhoods and low and moderate income households. The 2016 budget figures represent preliminary estimates only, awaiting the allocation of HUD funds.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | (211,882) | (379,397) | (140,799) | (140,799) |
| REVENUES | | | | |
| State of Minnesota | 14,875 | 7,854 | - | - |
| Community Development | | | | |
| Block Grant | 2,891,932 | 2,042,874 | 2,224,700 | 2,224,700 |
| Emergency Shelter Grant | 183,278 | 244,198 | 183,900 | 183,900 |
| CDBG-R (ARRA) | - | - | - | 16,070,000 |
| Neighborhood Stabilization | - | - | 5,000 | - |
| EPA Showcase Grant | 218,936 | 25,875 | - | - |
| Lead Remediation Grant | 340,903 | 523,816 | 1,105,400 | 1,105,400 |
| Transfer in from Special Revenue Fund | - | 242,675 | - | - |
| Miscellaneous reimbursements | (1,810) | 38,587 | - | - |
| TOTAL REVENUES | 3,648,114 | 3,125,879 | 3,519,000 | 19,584,000 |
| EXPENSES | | | | |
| Economic Development | 259,260 | 306,215 | 336,000 | 586,180 |
| Housing | 2,030,303 | 1,445,726 | 1,858,300 | 8,140,656 |
| Physical Improvements | 669,482 | 318,924 | 400,000 | 9,900,000 |
| Public Service Projects | 315,169 | 265,667 | 338,700 | 379,252 |
| Program Administration | 541,415 | 550,749 | 586,000 | 577,912 |
| TOTAL EXPENSES | 3,815,629 | 2,887,281 | 3,519,000 | 19,584,000 |
| FUND BALANCE - DECEMBER 31 | (379,397) | (140,799) | (140,799) | (140,799) |

Community Development Administration

Special Revenue fund established to account for the administrative costs associated with the Community Development Block Grant Program (CDBG) and other HUD Programs.

265

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | - | - | - | - |
| REVENUES | | | | |
| Community Development | | | | |
| Block Grant | 465,556 | 481,254 | 553,000 | 484,223 |
| Home Grant | 28,126 | 66,527 | 54,400 | 48,089 |
| CDBG-R (ARRA) | - | - | - | 70,000 |
| Homeless Prevention & Rehousing | 222 | - | - | - |
| Neighborhood Stabilization | 8,327 | 10,771 | 5,000 | - |
| Lead Paint Abatement Grant | 11,319 | 18,005 | 15,000 | 10,000 |
| Emergency Shelter Grant | 7,059 | 15,723 | 13,800 | 13,789 |
| TOTAL REVENUES | 520,609 | 592,280 | 641,200 | 626,101 |
| EXPENSES | | | | |
| Personal Services | 477,756 | 544,369 | 529,500 | 519,871 |
| OPEB | 5,076 | 5,076 | 9,200 | 4,600 |
| Other Services and Charges | 37,777 | 42,835 | 102,500 | 101,630 |
| TOTAL EXPENSES | 520,609 | 592,280 | 641,200 | 626,101 |
| FUND BALANCE - DECEMBER 31 | - | - | - | - |

| BUDG | ETED FTE'S | 2013 | 2014 | 2015 | 2016 |
|------|-------------------------------------|------|------|------|------|
| 1150 | Director, Planning & Const Services | 0.33 | 0.33 | 0.33 | 0.33 |
| 1085 | Manager, CD/Housing | 1 | 1 | 1 | 0.5 |
| 136 | Senior Planner | 2 | 2 | 2 | 2 |
| 133 | Planner II | 3 | 3 | 3 | 1 |
| 126 | Information Technician | 0.5 | 0.5 | 0.5 | 0.5 |
| 129 | Planner I | 0 | 0 | 0 | 2 |
| | Division Total | 6.83 | 6.83 | 6.83 | 6.33 |

Workforce Investment Act

126 Information Technician

Special Revenue fund which accounts for monies received through the Minnesota Department of Employment and Economic Development and St. Louis County to provide job training and employment opportunities for economically disadvantaged, unemployed, and underemployed persons. The 2016 budget figures represent preliminary estimates only and are subject to change as grants are appropriated by the State and approved by the City Council.

268

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 260,307 | 267,093 | 266,347 | 266,347 |
| REVENUES | | | | |
| Miscellaneous | 11,578 | 6,368 | 0 | 0 |
| Building Rent | 214,689.00 | 217,322 | 216,000 | 224,196 |
| MN Family Investment Program | 877,358 | 945,858 | 890,000 | 914,358 |
| Federal Grant | 931,294 | 620,309 | 703,000 | 734,235 |
| State Grant | 399,055 | 478,191 | 296,800 | 375,689 |
| TOTAL REVENUES | 2,433,974 | 2,268,048 | 2,105,800 | 2,248,478 |
| EXPENSES | | | | |
| Personal Services | 1,582,319 | 1,532,394 | 1,333,000 | 1,454,329 |
| OPEB | 20,304 | 20,437 | 22,000 | 13,400 |
| Other Services and Charges | 824,565 | 715,963 | 750,800 | 780,749 |
| TOTAL EXPENSES | 2,427,188 | 2,268,794 | 2,105,800 | 2,248,478 |
| FUND BALANCE - DECEMBER 31 | 267,093 | 266,347 | 266,347 | 266,347 |
| | | | 001- | 007.1 |
| BUDGETED FTE'S | 2013 | 2014 | 2015 | 2016 |
| 1085 Mgr, Employment & Training | - | | 1 | 1 |
| 134 Sr Comm Service Emp Dir |] |] | 1 | 1 |
| 131 Employment Technician | 18 | 18 | 15 | 15 |

| Division Total | 22 | 22 |
|----------------|----|----|

169

2

2

2

19

2

19

Senior Programs

270

Special Revenue fund which accounts for monies received through the Minnesota Department of Employment and Economic Development and Senior Services of America, Inc. under Title V of the Older Americans Act to provide useful part-time employment for low-income elderly and to improve community services.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 687 | 0 | 10 | 10 |
| REVENUES | | | | |
| Senior Employment Program - | | | | |
| State | 101,648 | 113,858 | 130,100 | 111,832 |
| Senior Aides Program - | | | | |
| Federal | 242,785 | 257,944 | 233,300 | 233,287 |
| TOTAL REVENUES | 344,433 | 371,802 | 363,400 | 345,119 |
| EXPENSES | | | | |
| Personal Services | 332,103 | 351,929 | 363,400 | 345,119 |
| Other Services and Charges | 13,017 | 19,863 | 0 | 0 |
| TOTAL EXPENSES | 345,120 | 371,792 | 363,400 | 345,119 |
| FUND BALANCE - DECEMBER 31 | 0 | 10 | 10 | 10 |

Other Post Employment Benefits - OPEB 280

To accumulate resources to be deposited into an irrevocable trust fund for retiree health care costs. This fund only budgets the accrued liability portion of the annual required contribution for Other Post Employment Benefits. The "normal cost" portion of the annual required contribution is budgeted in the Medical Health Fund 630.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 31,743,134 | 38,347,986 | 43,257,833 | 46,137,213 |
| REVENUES | | | | |
| Investment Earnings | 839,057 | 899,334 | 900,000 | 979,500 |
| Investment Earnings-City Pooled Invt | 0 | 0 | 215,000 | 815,000 |
| Change in Fair Value | 5,574,480 | 3,485,856 | 1,500,000 | 1,500,000 |
| Trsf from Special Rev Funds (Grants) | 0 | 0 | 25,380 | 13,847 |
| Trsf from Enterprise Funds | - | - | 242,000 | 159,000 |
| Contributions- Employer | 8,772,788 | 9,277,052 | 8,964,400 | 9,289,414 |
| TOTAL REVENUES | 15,186,325 | 13,662,242 | 11,846,780 | 12,756,761 |
| EXPENSES | | | | |
| Administrative Expenses | 2,649 | 2,812 | 3,000 | 3,000 |
| Benefits | 8,178,824 | 8,749,583 | 8,964,400 | 9,289,414 |
| Other Expenses | 400,000 | 0 | - | |
| TOTAL EXPENSES | 8,581,473 | 8,752,395 | 8,967,400 | 9,292,414 |
| FUND BALANCE - DECEMBER 31 | 38,347,986 | 43,257,833 | 46,137,213 | 49,601,560 |

DECC Revenue Fund

281

Special revenue fund established to account for the .75% food & beverage tax and the DECC pledged lodging tax dedicated to its support and maintenance. Revenues in the fund will be used to pay debt service on the DECC expansion bonds.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 2,068,979 | 2,249,047 | 2,513,636 | 3,078,036 |
| REVENUES | | | | |
| Investment Earnings Change in Fair Value | (15,213) | 9,651 | - | - |
| Transfer from Special Revenue Funds (Tourism) | 2,824,559 | 3,016,936 | 2,999,000 | 2,999,000 |
| TOTAL REVENUES | 2,809,346 | 3,026,587 | 2,999,000 | 2,999,000 |
| EXPENSES | | | | |
| Miscellaneous | 300,190 | 380,711 | - | - |
| Transfer to Debt Service | 2,329,088 | 2,381,287 | 2,434,600 | 2,434,600 |
| TOTAL EXPENSES | 2,629,278 | 2,761,998 | 2,434,600 | 2,434,600 |
| FUND BALANCE - DECEMBER 31 | 2,249,047 | 2,513,636 | 3,078,036 | 3,642,436 |

Street System Maintenance Utility

290

Special Revenue fund used to account for monies received for street system maintenance utility fees from residential, commercial, and industrial properties, used to fund existing street improvement debt, enhanced maintenance, and street reconstruction.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | | 0 | 235,476 | 235,476 |
| REVENUES | | | | |
| Payment in Lieu of Tax | | 0 | 248,700 | 0 |
| Street System Mtce Utility Fee | | 1,128,532 | 2,774,500 | 2,774,500 |
| TOTAL REVENUES | | 1,128,532 | 3,023,200 | 2,774,500 |
| EXPENSES | | | | |
| Other Services and Charges | | 1,525 | 548,600 | 1,000,000 |
| To Public Utilities - Cost Allocation | | 17,583 | 42,200 | 37,200 |
| Transfer to Capital Project | | 0 | 800,000 | 47,138 |
| Transfer to Debt Service | | 873,948 | 1,632,400 | 1,690,162 |
| TOTAL EXPENSES | | 893,056 | 3,023,200 | 2,774,500 |
| FUND BALANCE - DECEMBER 31 | | 235,476 | 235,476 | 235,476 |

Debt Service Funds

<u>Funds</u>

GO Debt Service - Tax Levy GO Debt Service - Other Sources Special Assessment Debt Street Improvement Debt

Debt Service Funds

Debt Service Funds account for the accumulation of resources for, and the payment of, long term principal, interest and related costs. The City is meeting all of its debt service policy statements as outlined in the budget summary in the Introduction Section of the document.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 15,673,111 | 17,553,715 | 15,872,600 | 15,513,700 |
| REVENUES | | | | |
| Taxes | 7,042,313 | 6,275,166 | 6,574,300 | 6,574,300 |
| Special Assessments | 1,450,406 | 1,312,813 | 1,023,000 | 785,000 |
| Miscellaneous | 138,332 | 323,376 | 240,900 | 238,800 |
| Other Financing Sources | 9,603,671 | 7,318,321 | 6,271,400 | 6,465,200 |
| TOTAL REVENUES | 18,234,722 | 15,229,676 | 14,109,600 | 14,063,300 |
| EXPENSES | | | | |
| Debt Service Payments | 12,917,524 | 16,139,834 | 14,455,200 | 13,995,700 |
| Miscellaneous | 3,436,594 | 770,957 | 13,300 | 15,300 |
| TOTAL EXPENSES | 16,354,118 | 16,910,791 | 14,468,500 | 14,011,000 |
| FUND BALANCE - DECEMBER 31 | 17,553,715 | 15,872,600 | 15,513,700 | 15,566,000 |

Debt Service Funds Narrative

2015 DEBT STATUS

The ratio of net direct bonded debt to assessed and market valuations, and the amount of bonded debt per capita are useful indicators of the City's debt position. Net direct bonded debt is considered to be tax supported, and is levied by taking the gross bonded debt of the City and subtracting allowable deductions for various revenue, tax increment, and special assessment issues. Estimated net direct bonded debt as of December 31, 2015 as it pertains to the City of Duluth is estimated as follows:

| Total Gross Bonded Debt | | \$173,898,200 |
|--|---|---------------|
| Less: City - general obligation bonds paid by parking revenues City - general obligation bonds paid by other revenues Tax Abatement Bonds | \$ 21,023,200 71,365,000 6,350,000 | |
| Utility bonds paid from Enterprise Funds Special assessment bonds | 8,330,000 22,525,000 13,685,000 | |

Net Direct Bonded Debt

The City's debt is shown in the following table as a share of market value and per capita. The general obligation debt is limited by State Statute to 2.0 percent of market value, or \$109 million.

\$38,950,000

| <u>Year</u> | Amount <u>(in Thousands)</u> | Percent of Market Value | Dollars <u>Per Capita</u> |
|-------------|---------------------------------|----------------------------|------------------------------|
| | | | |
| 2015 | \$38,950 | 0.7 | \$452 |
| 2014 | \$40,310 | 0.8 | \$467 |
| 2013 | \$41,281 | 0.8 | \$479 |
| 2012 | \$40,540 | 0.8 | \$470 |
| 2011 | \$41,874 | 0.7 | \$485 |
| 2010 | \$40,949 | 0.7 | \$471 |
| 2009 | \$41,410 | 0.7 | \$476 |
| 2008 | \$22,420 | 0.4 | \$258 |
| 2007 | \$28,986 | 0.5 | \$333 |
| 2006 | \$29,284 | 0.6 | \$337 |
| 2005 | \$26,802 | 0.6 | \$308 |

The preceding table used an estimated taxable market value of \$5,446,250,600 and a population of 86,265, as reported in the 2010 census.

Debt Service Funds Narrative

During 2015, the City of Duluth issued \$32,220,271 in bonds and retired \$24,761,624 in bond principal. The 2016 issues consist of a \$4,900,000 bond for capital equipment purchases, \$1,400,000 for capital improvements, and \$7,820,000 for the Cirrus Aircraft Completion Center.

The following table provides more detailed information concerning the changes in debt which occurred during 2015, and also the anticipated 2016 issues.

| General Obligation Special Assessment Revenue Revenue & General Obligation | 2015 ISSUED \$21,315,000 2,630,000 471,801 7,803,470 | 2015 RETIRED \$6,961,568 6,364,432 30,000 11,405,624 | ANTICIPATED ISSUE \$14,120,000 |
|---|---|---|--------------------------------------|
| Total Issued/Retired in 2015 and anticipated Issues for 2016 | <u>\$32,220,271</u> | <u>\$24,761,624</u> | <u>\$14.120.000</u> |
| Bonds funded by Other Financing Sources: | | | |
| | Issue | Outstanding | Debt |
| General Obligation Debt Requirements | Date | 12/31/2015 | Requirements |
| SIP-2000 Project Year (refunding) SIP-2003-2005 Project Year (refunding) | 12/19/06 11/27/12 | 344,300 4,169,800 | 351,100 901,300 |
| SIP-2006-2007 Project Year (refunding) | 11/5/2015 | 1,972,500 | 58,300 |
| SIP-2008 Project Year | 8/07/08 | 1,145,000 | 157,900 |
| Funded by Street System Maintenance Utilit | | 1,1-10,000 | \$1,468,600 |
| Transfer from Special Revenue Funds | | | |
| Duluth Entertainment Center | 8/21/08 | 38,970,000 | 2,491,800 |
| Spirit Mountain | 2/23/12 | 6,350,000 | 500,000 |
| Wade Stadium | 10/30/14 | 2,330,000 | \$178,400 |
| Spirit Mountain | 10/30/14 | 2,150,000 | 45,400 |
| Capital Improvement St Louis River Corr | 11/05/15 | 13,520,000 | 321,400 |
| Funded by Tourism Taxes | | | \$3,537,000 |
| Funded by Others | | | |
| Seaway Port - Airpark | 9/01/04 | 390,000 | 91,300 |
| Airport - Cirrus | 2/01/02 | 645,000 | 403,200 |
| Airport | 5/24/12 | 6,770,000 | 621,000 |
| Airport | 12/18/13 | 3,400,000 | 340,600 |
| Airport | 11/05/15 | 2,855,000 | 254,900 |
| Funded by Others | | | 1,711,000 |

Debt Service Funds Narrative

The following tables provide specific information relative to the 2015 status of the debt service funds of the City. The appropriation budgets of each specific debt fund follow this presentation.

| General Obligation Bonds: | lssue Date | Outstanding 12/31/2015 | 2016 Levy Requirements |
|--|---------------|---------------------------|---|
| | | | <u>/ / / / / / / / / / / / / / / / / </u> |
| Aerial Lift Bridge | 8/07/08 | 650,000 | 180,800 |
| DEDA - Cirrus | 4/20/07 | - | 15,600 |
| Police Station | 12/17/09 | 16,130,000 | 1,416,900 |
| Lakewalk & Cross City | 12/18/13 | 1,385,000 | 130,700 |
| Equipment | 11/29/11 | 1,280,000 | 657,900 |
| Equipment | 11/27/12 | 2,030,000 | 716,100 |
| Equipment | 12/18/13 | 3,105,000 | 817,100 |
| Equipment | 10/30/14 | 2,460,000 | 518,700 |
| Equipment | 2015 | 3,380,000 | 775,000 |
| Capital Improvement Projects | 12/13/07 | 315,000 | 166,400 |
| Capital Improvement Projects | 12/09/08 | 600,000 | 216,900 |
| Capital Improvement Projects | 11/23/10 | 1,375,000 | 254,800 |
| Capital Improvement Projects | 11/29/11 | 1,370,000 | 220,700 |
| Capital Improvement Projects | 12/18/13 | 1,640,000 | 212,600 |
| Capital Improvement Projects | 10/30/14 | 1,115,000 | 126,800 |
| Capital Improvement Projects | 2015 | 1,530,000 | 200,000 |
| TOTAL DEBT SERVICE | | | 6,627,000 |
| 5% Additional required by law (1) | | | 331,400 |
| | | | 6,958,400 |
| Less: Cash on hand | | | (384,100) |
| NET DEBT LEVY - Total required by taxati | on | | 6,574,300 |

(1) State law requires the City set aside 5% of existing bond obligations to cover anticipated shortages from tax delinquency.

General Obligation Debt Fund - Tax Levy

310

This Debt Service Fund is for the payment of tax levy supported general obligation bonds issued by the City.

| | 2013 | 2014 | 2015 | 2016 |
|-------------------------------|-------------|-----------|-----------|-----------|
| | Actual | Actual | Budget | Approved |
| | | | | |
| FUND BALANCE - JANUARY 1 | 5,855,638 | 6,958,507 | 6,852,545 | 7,394,945 |
| REVENUES | | | | |
| Property Taxes | 7,042,313 | 6,275,166 | 6,574,300 | 6,574,300 |
| Earnings on Investments | (59,182.00) | 43,909 | - | - |
| Other Sources | 265,351 | 221,605 | 238,800 | 238,800 |
| Transfer from Enterprise Fund | - | - | 236,100 | - |
| Transfer from Capital Project | 9,403 | 348,203 | - | - |
| TOTAL REVENUES | 7,257,885 | 6,888,883 | 7,049,200 | 6,813,100 |
| EXPENSES | | | | |
| Debt Service Payments: | | | | |
| Bond Principal | 4,568,265 | 4,873,138 | 5,205,600 | 5,165,000 |
| Bond Interest | 1,409,123 | 1,376,205 | 1,294,100 | 1,224,800 |
| Other Expenditures: | | | | |
| Transfer to Enterprise Fund | 177,628 | - | - | - |
| Transfer to Debt Service | | 745,502 | | |
| Bond Fees | - | - | 7,100 | 7,700 |
| TOTAL EXPENSES | 6,155,016 | 6,994,845 | 6,506,800 | 6,397,500 |
| FUND BALANCE - DECEMBER 31 | 6,958,507 | 6,852,545 | 7,394,945 | 7,810,545 |

General Obligation Debt Fund - Other Sources

320

This debt service fund accounts for the payment of general obligation bonds issued by the City which are tax increment and revenue supported debt. Excluded from this fund are utility bonds and special assessment bonds.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 1,611,310 | 2,559,864 | 2,520,298 | 2,825,398 |
| REVENUES | | | | |
| Sale of Bonds | 3,400,000 | - | - | - |
| Earnings on Investments | (22,118) | 16,399 | - | - |
| Transfer from Special Revenue - | | | | |
| DECC Improvement | 2,329,088 | 2,381,288 | 2,434,600 | 2,491,800 |
| Spirit Mountain | 500,000 | 500,000 | 500,000 | 629,600 |
| Wade Stadium | | | | 178,400 |
| Transfer from Capital Projects - | | | | |
| Excess Proceeds on New Bonds | - | 9,181 | - | - |
| Transfer from Debt Service - | | | | |
| Lakewalk Homes | 56,763 | 59,700 | - | - |
| Funded by Others - | | | | |
| Airport | 618,300 | 740,099 | 964,300 | 961,600 |
| Spirit Mountain | 15,919 | 18,819 | 16,500 | 19,100 |
| Seaway Port - Airpark | 84,378 | 86,974 | 89,300 | 91,300 |
| Airport - Cirrus | 388,447 | 393,302 | 398,200 | 403,200 |
| TOTAL REVENUES | 7,370,777 | 4,205,762 | 4,402,900 | 4,775,000 |
| EXPENSES | | | | |
| Bond Principal | 795,000 | 1,870,000 | 1,730,000 | 2,020,000 |
| Bond Interest | 2,368,257 | 2,375,328 | 2,364,900 | 2,449,200 |
| Bond Discount/Issuance | 58,966 | - | - | - |
| Payment to Other Gov't Agency | 3,200,000 | - | - | - |
| Fiscal Agents | - | - | 2,900 | 4,200 |
| TOTAL EXPENSES | 6,422,223 | 4,245,328 | 4,097,800 | 4,473,400 |
| FUND BALANCE - DECEMBER 31 | 2,559,864 | 2,520,298 | 2,825,398 | 3,126,998 |
| | | | | |

Special Assessment Debt Service

325

This Debt Service Fund accounts for the accumulation of resources and the payment of principal, interest and related costs on special assessment bonds issued by the City.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 2,221,429 | 2,016,655 | 1,528,700 | 1,172,900 |
| REVENUES | | | | |
| Construction Assessments | 906,507 | 904,932 | 674,900 | 542,300 |
| Earnings on Investments | (16,914.00) | 15,023 | 300 | - |
| Sale of Bonds | - | 865,000 | - | - |
| Bond Premium | - | 20,419 | - | - |
| TOTAL REVENUES | 889,593 | 1,805,374 | 675,200 | 542,300 |
| EXPENSES | | | | |
| Bond Principal | 916,735 | 1,236,862 | 905,400 | 791,000 |
| Bond Interest | 177,632 | 166,012 | 124,400 | 76,800 |
| Payment to Escrow | - | 865,000 | | - |
| Bond Discount/Issuance | - | 25,455 | - | - |
| Fiscal Agents | - | - | 1,200 | 1,600 |
| TOTAL EXPENSES | 1,094,367 | 2,293,329 | 1,031,000 | 869,400 |
| FUND BALANCE - DECEMBER 31 | 2,016,655 | 1,528,700 | 1,172,900 | 845,800 |

Street Improvement Debt Service

330

This Debt Service Fund accounts for the accumulation of resources and the payment of principal, interest, and related costs on street improvement bonds issued by the City.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------------------------------|----------------|----------------|----------------|------------------|
| | | | | |
| FUND BALANCE - JANUARY 1 | 5,984,734 | 6,018,689 | 4,971,057 | 4,120,457 |
| REVENUES | | | | |
| Construction Assessments | 543,899 | 407,881 | 348,100 | 242,700 |
| Earnings on Investments | (50,923.00) | 42,839 | 1,800 | - |
| Transfer from General Fund | - | 319,187 | - | - |
| Transfer from Debt Service | - | 685,802 | - | - |
| Transfer from Special Revenue | 2,223,491 | 873,948 | 1,632,400 | 1,690,200 |
| TOTAL REVENUES | 2,716,467 | 2,329,657 | 1,982,300 | 1,932,900 |
| EXPENSES | | | | |
| Fiscal Agent Fees | - | - | 2,100 | 1,800 |
| Bond Principal | 2,150,000 | 2,875,000 | 2,420,000 | 1,930,000 |
| Bond Interest | 532,512 | 502,289 | 410,800 | 338,900 |
| TOTAL EXPENSES | 2,682,512 | 3,377,289 | 2,832,900 | 2,270,700 |
| FUND BALANCE - DECEMBER 31 | 6,018,689 | 4,971,057 | 4,120,457 | 3,782,657 |

Capital Project Funds

Capital Project Funds

<u>Funds</u>

Special Assessment Capital Permanent Improvements Street Improvement Program

Capital Improvement

Tourism & Recreational Projects

Capital Project funds account for financial resources to be used for acquisition, construction, and improvements of capital facilities other than those financed by enterprise funds.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 5,894,165 | 6,340,347 | 4,788,034 | 17,566,781 |
| REVENUES | | | | |
| Taxes | 208,421 | 279,351 | 280,000 | 280,000 |
| Intergovernmental | 5,861,293 | 5,912,098 | 7,220,000 | 4,415,000 |
| Miscellaneous | 3,974,053 | 4,496,351 | 15,573,805 | 1,808,257 |
| Other Financing Sources | 1,105,000 | 228,261 | 1,005,000 | 1,402,138 |
| TOTAL REVENUES | 11,148,767 | 10,916,061 | 24,078,805 | 7,905,395 |
| EXPENSES | | | | |
| Current | 0 | 98,293 | 280,885 | 150,000 |
| Capital Outlay | 10,702,585 | 12,370,081 | 11,019,173 | 11,796,745 |
| TOTAL EXPENSES | 10,702,585 | 12,468,374 | 11,300,058 | 11,946,745 |
| FUND BALANCE - DECEMBER 31 | 6,340,347 | 4,788,034 | 17,566,781 | 13,525,431 |

Special Assessment Capital Project

410

Capital Project fund established to account for improvements which are financed by special assessments. The 2016 budget figures represent preliminary estimates only.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 32,102 | 13,516 | 34,832 | 44,736 |
| REVENUES | | | | |
| Assessment Collections | 13,662 | 21,535 | 9,904 | 8,257 |
| Earnings on Investments | (318) | 272 | - | - |
| Transfer from Debt Service | - | - | - | - |
| TOTAL REVENUES | 13,344 | 21,807 | 9,904 | 8,257 |
| EXPENSES | | | | |
| Improvements Other Than | | | | |
| Buildings | 31,930 | 491 | - | |
| TOTAL EXPENSES | 31,930 | 491 | - | - |
| FUND BALANCE - DECEMBER 31 | 13,516 | 34,832 | 44,736 | 52,993 |

Permanent Improvement

411

Minnesota State Laws 1971, Chapter 824 - authorizing the City to levy an amount not to exceed .04836 percent of the tax capacity of the City to pay the cost of local improvements which will not sustain a special assessment.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|-----------------------------|------------------------------------|-------------------------|-------------------------|
| FUND BALANCE - JANUARY 1 | 369,110 | 300,045 | 607,158 | 607,158 |
| REVENUES | | | | |
| Current Property Taxes Delinquent Property Taxes Miscellaneous Federal Grants | 207,351 1,070 830,476 | 273,391 5,960 961,430 | 280,000 - 920,000 | 280,000 - 600,000 |
| State of Minnesota Municipal State Aid | 198,167 2,939,252 | 354,207 3,454,680 | 3,000,000 3,300,000 | 3,815,000 |
| Investment Earnings Special Revenue Funds Public Utility Funds | (2,222) | (1,206) - - | - - 205,000 | - 800,000 555,000 |
| TOTAL REVENUES EXPENSES Improvements Other Than | 4,174,094 | 5,048,462 | 7,705,000 | 6,050,000 |
| Buildings Transfer to General Fund Transfer to Debt Service Transfer to Capital Project | 3,843,159 - | 4,390,590 - 344,765 5,994 | 7,645,000 60,000 | 6,050,000 - |
| Transfer to Special Assessment TOTAL EXPENSES | 400,000 4,243,159 | 4,741,349 | 7,705,000 | - 6,050,000 |
| FUND BALANCE - DECEMBER 31 | 300,045 | 607,158 | 607,158 | 607,158 |

Street Improvement Program

440

Capital Project Fund established to account for improvements to be made as part of the City's Street Improvement Program.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 1,643,346 | 531,021 | 401,891 | 401,891 |
| REVENUES | | | | |
| Investment Earnings | (7,634) | 6,742 | - | - |
| Transfer from Special Revenue | - | - | 800,000 | 47,138 |
| Assessment Collections | 481,472 | 647,432 | | 400,000 |
| TOTAL REVENUES | 473,838 | 654,174 | 800,000 | 447,138 |
| EXPENSES | | | | |
| Improvements Other than | | | | |
| Buildings | 1,586,163 | 783,304 | 800,000 | 308,245 |
| TOTAL EXPENSES | 1,586,163 | 783,304 | 800,000 | 308,245 |
| FUND BALANCE - DECEMBER 31 | 531,021 | 401,891 | 401,891 | 540,784 |

Capital Improvement

Capital Project fund established to account for bond proceeds, transfers from other funds, and other revenues received for capital improvement projects.

| | 2013 | 2014 | 2015 | 2016 |
|-------------------------------|-----------|-----------|-----------|-----------|
| | Actual | Actual | Budget | Approved |
| FUND BALANCE - JANUARY 1 | 3,849,607 | 5,495,765 | 3,744,153 | 3,744,153 |
| REVENUES | | | | |
| Federal Grant | 1,470,115 | 934,064 | - | - |
| State of Minnesota | 423,283 | 207,717 | - | - |
| Gifts and Donations | 105,000 | - | - | - |
| Earnings on Investments | (20,049) | 84,377 | - | - |
| Other Reimbursements | - | 230,736 | - | - |
| Transfer from General Fund | - | - | - | - |
| Transfer from Permanent Imp | 400,000 | 5,994 | - | |
| Transfer from Special Revenue | 705,000 | 222,267 | - | - |
| Bond Proceeds | 3,255,000 | 3,445,000 | 1,800,000 | 1,400,000 |
| Premium on bonds | 149,142 | 61,463 | - | |
| TOTAL REVENUES | 6,487,491 | 5,191,618 | 1,800,000 | 1,400,000 |
| CAPITAL OUTLAY EXPENDITURES | | | | |
| Transfer to Debt Service | 4,377 | 4,979 | - | - |
| Bond Issuance Costs | - | 98,293 | 116,000 | 150,000 |
| Capital Improvements | 4,836,956 | 6,839,958 | 1,684,000 | 1,250,000 |
| TOTAL EXPENSES | 4,841,333 | 6,943,230 | 1,800,000 | 1,400,000 |
| FUND BALANCE - DECEMBER 31 | 5,495,765 | 3,744,153 | 3,744,153 | 3,744,153 |

450

Tourism & Recreational Projects

452

Capital Project fund established to account for bond proceeds for tourism and recreational projects along the St Louis River Corridor.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | - | - | - | 12,768,843 |
| REVENUES | | | | |
| Bond Proceeds | | | 13,520,000 | |
| Premium on Bonds | | | 265,258 | |
| Earnings on Investments | - | - | (21,357) | - |
| TOTAL REVENUES | - | - | 13,763,901 | |
| CAPITAL OUTLAY EXPENDITURES | | | | |
| Capital Improvements | - | - | 830,173 | 4,188,500 |
| Bond Issuance Costs | - | - | 164,556 | - |
| Interfund Transfer Out to Debt | | - | 329 | |
| TOTAL EXPENSES | - | - | 995,058 | 4,188,500 |
| FUND BALANCE - DECEMBER 31 | - | - | 12,768,843 | 8,580,343 |

Enterprise Funds

Golf Fund

503

The Golf enterprise fund accounts for the operation of Enger Park and Lester Park, the City's two municipal 27-hole golf courses. The major source of revenue is composed of user fees from daily admissions, season passes, and concession sales.

| | 2013 | 2014 | 2015 | 2016 |
|-------------------------------|-----------|-----------|-----------|-----------|
| Estimated Revenues/Expenses | Actual | Actual | Budget | Approved |
| REVENUE | | | | |
| Operating | 1,730,410 | 1,734,063 | 1,893,750 | 2,166,366 |
| Non-Operating | 8,570 | 471 | - | - |
| | 1,738,980 | 1,734,534 | 1,893,750 | 2,166,366 |
| EXPENSES | | | | |
| Personal Services | | | | |
| Supplies | 66,966 | 53,386 | 66,000 | - |
| Other Services and Charges | 1,431,548 | 1,370,454 | 1,443,100 | 1,952,591 |
| Utilities | 39,403 | 44,289 | 40,500 | - |
| Depreciation and Amortization | 220,569 | 219,173 | 218,654 | 69,222 |
| Cost of Sales | 289,905 | 327,057 | 290,000 | 213,076 |
| Debt Service - Interest | 11,282 | 6,297 | 1,093 | - |
| | 2,059,673 | 2,020,656 | 2,059,347 | 2,234,889 |
| ESTIMATED OPERATING | | | | |
| INCOME / (LOSS) | (320,693) | (286,122) | (165,597) | (68,523) |

City of Duluth Minnesota - 2016 Budget

Golf Fund Estimated Budgetary Cash Balance

| OPERATING FUND | 2015 Budget | 2016 Approved |
|---|----------------|------------------|
| ESTIMATED UNRESTRICTED CASH | (1,607,815) | (1,687,363) |
| Estimated Net Income (Loss) | (165,597) | (68,523) |
| Other Sources Depreciation | 206,616 | 69,222 |
| Total Other Sources | 41,019 | 699 |
| Other Uses Capital Lease Payments | (120,567) | |
| Total Other Uses | (120,567) | |
| ESTIMATED BUDGETARY YEAR END CASH BALANCE | (1,687,363) | (1,686,664) |

City of Duluth Minnesota - 2016 Budget

Lester Golf Course

| Revenue D | Detail | 2013 | 2014 | 2015 | 2016 |
|-----------|----------------------------------|-----------------|---------|---------|-------------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| | G REVENUES: | | | | |
| 4440 | Daily Admission | 209,889 | 207,137 | 250,000 | 248,035 |
| 4441 | Unlimited Season - Golf | 43,520 | 175,760 | 200,000 | 130,143 |
| 4441 | Family Season | 26,200 | 175,760 | 200,000 | 130,143 |
| 4441 | Restricted Season | 70,560 | - | - | - |
| 4441 | Junior Unlimited | 10,966 | - | - | - |
| 4441 | College Season | 9,525 | - | - | - |
| 4441 | Golf Cards / Passes | 9,525 14,630 | - | - | - 27,440 |
| 4441 | Motor Cart | | - | - | |
| | | 135,345 | 144,000 | 140,000 | 197,875 |
| 4443 | Driving Range Fees | 20,981 | 22,728 | 24,000 | 37,680 |
| 4443 | Other Rentals | 8,605 | 7,835 | 8,500 | 13,655 |
| 4445 | Golf Specials/Coupons/Promotions | - | (7,437) | - | - |
| 4627 | Concessions & Commissions | 221,976 | 211,378 | 235,000 | 258,269 |
| TOTAL OPE | RATING REVENUES | 772,197 | 761,401 | 857,500 | 913,097 |
| NON-OPE | RATING REVENUES | | | | |
| 4601 | Earnings on Investments | - | - | - | - |
| 4639 | Loss on Sale of Equipment | - | _ | _ | - |
| 4644 | Misc Fees, Sales & Service | 4,285 | 471 | | |
| TOTAL NOT | N-OPERATING REVENUES | 4,285 | 471 | - | - |
| TOTAL REV | ENUE - LESTER | 776,482 | 761,872 | 857,500 | 913,097 |

Enger Golf Course

| Revenue | Detail | 2013 | 2014 | 2015 | 2016 |
|-----------|--|---------|---------|-----------|-----------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| OPERATIN | G REVENUES: | | | | |
| 4440 | Daily Admission | 277,552 | 273,482 | 315,000 | 373,878 |
| 4441 | Unlimited Season - Golf | 60,970 | 210,060 | 245,000 | 223,730 |
| 4441 | Family Season | 20,350 | - | - | - |
| 4441 | Restricted Season | 78,240 | - | - | - |
| 4441 | Junior Unlimited | 12,650 | - | - | - |
| 4441 | College Season | 18,219 | - | - | - |
| 4441 | Golf Cards / Passes | 20,330 | - | - | 54,635 |
| 4442 | Motor Cart | 168,366 | 169,899 | 170,000 | 242,606 |
| 4443 | Driving Range Fees | 38,394 | 37,290 | 40,000 | 67,955 |
| 4443 | Other Rentals | 3,526 | 3,672 | 4,250 | 13,654 |
| 4445 | Golf Specials/Coupons/Promotions | - | (7,438) | - | - |
| 4627 | Concessions & Commissions | 259,616 | 285,697 | 262,000 | 276,811 |
| TOTAL OP | ERATING REVENUES | 958,213 | 972,662 | 1,036,250 | 1,253,269 |
| NON-OPE | RATING REVENUES | | | | |
| 4601 | Earnings on Investments | - | - | - | - |
| 4639 | Loss on Sale of Equipment | - | - | - | - |
| 4644 | Misc. Fees, Sales & Services, Donation | 4,285 | - | | |
| TOTAL NO | N-OPERATING REVENUES | 4,285 | - | - | - |
| TOTAL REV | /ENUE - ENGER | 962,498 | 972,662 | 1,036,250 | 1,253,269 |

Lester Golf Course

| Operatin | g Expense Detail | 2013 | 2014 | 2015 | 2016 |
|----------|--|-----------|---------|-----------|----------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| OTHER EX | PENDITURES | | | | |
| 5133 | Life Insurance | - | - | - | - |
| 5212 | Motor Fuels | 32,282 | 25,484 | 32,000 | - |
| 5284 | Liquor Purchases | - | - | - | 29,851 |
| 5285 | Food & Beverage for Resale | 54,338 | 55,879 | 60,000 | 32,699 |
| 5286 | Golf Merchandise for Resale | 90,155 | 95,312 | 90,000 | 42,471 |
| 5310 | Contract Services | - | - | 640,000 | 828,272 |
| 5310 | Contract Services | 208,080 | 208,080 | - | - |
| 5310-01 | Contract Services-Clubhouse P/R | 110,820 | 93,446 | - | - |
| 5310-02 | Contract Services- Maintenance P/R | 108,564 | 112,226 | - | - |
| 5310-03 | Contract Services-Supplies | 12,825 | 13,057 | - | - |
| 5310-04 | Contract Services-Maintenance Supplie | 59,500 | 45,683 | - | - |
| 5310-05 | Contract Services-Fertilizer | 32,903 | 25,714 | - | - |
| 5310-06 | Contract Services-Other Services/Charc | 103,375 | 72,993 | - | - |
| 5321 | Telephone | 872 | 810 | 900 | - |
| 5381 | Electricity | 12,080 | 13,344 | 12,000 | - |
| 5385 | Oil | 8,157 | 14,297 | 7,500 | - |
| 5415 | Equipment Rental | 40,849 | 41,042 | 36,000 | - |
| 5420 | Depreciation | 104,128 | 104,035 | 103,940 | 32,744 |
| 5427 | Credit Card Commissions | 6,591 | 10,795 | 8,500 | - |
| 5441 | Other Services & Charges | 291 | 241 | 1,500 | - |
| 5493 | Cost Allocation Charges | 33,400 | 33,400 | 33,400 | - |
| 5611 | Bond Interest | - | - | - | - |
| 5614 | Capital Lease Interest | 5,263 | 3,102 | 525 | - |
| 5622 | Bond Cost Amortization | | - | - | - |
| | TOTAL - LESTER | 1,024,473 | 968,940 | 1,026,265 | 966,037 |

Enger Golf Course

| Operatin | g Expense Detail | 2013 | 2014 | 2015 | 2016 |
|----------|--|-----------|-----------|-----------|-----------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| OTHER EX | PENDITURES | | | | |
| 5133 | Life Insurance | - | - | - | - |
| 5212 | Motor Fuels | 34,684 | 27,902 | 34,000 | - |
| 5284 | Liquor Purchases | 11,438 | 9,144 | 12,000 | 36,314 |
| 5285 | Food & Beverage for Resale | 71,186 | 87,517 | 78,000 | 34,423 |
| 5286 | Golf Merchandise for Resale | 62,788 | 79,205 | 50,000 | 37,318 |
| 5310 | Contract Services | - | - | 640,000 | 1,124,319 |
| 5310 | Contract Services | 208,080 | 208,080 | - | |
| 5310-01 | Contract Services-Clubhouse P/R | 111,826 | 111,530 | - | |
| 5310-02 | Contract Services- Maintenance P/R | 115,100 | 128,914 | - | |
| 5310-03 | Contract Services-Supplies | 16,447 | 15,316 | - | |
| 5310-04 | Contract Services-Maintenance Supplie | 57,726 | 45,683 | - | |
| 5310-05 | Contract Services-Fertilizer | 32,903 | 36,759 | - | |
| 5310-06 | Contract Services-Other Services/Charc | 84,844 | 79,603 | - | |
| 5321 | Telephone | 872 | 810 | 900 | - |
| 5381 | Electricity | 19,166 | 16,648 | 21,000 | - |
| 5415 | Equipment Rental | 40,849 | 41,042 | 36,000 | - |
| 5420 | Depreciation | 116,441 | 115,138 | 114,714 | 36,478 |
| 5427 | Credit Card Commissions | 11,196 | 12,117 | 11,000 | - |
| 5441 | Other Services & Charges | 235 | (287) | 1,500 | - |
| 5493 | Cost Allocation Charges | 33,400 | 33,400 | 33,400 | - |
| 5611 | Bond Interest | - | - | - | - |
| 5614 | Capital Lease Interest | 6,019 | 3,195 | 568 | - |
| 5622 | Bond Cost Amortization | - | - | - | - |
| | TOTAL - ENGER | 1,035,200 | 1,051,716 | 1,033,082 | 1,268,852 |

Parking Fund

The Parking Fund accounts for all revenues and expenses related to the operation and maintenance of City owned parking ramps, parking lots, and parking meters - both on and off-street.

This enterprise fund was created in 2010 by moving the related expenses and revenues from the City's general fund, and includes the required transfers in from debt service and DEDA.

| Estimated Income and Expense | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-----------------------------------|----------------|----------------|----------------|------------------|
| REVENUES | | | | |
| Operating Revenue | 3,779,385 | 4,227,015 | 4,553,700 | 4,806,148 |
| Non-Operating | 664,880 | 545,141 | 400,000 | 400,000 |
| | 4,444,265 | 4,772,156 | 4,953,700 | 5,206,148 |
| EXPENSES | | | | |
| Personal Services | 446,751 | 531,553 | 523,600 | 523,100 |
| Supplies | 29,153 | 72,826 | 107,000 | 81,000 |
| Other Services and Charges | 1,199,055 | 1,146,803 | 1,185,600 | 1,121,780 |
| Utilities | 167,380 | 182,389 | 199,800 | 196,500 |
| Depreciation and Amortization | 483,299 | 481,279 | 475,900 | 475,900 |
| Improvements - Non-Capital | 243,488 | 51,346 | 325,000 | 219,000 |
| Debt Service - Interest | 332,493 | 235,247 | 190,900 | 190,900 |
| Transfers Out | 1,461,033 | 1,363,827 | 1,328,600 | 1,328,600 |
| | 4,362,652 | 4,065,270 | 4,336,400 | 4,136,780 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | 81,613 | 706,886 | 617,300 | 1,069,368 |
| BUDGETED FTE'S | 2013 | 2014 | 2015 | 2016 |
| 1100 Parking Manager | 1 | 1 | 1 | 1 |
| 131 Parking Operations Specialist | 0 | 0 | 1 | 1 |
| 121 Clerical Support Technician | 1 | 1 | 1 | 1 |
| 24 Parking Ramp Leadworker | 1 | 1 | 0 | 0 |
| 18 Parking Monitors | 5 | 5 | 5 | 6 |
| 22 Maintenance Worker | 0 | 0 | 0 | 0 |
| 15 Parking Ramp Attendant | 0 | 0 | 0 | 0 |
| Division Total | 8 | 8 | 8 | 9 |

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Parking Fund Estimated Budgetary Cash Balance

| OPERATING FUND | 2015 Projected | 2016 Approved |
|---|-------------------|------------------|
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH | 3,734,683 | 2,524,583 |
| Estimated Operating Income (Loss) | 307,500 | 1,069,368 |
| Other Sources | | |
| Depreciation | 577,400 | 475,900 |
| Total Other Sources | 577,400 | 475,900 |
| Other Uses | | |
| Bond Principal Payments | 1,130,000 | 780,000 |
| Capital Equipment | 965,000 | 796,000 |
| Total Other Uses | 2,095,000 | 1,576,000 |
| ESTIMATED BUDGETARY YEAR END CASH BALANCE | 2,524,583 | 2,493,851 |

Parking Fund

| 505 | ັ | 0 | 5 |
|-----|---|---|---|
|-----|---|---|---|

| Devenue | Deteil | 0010 | 0014 | 0015 | 001/ |
|-----------|-------------------------------|----------------|----------------|----------------|------------------|
| Revenue | Defail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
| | | Aciual | Actual | budgei | Appioved |
| OPERATIN | G REVENUES: | | | | |
| 4371 | Parking Meter Revenues | 799,528 | 773,949 | 800,000 | 800,000 |
| 4373 | Transient Parking | 947,116 | 962,445 | 976,300 | 968,688 |
| 4374 | Contract Parking | 1,114,186 | 1,234,893 | 1,283,400 | 1,387,960 |
| 4170 | Miscellaneous Permits | 1,225 | 52,957 | 0 | 54,500 |
| 4472 | Administrative Parking Fines | 915,704 | 1,183,733 | 1,394,000 | 1,495,000 |
| 4622 | Rent of Buildings | 0 | 0 | 100,000 | 100,000 |
| 4654 | Other Reimbursements | 5 | 19,038 | 0 | 0 |
| 4680 | Damage or Losses Recovered | 1,621 | 0 | 0 | 0 |
| TOTAL OPE | ERATING REVENUE | 3,779,385 | 4,227,015 | 4,553,700 | 4,806,148 |
| NON-OPE | RATING REVENUES: | | | | |
| 4270 | Other Grants | 0 | 5,159 | 0 | 0 |
| 4601 | Earnings on Investments | 828 | 59,774 | 0 | 0 |
| 4730 | Transfer in from DEDA | 486,424 | 480,208 | 400,000 | 400,000 |
| 4730 | Transfer in from Debt Service | 177,628 | 0 | 0 | 0 |
| TOTAL NO | N-OPERATING REVENUES | 664,880 | 545,141 | 400,000 | 400,000 |
| TOTAL REV | 'ENUE | 4,444,265 | 4,772,156 | 4,953,700 | 5,206,148 |

Parking Administration

505-015-1479

| Expe | nse Detail | 2013 | 2014 | 2015 | 2016 |
|-------|--------------------------------|---------|---------|---------|----------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| PERSC | onal services | | | | |
| 5100 | Permanent Employees - Regular | 126,200 | 169,294 | 132,200 | 142,000 |
| 5101 | Permanent Employees - Overtime | 15 | 2,893 | 0 | 0 |
| 5103 | Temporary Employees - Regular | 0 | 0 | 0 | 0 |
| | TOTAL | 126,215 | 172,187 | 132,200 | 142,000 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 8,936 | 12,377 | 9,700 | 10,400 |
| 5122 | F.I.C.A. Social Security | 7,494 | 10,404 | 8,200 | 8,800 |
| 5123 | F.I.C.A. Medicare | 1,753 | 2,433 | 1,900 | 2,100 |
| 5125 | Dental Insurance | 768 | 416 | 700 | 700 |
| 5126 | Life Insurance | 360 | 480 | 400 | 400 |
| 5127 | Health Care Savings Plan | 2,561 | 3,286 | 1,300 | 1,400 |
| 5130 | Cafeteria Plan Benefits | 25,733 | 33,503 | 27,600 | 27,600 |
| | TOTAL | 47,605 | 62,899 | 49,800 | 51,400 |
| OPER. | ATING EXPENSES | | | | |
| 5219 | Other Miscellaneous Supplies | 694 | 107 | 2,000 | 1,000 |
| 5307 | Admin/Management Fees | 0 | 0 | 0 | 0 |
| 5321 | Phone Service | 240 | 240 | 700 | 500 |
| 5331 | Travel/Training | 0 | 0 | 6,000 | 6,000 |
| 5335 | Mileage Reimbursement | 238 | 0 | 900 | 500 |
| 5441 | Other Services and Charges | 5,576 | 5,950 | 4,000 | 6,000 |
| 5700 | Transfer to General Fund | 0 | 0 | 0 | 0 |
| 5700 | Transfer to Special Revenue | 0 | 456 | 1,900 | 1,900 |
| | TOTAL | 6,748 | 6,753 | 15,500 | 15,900 |
| 2512 | TOTAL - ADMINISTRATION | 180,568 | 241,839 | 197,500 | 209,300 |

Technology Center Parking Ramp

| Expe | nse Detail | 2013 | 2014 | 2015 | 2016 |
|------|--------------------------------|---------|---------|---------|----------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| | ATING EXPENSES | | | | |
| 5219 | Other Miscellaneous Supplies | 0 | 0 | 0 | 0 |
| 5220 | Repair & Maintenance Supplies | 0 | 0 | 0 | 0 |
| 5307 | Admin/Management Fees | 0 | 10,654 | 10,900 | 10,900 |
| 5310 | Contract Services | 236,368 | 200,538 | 242,200 | 210,200 |
| 5319 | Other Professional Service | 208 | 9,900 | 0 | 0 |
| 5320 | Data Services | 0 | 0 | 0 | 0 |
| 5321 | Phone Service | 0 | 0 | 0 | 0 |
| 5335 | Mileage Reimbursement | 0 | 0 | 0 | 0 |
| 5381 | Electricity | 49,723 | 49,284 | 50,000 | 50,000 |
| 5382 | Water, Gas & Sewer | 2,919 | 3,270 | 2,200 | 4,000 |
| 5384 | Refuse Disposal | 634 | 1,170 | 1,000 | 2,000 |
| 5386 | Steam | 11,388 | 16,862 | 12,000 | 15,000 |
| 5404 | Equipment Maintenance/Repair | 860 | 375 | 1,000 | 1,000 |
| 5405 | Parking Lot Maintenance | 545 | 4,052 | 10,000 | 30,000 |
| 5420 | Depreciation | 173,296 | 171,708 | 171,700 | 171,700 |
| 5427 | Credit Card commissions | 0 | 0 | 0 | 0 |
| 5441 | Other Services and Charges | 9,031 | 1,112 | 0 | 0 |
| 5450 | Laundry | 4,081 | 6,637 | 0 | 0 |
| 5493 | Cost Allocation | 4,700 | 4,700 | 4,700 | 4,700 |
| 5580 | Capital Equipment | 0 | 0 | 0 | 0 |
| 5611 | Bond Interest | 21,191 | 9,624 | 700 | 700 |
| 5620 | Fiscal Agents Fees | 175 | 175 | 0 | 0 |
| 5622 | Bond Amortization | 0 | 0 | 0 | 0 |
| 5700 | Transfer to General Fund | 130,433 | 0 | 0 | 0 |
| | TOTAL | 645,552 | 490,061 | 506,400 | 500,200 |
| 2510 | TOTAL - TECHNOLOGY CENTER RAMP | 645,552 | 490,061 | 506,400 | 500,200 |

East Superior Street Parking Ramp

| Expe | nse Detail | 2013 | 2014 | 2015 | 2016 |
|-------|------------------------------------|---------|---------|---------|----------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| OPER. | ATING EXPENSES | | | | |
| 5220 | Repair & Maintenance Supplies | 678 | 0 | 0 | 0 |
| 5307 | Admin/Management Fees | 0 | 12,820 | 13,100 | 13,100 |
| 5310 | Contract Services | 306,218 | 294,976 | 300,000 | 300,000 |
| 5319 | Professional Services | 0 | 0 | 0 | 0 |
| 5381 | Electricity | 12,978 | 13,202 | 14,000 | 14,000 |
| 5382 | Water, Gas & Sewer | 2,182 | 2,453 | 2,100 | 2,500 |
| 5405 | Parking Lot Maintenance | 149,417 | 20,175 | 260,000 | 159,000 |
| 5420 | Depreciation | 39,766 | 39,766 | 39,800 | 39,800 |
| 5441 | Other Services and Charges | 0 | 1,112 | 0 | 0 |
| 5493 | Cost Allocation | 4,700 | 4,700 | 4,700 | 4,700 |
| 5580 | Capital Equipment | 0 | 0 | 200,000 | 0 |
| 5611 | Bond Interest | 1,731 | 781 | 100 | 100 |
| 5620 | Fiscal Agent Fees | 175 | 175 | 0 | 0 |
| 5622 | Bond Amortization | 0 | 0 | 0 | 0 |
| 5700 | Transfer to General Fund | 137,351 | 0 | 0 | 0 |
| | TOTAL | 655,196 | 390,160 | 833,800 | 533,200 |
| | | | | | |
| 2511 | TOTAL - E SUPERIOR ST PARKING RAMP | 655,196 | 390,160 | 833,800 | 533,200 |

Medical District Parking Ramp

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|---------------------------------------|----------------|----------------|----------------|------------------|
| OPER. | ATING EXPENSES | | | | |
| 5219 | Other Miscellaneous Supplies | 0 | 0 | 0 | 0 |
| 5307 | Admin/Management Fees | 0 | 10,725 | 11,000 | 11,000 |
| 5310 | Contract Services | 196,274 | 174,267 | 212,700 | 190,180 |
| 5319 | Other Professional Service | 208 | 0 | 0 | 0 |
| 5320 | Data Services | 0 | 0 | 0 | 0 |
| 5335 | Mileage Reimbursement | 0 | 0 | 0 | 0 |
| 5381 | Electricity | 54,798 | 54,669 | 52,000 | 53,000 |
| 5382 | Water, Gas & Sewer | 26,360 | 36,351 | 60,000 | 40,000 |
| 5404 | Equipment Maintenance/Repair | 3,376 | 195 | 1,500 | 1,500 |
| 5405 | Parking Lot Maintenance | 3,126 | 18,359 | 30,000 | 15,000 |
| 5420 | Depreciation | 227,016 | 227,016 | 227,000 | 227,000 |
| 5427 | Credit Card commissions | 0 | 0 | 0 | 0 |
| 5441 | Other Services and Charges | 5,593 | 2,459 | 0 | 0 |
| 5481 | Property Taxes | 3,898 | 3,937 | 3,500 | 3,500 |
| 5493 | Cost Allocation | 4,700 | 4,700 | 4,700 | 4,700 |
| 5580 | Capital Equipment | 0 | 0 | 200,000 | 200,000 |
| 5611 | Bond Interst | 309,571 | 224,842 | 190,100 | 190,100 |
| 5620 | Fiscal Agents Fees | 350 | 700 | 0 | 0 |
| 5622 | Bond Amortization | 0 | 0 | 0 | 0 |
| 5700 | Transfer to General Fund | 166,829 | 0 | 0 | 0 |
| | TOTAL | 1,002,099 | 758,220 | 992,500 | 935,980 |
| 2512 | TOTAL - MEDICAL DISTRICT PARKING RAMP | 1,002,099 | 758,220 | 992,500 | 935,980 |

Library and Coney Island Parking Ramps

| Expense Det | ail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------|---------------------------------------|------------------|-----------------|------------------|---------------------------|
| OPERATING E | KPENSES | | | | |
| 5307 Admin | /Management Fees | 0 | 4,827 | 0 | 0 |
| 5310 Contro | act Services | 218,886 | 180,960 | 169,600 | 169,600 |
| 5381 Electric | city | 7,032 | 6,298 | 7,500 | 8,000 |
| 5382 Water, | Gas & Sewer | 0 | 0 | 0 | 10,000 |
| | g Lot Maintenance ciation | 90,400 32,161 | 8,760 32,161 | 25,000 32,200 | 1 <i>5,</i> 000 32,200 |
| | llocation | 4,600 | 4,600 | 4,600 | 4,600 |
| | al Equipment | 0 | 0 | 15,000 | 11,000 |
| • | er to General Fund | 0 | 0 | 0 | 0 |
| TOTAL | | 353,079 | 237,606 | 253,900 | 250,400 |
| | - LIBRARY & CONEY ID PARKING RAMPS | 353,079 | 237,606 | 253,900 | 250,400 |
| 1317 (1 | | 000,077 | 207,000 | 200,700 | 200,400 |

Parking Meters and Enforcement

505-015-1481

| Expe | nse Detail | 2013 | 2014 | 2015 | 2016 |
|-------|-----------------------------------|-----------|-----------|-----------|-----------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 182,152 | 191,847 | 223,100 | 224,800 |
| 5101 | Permanent Employees - Overtime | 1,925 | 234 | 0 | 0 |
| | TOTAL | 184,077 | 192,081 | 223,100 | 224,800 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 11,791 | 13,171 | 15,600 | 15,800 |
| 5122 | F.I.C.A. Social Security | 11,287 | 11,488 | 13,800 | 13,900 |
| 5123 | F.I.C.A. Medicare | 2,640 | 2,687 | 3,200 | 3,300 |
| 5125 | Dental Insurance | 1,864 | 819 | 2,200 | 2,200 |
| 5126 | Life Insurance | 907 | 945 | 1,100 | 1,100 |
| 5127 | Health Care Savings Plan | 1,514 | 7,580 | 2,400 | 2,100 |
| 5130 | Cafeteria Plan Benefits | 58,851 | 67,696 | 80,200 | 66,500 |
| 5141 | Unemployment Compensation | 0 | 0 | 0 | 0 |
| | TOTAL | 88,854 | 104,386 | 118,500 | 104,900 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 0 | 0 | 0 | 1,000 |
| 5212 | Motor Fuels | 0 | 2,092 | 10,000 | 3,000 |
| 5218 | Uniforms | 4,377 | 1,612 | 5,000 | 3,000 |
| 5219 | Other Miscellaneous Supplies | 5,621 | 2,688 | 5,000 | 3,000 |
| 5241 | Small Equipment | 17,783 | 66,327 | 85,000 | 70,000 |
| 5306 | Collection Services | 30,340 | 27,821 | 0 | 0 |
| 5310 | Contract Services | 124,591 | 157,976 | 160,000 | 160,000 |
| 5355 | Printing & Copying Services | 0 | 1,012 | 500 | 500 |
| 5356 | Copier, Printer Lease & Supplies | 462 | 132 | 500 | 1,000 |
| 5409 | Fleet Service Charges | 21,234 | 5,272 | 12,000 | 6,000 |
| 5414 | Software Lic & Mtc Agreements | 0 | 0 | 0 | 0 |
| 5420 | Depreciation | 11,060 | 10,628 | 5,200 | 5,200 |
| 5427 | Credit Card Commissions | 2,799 | 4,919 | 0 | 0 |
| 5441 | Other Services and Charges | 3,940 | 2,467 | 11,200 | 5,000 |
| 5493 | Cost Allocation | 4,600 | 4,600 | 4,600 | 4,600 |
| 5580 | Capital Equipment | 0 | 51,585 | 550,000 | 585,000 |
| 5700 | Transfer to General Fund | 1,026,420 | 1,362,003 | 1,326,700 | 1,326,700 |
| 5700 | Transfer to Special Revenue Funds | 0 | 1,368 | 0 | 0 |
| | TOTAL | 1,253,227 | 1,702,502 | 2,175,700 | 2,174,000 |
| 2512 | TOTAL - METERS & ENFORCEMENT | 1,526,158 | 1,998,969 | 2,517,300 | 2,503,700 |
| | | 202 | | | |

West Superior Street Parking Facility Fund

The West Superior Street Parking Facility Fund accounts for the construction, operation, and maintenance of the parking ramp located at 425 West Superior Street.

| Estimated Income and Expense | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|----------------|----------------|----------------|------------------|
| REVENUES | | | | |
| Operating Revenue Non-Operating | - | - | - | 266,770 |
| State of Minnesota Capital Grant | - | - | - | 250,000 |
| Revenue Bond Cash Balance Forward | - | - | _ | 350,000 |
| | - | | - | 866,770 |
| OPERATING EXPENSES | | | | |
| Supplies | - | - | - | 37,700 |
| Other Services and Charges | - | - | - | 258,700 |
| Utilities | - | - | - | 33,420 |
| Depreciation and Amortization | - | - | - | 291,508 |
| Debt Service - Interest Accrual | | | - | 379,971 |
| | - | - | - | 1,001,299 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | - | - | - | (134,529) |
| Debt Service - Interest Payment | - | - | - | 109,805 |
| Capital Outlay-Buildings & Structures | - | - | - | 500,000 |
| Capital Outlay-Improvements Other Than Buildings | | | | 100,000 |
| | - | - | - | 709,805 |
| | | | | (0 4 4 22 4) |
| INCOME (LOSS) | | | | (844,334) |

506

City of Duluth Minnesota - 2016 Budget

| West Superior Street Parking Facility Fund Estimated Budgetary Cash Balance | | 506 |
|--|-------------------|------------------|
| OPERATING FUND | 2015 Projected | 2016 Approved |
| | • | |
| Estimated Operating Income (Loss) | - | (134,529) |
| Other Sources | | |
| Bond Interest Accrual | | 379,971 |
| Depreciation | | 291,508 |
| Total Other Sources | - | 671,479 |
| Other Uses | | |
| Bond Interest Payment | | (109,805) |
| Capital Outlay | | (600,000) |
| Total Other Uses | - | (709,805) |
| ESTIMATED BUDGETARY YEAR END CASH BALANCE | - | (172,855) |

City of Duluth Minnesota - 2016 Budget

West Superior Street Parking Facility Fund

| Revenue [| Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------------|---|----------------|----------------|----------------|------------------|
| OPERATING | REVENUES: | | | | |
| 4373 | Transient Parking | - | - | - | 22,050 |
| 4374 | Contract Parking | - | - | - | 236,320 |
| 4374-01 | Contract Parking Other | - | - | - | 8,400 |
| 4654 | Other Reimbursements | | _ | _ | _ |
| TOTAL OPER | RATING REVENUE | - | - | - | 266,770 |
| NON-OPER | ATING REVENUES: | | | | |
| 4220-01 | State of Minnesota Capital Grant | - | - | - | 250,000 |
| 4999 | Cash Balance Forward from Sale of Revenue Bonds | | | | 350,000 |
| TOTAL NON | I-OPERATING REVENUES | - | - | - | 600,000 |
| TOTAL REVE | NUE | - | - | - | 866,770 |

506

West Superior Street Parking Facility

506

| Expense Detail | | 2013 | 2014 | 2015 | 2016 |
|----------------|--|--------|--------|--------|--------------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| | ATING EXPENSES | | | | |
| 5219 | Other Miscellaneous Supplies | _ | _ | _ | _ |
| 5220 | Repair & Maintenance Supplies | - | - | - | 37,700 |
| 5307 | Admin/Management Fees | - | - | - | 10,500 |
| 5310 | Contract Services | _ | _ | - | 240,000 |
| 5319 | Other Professional Service | - | - | - | 240,000 |
| 5320 | Data Services | - | - | - | 2,500 |
| 5320 5321 | Phone Service | - | - | - | - |
| 5335 | Mileage Reimbursement | - | - | - | - |
| 5381 | Electricity | - | - | - | - 17,400 |
| 5382 | Water, Gas & Sewer | - | - | - | 4,020 |
| 5384 | Refuse Disposal | - | - | - | 4,020 |
| 5386 | | - | - | - | |
| 5306 5404 | Steam Equipment Maintenance (Renair | - | - | - | 12,000 |
| 5404 5405 | Equipment Maintenance/Repair | - | - | - | - |
| 5405 5420 | Parking Lot Maintenance | - | - | - | - 291,508 |
| | | - | - | - | 291,508 |
| 5427 | Credit Card commissions | - | - | - | - |
| 5441 | Other Services and Charges | - | - | - | - |
| 5450 | Laundry | - | - | - | - |
| 5493 | Cost Allocation | - | - | - | 4,700 |
| 5520 | Capital Improvements-Buildings & Structures | - | - | - | 500,000 |
| 5530 | Capital Improvements-Improvements Other than Buildings | - | - | - | 100,000 |
| 5580 | Capital Equipment | - | - | - | - |
| 5611 | Bond Interest-Accrual | - | - | - | 379,971 |
| 5611 | Bond Interest Payment | - | - | - | 109,805 |
| 5620 | Fiscal Agents Fees | - | - | - | - |
| 5622 | Bond Amortization | - | - | - | - |
| 5700 | Transfer to General Fund | _ | - | - | |
| | TOTAL | - | - | - | 1,711,104 |
| 2510 | TOTAL - W SUPERIOR STREET PARKING FACILITY | - | - | - | 1,711,104 |

Public Works & Utilities Department – Utilities

Mission and Vision

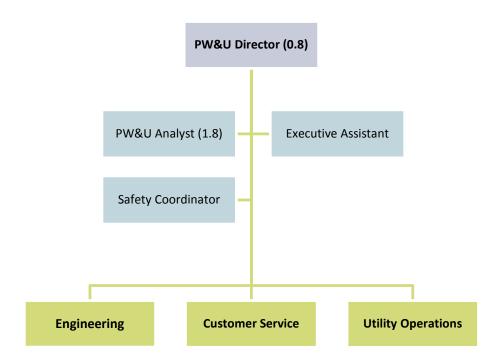
The mission of the Public Works and Utilities Department is to provide professional engineering services and water, natural gas, sanitary sewer, storm water, and street lighting utilities to Duluth's businesses and residents in a safe, cost-effective and environmentally sound manner.

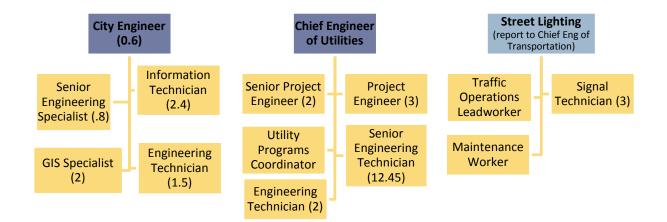
The Department's vision is to become a functionally integrated organization operating at optimum efficiencies and providing cost-effective and reliable service for all Duluthians.

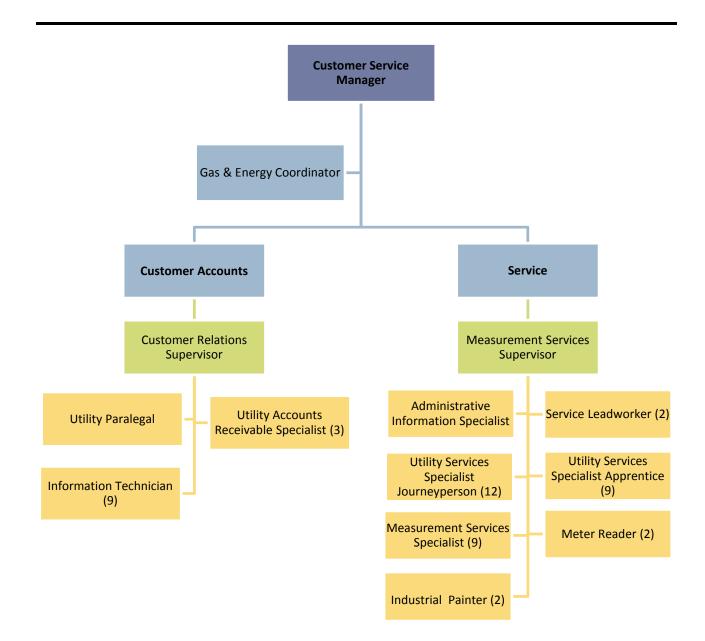
Structure

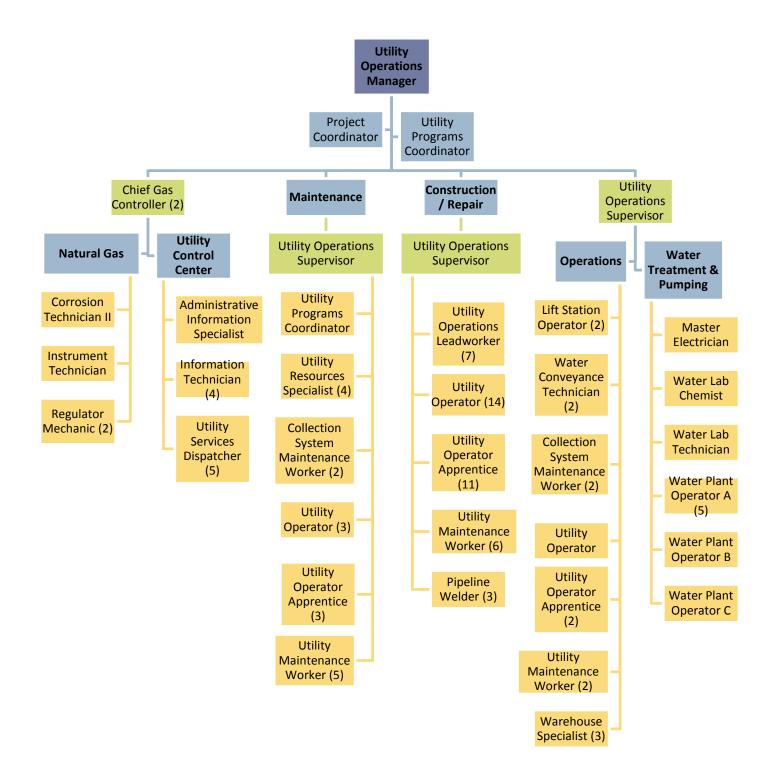
The utilities portion of the Public Works and Utilities Department is broken into three separate divisions that span across five different utility funds: Water, Gas, Sewer, Stormwater and Street Lighting. The Street Lighting Utility is managed by the Chief Engineer of Transportation.

Public Works & Utilities Department – Utilities Organization Charts









Five-Year Goals & Objectives

- Aerial Lift Bridge: The stationary upper span of the Duluth Aerial Lift Bridge over the shipping channel needs to be repainted. This will be the 3rd and final phase of painting the entire bridge within the last 15 years. The old paint will be removed, and the bridge will be repainted with the same color as the towers and lower moveable span. Some minor structural repairs of the upper span will be incorporated into this project. The open-grated deck will also have some work done on it.
- Decrease the Number of Water Main Breaks and Increase System Reliability: The Duluth Public Utilities Commission has approved a long-range capital improvement plan that will expand the amount of water main replacements, targeting the worst areas first. The goal is to show continued improvement each year and reach a manageable number of breaks. Emphasis will be on large water mains and water pumping/treatment facilities.
- Infrastructure Repair/Replacement: The Public Works and Utilities Department has a fairly
 aggressive infrastructure replacement and repair plan for all utilities. The plan is ongoing
 and typically involves projects such as water reservoir rehabilitation, water booster station
 upgrades, water line replacement, sanitary sewer replacement or lining, and bridge
 reconstruction. Natural gas customers continue to be added to the system as the costs
 for other fuel sources continue to grow. Outdated portions of the gas system are
 replaced on an annual basis.
- **Downtown Superior Street Reconstruction:** After thorough public involvement, the design phase is currently underway. Construction is anticipated to begin in 2017, lasting several construction seasons. The project will include water mains, storm sewer, sanitary sewer, signals and lighting, steam, road construction, and amenities.
- Street Construction and Preservation: With a finite budget, the Engineering Division will prioritize street projects that rehabilitate the most miles and will benefit the greatest number of residents. An automated pavement management program will be utilized to assist in choosing which roads to program for a specific year and whether a street would benefit most from a preservation project compared to a full reconstruct. Bridges are also programmed for rehabilitation or replacement as determined through bridge inspections.

Divisions

Director's Office Capital General Expense Engineering Customer Services Utility Operations Water Treatment/Pumping Natural Gas Wastewater Treatment Inflow & Infiltration

Public Works & Utilities - Utilities

The Department of Public Works & Utilities represents five municipally owned utilities budgeted as the Water Fund, Gas Fund, Sewer Fund, Stormwater Fund and Street Lighting Fund. The Public Works budget is presented in the General Fund.

Mission and Core Services

To provide water, gas, sewer, stormwater and street lighting services to customers at the lowest possible cost consistent with maintaining the department as a continuing, self-sustaining operation.

| | 2013 | 2014 | 2015 | 2016 | Difference |
|----------------------------|------------|-------------|------------|------------|-------------|
| Budgeted FTE's | 199.15 | 197.45 | 192.45 | 192.25 | (0.20) |
| | 2013 | 2014 | 2015 | 2016 | |
| Expenditures | Actual | Actual | Budget | Proposed | Difference |
| Salaries and Benefits | 17,796,497 | 17,524,244 | 18,554,400 | 19,145,800 | 591,400 |
| Supplies | 27,216,706 | 41,373,613 | 33,729,100 | 27,473,200 | (6,255,900) |
| Other Services & Charges | 16,734,005 | 17,271,025 | 18,596,300 | 17,444,500 | (1,151,800) |
| Utilities | 1,379,152 | 1,521,455 | 1,433,000 | 1,442,600 | 9,600 |
| Depreciation/Amortization | 5,041,995 | 5,320,384 | 5,817,800 | 5,899,300 | 81,500 |
| Grants & Awards | 2,378,658 | 1,487,851 | 1,588,000 | 650,000 | (938,000) |
| Improvements -Non-Capital | 462,219 | 536,275 | 490,000 | 375,000 | (115,000) |
| Debt Service - Interest | 910,050 | 862,624 | 837,100 | 698,800 | (138,300) |
| Debt Service - Other | (11,567) | (11,556) | (11,600) | (9,800) | 1,800 |
| Capital Lease Interest | 277,964 | 256,781 | 234,800 | 211,900 | (22,900) |
| Total Operating | 72,185,679 | 86,142,696 | 81,268,900 | 73,331,300 | (7,937,600) |
| Non-Operating | 10,161,764 | 14,574,776 | 11,909,100 | 10,802,300 | (1,106,800) |
| Total Appropriation Budget | 82,347,443 | 100,717,472 | 93,178,000 | 84,133,600 | (9,044,400) |

Utilities - Personnel Summary

| | · · · · · · · · · · · · · · · · · · · | 2013 | 2014 | 2015 | 2016 |
|-----------|--|--------|--------|--------|----------|
| | | Budget | Budget | Budget | Proposed |
| 1165 | Director of Public Works & Utilities | 0.80 | 0.80 | 0.80 | 0.80 |
| 1140 | City Engineer | 0.60 | 0.60 | 0.60 | 0.60 |
| 1130 | Chief Engineer - Utilities | 1.00 | 1.00 | 1.00 | 1.00 |
| 1115-1130 | Manager, Customer Service | 1.00 | 1.00 | 1.00 | 1.00 |
| 1115-1130 | Manager, Utility Operations | 1.00 | 1.00 | 1.00 | 1.00 |
| 1115-1130 | Operations Mgr, W&G Supply | 1.00 | - | - | - |
| 1090 | Measurement Services Supervisor | 1.00 | 1.00 | 1.00 | 1.00 |
| 1080-1095 | Utility Operations Supervisor | 3.00 | 3.00 | 3.00 | 3.00 |
| 1075 | Chief Gas Controller | 1.00 | 2.00 | 2.00 | 2.00 |
| 1075 | Water Plant Supervisor | 1.00 | 1.00 | 1.00 | - |
| 1045-1055 | Customer Relations Supervisor | 1.00 | 1.00 | 1.00 | 1.00 |
| 136 | Financial Analyst | 1.00 | 1.00 | 1.00 | - |
| 135 | Safety & Training Specialist | 0.75 | - | - | - |
| 133 | GIS Specialist | - | - | - | 2.00 |
| 133 | Safety Coordinator | - | 1.00 | 1.00 | 1.00 |
| 133 | Utility Paralegal | 1.00 | 1.00 | 1.00 | 1.00 |
| 132 | Utility Accounts Receivable Specialist | 3.00 | 3.00 | 3.00 | 3.00 |
| 129 | Administrative Information Specialist | 1.40 | 2.00 | 2.00 | 2.00 |
| 126 | Information Technician | 16.60 | 16.50 | 16.50 | 15.40 |
| 121 | Clerical Support Technician | 2.00 | 1.00 | - | - |
| 121 | Janitor I | 2.00 | 2.00 | - | - |
| 39 | Senior Project Engineer | - | 2.00 | 2.00 | 2.00 |
| 36 | Project Engineer | 5.00 | 2.00 | 2.00 | 3.00 |
| 34 | Senior Engineering Specialist | 0.80 | 0.80 | 0.80 | 0.80 |
| 33 | Public Works and Utilities Analyst | - | - | 0.80 | 1.80 |
| 33 | Utility Programs Coordinator | 1.00 | 4.00 | 5.00 | 4.00 |
| 32 | Corrosion Technician II | 2.00 | 2.00 | - | 1.00 |
| 32 | FOG Project Coordinator | 1.00 | 1.00 | - | - |
| 32 | Project Coordinator | 2.80 | 0.80 | 1.00 | 1.00 |
| 32 | Utility Operations Leadworker | 7.00 | 7.00 | 7.00 | 7.00 |
| 32 | W & G Service Leadworker | 2.00 | 2.00 | 2.00 | 2.00 |
| 32 | Water Lab Chemist | 1.00 | 1.00 | 1.00 | 1.00 |
| 31 | Master Electrician | 1.00 | 1.00 | 1.00 | 1.00 |
| 31 | Pipeline Welder | 3.00 | 3.00 | 3.00 | 3.00 |
| 31 | Senior Engineering Technician | 12.20 | 11.45 | 10.45 | 12.45 |
| 31 | Utility Resources Specialist | 5.00 | 4.00 | 4.00 | 4.00 |
| 31 | Water Plant Operator A | 5.00 | 5.00 | 5.00 | 5.00 |
| 30 | Appliance Mechanic Apprentice | - | 3.00 | 2.00 | - |
| 30 | Appliance Mechanic Journeyperson | 15.00 | 10.00 | 9.00 | - |
| 30 | Instrument Technician | - | 1.00 | 1.00 | 1.00 |

Utilities - Personnel Summary - continued

| | | 2013 Budget | 2014 Budget | 2015 Budget | 2016 Proposed |
|----|---|----------------|----------------|----------------|------------------|
| 30 | Senior Gas Control Operator | 1.00 | - | - | - |
| 30 | Utility Services Specialist Journeyperson | - | - | - | 12.00 |
| 30 | Warehouse Specialist | 3.00 | 3.00 | 3.00 | 3.00 |
| 29 | Corrosion Technician I | - | - | 1.00 | - |
| 29 | Gas Fitter | 2.00 | 2.00 | 3.00 | - |
| 29 | Industrial Painter | 2.00 | 2.00 | 2.00 | 2.00 |
| 29 | Lift Station Operator | 2.00 | 2.00 | 2.00 | 2.00 |
| 29 | Measurement Services Specialist | - | - | - | 9.00 |
| 29 | Meter Mechanic | 1.00 | 1.00 | 1.00 | - |
| 29 | Regulator Mechanic | 3.00 | 2.00 | 2.00 | 2.00 |
| 29 | Water Conveyance Technician | - | 2.00 | 2.00 | 2.00 |
| 28 | Collection System Maintenance Worker | 9.00 | 5.00 | 4.00 | 4.00 |
| 28 | EAM Coordinator | 1.00 | 1.00 | - | - |
| 28 | Engineering Technician | 3.20 | 6.50 | 7.50 | 3.50 |
| 28 | Gas Control Operator II | 1.00 | - | - | - |
| 28 | Utility Operator | 17.00 | 24.00 | 18.00 | 18.00 |
| 28 | Utility Operator Apprentice | 12.00 | 6.00 | 16.00 | 16.00 |
| 28 | Utility Service Journeyperson | 11.00 | 6.00 | 6.00 | - |
| 28 | Utility Services Specialist Apprentice | - | 8.00 | 9.00 | 9.00 |
| 28 | W & G Maintenance Journey Person | 6.00 | 2.00 | - | - |
| 28 | Water Plant Operator B | - | 1.00 | 1.00 | 1.00 |
| 27 | Water Lab Technician | 1.00 | 1.00 | 1.00 | 1.00 |
| 26 | Gas Control Operator I | 1.00 | - | - | - |
| 26 | Utility Service Dispatcher | 5.00 | 5.00 | 5.00 | 5.00 |
| 24 | Water Plant Operator C | 2.00 | 1.00 | 1.00 | 1.00 |
| 23 | Utility Maintenance Worker | 9.00 | 14.00 | 12.00 | 13.00 |
| 22 | Meter Reader | 3.00 | 2.00 | 2.00 | 2.00 |
| 9 | Executive Assistant | - | - | - | 0.90 |
| | DEPARTMENT TOTAL | 199.15 | 197.45 | 192.45 | 192.25 |

Water Fund

510

The Water Fund is a self-supporting enterprise fund which accounts for the collection, treatment, and distribution of water to the citizens of Duluth. The major funding source is water sales, representing 99% of total revenues for 2016. Significant categories of expense include personnel and benefits at 46% of total proposed expenses.

Presented below is a summary of the major categories of revenues and expenses over a four year period.

| Estimated Income and Expense | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------|----------------|----------------|----------------|------------------|
| REVENUE | | | | |
| Operating | 14,878,379 | 14,539,396 | 15,017,700 | 14,510,200 |
| Non-Operating | 102,527 | 93,397 | 41,200 | 181,600 |
| | 14,980,906 | 14,632,793 | 15,058,900 | 14,691,800 |
| EXPENSES | | | | |
| Personal Services | 5,416,847 | 5,370,754 | 5,609,900 | 5,562,500 |
| Supplies | 1,427,435 | 1,359,760 | 1,375,600 | 1,417,900 |
| Other Services & Charges | 1,244,330 | 1,327,267 | 1,266,700 | 1,350,700 |
| Utilities | 1,198,239 | 1,307,206 | 1,249,900 | 1,255,200 |
| Depreciation/Amortization | 1,576,417 | 1,635,320 | 1,781,400 | 1,873,000 |
| Improvements -Non-Capital | 109,058 | 247,873 | 62,500 | - |
| Debt Service - Interest | 175,594 | 176,934 | 198,600 | 170,300 |
| Debt Service - Other | (1,455) | (1,454) | (1,500) | (700) |
| Capital Lease Interest | 100,067 | 92,441 | 84,500 | 76,300 |
| Transfers | 417,470 | 353,656 | 444,200 | 290,900 |
| | 11,664,002 | 11,869,757 | 12,071,800 | 11,996,100 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | 3,316,904 | 2,763,036 | 2,987,100 | 2,695,700 |
| Other Sources of Cash | 2,118,375 | 1,988,266 | 1,929,200 | 2,009,600 |
| Other Uses of Cash | (5,213,526) | (5,272,989) | (3,888,200) | (4,973,800) |
| Increase (Decrease) in Cash | 221,753 | (521,687) | 1,028,100 | (268,500) |

Water Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2015 Budget | 2015 Projected | 2016 Approved |
|--|----------------|-------------------|------------------|
| ESTIMATED OPERATING INCOME (LOSS) | 2,987,100 | 3,133,500 | 2,695,700 |
| Other Sources of Cash | | | |
| Depreciation and Amortization | 1,781,400 | 1,722,200 | 1,873,000 |
| Interest from Bond Discount | (1,500) | (1,500) | (700) |
| Due from Other Funds | - | 30,500 | - |
| Special Assessment Principal | 149,300 | 137,300 | 137,300 |
| Total Other Sources of Cash | 1,929,200 | 1,888,500 | 2,009,600 |
| Other Uses of Cash | | | |
| Due to Other Funds | - | 23,300 | - |
| Capital Improvements from Current Revenues | 1,835,000 | 3,030,100 | 2,859,700 |
| Infrastructure Improvements | - | 1,600 | - |
| Capital Equipment Purchases | 292,900 | 288,000 | 320,000 |
| Bond Principal Payments | 1,548,700 | 1,548,700 | 1,574,400 |
| AMR Lease Principal Payments | 211,600 | 211,600 | 219,700 |
| Total Other Uses of Cash | 3,888,200 | 5,103,300 | 4,973,800 |
| INCREASE (DECREASE) IN CASH | 1,028,100 | (81,300) | (268,500) |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH- BEGINNING | 703,500 | 500,253 | 418,953 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH- ENDING | 1,731,600 | 418,953 | 150,453 |

Water Fund

| 510 | |
|-----|--|
| | |

| Revenue | Detail | 2013 | 2014 | 2015 | 2016 |
|-----------|-------------------------------------|------------|------------|------------|------------|
| | | Actual | Actual | Budget | Approved |
| OPERATING | G REVENUES: | | | | |
| 4636 | Sale of Scrap | 15,938 | 23,877 | 12,000 | 14,000 |
| 4680 | Damage or Losses Recovered | - | - | - | - |
| 4800 | Meter Repair | 15,553 | 45,791 | 25,000 | 30,000 |
| 4801 | Off/On Charge | 32,658 | 27,695 | 25,000 | 28,000 |
| 4802 | Interest - Customer Accounts | 48,045 | 46,303 | 45,000 | 44,000 |
| 4805 | Reimbursements | 36,429 | 2,505 | 5,000 | 3,000 |
| 4807 | Water Tower Lease | 117,648 | 138,581 | 135,000 | - |
| 4809 | Miscellaneous Operating | 15,592 | 26,311 | 14,000 | 15,000 |
| 4810 | Metered Water Sales | 10,992,766 | 10,524,394 | 11,048,300 | 10,709,800 |
| 4811 | Water for Resale | 1,206,067 | 1,308,121 | 1,308,300 | 1,256,200 |
| 4831 | Fixed Rate Charges | 2,385,961 | 2,385,423 | 2,395,100 | 2,405,200 |
| 4851 | Interest Income | 11,722 | 10,395 | 5,000 | 5,000 |
| IOTAL OPE | RATING REVENUES | 14,878,379 | 14,539,396 | 15,017,700 | 14,510,200 |
| NON-OPER | RATING REVENUES: | | | | |
| 4220 | State of Minnesota Operating | 5,252 | - | - | - |
| 4230 | Pera Aid | 16,919 | 16,919 | 16,900 | 16,900 |
| 4601 | Change in Fair Value Investments | (9,300) | 3,060 | - | - |
| 4601 | GASB #31 Adjustment | 22,826 | 13,182 | - | - |
| 4806 | Connection Fees | 5,737 | 7,655 | 7,000 | 7,000 |
| 4850 | Earnings on Investments | 384 | (31) | 600 | 100 |
| 4853 | Gain on Sale of Assets | - | 13,590 | 1,000 | 1,000 |
| 4854 | Utility Assessment | 50,049 | 23,087 | 5,000 | 3,000 |
| 4730 | Tranfers from Special Revenue Funds | - | 5,275 | - | 135,000 |
| 4730 | Tranfers from Enterprise Funds | 10,660 | 10,660 | 10,700 | 18,600 |
| IOTAL NO | N-OPERATING REVENUES | 102,527 | 93,397 | 41,200 | 181,600 |
| TOTAL REV | ENUE | 14,980,906 | 14,632,793 | 15,058,900 | 14,691,800 |

Director's Office

510-500-1900

The Director's Office provides leadership and management for the Public Works and Utilities Department.

| Ехре | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|-----------------------------------|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 49,120 | 47,839 | 66,300 | 70,100 |
| 5101 | Permanent Employees - Overtime | 697 | 199 | 500 | 500 |
| | TOTAL | 49,817 | 48,038 | 66,800 | 70,600 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 6,160 | 19,355 | 4,800 | 5,100 |
| 5122 | F.I.C.A. Social Security | 3,030 | 2,886 | 4,100 | 4,400 |
| 5123 | F.I.C.A. Medicare | 725 | 699 | 1,000 | 1,000 |
| 5125 | Dental Insurance | 261 | 96 | 300 | 300 |
| 5126 | Life Insurance | 121 | 109 | 200 | 200 |
| 5127 | Health Care Savings | 1,499 | 1,750 | 600 | 600 |
| 5130 | Cafeteria Plan Benefits | 5,370 | 5,170 | 9,800 | 7,100 |
| | TOTAL | 17,166 | 30,065 | 20,800 | 18,700 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 163 | 26 | 100 | 100 |
| 5241 | Small Equipment | 156 | - | 300 | 200 |
| 5321 | Telephone | 120 | 120 | 100 | 100 |
| 5331 | Training Expense | - | 139 | 300 | 300 |
| 5335 | Mileage Reimbursement - Local | 75 | 39 | 100 | 100 |
| 5356 | Copier, Printer Lease & Supplies | - | - | - | - |
| 5438 | Licenses | - | - | - | - |
| 5441 | Other Services and Charges | 144 | - | - | - |
| 5700 | Transfer to Special Revenue Funds | - | 12,844 | - | - |
| | TOTAL | 658 | 13,168 | 900 | 800 |
| 1900 | TOTAL - DIRECTOR'S OFFICE | 67,641 | 91,271 | 88,500 | 90,100 |

Capital

510-500-1905

Capital expenditures support the infrastructure required to provide a safe and adequate supply of water to Duluth residents and neighboring communities. This includes costs for depreciation and debt service.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|--------------------------------------|----------------|----------------|----------------|------------------|
| OPER. | ATING EXPENSES | | | | |
| 5420 | Depreciation | 1,576,417 | 1,635,320 | 1,781,400 | 1,873,000 |
| 5441 | Other Services & Charges | - | - | - | - |
| 5535 | Improvements (Non-Capital) | 109,058 | 247,873 | 62,500 | - |
| 5540 | Equipment (Non-Capital) | - | 1,848 | 10,000 | 12,000 |
| 5611 | Bond Interest | 175,594 | 176,934 | 198,600 | 170,300 |
| 5613 | Interest from Bond Amortization | (1,455) | (1,454) | (1,500) | (700) |
| 5614 | Capital Lease Interest | 100,067 | 92,441 | 84,500 | 76,300 |
| 5620 | Fiscal Agents Fee | 481 | 569 | 600 | 500 |
| 5621 | Bond Issuance/Discount Fees | - | 6,500 | - | - |
| | TOTAL | 1,960,162 | 2,160,031 | 2,136,100 | 2,131,400 |
| NON- | OPERATING EXPENSES | | | | |
| 5532 | Capital Improvements - Bonds | 53,952 | 4,649,330 | - | - |
| 5533 | Capital Improvements - | | | | |
| | Revenue Financing | 1,365,157 | 1,352,732 | 1,835,000 | 2,859,700 |
| 5536 | Utility Infrastructure Replacmt Proj | 1,892,555 | 1,917,676 | - | - |
| 5580 | Capital Equipment | 227,462 | 313,466 | 292,900 | 320,000 |
| | TOTAL | 3,539,126 | 8,233,204 | 2,127,900 | 3,179,700 |
| 1905 | TOTAL - CAPITAL | 5,499,288 | 10,393,235 | 4,264,000 | 5,311,100 |

Utility General Expense

510-500-1915

General expenses represent normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance and utilities.

| | | | | 0 | |
|--------------|---|-------------------|------------------|-----------|------------|
| Expe | nse Detail | 2013 | 2014 | 2015 | 2016 |
| | | Actual | Actual | Budget | Approved |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 35,985 | 39,980 | 12,200 | 12,500 |
| 5101 | Permanent Employees - Overtime | 1,834 | 1,143 | - | - |
| | TOTAL | 37,819 | 41,123 | 12,200 | 12,500 |
| EMPI (| OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 2,545 | 2,560 | 900 | 900 |
| 5122 | F.I.C.A. Social Security | 2,343 | 2,493 | 800 | 800 |
| 5122 | F.I.C.A. Medicare | 541 | 583 | 200 | 200 |
| 5125 | Dental Insurance | 291 | 142 | 100 | 100 |
| 5126 | Life Insurance | 4,444 | 4,752 | 100 | - |
| 5126 | Health Care Savings | 4,444 370 | (983) | 100 | - 100 |
| 5127 | C | 6,988 | | | 3,800 |
| | Cafeteria Plan Benefits | | 11,762 | 3,900 | 3,000 |
| 5133 | Health or Fitness Program | 57 | - | - | - |
| 5134 | Other Post Retirement Benefits | 12,251 | (140,596) | - | - |
| 5135 | Retiree Health Insurance | 524,435 | 528,653 | 550,600 | 552,600 |
| 5151 | Worker's Compensation | 61,400 | 40,800 | 38,300 | 44,800 |
| | TOTAL | 615,635 | 450,166 | 595,000 | 603,300 |
| OPER. | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 504 | 15 | 500 | 200 |
| 5201 | Computer Supplies/Software | 28,956 | 22,146 | - | - |
| 5205 | Safety & Training | 2,029 | 6,182 | 900 | 900 |
| 5211 | Cleaning & Janitorial Supplies | 914 | 2,834 | 2,500 | 2.700 |
| 5212 | Motor Fuels | - | _, | _, | 200 |
| 5218 | Uniforms | _ | 1,211 | _ | - |
| 5219 | Other Miscellaneous Supplies | 140 | 3,836 | _ | _ |
| 5241 | Small Equipment | 2,481 | 2,560 | 700 | 700 |
| 5301 | Auditing Services | 1,063 | 629 | 1,400 | 1,000 |
| 5305 | Medical Services/Testing Fees | 2,534 | 2,858 | 2,500 | 2,700 |
| 5310 | Contract Services | 15,582 | 49,143 | 2,500 | 2,700 |
| 5319 | Other Professional Services | 10,002 | 377 | _ | |
| 5320 | Data Services | 10,834 | 10,731 | 15,000 | 18,800 |
| 5321 | Telephone | 10,022 | 6,947 | 8,900 | 6,200 |
| 5331 | Training Expense | 542 | 1,182 | 3,100 | 2,400 |
| 5333 | Freight/Delivery Charges | 542 | 419 | 3,100 | 2,400 |
| 5335 | Mileage Reimbursement - Local | - | - | 100 | - |
| 5355 | | - 666 | - | 100 | - |
| 5355 | Printing & Copying Services Copier, Printer Lease & Supplies | 5,391 | 4,991 | 5,000 | - 6,800 |
| 5360 5360 | | | | | |
| | Insurance | 131,100 16,792 | 74,900 15,952 | 113,800 | 95,500 |
| 5381 | Electricity | | | 13,000 | 12,700 |
| 5382 | Water, Gas & Sewer | 18,605 | 22,748 | 21,000 | 19,700 |
| 5384 | Refuse Disposal | 3,082 | 3,006 | 3,600 | 3,200 |
| 5401 | Building Repair & Maintenance | 4,980 | 6,874 | 9,200 | 8,400 |
| 5404 | Equipment Repair & Maintenance | 13 | - | 5,000 | 5,000 |
| 5409 | Fleet Services Charges | - | - | - | 100 |
| 5414 | Software Lic & Mtc Agreements | - | 6,246 | 29,300 | 33,900 |
| 5433 | Dues and Subscriptions | - | - | - | - |
| 5441 | Other Services & Charges | 20,317 | 20,405 | 17,500 | 17,100 |
| 5450 | Laundry | 2,405 | 2,198 | 2,200 | 1,700 |
| 5457 | Hydrant Maintenance | 30,000 | 30,000 | 30,000 | 30,000 |
| 5493 | Cost Allocation | 383,200 | 383,200 | 385,300 | 385,300 |
| 5700 | Transfer to General Fund | 22,826 | 34,882 | 60,200 | 56,900 |
| 5700 | Transfer to Special Revenue Funds | - | - | - | - |
| 5700 | Transfer to Internal Service Funds | 148,000 | 120,000 | 104,000 | 68,000 |
| | TOTAL | 862,978 | 836,472 | 834,700 | 780,100 |
| 1915 | TOTAL - GENERAL EXPENSE | 1,516,432 | 1,327,761 | 1,441,900 | 1,395,900 |
| 1715 | | 1,010,402 | 1,027,701 | 1,177,700 | 1,070,700 |

Engineering

510-500-1930

Engineering provides engineering services including design, inspection and construction locates for the water distribution system.

| | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------|---|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 294,021 | 336,672 | 346,000 | 354,900 |
| 5101 | Permanent Employees - Overtime | 21,299 | 27,870 | 25,000 | 25,000 |
| 5103 | Temporary Wages | 2,905 | 4,601 | 5,300 | 9,400 |
| 5118 | Meal Allowance | 250 | 190 | - | - |
| | TOTAL | 318,475 | 369,333 | 376,300 | 389,300 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 22,499 | 25,648 | 25,500 | 28,000 |
| 5122 | F.I.C.A. Social Security | 19,139 | 22,234 | 23,300 | 24,100 |
| 5123 | F.I.C.A. Medicare | 4,476 | 5,200 | 5,500 | 5,600 |
| 5125 | Dental Insurance | 1,868 | 830 | 1,900 | 2,100 |
| 5126 | Life Insurance | 877 | 957 | 900 | 1,000 |
| 5127 | Health Care Savings | 5,861 | 5,502 | 6,000 | 4,600 |
| 5130 | Cafeteria Plan Benefits | 64,801 | 80,455 | 84,000 | 88,600 |
| | TOTAL | 119,521 | 140,826 | 147,100 | 154,000 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 625 | 610 | 300 | 600 |
| 5201 | Computer Supplies | 7,071 | 7,662 | - | - |
| 5203 | Paper, Stationery and Forms | 417 | 862 | 400 | 600 |
| 5205 | Safety and Training Materials | 189 | 233 | 500 | 300 |
| 5212 | Motor Fuel | 4,030 | 4,505 | 6,500 | 5,000 |
| 5218 | Uniforms | - | - | - | - |
| 5210 | Other Miscellaneous Supplies | 280 | 117 | _ | |
| 5240 | Small Tools | 793 | 969 | 800 | 800 |
| 5240 5241 | Small Equipment | 1,224 | 3,438 | 2,700 | 1,900 |
| 5241 | Survey Equipment and Supplies | 3,135 | 2,035 | 2,700 5,600 | 5,500 |
| 5303 | | 5,155 | 2,035 | 3,800 | |
| 5303 5310 | Engineering Services Contract Services | - 49 | - 4,892 | - | 75,000 |
| | | 47 | | - | - |
| 5320 | Data Services | - | 13 | 1,000 | 1,500 |
| 5321 | Telephone | 1,651 | 2,232 | 1,100 | 1,600 |
| 5322 | Postage | - | 104 | 100 | 100 |
| 5331 | Training Expenses | 2,449 | 1,169 | 3,300 | 3,000 |
| 5335 | Mileage Reimbursement | 158 | 469 | 300 | 300 |
| 5355 | Printing and Copying | 2,728 | - | 600 | 600 |
| 5356 | Copier, Printer Lease & Supplies | 4,313 | 3,889 | 4,500 | 800 |
| 5404 | Equipment Maintenance Repair | 393 | 346 | 600 | 700 |
| 5409 | Fleet Services | 3,642 | 4,201 | 3,000 | 3,000 |
| 5414 | Software Lic & Mtc Agreements | - | 1,102 | 7,300 | 10,000 |
| 5433 | Dues and Subscriptions | 300 | 225 | 600 | 600 |
| 5435 | Books and Pamphlets | 86 | 23 | 200 | 200 |
| 5438 | Licenses | - | 227 | - | 100 |
| 5441 | Other Services and Charges | 2,430 | 993 | 11,000 | 11,000 |
| 5486 | One Call System | 2,968 | 3,682 | 3,000 | 3,300 |
| | TOTAL | 38,931 | 43,998 | 53,400 | 126,500 |
| 1930 | TOTAL - ENGINEERING | 476,927 | 554,157 | 576,800 | 669,800 |

Customer Service

510-500-1940

Customer Accounts provides meter reading, billing, payment collection and account services for utility customers. Service provides installation, inspection, repair and replacement of meters and checks the integrity of customer utility connections.

| Exper | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|----------------------------------|----------------|----------------|----------------|------------------|
| PERSC | NAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 778,093 | 798,856 | 839,300 | 664,600 |
| 5101 | Permanent Employees - Overtime | 39,602 | 28,874 | 40,500 | 40,500 |
| 5103 | Temporary Wages | - | 9 | - | - |
| 5118 | Meal Allowance | 208 | 527 | - | - |
| | TOTAL | 817,903 | 828,266 | 879,800 | 705,100 |
| EMPLO | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 57,634 | 58,218 | 61,300 | 51,700 |
| 5122 | F.I.C.A. Social Security | 49,769 | 50,671 | 54,600 | 43,700 |
| 5123 | F.I.C.A. Medicare | 11,640 | 11,851 | 12,800 | 10,200 |
| 5125 | Dental Insurance | 5,599 | 2,296 | 5,500 | 4,200 |
| 5126 | Life Insurance | 2,625 | 2,648 | 2,800 | 2,000 |
| 5127 | Health Care Savings | 16,617 | 8,877 | 9,400 | 8,600 |
| 5130 | Cafeteria Plan Benefits | 182,426 | 204,935 | 209,900 | 163,000 |
| 0.00 | TOTAL | 326,310 | 339,496 | 356,300 | 283,400 |
| OPER/ | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 2,591 | 1,560 | 3,300 | 3,300 |
| 5201 | Computer Supplies | 251 | 193 | 400 | 300 |
| 5203 | Paper/Stationery | - | - | 2,300 | 800 |
| 5212 | Motor Fuel | 17,131 | 16,615 | 20,800 | 20,800 |
| 5215 | Shop Materials | 436 | 243 | | |
| 5218 | Uniforms | 2,855 | 4,188 | 2,500 | 1,800 |
| 5219 | Other Miscellaneous Supplies | 324 | 1,329 | _,000 | - |
| 5220 | Repair & Maintenance Supplies | 40,220 | 36,092 | 44,000 | 25,000 |
| 5227 | Utility System | 67,969 | 3,295 | 110,800 | 140,800 |
| 5228 | Painting Supplies | 746 | 789 | 3,000 | 3,000 |
| 5240 | Small Tools | 1,410 | 10,981 | 2,500 | 2,600 |
| 5241 | Small Equipment | 2,378 | 9,932 | 4,200 | 6,000 |
| 5310 | Contract Services | 38,232 | 106,751 | 37,200 | 36,800 |
| 5320 | Data Services | 588 | 594 | - | - |
| 5321 | Telephone | 2,492 | 2,368 | 3,200 | 2,200 |
| 5322 | Postage | 42,220 | 46,649 | 51,500 | 49,600 |
| 5331 | Training Expenses | 1,001 | 1,050 | 7,800 | 6,700 |
| 5339 | Armored Pickup | 1,107 | 1,119 | 1,200 | 1,200 |
| 5355 | Printing & Copying | 27 | 803 | 700 | 1,700 |
| 5356 | Copier, Printer Lease & Supplies | 195 | 467 | 500 | 500 |
| 5401 | Building Repair & Maintenance | 195 | 46 | - | - |
| 5404 | Equipment Maintenance & Repair | 3,253 | 5,685 | 1,100 | 1,100 |
| 5409 | Fleet Services | 15,691 | 15,417 | 17,600 | 17,600 |
| 5414 | Software Lic & Mtc Agreements | - | - | 2,200 | 2,800 |
| 5427 | Credit Card Commission | 14,389 | 18,905 | 15,200 | 15,200 |
| 5432 | Uncollectible Accounts | 9,786 | 29,612 | 15,000 | 15,000 |
| 5441 | Other Services & Charges | 796 | 1,022 | 2,400 | 2,300 |
| 0111 | TOTAL | 266,283 | 315,705 | 349,400 | 357,100 |
| 1940 | TOTAL - CUSTOMER SERVICE | 1,410,496 | 1,483,467 | 1,585,500 | 1,345,600 |
| 1740 | | 221 | 1,400,407 | 1,000,000 | 1,040,000 |

Utility Operations

510-500-1945

Utility Operations operates, maintains and improves the pipeline distribution system to provide a dependable supply of water to Duluth and surrounding areas.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------|---|----------------|-----------------|------------------------|------------------|
| PERSC | DNAL SERVICES | Acioni | Acidai | Peager | Approved |
| 5100 | Permanent Employees - Regular | 1,404,451 | 1,340,685 | 1,343,800 | 1,533,000 |
| 5101 | Permanent Employees - Overtime | 243,893 | 245,446 | 260,000 | 251,000 |
| 5103 | Other Wages | - | 6,699 | - | - |
| 5118 | Meal Allowance | 4,876 | 4,949 | 4,000 | 5,000 |
| | TOTAL | 1,653,220 | 1,597,779 | 1,607,800 | 1,789,000 |
| | | | | | |
| 5121 | OYEE BENEFITS P.E.R.A. | 114,873 | 111,337 | 98,100 | 130,600 |
| 5122 | F.I.C.A. Social Security | 100,452 | 97,116 | 99,400 | 110,600 |
| 5123 | F.I.C.A. Medicare | 23,609 | 22,956 | 23,300 | 25,900 |
| 5125 | Dental Insurance | 9,367 | 3,705 | 8,700 | 9,900 |
| 5126 | Life Insurance | 4,396 | 4,276 | 4,300 | 4,800 |
| 5127 | Health Care Savings | 26,050 | 22,378 | 12,600 | 27,800 |
| 5130 | Cafeteria Plan Benefits | 287,697 | 298,765 | 325,700 | 347,800 |
| 5141 | Unemployment Compensation | 967 | 4,148 | - | - |
| 0141 | TOTAL | 567,411 | 564,681 | 572,100 | 657,400 |
| 0.055 | | 007,111 | 001,001 | 0, 2,100 | 007,100 |
| | ATING EXPENSES | 1 77/ | 0.100 | 0.500 | 2 000 |
| 5200 | Office Supplies | 1,776 | 2,133 | 2,500 | 2,000 |
| 5201 | Computer Supplies/Software | - 0.741 | 5 | 4,000 5,300 | 300 5 500 |
| 5205 | Safety & Training Materials | 9,741 | 14,467 | | 5,500 |
| 5210 | Plant/Operating Supplies | 24,621 | 26,601 | 16,000 | 16,000 |
| 5212 | Motor Fuel | 92,447 | 89,748 | 80,000 | 85,000 |
| 5215 | Shop Materials | 4,329 | 4,441 | 2,700 | 3,400 |
| 5218 | Uniforms | 3,135 | 6,465 | 5,700 | 8,600 |
| 5219 | Other Miscellaneous Supplies | 38 | 854 | 2,000 | 3,000 |
| 5220 | Repair & Maintenance Supplies | 16,820 | 12,691 | 4,700 | 8,800 |
| 5222 | Paving Materials | 17,498 | 30,154 | 20,000 | 25,000 |
| 5223 | Salt & Sand | - | 650 | - | - |
| 5224 | Gravel & Other Maintenance Mtls | 59,194 | 53,590 | 60,000 | 60,000 |
| 5227 5228 | Utility Maintenance Supply | 412,424 | 413,667 | 310,000 | 358,900 |
| | Painting Supplies | 224 | 850 | 300 | 300 |
| 5240 5241 | Small Tools | 23,976 | 25,575 | 9,000 | 14,300 |
| 5241 5310 | Small Equipment | 22,873 | 14,095 | 10,000 | 10,700 32,200 |
| 5320 | Contract Services Data Services | 38,029 460 | 39,717 1,103 | 28,000 | 32,200 |
| 5320 5321 | Telephone | 1,832 | 2,711 | - 2,700 | - 2,200 |
| 5331 | Training Expenses | 3,225 | 4,978 | 2,700 9,000 | 2,200 9,500 |
| 5333 | | 5,225 | 4,778 | | 7,500 |
| | Freight/Delivery Charges | 2,915 | | - 4,000 | - |
| 5335 5355 | Mileage Reimbursement Printing and Copying | 2,913 | 2,951 39 | 200 | 3,500 200 |
| 5355 5356 | S 17 S | - 467 | 208 | 500 | 200 500 |
| | Copier, Printer Lease & Supplies Water/Sewer/Gas | | 6,318 | | 6,000 |
| 5382 5384 | | 5,504 | | 6,000 7,500 | |
| | Refuse Disposal BIdg/Structure Repair & Mtc | 6,673 | 7,557 | 7,500 | 8,500 |
| 5401 5404 | | - | 2,734 | - | - |
| | Equipment Maintenance/Repair | 6,314 | 8,130 | 3,000 | 6,000 |
| 5409 | Fleet Service Charges | 171,423 | 193,091 | 145,000 | 155,000 |
| 5414 | Software Lic & Mtc Agreements | - 2 125 | - | 700 1 <i>2,</i> 000 | - |
| 5415 | Vehicle/Equipment Rental | 3,135 | 39,732 | 12,000 | 14,000 |
| 5419 5438 | Other Rentals | 7,409 | 3,276 | - | - |
| 5438 | License | 183 | 69 50 705 | 500 | 500 5 200 |
| 5441 | Other Services & Charges | 11,845 | 52,705 | 3,000 | 5,200 |
| 5450 | Laundry | 10,405 | 10,134 | 12,200 | 7,000 |
| 5700 | Transfer to General Fund | 246,644 | 185,930 | 280,000 | 166,000 |
| | TOTAL | 1,205,637 | 1,257,437 | 1,046,500 | 1,018,100 |
| 1945 | TOTAL - UTILITY OPERATIONS | 3,426,268 | 3,419,897 | 3,226,400 | 3,464,500 |

Water Treatment and Pumping

510-500-1955

Treatment is required to produce a safe and potable water supply that meets Federal and State standards. This includes bacterial, biochemical and physical testing. The operation and maintenance of pump stations throughout the City is necessary to lift water to elevations that provide adequate pressure for customer use.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------|--|----------------|----------------|----------------|------------------|
| | | | | | |
| | DNAL SERVICES | (1(00) | (20 (10 | (57 000 | E0.4.(00 |
| 5100 | Permanent Employees - Regular | 616,094 | 639,619 | 657,200 | 594,600 |
| 5101 5118 | Permanent Employees - Overtime Meal Allowance | 23,788 | 23,480 30 | 25,000 | 25,000 |
| 5110 | TOTAL | 639,882 | 663,129 | 682,200 | 619,600 |
| | | | | | |
| | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 45,290 | 47,667 | 48,600 | 45,800 |
| 5122 | F.I.C.A. Social Security | 38,719 | 40,368 | 42,300 | 38,400 |
| 5123 | F.I.C.A. Medicare | 9,055 | 9,441 | 9,900 | 9,000 |
| 5125 | Dental Insurance | 4,179 | 1,713 | 4,000 | 3,700 |
| 5126 | Life Insurance | 1,962 | 1,977 | 2,000 | 1,800 |
| 5127 | Health Care Savings | 5,929 | 20,817 | 12,300 | 5,700 |
| 5130 | Cafeteria Plan Benefits | 148,554 | 175,869 | 174,400 | 155,200 |
| | TOTAL | 253,688 | 297,852 | 293,500 | 259,600 |
| OPER. | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 1,428 | 1,093 | 1,500 | 1,500 |
| 5201 | Computer Supplies/Software | - | 4,428 | - | - |
| 5210 | Plant/Operating Supplies | 16,111 | 6,819 | 9,000 | 7,000 |
| 5211 | Cleaning/Janitorial Supplies | - | 500 | 2,000 | 2,000 |
| 5212 | Motor Fuel | 6,371 | 8,206 | 5,000 | 8,000 |
| 5216 | Treatment Chemicals | 396,067 | 372,954 | 495,800 | 458,500 |
| 5218 | Uniforms | 2,381 | 4,492 | 2,800 | 2,800 |
| 5219 | Other Miscellaneous Supplies | 10,005 | 13,285 | 12,000 | 21,500 |
| 5220 | Repair & Maintenance Supplies | 104,147 | 99,603 | 76,000 | 76,000 |
| 5228 | Painting Supplies | 2,247 | 881 | 1,500 | 1,500 |
| 5240 | Small Tools | 298 | 225 | 6,000 | 4,500 |
| 5241 | Small Equipment | 9,866 | 6,830 | 16,200 | 8,700 |
| 5310 | Contract Services | 16,553 | 20,263 | 35,000 | 35,000 |
| 5319 | Other Professional Services | 19,647 | 2,466 | 5,000 | 5,000 |
| 5320 | Data Services | 727 | 5,116 | 700 | - |
| 5321 | Telephone | 1,155 | 1,156 | 1,200 | 1,200 |
| 5322 | Postage | 220 | 344 | 500 | 500 |
| 5331 | Training Expenses | 4,773 | 3,752 | 7,000 | 7,000 |
| 5335 | Local Mileage Reimbursement | 5,313 | 5,664 | 6,000 | 6,000 |
| 5355 | Printing and Copying | 548 | 128 | 800 | 800 |
| 5356 | Copier, Printer Lease & Supplies | 149 | - | 500 | 500 |
| 5381 | Electricity | 1,083,830 | 1,156,320 | 1,115,000 | 1,125,000 |
| 5382 | Water & Sewer | 73,508 | 105,868 | 94,900 | 91,800 |
| 5400 | Misc Repair & Mtc Service | - | 331 | - | - |
| 5401 | Building Repair & Maintenance | 23,296 | 12,468 | 16,200 | 32,200 |
| 5404 | Equipment Maintenance/Repair | 58,575 | 13,383 | 55,000 | 46,500 |
| 5409 | Fleet Services | 5,137 | 9,580 | 5,000 | 6,000 |
| 5433 | Dues and Subscriptions | 5,430 | 5,490 | 5,500 | 5,500 |
| 5438 | Licenses | 55 | 45 | 300 | 300 |
| 5441 | Other Services & Charges | 61,093 | 6,240 | 60,500 | 61,300 |
| 5450 | Laundry | 3,576 | 1,385 | 2,000 | 1,000 |
| 5483 | Water Testing Fees | - | 2,877 | 2,000 | 2,000 |
| | TOTAL | 1,912,506 | 1,872,192 | 2,040,900 | 2,019,600 |
| 1955 | TOTAL-WATER TRMT & PUMPING | 2,806,076 | 2,833,173 | 3,016,600 | 2,898,800 |

Gas Fund

520

The Gas Fund is a self-supporting enterprise fund which accounts for the distribution of an adequate, reliable and safe supply of natural gas. Other services provided are the inspection, maintenance and servicing of customer gas utilization equipment.

The major funding source is gas sales which represents 96% of total revenues for 2016. The major category of expense is purchased gas, representing 62% of total proposed expenses.

Presented below is a summary of the major categories of revenues and expenses over a four year period.

| Estimated Income and Expense | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------|----------------|----------------|----------------|------------------|
| REVENUE | | | | |
| Operating Revenues | 1,399,481 | 2,207,307 | 1,512,600 | 1,526,000 |
| Gas Sales | 39,061,884 | 56,083,100 | 46,895,300 | 39,929,300 |
| Non-Operating Revenues | 114,132 | 235,832 | 95,900 | 127,200 |
| | 40,575,497 | 58,526,239 | 48,503,800 | 41,582,500 |
| EXPENSES | | | | |
| Personal Services | 7,188,488 | 6,862,377 | 7,243,400 | 7,749,500 |
| Supplies | 1,004,138 | 1,015,131 | 991,200 | 973,000 |
| Other Services & Charges | 1,471,737 | 1,719,985 | 1,697,100 | 1,558,400 |
| Natural Gas Purchases | 24,132,568 | 38,271,381 | 30,737,100 | 24,422,000 |
| Utilities | 39,938 | 49,369 | 36,400 | 38,000 |
| Depreciation/Amortization | 1,313,680 | 1,354,779 | 1,500,300 | 1,497,700 |
| Improvements -Non-Capital | 54,102 | 101,211 | 57,500 | 60,000 |
| Debt Service - Interest | 176,414 | 151,368 | 136,100 | 84,200 |
| Debt Service - Other | (21,507) | (21,517) | (21,500) | (21,500) |
| Capital Lease Interest | 91,728 | 84,738 | 77,500 | 69,900 |
| Transfers | 2,611,361 | 3,070,011 | 4,124,100 | 3,036,700 |
| | 38,062,647 | 52,658,833 | 46,579,200 | 39,467,900 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | 2,512,850 | 5,867,406 | 1,924,600 | 2,114,600 |
| Other Sources of Cash | 1,594,465 | 1,323,202 | 1,659,200 | 1,647,200 |
| Other Uses of Cash | (4,266,172.00) | (4,752,213.00) | (7,038,600.00) | (5,046,900.00) |
| Increase (Decrease) in Cash | (158,857.00) | 2,438,395 | (3,454,800.00) | (1,285,100.00) |
| | | | | |

Gas Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2015 Budget | 2015 Projected | 2016 Approved |
|---|----------------|-------------------|------------------|
| ESTIMATED OPERATING INCOME (LOSS) | 1,924,600 | 3,024,300 | 2,114,600 |
| Other Souces of Cash | | | |
| Depreciation and Amortization | 1,500,300 | 1,393,900 | 1,497,700 |
| Interest from Bond Discount | (21,500) | (21,500) | (21,500) |
| Due from Other Funds | - | 42,200 | - |
| Energy Fund Loan Repayment | 150,000 | 150,000 | 150,000 |
| Special Assessment Principal | 30,400 | 12,000 | 21,000 |
| Total Other Souces of Cash | 1,659,200 | 1,576,600 | 1,647,200 |
| Other Uses of Cash | | | |
| Due to Other Funds | - | 45,700 | - |
| Capital Improvements from Current Revenues | 5,600,000 | 3,342,600 | 3,675,000 |
| Capital Equipment Purchases | 321,700 | 240,600 | 300,500 |
| Bond Principal Payments | 923,000 | 1,568,000 | 870,000 |
| AMR Lease Principal Payment | 193,900 | 193,900 | 201,400 |
| Total Other Uses of Cash | 7,038,600 | 5,390,800 | 5,046,900 |
| INCREASE (DECREASE) IN CASH | (3,454,800) | (789,900) | (1,285,100) |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - BEGINNING | 4,885,680 | 6,035,675 | 5,245,775 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - ENDING | 1,430,880 | 5,245,775 | 3,960,675 |

Gas Fund

| Reven | ue Detail | 2013 | 2014 | 2015 | 2016 |
|---------|---|------------|------------|------------|------------|
| | | Actual | Actual | Budget | Approved |
| OPERA | ING REVENUES: | | | | |
| 4636 | Sale of Scrap | 1,803 | 506 | 1,000 | 1,000 |
| 4801 | Off/On Charge | 32,658 | 27,695 | 25,000 | 28,000 |
| 4802 | Interest Earned on Customer Accts | 115,757 | 195,244 | 145,000 | 120,000 |
| 4805 | Reimbursements | 107,973 | 785,925 | 220,000 | 225,000 |
| 4809 | Miscellaneous Operating Revenue | 85,865 | 67,034 | 65,000 | 70,000 |
| 4818 | Servicing Appliances | 369,251 | 400,969 | 300,000 | 340,000 |
| 4819 | Comfort Policy | 402,316 | 422,711 | 390,000 | 415,000 |
| 4820 | Residential Firm | 22,399,635 | 32,380,976 | 27,021,700 | 22,338,600 |
| 4822 | Comm/Industrial Firm Large | 9,805,774 | 15,307,779 | 12,499,200 | 10,560,300 |
| 4824 | Comm/Industrial Interruptible Large | 3,432,563 | 4,572,716 | 3,521,600 | 3,154,600 |
| 4827 | Gas-Interruptible Transport | 282,205 | 306,247 | 363,000 | 326,000 |
| 4831 | Fixed Rate Charges | 3,423,912 | 3,821,629 | 3,852,800 | 3,875,800 |
| 4851 | Interest Income - Other Sources | 1,653 | 976 | 3,600 | 1,000 |
| TOTAL (| OPERATING REVENUES | 40,461,365 | 58,290,407 | 48,407,900 | 41,455,300 |
| NON-O | PERATING REVENUES: | | | | |
| 4230 | Pera Aid | 23,365 | 23,365 | 23,400 | 23,400 |
| 4601 | Change in Fair Value Investments | (44,934) | 42,497 | - | - |
| 4601 | GASB #31 Adjustment | 73,362 | 95,975 | - | - |
| 4829 | Two Tier Rate | 49,604 | 46,332 | 48,000 | 64,000 |
| 4850 | Earnings on Investments | 1,775 | 6,244 | 4,500 | 6,000 |
| 4853 | Gain on Sale of Assets | (4,983) | 153 | 2,000 | 2,000 |
| 4854 | Utility Special Assessments | (47) | 1 | 2,000 | 2,000 |
| 4730 | Transfers In from Special Revenue Funds | - | 5,275 | - | - |
| 4730 | Transfers In from Enterprise Funds | 15,990 | 15,990 | 16,000 | 29,800 |
| TOTAL | NON-OPERATING REVENUES | 114,132 | 235,832 | 95,900 | 127,200 |
| TOTAL F | REVENUE | 40,575,497 | 58,526,239 | 48,503,800 | 41,582,500 |

Director's Office

520-500-1900

The Director's Office provides leadership and management for the Public Works and Utilities Department.

| Expen | se Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|----------------------------------|----------------|----------------|----------------|------------------|
| PERSO | NAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 57,760 | 57,691 | 75,800 | 80,900 |
| 5101 | Permanent Employees - Overtime | 844 | 279 | 500 | 500 |
| | TOTAL | 58,604 | 57,970 | 76,300 | 81,400 |
| EMPLC | YEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 13,107 | 8,580 | 5,500 | 5,900 |
| 5122 | F.I.C.A. Social Security | 3,578 | 3,506 | 4,700 | 5,000 |
| 5123 | F.I.C.A. Medicare | 853 | 844 | 1,100 | 1,200 |
| 5125 | Dental Insurance | 338 | 127 | 400 | 400 |
| 5126 | Life Insurance | 157 | 145 | 200 | 200 |
| 5127 | Health Care Savings | 1,576 | 1,834 | 700 | 700 |
| 5130 | Cafeteria Plan Benefits | 6,918 | 6,889 | 11,500 | 8,800 |
| | TOTAL | 26,527 | 21,925 | 24,100 | 22,200 |
| OPERA | TING EXPENSES | | | | |
| 5200 | Office Supplies | 75 | 84 | 100 | 100 |
| 5241 | Small Equipment | 156 | 54 | 300 | 400 |
| 5321 | Telephone | 120 | 6,709 | 100 | 100 |
| 5331 | Training/Travel | 611 | 790 | 400 | 500 |
| 5335 | Mileage Reimbursement Local | 83 | 47 | 100 | 100 |
| 5356 | Copier, Printer Lease & Supplies | - | - | - | - |
| 5433 | Dues & Subscription | 202 | 101 | - | - |
| 5438 | Licenses | - | - | - | - |
| 5441 | Other Services & Charges | 144 | - | - | - |
| 5700 | Transfer to Special Revenue Fund | - | 16,499 | - | - |
| | TOTAL | 1,391 | 24,284 | 1,000 | 1,200 |
| 1900 | TOTAL - DIRECTOR'S OFFICE | 86,522 | 104,179 | 101,400 | 104,800 |

Capital

520-500-1905

Capital expenditures support the infrastructure required to provide an adequate supply of natural gas to Duluth residents. This includes costs for depreciation and debt service.

| Expen | se Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|------------------------------|----------------|----------------|----------------|------------------|
| | TING EXPENSES | | | | |
| - | | 1 212 /00 | 1 25 4 770 | 1 500 200 | 1 407 700 |
| 5420 | Depreciation | 1,313,680 | 1,354,779 | 1,500,300 | 1,497,700 |
| 5441 | Other Services & Charges | - | - | - | - |
| 5535 | Improvements (Non-Capital) | 54,102 | 101,211 | 57,500 | 60,000 |
| 5540 | Equipment (Non-Capital) | - | 3,691 | 15,000 | 31,500 |
| 5611 | Bond Interest | 176,414 | 151,368 | 136,100 | 84,200 |
| 5613 | Interest - Bond Amortization | (21,507) | (21,517) | (21,500) | (21,500) |
| 5614 | Capital Lease Interest | 91,728 | 84,738 | 77,500 | 69,900 |
| 5620 | Fiscal Agents Fee | 613 | 613 | 600 | 600 |
| | TOTAL | 1,615,030 | 1,674,883 | 1,765,500 | 1,722,400 |
| NON-C | DPERATING EXPENSES | | | | |
| 5533 | Capital Improvements - | | | | |
| | Revenue Financing | 2,306,600 | 3,024,878 | 5,600,000 | 3,675,000 |
| 5580 | Capital Equipment | 222,825 | 303,732 | 321,700 | 300,500 |
| | TOTAL | 2,529,425 | 3,328,610 | 5,921,700 | 3,975,500 |
| 1905 | TOTAL - CAPITAL | 4,144,455 | 5,003,493 | 7,687,200 | 5,697,900 |

Utility General Expense

520-500-1915

General expenses represent normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance, and utilities.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|--------------------------------|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 41,954 | 48,941 | 30,600 | 31,300 |
| 5101 | Permanent Employees - Overtime | 1,537 | 791 | - | - |
| 0101 | TOTAL | 43,491 | 49,732 | 30,600 | 31,300 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 3,021 | 3,218 | 2,300 | 2,300 |
| 5122 | F.I.C.A. Social Security | 2,642 | 2,988 | 1,900 | 1,900 |
| 5123 | F.I.C.A. Medicare | 618 | 699 | 400 | 500 |
| 5125 | Dental Insurance | 309 | 158 | 100 | 200 |
| 5126 | Life Insurance | 4,612 | 4,847 | 100 | 100 |
| 5127 | Health Care Savings | 417 | 420 | 300 | 300 |
| 5130 | Cafeteria Plan Benefits | 9,892 | 15,806 | 9,600 | 9,600 |
| 5133 | Health or Fitness Program | 255 | - | - | - |
| 5134 | Other Post Retirement Benefits | 42,870 | (191,482) | - | - |
| 5135 | Retiree Health Insurance | 816,970 | 896,001 | 912,100 | 891,200 |
| 5151 | Worker's Compensation | 81,100 | 51,100 | 48,600 | 56,500 |
| | TOTAL | 962,706 | 783,755 | 975,400 | 962,600 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 122 | 343 | 1,000 | 500 |
| 5201 | Computer Supplies/Software | 44,021 | 28,694 | - | - |
| 5205 | Safety & Training | 1,712 | 2,510 | 1,100 | 1,100 |
| 5211 | Cleaning & Janitorial Supplies | 7,287 | 5,451 | 2,500 | 2,700 |
| 5212 | Motor Fuels | - | - | - | 200 |
| 5218 | Uniforms | - | 287 | - | - |
| 5241 | Small Equipment | 2,470 | 2,774 | 700 | 700 |
| 5301 | Auditing Services | 1,063 | 629 | 1,400 | 1,000 |
| 5305 | Medical Services/Testing Fees | 3,454 | 2,863 | 2,500 | 2,700 |
| 5310 | Contract Services | 15,298 | 23,954 | - | - |
| 5319 | Other Professional Services | - | 1,507 | - | - |
| 5320 | Data Services | 16,447 | 11,211 | 44,200 | 48,700 |
| 5321 | Telephone | 12,197 | 12,394 | 14,000 | 10,300 |
| 5331 | Training Expense | 18,329 | 18,673 | 22,300 | 23,000 |
| 5333 | Freight/Delivery Charges | - | 320 | - | - |
| 5335 | Mileage Reimbursement | - | - | 100 | - |
| 5340 | Advertising and Promotion | - | - | - | 28,500 |
| 5355 | Printing & Copying | 78 | - | - | - |

Utility General Expense

520-500-1915

General expenses represent normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance, and utilities.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------|------------------------------------|----------------|----------------|----------------|------------------|
| | | | | | (continued) |
| 5356 | Copier, Printer Lease & Supplies | 4,019 | 4,299 | 3,700 | 6,800 |
| 5360 | Insurance | 62,000 | 62,000 | 62,500 | 62,700 |
| 5381 | Electricity | 14,805 | 14,609 | 13,000 | 12,700 |
| 5382 | Water, Gas & Sewer | 16,141 | 23,457 | 13,900 | 14,800 |
| 5384 | Refuse Disposal | 1,469 | 1,518 | 2,000 | 2,000 |
| 5401 | Building Repair & Maintenance | 3,176 | 6,127 | 7,100 | 6,400 |
| 5404 | Equipment/Machinery Repair | 13 | - | 12,500 | 11,300 |
| 5409 | Fleet Service Charges | - | - | - | 100 |
| 5414 | Software Lic & Mtc Agreements | - | 14,090 | 44,300 | 50,200 |
| 5433 | Dues and Subscriptions | 9,386 | 4,224 | 6,800 | 10,600 |
| 5438 | Licenses | - | - | 100 | 200 |
| 5441 | Other Services & Charges | 52,598 | 61,633 | 48,500 | 49,200 |
| 5450 | Laundry | 2,405 | 2,349 | 2,200 | 1,700 |
| 5452 | Pipe Line Safety | 12,236 | 11,551 | 12,000 | 12,000 |
| 5493 | Cost Allocation | 489,200 | 489,200 | 491,300 | 491,300 |
| 5711 | Payment in Lieu of Taxes | 2,375,793 | 2,832,296 | 4,027,100 | 2,876,000 |
| 5700 | Transfer to General Fund | 73,362 | 117,675 | 49,000 | 56,900 |
| 5700 | Transfer to Special Revenue Fund | - | - | - | - |
| 5700 | Transfer to Internal Service Funds | 137,700 | 103,000 | 38,000 | - |
| | TOTAL | 3,376,781 | 3,859,638 | 4,923,800 | 3,784,300 |
| 1915 | TOTAL - GENERAL EXPENSE | 4,382,978 | 4,693,125 | 5,929,800 | 4,778,200 |

Engineering

520-500-1930

Engineering provides engineering services including design, inspection and construction locates for the gas distribution system.

| Expens | e Detail | 2013 | 2014 | 2015 | 2016 |
|--------|----------------------------------|-----------|-----------|-----------|-----------|
| | | Actual | Actual | Budget | Approved |
| PERSON | IAL SERVICES | | | U U | |
| 5100 | Permanent Employees - Regular | 651,015 | 613,537 | 619,000 | 708,300 |
| 5101 | Permanent Employees - Overtime | 46,192 | 66,746 | 45,000 | 65,000 |
| 5103 | Temporary Wages | 3,017 | 4,601 | 5,300 | 9,400 |
| 5118 | Meal Allowance | 550 | 1,330 | - | - |
| | TOTAL | 700,774 | 686,214 | 669,300 | 782,700 |
| EMPLO | YEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 49,541 | 48,433 | 45,700 | 57,200 |
| 5122 | F.I.C.A. Social Security | 42,432 | 41,496 | 41,500 | 48,500 |
| 5123 | F.I.C.A. Medicare | 9,924 | 9,705 | 9,700 | 11,300 |
| 5125 | Dental Insurance | 3,990 | 1,489 | 3,400 | 4,100 |
| 5126 | Life Insurance | 1,873 | 1,718 | 1,700 | 2,000 |
| 5127 | Health Care Savings | 10,647 | 10,218 | 8,600 | 9,200 |
| 5130 | Cafeteria Plan Benefits | 140,800 | 143,582 | 148,200 | 172,000 |
| | TOTAL | 259,207 | 256,641 | 258,800 | 304,300 |
| OPERAI | ING EXPENSES | | | | |
| 5200 | Office Supplies | 687 | 697 | 300 | 600 |
| 5201 | Computer Supplies | 8,345 | 30,331 | - | - |
| 5203 | Paper, Stationery and Forms | 448 | 521 | 300 | 400 |
| 5205 | Safety & Training Materials | 586 | 233 | 500 | 500 |
| 5212 | Motor Fuel | 7,968 | 9,392 | 9,000 | 9,000 |
| 5218 | Uniforms | - | - | - | - |
| 5219 | Other Miscellaneous Supplies | 280 | 117 | - | - |
| 5240 | Small Tools | 893 | 1,013 | 800 | 1,000 |
| 5241 | Small Equipment | 1,405 | 8,953 | 10,000 | 5,000 |
| 5242 | Survey Equipment and Supplies | 6,075 | 2,243 | 5,600 | 5,500 |
| 5303 | Engineering Services | 19,865 | 41,414 | 10,000 | - |
| 5310 | Contract Services | 49 | - | - | - |
| 5320 | Data Services | _ | 13 | 1,400 | 2,000 |
| 5321 | Telephone | 4,488 | 4,300 | 3,800 | 3,300 |
| 5322 | Postage | _ | 98 | 100 | 100 |
| 5331 | Training Expenses | 2,698 | 6,902 | 14,300 | 10,300 |
| 5335 | Mileage Reimbursement | 47 | 146 | 300 | 300 |
| 5355 | Printing and Copying | 420 | 500 | 200 | 400 |
| 5356 | Copier, Printer Lease & Supplies | 4,313 | 4,037 | 4,700 | 1,000 |
| 5404 | Equipment Maintenance Repair | 862 | 763 | 600 | 700 |
| 5409 | Fleet Services | 9,740 | 13,243 | 7,000 | 9,000 |
| 5414 | Software Lic & Mtc Agreements | - | 1,182 | 11,600 | 15,700 |
| 5433 | Dues and Subscriptions | 300 | 274 | 600 | 900 |
| 5435 | Books and Pamphlets | 86 | 23 | 200 | 200 |
| 5438 | Licenses | - | 227 | - | 400 |
| 5441 | Other Services and Charges | 2,695 | 1,935 | 13,100 | 13,200 |
| 5486 | One Call System | 2,893 | 3,726 | 2,900 | 3,300 |
| 0.00 | TOTAL | 75,143 | 132,283 | 97,300 | 82,800 |
| 1930 | TOTAL - ENGINEERING | 1,035,124 | 1,075,138 | 1,025,400 | 1,169,800 |

Customer Service

520-500-1940

Customer Accounts provides meter reading, billing, payment collection and account services for utility customers. Service provides installation, inspection, repair and replacement of meters and checks the integrity of customer utility connections. Servicing Appliances provides hookup, inspection, cleaning and repair of gas appliances as well as an annual home service contract for natural gas furnaces. Information and Conservation markets the use of natural gas and provides consumer safety education through activities such as advertising, customer promotions, exhibits and support for community events.

| Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|----------------|----------------|----------------|------------------|
| PERSONAL SERVICES | | | | |
| 5100 Permanent Employees - Regular | 2,159,596 | 2,155,023 | 2,252,900 | 2,186,600 |
| 5101 Permanent Employees - Overtime | 114,931 | 86,177 | 119,500 | 114,500 |
| 5103 Temporary Wages | 15,913 | 12,428 | 20,100 | 20,000 |
| 5118 Meal Allowance | 488 | 1,161 | - | - |
| TOTAL | 2,290,928 | 2,254,789 | 2,392,500 | 2,321,100 |
| EMPLOYEE BENEFITS | | | | |
| 5121 P.E.R.A. | 160,103 | 157,686 | 164,900 | 169,700 |
| 5122 F.I.C.A. Social Security | 139,818 | 138,166 | 148,300 | 143,900 |
| 5123 F.I.C.A. Medicare | 32,699 | 32,313 | 34,800 | 33,600 |
| 5125 Dental Insurance | 14,945 | 5,995 | 14,400 | 13,900 |
| 5126 Life Insurance | 7,011 | 6,914 | 7,200 | 6,800 |
| 5127 Health Care Savings | 52,937 | 26,951 | 23,400 | 42,300 |
| 5130 Cafeteria Plan Benefits | 493,291 | 545,271 | 555,800 | 567,700 |
| TOTAL | 900,804 | 913,296 | 948,800 | 977,900 |
| OPERATING EXPENSES | | | | |
| 5200 Office Supplies | 2,978 | 3,032 | 3,900 | 4,000 |
| 5201 Computer Supplies/Software | 430 | 403 | 600 | 400 |
| 5203 Paper/Stationery | - | - | 3,500 | 1,200 |
| 5210 Plant/Operating Supplies | 6,775 | 27,516 | 17,000 | 17,000 |
| 5212 Motor Fuel | 58,074 | 57,214 | 63,600 | 62,800 |
| 5215 Shop Materials | 19,609 | 9,916 | 15,500 | 15,500 |
| 5218 Uniforms | 7,309 | 11,850 | 5,800 | 7,200 |
| 5219 Other Miscellaneous Supplies | 113,860 | 109,028 | 111,000 | 132,000 |
| 5220 Repair & Maintenance Supplies | 36,582 | 37,435 | 22,000 | 25,000 |
| 5227 Utility System Maintenance Supply | 140,745 | 178,138 | 282,800 | 249,900 |
| 5228 Painting Supplies | 8,846 | 9,372 | 7,500 | 7,500 |
| 5240 Small Tools | 15,466 | 18,064 | 17,500 | 14,500 |
| 5241 Small Equipment | 1,555 | 10,962 | 21,100 | 21,800 |
| 5310 Contract Services | 57,348 | 58,479 | 59,800 | 58,900 |
| | | | | (continued) |

Customer Service

520-500-1940

Customer Accounts provides meter reading, billing, payment collection and account services for utility customers. Service provides installation, inspection, repair and replacement of meters and checks the integrity of customer utility connections. Servicing Appliances provides hookup, inspection, cleaning and repair of gas appliances as well as an annual home service contract for natural gas furnaces. Information and Conservation markets the use of natural gas and provides consumer safety education through activities such as advertising, customer promotions, exhibits and support for community events.

| Exper | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|-------------------------------------|----------------|----------------|----------------|------------------|
| 5320 | Data Services | 2,352 | 2,375 | _ | _ |
| 5321 | Telephone | 8,848 | 8,646 | 7,600 | 8,200 |
| 5322 | Postage | 63,371 | 69,973 | 77,500 | 79,400 |
| 5331 | Training / Travel | 5,245 | 11,184 | 23,500 | 19,900 |
| 5335 | Mileage Reimbursement | - | - | - | - |
| 5339 | Armored Pickup | 1,661 | 1,811 | 1,800 | 1,900 |
| 5340 | Advertising and Promotion | 125,932 | 126,873 | 134,700 | 72,600 |
| 5355 | Printing & Copying | 27 | 1,275 | 1,400 | 3,400 |
| 5356 | Copier, Printer Lease & Supplies | 249 | 772 | 700 | 700 |
| 5401 | Bldg/Structure Repair & Maintenance | 268 | 156 | - | - |
| 5404 | Equipment Repair & Maintenance | 4,694 | 7,408 | 1,600 | 1,600 |
| 5409 | Fleet Services | 49,418 | 54,417 | 47,700 | 47,200 |
| 5414 | Software Lic & Mtc Agreements | - | - | 3,300 | 4,100 |
| 5427 | Credit Card Commissions | 36,395 | 50,986 | 38,400 | 38,400 |
| 5432 | Uncollectible Accounts | 45,475 | 130,783 | 65,000 | 65,000 |
| 5433 | Dues and Subscriptions | 485 | 830 | 800 | 900 |
| 5438 | Licenses | - | - | 100 | - |
| 5441 | Other Services & Charges | 3,321 | 3,089 | 3,700 | 3,700 |
| 5487 | Conservation Improvement | 120,479 | 157,274 | 176,900 | 53,400 |
| 5615 | Customer Deposit Refund Interest | 2,982 | 1,654 | - | - |
| 5700 | Transfer to Special Revenue Funds | 6,843 | - | - | - |
| | TOTAL | 947,622 | 1,160,915 | 1,216,300 | 1,018,100 |
| 1940 | TOTAL - CUSTOMER SERVICES | 4,139,354 | 4,329,000 | 4,557,600 | 4,317,100 |

Utility Operations

520-500-1945

Utility Operations operates, maintains and improves the pipeline distribution system to provide a dependable supply of natural gas.

| Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|----------------|----------------|----------------|------------------|
| PERSONAL SERVICES | | | | |
| 5100 Permanent Employees - Regular | 1,014,924 | 953,342 | 969,300 | 1,239,600 |
| 5101 Permanent Employees - Overtime | 129,573 | 127,650 | 155,000 | 145,500 |
| 5118 Meal Allowance | 3,089 | 2,854 | 3,000 | 3,000 |
| TOTAL | 1,147,586 | 1,083,846 | 1,127,300 | 1,388,100 |
| EMPLOYEE BENEFITS | | | | |
| 5121 P.E.R.A. | 78,923 | 76,050 | 70,400 | 100,900 |
| 5122 F.I.C.A. Social Security | 70,252 | 66,573 | 69,700 | 85,900 |
| 5123 F.I.C.A. Medicare | 16,469 | 15,651 | 16,300 | 20,100 |
| 5125 Dental Insurance | 6,579 | 2,599 | 6,000 | 7,900 |
| 5126 Life Insurance | 3,092 | 3,002 | 3,000 | 3,800 |
| 5127 Health Care Savings | 22,934 | 17,632 | 9,100 | 20,500 |
| 5130 Cafeteria Plan Benefits | 193,520 | 197,315 | 205,700 | 254,900 |
| 5141 Unemployment Compensation | 967 | 4,148 | - | - |
| TOTAL | 392,736 | 382,970 | 380,200 | 494,000 |
| OPERATING EXPENSES | | | | |
| 5200 Office Supplies | 4,701 | 5,265 | 3,000 | 4,000 |
| 5201 Computer Supplies/Software | - | - | 4,000 | 500 |
| 5205 Safety & Training Materials | 40,133 | 16,773 | 4,000 | 5,300 |
| 5210 Plant Operations Supplies | 37,988 | 21,009 | 11,500 | 13,500 |
| 5212 Motor Fuel | 59,854 | 58,674 | 70,000 | 65,000 |
| 5215 Shop Materials | 16,894 | 13,767 | 9,300 | 11,000 |
| 5218 Uniforms | 9,206 | 7,463 | 4,700 | 6,200 |
| 5219 Other Miscellaneous Supplies | 505 | 532 | 2,000 | 3,500 |
| 5220 Repair and Maintenance Supplies | 18,607 | 19,065 | 6,500 | 6,800 |
| 5222 Paving Materials | 20,417 | 19,370 | 15,000 | 20,000 |
| 5223 Salt & Sand | - | 1,047 | - | - |
| 5224 Gravel & Other Maintenance Supplies | 58,571 | 36,225 | 25,000 | 35,000 |
| 5227 Utility Maintenance Supply | 108,679 | 95,295 | 156,300 | 136,300 |
| 5228 Painting Supplies | 529 | 153 | 500 | 500 |
| 5240 Small Tools | 18,158 | 22,437 | 9,000 | 14,300 |
| 5241 Small Equipment | 824 | 4,500 | 8,700 | 8,700 |
| 5310 Contract Services | 5,182 | 12,121 | 9,100 | 15,300 |
| 5321 Telephone | 2,140 | 2,281 | 3,000 | 2,500 |
| | | | | (continued) |

Utility Operations

520-500-1945

Utility Operations operates, maintains and improves the pipeline distribution system to provide a dependable supply of natural gas.

| Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------------|----------------|----------------|----------------|------------------|
| | 0.044 | 4 000 | 4 (00 | 1 (00 |
| 5331 Training Expense | 2,344 | 4,003 | 4,600 | 4,600 |
| 5333 Freight/Delivery Charges | - | 483 | - | - |
| 5335 Mileage Reimbursement | 2,088 | 2,106 | 3,500 | 2,500 |
| 5355 Printing and Copying | - | 32 | 500 | 300 |
| 5356 Copier, Printer Lease & Supplies | 744 | 1,487 | 700 | 1,000 |
| 5384 Refuse Disposal | 5,653 | 5,148 | 5,500 | 5,500 |
| 5401 Bldg/Structure Repair & Mtc | - | 68 | - | - |
| 5404 Equipment Repair & Maintenance | 2,066 | 4,100 | 1,500 | 4,500 |
| 5409 Fleet Service Charges | 101,272 | 101,280 | 95,000 | 95,000 |
| 5414 Software Lic & Mtc Agreements | - | - | 700 | - |
| 5415 Vehicle/Equipment Rental | 1,026 | 5,960 | 4,500 | 5,500 |
| 5419 Other Rentals | 1,577 | - | - | - |
| 5441 Other Services & Charges | 3,854 | 396 | 2,500 | 2,000 |
| 5450 Laundry | 6,166 | 6,244 | 7,400 | 4,100 |
| 5700 Transfer to General Fund | 17,663 | 541 | 10,000 | 103,800 |
| TOTAL | 546,841 | 467,825 | 478,000 | 577,200 |
| 1945 TOTAL - UTILITY OPERATIONS | 2,087,163 | 1,934,641 | 1,985,500 | 2,459,300 |

Natural Gas

520-500-1960

The Natural Gas Division is responsible for the purchase and odorization of natural gas as well as monitoring its transportation through the distribution system. This includes ensuring a safe and adequate natural gas supply in compliance with Minnesota Office of Pipeline Safety regulations.

| Expense Detail | | 2013 | 2014 | 2015 | 2016 |
|----------------|----------------------------------|-------------------|-------------------|------------------|------------|
| Expen | | Actual | Actual | Budget | Approved |
| | NAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 295,222 | 252,806 | 255,800 | 275,400 |
| 5101 | Permanent Employees - Overtime | 6,752 | 11,012 | 7,000 | 7,500 |
| 5118 | Meal Allowance | 80 | 80 | - | - |
| 0110 | TOTAL | 302,054 | 263,898 | 262,800 | 282,900 |
| EMPLO | YEE BENEFITS | | | | |
| 5121 | P.E.R.A. Contribution | 20,107 | 18,962 | 18,900 | 20,900 |
| 5122 | F.I.C.A. Social Security | 18,423 | 15,993 | 16,300 | 17,500 |
| 5123 | F.I.C.A. Medicare | 4,309 | 3,740 | 3,800 | 4,100 |
| 5125 | Dental Insurance | 1,579 | 564 | 1,300 | 1,300 |
| 5126 | Life Insurance | 743 | 651 | 600 | 600 |
| 5120 | Health Care Savings | 7,747 | 12,533 | 2,400 | 2,600 |
| | _ | | | | |
| 5130 | Cafeteria Plan Benefits TOTAL | 50,163 103,071 | 54,898 107,341 | 54,000 97,300 | 54,000 |
| | IOTAL | 103,071 | 107,341 | 77,300 | 101,000 |
| | | 5/0 | 105 | 500 | 500 |
| 5200 | Office Supplies | 568 | 105 | 500 | 500 |
| 5201 | Computer Supplies/Software | 11,898 | 12,367 | - | - |
| 5210 | Plant Operations Supplies | 25,415 | 21,816 | 20,700 | 20,700 |
| 5212 | Motor Fuel | 7,554 | 5,844 | 7,000 | 6,000 |
| 5218 | Uniforms | 163 | 913 | 900 | 900 |
| 5219 | Other Miscellaneous Supplies | 3,772 | 363 | 1,000 | 1,300 |
| 5220 | Repair & Maintenance Supplies | 62,024 | 77,377 | 23,500 | 21,500 |
| 5228 | Painting Supplies | - | 19 | 300 | - |
| 5241 | Small Equipment | 2,919 | 8,125 | 3,800 | 5,000 |
| 5280 | Natural Gas Purchases | 24,132,568 | 38,271,381 | 30,737,100 | 24,422,000 |
| 5310 | Contract Services | 38 | 3,353 | - | - |
| 5319 | Other Professional Services | 2,203 | - | 3,000 | 3,000 |
| 5320 | Data Services | 28,283 | 28,937 | 1,900 | - |
| 5321 | Telephone | 2,005 | 1,850 | 2,700 | 1,600 |
| 5331 | Training Expense | 12,382 | 14,100 | 14,000 | 13,400 |
| 5335 | Local Mileage Reimbursement | 716 | 709 | 1,000 | 800 |
| 5355 | - | 17 | - | 400 | 100 |
| 5356 | Copier, Printer Lease & Supplies | - | - | 500 | 300 |
| 5381 | Electricity | 7,886 | 9,606 | 8,000 | 9,000 |
| 5382 | Water/Sewer/Gas | 1,106 | 1,697 | 1,500 | 1,500 |
| 5400 | Miscellaneous Repair & Maint | 1,233 | 1,644 | - | - |
| 5404 | Equipment Maintenance Repair | - | - | 5,000 | 9,500 |
| 5409 | Fleet Services Charges | 2,347 | 4,037 | 5,000 | 5,000 |
| 5414 | Software Lic & Mtc Agreements | - | - | 500 | 1,200 |
| 5433 | Dues and Subscriptions | 5,241 | 5,902 | 6,600 | 6,100 |
| 5438 | Licenses | - | | - | - |
| 5441 | Other Services & Charges | 1,013 | 6,483 | 9,000 | 3,000 |
| 11 | TOTAL | 24,311,351 | 38,476,628 | 30,853,900 | 24,532,400 |
| 10/0 | | 0471/47/ | 20 017 017 | | |
| 1960 | TOTAL - NATURAL GAS | 24,716,476 | 38,847,867 | 31,214,000 | 24,916,300 |
| | | 236 | | | |

Sewer Fund

530

The Sewer Fund accounts for the provision of sanitary sewer service as a self-supporting enterprise fund. Activities include the operation and maintenance of the City's sanitary sewer collection system.

The major expense category is for contractual services and charges paid to the Western Lake Superior Sanitary District (WLSSD), constituting 54% of total proposed expenses. Presented below is a summary of the major categories of revenues and expenses over a four year period.

| Estimated Income and Expense | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------|----------------|----------------|----------------|------------------|
| REVENUE | | | | |
| Operating Revenue | 18,736,960 | 17,661,274 | 18,682,200 | 19,017,300 |
| Non-Operating Revenue | 572,455 | 634,253 | 32,900 | 58,900 |
| | 19,309,415 | 18,295,527 | 18,715,100 | 19,076,200 |
| EXPENSES | | | | |
| Personal Services | 3,199,183 | 3,081,717 | 3,380,600 | 3,390,600 |
| Supplies | 368,597 | 429,040 | 345,000 | 363,600 |
| Other Services & Charges | 1,129,059 | 1,125,709 | 1,081,000 | 1,033,900 |
| WLSSD Treatment | 8,610,904 | 8,229,318 | 8,609,500 | 8,702,700 |
| Utilities | 120,282 | 140,657 | 120,500 | 122,700 |
| Depreciation/ Amortization | 1,292,942 | 1,313,963 | 1,409,300 | 1,437,500 |
| Sanitary Sewer -Grants | 1,010,228 | 800,184 | 1,088,000 | 450,000 |
| Improvements -Non-Capital | 156,510 | 53,323 | 112,500 | 50,000 |
| Debt Service - Interest | 308,007 | 302,949 | 277,000 | 242,500 |
| Debt Service - Other | 12,140 | 12,161 | 12,100 | 13,100 |
| Capital Lease Interest | 86,169 | 79,602 | 72,800 | 65,700 |
| Transfers | 161,820 | 232,732 | 79,000 | 160,500 |
| | 16,455,841 | 15,801,355 | 16,587,300 | 16,032,800 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | 2,853,574 | 2,494,172 | 2,127,800 | 3,043,400 |
| Other Sources of Cash | 1,785,218 | 1,657,141 | 1,558,600 | 1,644,000 |
| Other Uses of Cash | (3,518,717) | (3,707,934) | (4,722,800) | (4,269,000) |
| Increase (Decrease) in Cash | 1,120,075 | 443,379 | (1,036,400) | 418,400 |

Sewer Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2015 Budget | 2015 Projected | 2016 Approved |
|---|----------------|-------------------|------------------|
| ESTIMATED OPERATING INCOME (LOSS) | 2,127,800 | 3,592,800 | 3,043,400 |
| Other Sources of Cash | | | |
| Depreciation and Amortization | 1,409,300 | 1,333,700 | 1,437,500 |
| Interest from Bond Discount | 12,100 | 12,200 | 13,100 |
| Due from Other Funds | - | 30,700 | - |
| Special Assessment Principal | 137,200 | 193,400 | 193,400 |
| Total Other Sources of Cash | 1,558,600 | 1,570,000 | 1,644,000 |
| Other Uses of Cash | | | |
| Capital Grants | - | 442,500 | - |
| Due to Other Funds | - | 24,000 | - |
| Infrastructure System Replacement Fund | 51,500 | 128,600 | 76,800 |
| Capital Improvements from Current Revenues | 2,290,000 | 3,511,200 | 2,000,000 |
| Infrastructure Improvements | - | - | - |
| Capital Equipment Purchases | 329,800 | 349,400 | 240,300 |
| Bond Principal Payments | 1,869,300 | 1,874,700 | 1,762,800 |
| AMR Lease Principal Payment | 182,200 | 182,200 | 189,100 |
| Total Other Uses of Cash | 4,722,800 | 6,512,600 | 4,269,000 |
| INCREASE (DECREASE) IN CASH | (1,036,400) | (1,349,800) | 418,400 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - BEGINNING | 2,819,793 | 2,762,772 | 1,412,972 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - ENDING | 1,783,393 | 1,412,972 | 1,831,372 |

Sewer Fund

| Revenu | e Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------|--------------------------------------|----------------|----------------|----------------|------------------|
| OPERAT | ING REVENUES: | | | | |
| 4636 | Sale of Materials | 2,091 | 1,061 | 1,200 | 1,000 |
| 4802 | Interest Earned on | _/*/ | ., | ., | ., |
| | Customer Accounts | 53,410 | 60,824 | 56,000 | 56,000 |
| 4805 | Reimbursements | 64,531 | 29,101 | 27,500 | 27,000 |
| 4809 | Misc. Operating Revenue | 2,719 | (129,887) | 1,500 | 2,000 |
| 4831 | Fixed Rate Charges | 1,921,805 | 1,923,176 | 1,922,300 | 1,923,100 |
| 4833 | Sewer Revenues | 16,577,074 | 15,651,943 | 16,584,200 | 16,893,600 |
| 4834 | Fond du Lac Grinder | | | | |
| | Pump Surcharge | 11,510 | 11,400 | 11,500 | 11,600 |
| 4839 | Point of Sale Inspection Fee | 95,741 | 103,983 | 75,000 | 100,000 |
| 4851 | Interest Income - Other Sources | 8,079 | 9,673 | 3,000 | 3,000 |
| TOTAL C | PPERATING REVENUES | 18,736,960 | 17,661,274 | 18,682,200 | 19,017,300 |
| NON-OI | PERATING REVENUES: | | | | |
| 4210 | Federal Grants - Capital | - | 5,624 | _ | - |
| 4220 | Minnesota Grants - Capital | 449,282 | 439,724 | - | - |
| 4230 | Pera Aid | 8,283 | 8,283 | 8,300 | 8,300 |
| 4601 | Change in Fair Value Investments | (20,447) | 15,377 | - | - |
| 4601 | GASB #31 Adustment | 11,076 | 20,760 | - | - |
| 4806 | Connection Fees | - | - | 4,500 | - |
| 4850 | Earnings on Investments | 322 | 1,543 | 700 | 700 |
| 4853 | Gain on Sale of Assets | - | 4,731 | - | - |
| 4854 | Utility Special Assessments | 114,509 | 123,506 | 10,000 | 35,000 |
| 4730 | Transfer from Special Projects Funds | - | 5,275 | - | - |
| 4730 | Transfer from Enterprise Funds | 9,430 | 9,430 | 9,400 | 14,900 |
| TOTAL N | ION-OPERATING REVENUES | 572,455 | 634,253 | 32,900 | 58,900 |
| TOTAL R | EVENUE | 19,309,415 | 18,295,527 | 18,715,100 | 19,076,200 |

530

Director's Office

530-500-1900

The Director's Office provides leadership and management for the Public Works and Utilities Department.

| Expen | se Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|-----------------------------------|----------------|----------------|----------------|------------------|
| PERSO | NAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 44,951 | 45,476 | 63,900 | 67,300 |
| 5101 | Permanent Employees - Overtime | 623 | 177 | 500 | 500 |
| | TOTAL | 45,574 | 45,653 | 64,400 | 67,800 |
| EMPLC | YEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 6,970 | 11,744 | 4,700 | 4,900 |
| 5122 | F.I.C.A. Social Security | 2,766 | 2,737 | 4,000 | 4,200 |
| 5123 | F.I.C.A. Medicare | 663 | 664 | 900 | 1,000 |
| 5125 | Dental Insurance | 223 | 88 | 300 | 300 |
| 5126 | Life Insurance | 103 | 99 | 100 | 100 |
| 5127 | Health Care Savings | 1,461 | 1,727 | 600 | 600 |
| 5130 | Cafeteria Plan Benefits | 4,597 | 4,699 | 9,400 | 6,700 |
| | TOTAL | 16,783 | 21,758 | 20,000 | 17,800 |
| OPERA | .TING EXPENSES | | | | |
| 5200 | Office Supplies | - | - | - | - |
| 5241 | Small Equipment | 156 | 54 | 300 | 200 |
| 5321 | Telephone | 120 | 120 | 100 | 100 |
| 5331 | Training Expense | - | - | 500 | 300 |
| 5335 | Mileage Reimbursement | 71 | 37 | 100 | 100 |
| 5356 | Copier, Printer Lease & Supplies | 91 | 41 | 100 | 100 |
| 5438 | Licenses | - | - | - | - |
| 5441 | Other Services & Charges | - | 1,950 | - | - |
| 5700 | Transfer to Special Revenue Funds | - | 7,809 | - | - |
| | TOTAL | 438 | 10,011 | 1,100 | 800 |
| 1900 | TOTAL - DIRECTOR'S OFFICE | 62,795 | 77,422 | 85,500 | 86,400 |

Capital

530-500-1905

Capital expenditures support the infrastructure required to collect wastewater for treatment and maintain a dependable sanitary sewer system. This includes the cost of depreciation and debt service.

| Expense Detail | | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | | | |
|--------------------|---------------------------------------|----------------|---|----------------|------------------|--|--|--|
| OPERATING EXPENSES | | | | | | | | |
| 5420 | Depreciation | 1,292,942 | 1,313,963 | 1,409,300 | 1,437,500 | | | |
| 5441 | Other Services & Charges | - | - | - | - | | | |
| 5535 | Improvements (Non-Capital) | 156,510 | 53,323 | 112,500 | 50,000 | | | |
| 5540 | Equipment (Non-Capital) | 3,541 | 1,508 | 25,000 | 10,500 | | | |
| 5611 | Bond Interest | 308,007 | 302,949 | 277,000 | 242,500 | | | |
| 5613 | Interest - from Amortization | 12,140 | 12,161 | 12,100 | 13,100 | | | |
| 5614 | Capital Lease Interest | 86,169 | 79,602 | 72,800 | 65,700 | | | |
| 5620 | Fiscal Agents Fee | 2,144 | 2,231 | 2,400 | 2,100 | | | |
| 5621 | Bond Issuance/Discount Fees | | 6,500 | | | | | |
| 0021 | TOTAL | 1,861,453 | 1,772,237 | 1,911,100 | 1,821,400 | | | |
| | | 1,001,100 | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,7 1 1,1 00 | 1,021,100 | | | |
| NON-O | PERATING EXPENSES | | | | | | | |
| 5532 | Capital Improvements-Bond | - | 521,419 | - | - | | | |
| 5533 | Capital Improvements - Revenue | 418,298 | 387,214 | 2,290,000 | 2,000,000 | | | |
| 5536 | Utility Infrastructure Replace. Proj. | 456,941 | 743,566 | _ | - | | | |
| 5580 | Capital Equipment | 264,503 | 159,693 | 329,800 | 240,300 | | | |
| | TOTAL | 1,139,742 | 1,811,892 | 2,619,800 | 2,240,300 | | | |
| | - | ., | | .,, | _, , | | | |
| 1905 | TOTAL - CAPITAL | 3,001,195 | 3,584,129 | 4,530,900 | 4,061,700 | | | |

Utility General Expense

530-500-1915

General expenses represent normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance, and utilities.

| Expen | se Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------|--------------------------------|----------------|----------------|----------------|------------------|
| PERSOI | NAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 26,800 | 28,973 | 9,200 | 9,400 |
| 5101 | Permanent Employees - Overtime | 995 | 694 | - | - |
| 0101 | TOTAL | 27,795 | 29,667 | 9,200 | 9,400 |
| EMPLO | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 1,856 | 1,767 | 700 | 700 |
| 5122 | F.I.C.A. Social Security | 1,692 | 1,782 | 600 | 600 |
| 5123 | F.I.C.A. Medicare | 396 | 417 | 100 | 100 |
| 5125 | Dental Insurance | 208 | 104 | - | 100 |
| 5126 | Life Insurance | 1,161 | 1,317 | - | - |
| 5127 | Health Care Savings | 262 | 228 | 100 | 100 |
| 5130 | Cafeteria Plan Benefits | 5,140 | 9,082 | 2,800 | 2,900 |
| 5133 | Health or Fitness Program | 57 | - | - | - |
| 5134 | Other Post Retirement Benefits | (19,547) | (82,582) | - | - |
| 5135 | Retiree Health Insurance | 165,505 | 188,228 | 198,700 | 187,200 |
| 5151 | Worker's Compensation | 27,700 | 31,000 | 20,000 | 25,700 |
| | TOTAL | 184,430 | 151,343 | 223,000 | 217,400 |
| OPERA | TING EXPENSES | | | | |
| 5200 | Office Supplies | 120 | 87 | 500 | 200 |
| 5201 | Computer Supplies/Software | 29,956 | 20,804 | - | - |
| 5205 | Safety & Training | 542 | 333 | 700 | 700 |
| 5211 | Cleaning & Janitorial Supplies | 909 | 2,043 | 2,500 | 2,700 |
| 5212 | Motor Fuels | - | - | - | 200 |
| 5218 | Uniforms | - | 219 | - | - |
| 5219 | Other Miscellaneous Supplies | - | - | - | - |
| 5241 | Small Equipment | 2,065 | 2,438 | 700 | 700 |
| 5301 | Auditing Services | 1,063 | 629 | 1,400 | 1,000 |
| 5305 | Medical Services/Testing Fees | 2,534 | 2,862 | 3,100 | 2,700 |
| 5310 | Contract Services | 59,221 | 21,692 | 1,500 | 1,000 |
| 5319 | Other Professional Services | - | 4,034 | - | - |
| 5320 | Data Services | 13,782 | 8,066 | 15,500 | 18,800 |
| 5321 | Telephone | 7,649 | 6,186 | 7,400 | 4,800 |
| 5331 | Training / Travel | 355 | 313 | 2,800 | 2,300 |
| 5335 | Mileage Reimbursement - Local | - | - | 100 | - |
| | | | | | (continued) |

Utility General Expense

530-500-1915

General expenses represent normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance, and utilities.

| Expen | se Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|------------------------------------|----------------|----------------|----------------|------------------|
| 5355 | Printing & Copying Services | 78 | | _ | _ |
| 5356 | Copier, Printer Lease & Supplies | 4,013 | 3,688 | 3,700 | 6,700 |
| 5360 | Insurance | 75,700 | 88,000 | 23,100 | (18,400) |
| 5381 | Electricity | 15,963 | 15,162 | 13,000 | 12,700 |
| 5382 | Water, Gas & Sewer | 12,997 | 18,958 | 14,500 | 15,000 |
| 5384 | Refuse Disposal | 1,130 | 1,518 | 2,000 | 2,000 |
| 5401 | Building Repair & Maintenance | 3,186 | 5,713 | 7,000 | 6,300 |
| 5404 | Equipment/Machinery Repair & Mtc | 13 | - | 7,500 | 8,700 |
| 5409 | Fleet Service Charges | - | - | - | 100 |
| 5414 | Software Lic & Mtc Agreements | - | 9,895 | 30,300 | 32,800 |
| 5433 | Dues & Subscriptions | 1,790 | - | - | - |
| 5438 | Licenses | - | - | - | - |
| 5441 | Other Services & Charges | 13,467 | 14,572 | 12,500 | 12,700 |
| 5450 | Laundry | 2,405 | 2,198 | 2,200 | 1,700 |
| 5493 | Cost Allocation | 306,900 | 306,900 | 308,000 | 308,000 |
| 5700 | Transfer to General Fund | 11,076 | 42,360 | 49,000 | 56,800 |
| 5700 | Transfer to Special Revenue Funds | - | - | - | - |
| 5700 | Transfer to Internal Service Funds | 147,700 | 161,000 | - | - |
| | TOTAL | 714,614 | 739,670 | 509,000 | 480,200 |
| 1915 | TOTAL - UTILITY GENERAL | 926,839 | 920,680 | 741,200 | 707,000 |

Engineering

530-500-1930

Engineering provides engineering services including design, inspection, and construction locates for the sanitary sewer collection system.

| Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------------------------------------|----------------|----------------|----------------|------------------|
| PERSONAL SERVICES | | | | |
| 5100 Permanent Employees - Regular | 314,695 | 364,861 | 363,600 | 385,800 |
| 5101 Permanent Employees - Overtime | 23,367 | 26,673 | 20,000 | 20,000 |
| 5103 Temporary Wages | 2,905 | 4,601 | 5,200 | 9,300 |
| 5118 Meal Allowance | 204 | 185 | - | - |
| TOTAL | 341,171 | 396,320 | 388,800 | 415,100 |
| EMPLOYEE BENEFITS | | | | |
| 5121 P.E.R.A. | 23,972 | 27,610 | 26,700 | 29,800 |
| 5122 F.I.C.A. Social Security | 20,506 | 23,922 | 24,100 | 25,700 |
| 5123 F.I.C.A. Medicare | 4,796 | 5,595 | 5,600 | 6,000 |
| 5125 Dental Insurance | 1,930 | 867 | 1,900 | 2,200 |
| 5126 Life Insurance | 905 | 1,000 | 1,000 | 1,000 |
| 5127 Health Care Savings | 5,597 | 6,069 | 5,800 | 4,800 |
| 5130 Cafeteria Plan Benefits | 67,041 | 79,728 | 78,400 | 84,900 |
| TOTAL | 124,747 | 144,791 | 143,500 | 154,400 |
| OPERATING EXPENSES | | | | |
| 5200 Office Supplies | 584 | 840 | 300 | 600 |
| 5201 Computer Supplies | 7,481 | 8,249 | - | - |
| 5203 Paper, Stationary & Forms | 417 | 507 | 300 | 500 |
| 5205 Safety & Training Materials | 25 | 233 | 500 | 500 |
| 5212 Motor Fuels | 4,094 | 5,192 | 2,800 | 4,500 |
| 5218 Uniforms | - | - | - | - |
| 5219 Other Miscellaneous Supplies | 280 | 117 | - | - |
| 5240 Small Tools | 743 | 969 | 800 | 800 |
| 5241 Small Equipment | 730 | 4,953 | 2,900 | 1,900 |
| 5242 Survey Equipment and Supplies | 3,050 | 2,035 | 5,600 | 5,500 |
| 5303 Engineering Services | - | 294 | - | - |
| 5310 Contract Services | 55 | - | - | - |
| 5320 Data Services | - | 20 | 1,000 | 1,500 |
| 5321 Telephone | 1,531 | 2,301 | 1,000 | 2,000 |
| 5322 Postage | - | 237 | 100 | 100 |
| 5331 Training Expenses | 1,868 | 1,340 | 7,200 | 5,900 |
| | 044 | | | (continued) |

Engineering

530-500-1930

Engineering provides engineering services including design, inspection, and construction locates for the sanitary sewer collection system.

| Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------------|----------------|----------------|----------------|------------------|
| | | | | |
| 5335 Mileage Reimbursement - Local | 215 | 2,585 | 2,000 | 2,000 |
| 5355 Printing and Copying | 1,437 | 2,338 | 500 | 1,000 |
| 5356 Copier, Printer Lease & Supplies | 4,313 | 3,889 | 4,600 | 900 |
| 5404 Equipment Maintenance/Repair | 393 | 346 | 600 | 700 |
| 5409 Fleet Services Charges | 3,837 | 5,192 | 3,000 | 3,000 |
| 5414 Software Lic & Mtc Agreements | - | 1,102 | 7,900 | 10,600 |
| 5433 Dues & Subscriptions | 300 | 221 | 800 | 800 |
| 5435 Books & Pamphlets | 86 | 23 | 200 | 200 |
| 5438 Licenses | - | 362 | - | 100 |
| 5441 Other Services and Charges | 2,772 | 3,171 | 13,200 | 13,200 |
| 5486 One Call System | 2,968 | 3,682 | 2,900 | 3,300 |
| TOTAL | 37,179 | 50,198 | 58,200 | 59,600 |
| 1930 TOTAL - ENGINEERING | 503,097 | 591,309 | 590,500 | 629,100 |

Customer Service

530-500-1940

Customer Service provides billing, collection of payments, and account services for utility customers.

| Exper | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|----------------------------------|----------------|----------------|----------------|------------------|
| PERSC | NAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 236,094 | 233,001 | 248,000 | 177,600 |
| 5101 | Permanent Employees - Overtime | 4,893 | 4,179 | 2,500 | 500 |
| 5118 | Meal Allowance | 55 | 60 | _, | - |
| | TOTAL | 241,042 | 237,240 | 250,500 | 178,100 |
| EMPLO | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 16,737 | 16,606 | 17,900 | 12,900 |
| 5122 | F.I.C.A. Social Security | 14,674 | 14,549 | 15,500 | 11,000 |
| 5123 | F.I.C.A. Medicare | 3,432 | 3,403 | 3,600 | 2,600 |
| 5125 | Dental Insurance | 1,791 | 707 | 1,700 | 1,200 |
| 5126 | Life Insurance | 841 | 812 | 900 | 600 |
| 5127 | Health Care Savings | 3,454 | 2,879 | 3,700 | 1,700 |
| 5130 | Cafeteria Plan Benefits | 53,226 | 53,605 | 54,700 | 42,200 |
| | TOTAL | 94,155 | 92,561 | 98,000 | 72,200 |
| OPER/ | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 795 | 903 | 1,200 | 1,000 |
| 5201 | Computer Supplies | - | 171 | 300 | 200 |
| 5203 | Paper/Stationery | - | - | 2,100 | 600 |
| 5212 | Motor Fuel | 1,413 | 1,575 | 1,400 | 1,400 |
| 5218 | Uniforms | - | 239 | - | - |
| 5241 | Small Equipment | 238 | 2,923 | 700 | 2,200 |
| 5310 | Contract Services | 33,752 | 34,488 | 32,900 | 29,400 |
| 5321 | Telephone | 198 | 198 | 400 | 300 |
| 5322 | Postage | 37,373 | 41,266 | 45,700 | 39,700 |
| 5331 | Training Expense | 885 | 762 | 1,600 | 1,400 |
| 5339 | Armored Pickup | 979 | 1,013 | 1,100 | 900 |
| 5355 | Printing & Copying | - | 662 | 200 | 1,200 |
| 5356 | Copier, Printer Lease & Supplies | 110 | 326 | 400 | 300 |
| 5401 | Building Repair & Maintenance | 238 | 57 | - | - |
| 5404 | Equipment Repair & Maintenance | 2,057 | 2,042 | 700 | 600 |
| 5409 | Fleet Services | 2,082 | 1,333 | 1,200 | 1,200 |
| 5414 | Software Lic & Mtc Agreements | - | - | 1,900 | 2,300 |
| | | | | | (continued) |

Customer Service

530-500-1940

Customer Service provides billing, collection of payments, and account services for utility customers.

| Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------------------------------|----------------|----------------|----------------|------------------|
| 5427 Credit Card Commission | 19,308 | 23,918 | 20,800 | 20,800 |
| 5432 Uncollectible Accounts | (16,337) | 24,449 | 25,000 | 25,000 |
| 5441 Other Services & Charges | 12,662 | 11,028 | 800 | 700 |
| TOTAL | 95,753 | 147,353 | 138,400 | 129,200 |
| 1940 TOTAL-CUSTOMER SERVICES | 430,950 | 477,154 | 486,900 | 379,500 |

Utility Operations

530-500-1945

Utility Operations operates, maintains, and monitors a system of pumping stations and pipelines to move wastewater to the WLSSD treatment plant. Cleaning and construction crews maximize the efficiency of the sanitary system through inspection, preventive maintenance, repairs, and emergency response.

| Expen | se Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|---------------------------------|----------------|----------------|----------------|------------------|
| PFRSO | NAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 903,435 | 868,502 | 960,200 | 1,051,000 |
| 5101 | Permanent Employees - Overtime | 111,959 | 80,970 | 120,000 | 112,200 |
| 5103 | Temporary Wages | - | 9,379 | - | - |
| 5118 | Meal Allowance | 2,531 | 1,770 | 2,500 | 2,000 |
| | TOTAL | 1,017,925 | 960,621 | 1,082,700 | 1,165,200 |
| EMPLC | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 73,030 | 66,776 | 70,900 | 85,800 |
| 5122 | F.I.C.A. Social Security | 61,840 | 58,280 | 67,000 | 72,100 |
| 5123 | F.I.C.A. Medicare | 14,463 | 13,630 | 15,700 | 16,900 |
| 5125 | Dental Insurance | 7,092 | 2,554 | 6,400 | 7,100 |
| 5126 | Life Insurance | 3,288 | 2,949 | 3,200 | 3,400 |
| 5127 | Health Care Savings | 22,564 | 23,152 | 12,200 | 17,500 |
| 5130 | Cafeteria Plan Benefits | 258,465 | 252,261 | 290,200 | 293,800 |
| 5141 | Unemployment Compensation | 483 | 543 | - | - |
| | TOTAL | 441,225 | 420,145 | 465,600 | 496,600 |
| OPERA | TING EXPENSES | | | | |
| 5200 | Office Supplies | 6,111 | 2,587 | 2,500 | 2,500 |
| 5201 | Computer Supplies | 1,397 | 1,000 | 5,000 | 1,300 |
| 5205 | Safety & Training Materials | 5,590 | 9,729 | 5,400 | 5,600 |
| 5210 | Plant Operations Supplies | 18,604 | 28,146 | 25,600 | 25,600 |
| 5212 | Motor Fuel | 65,193 | 62,184 | 60,000 | 62,000 |
| 5215 | Shop Materials | - | 880 | 1,000 | 1,600 |
| 5218 | Uniforms | 2,186 | 3,887 | 7,100 | 11,900 |
| 5219 | Other Miscellaneous Supplies | 1,520 | 1,482 | 2,000 | 2,000 |
| 5220 | Repair and Maintenance Supplies | 31,406 | 25,287 | 16,200 | 14,000 |
| 5222 | Paving Materials | 20,604 | 18,834 | 17,500 | 20,000 |
| 5224 | Gravel and other Mtc Materials | 50,577 | 36,100 | 45,500 | 46,000 |
| 5227 | Utility Maintenance Supply | 74,911 | 146,954 | 76,500 | 94,000 |
| 5240 | Small Tools | 7,768 | 10,630 | 7,000 | 7,000 |
| 5241 | Small Equipment | 7,559 | 4,864 | 18,900 | 15,200 |
| 5310 | Contract Services | 48,739 | 34,793 | 19,000 | 24,300 |
| 5319 | Other Professional Services | 7,410 | - | - | - |
| 5320 | Data Services | 8,460 | 5,183 | - | - |
| 5321 | Telephone | 1,380 | 1,000 | 1,100 | 1,000 |
| | | | | | (continued) |

Utility Operations

530-500-1945

Utility Operations operates, maintains, and monitors a system of pumping stations and pipelines to move wastewater to the WLSSD treatment plant. Cleaning and construction crews maximize the efficiency of the sanitary system through inspection, preventive maintenance, repairs, and emergency response.

| Expen | se Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|----------------------------------|----------------|----------------|----------------|------------------|
| 5331 | Training Expense | 20,847 | 24,582 | 15,800 | 15,900 |
| 5333 | Freight/Delivery Charges | - | 525 | 500 | 1,000 |
| 5335 | Mileage Reimbursement | 15,215 | 5,839 | 8,000 | 3,000 |
| 5355 | Printing and Copying | 1,181 | 26 | 1,500 | 800 |
| 5356 | Copier, Printer Lease & Supplies | 94 | 131 | 500 | 500 |
| 5381 | Electricity | 79,986 | 92,023 | 78,000 | 80,000 |
| 5382 | Water, Gas & Sewer | 11,336 | 14,514 | 15,000 | 15,000 |
| 5384 | Refuse Disposal | 13,254 | 12,897 | 13,200 | 13,200 |
| 5404 | Equipment Maintenance/Repair | 2,821 | 6,434 | 4,700 | 13,500 |
| 5409 | Fleet Service Charges | 127,948 | 108,368 | 100,000 | 110,000 |
| 5410 | Fond Du Lac Grinder Pump | 2,728 | 3,144 | 3,000 | 3,300 |
| 5414 | Software Lic & Mtc Agreements | - | - | 2,400 | 1,400 |
| 5415 | Vehicle/Equipment Rental | 1,198 | 1,498 | 3,000 | 3,000 |
| 5419 | Other Rentals | - | - | - | - |
| 5433 | Dues and Subscriptions | 445 | 234 | 500 | 500 |
| 5438 | Licenses | 297 | 1,063 | 500 | 500 |
| 5441 | Other Services & Charges | 16,959 | 10,996 | 10,500 | 11,500 |
| 5443 | Board & Meeting Expenses | - | 47 | - | - |
| 5450 | Laundry | 12,332 | 11,701 | 8,900 | 5,200 |
| 5700 | Transfer to General Fund | 3,044 | 21,563 | 30,000 | 103,700 |
| | TOTAL | 669,100 | 709,125 | 606,300 | 716,000 |
| 1945 | TOTAL - UTILITY OPERATIONS | 2,128,250 | 2,089,891 | 2,154,600 | 2,377,800 |

Wastewater Treatment

530-500-1965

Wastewater Treatment represents the treatment and flow charge from the Western Lake Superior Sanitary District. Services provided include the removal of phosphorous, biochemical oxygen demand, and suspended solids to standards specified in a United States Environmental Protection Agency permit.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------|---|----------------|----------------|----------------|------------------|
| 5484 | Western Lake Superior Sanitary District Srv Charge | 8,610,904 | 8,229,318 | 8,609,500 | 8,702,700 |
| 5485 | Western Lake Superior Sanitary District Testing | 218,818 | 217,982 | 218,800 | 218,800 |
| 1965 | TOTAL- SEWER TREATMENT | 8,829,722 | 8,447,300 | 8,828,300 | 8,921,500 |

Inflow and Infiltration

530-500-1970

Inflow and Infiltration is responsible for identifying sources of clear water that enter the wastewater collection system and for making recommendations for the removal of these sources. Grants are available to homeowners to disconnect foundation drains that contribute to excess water in the sanitary system and that may lead to property damage and water pollution.

| Expen | se Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|-------------------------------------|----------------|----------------|----------------|------------------|
| PERSO | NAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 479,192 | 419,291 | 453,200 | 409,900 |
| 5101 | Permanent Employees - Overtime | 26,051 | 16,557 | 30,000 | 30,000 |
| 5103 | Temporary Wages | - | - | _ | - |
| 5118 | Meal Allowance | 185 | 260 | 300 | 300 |
| | TOTAL | 505,428 | 436,108 | 483,500 | 440,200 |
| EMPLO | YEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 35,848 | 30,937 | 32,600 | 32,100 |
| 5122 | F.I.C.A. Social Security | 30,780 | 26,704 | 30,000 | 27,300 |
| 5123 | F.I.C.A. Medicare | 7,199 | 6,245 | 7,000 | 6,400 |
| 5125 | Dental Insurance | 2,899 | 1,170 | 2,700 | 2,500 |
| 5126 | Life Insurance | 1,410 | 1,350 | 1,400 | 1,200 |
| 5127 | Health Care Savings | 4,395 | 4,003 | 4,100 | 3,700 |
| 5130 | Cafeteria Plan Benefits | 76,377 | 75,101 | 73,600 | 83,200 |
| | TOTAL | 158,908 | 145,510 | 151,400 | 156,400 |
| OPERA | TING EXPENSES | | | | |
| 5200 | Office Supplies | 94 | 97 | 500 | 300 |
| 5200 | Computer Supplies | 32 | - | 500 | 200 |
| 5205 | Safety & Training | - | - | 200 | 200 |
| 5212 | Motor Fuels | 4,147 | 2,840 | 5,000 | 4,500 |
| 5218 | Uniforms | 281 | 750 | 1,100 | 1,100 |
| 5220 | Repair & Maintenance Supplies | - | _ | 500 | - |
| 5227 | Utility System Maintenance Supplies | _ | _ | 1,000 | - |
| 5240 | Small Tools | _ | _ | 400 | - |
| 5241 | Small Equipment | 17,019 | 17,905 | 22,000 | 24,200 |
| 5320 | Data Services | - | - | _ | - |
| 5321 | Telephone | 1,986 | 1,608 | 2,200 | 1,400 |
| 5322 | Postage | - | - | 500 | 300 |
| 5331 | Training Expense | 784 | - | 4,700 | 3,500 |
| 5335 | Mileage Reimbursement | 6,325 | 10,000 | 13,000 | 11,000 |
| 5355 | Printing & Copying | - | - | 1,000 | 500 |
| 5356 | Copier, Printer Lease & Supplies | - | - | 500 | 200 |
| 5404 | Equipment Maintenance Repair | - | - | 2,300 | 1,400 |
| 5409 | Fleet Services | 5,500 | 4,552 | 6,000 | 2,000 |
| 5418 | Vehicle/Equipment Lease | - | - | - | 9,600 |
| 5441 | Other Services and Charges | - | 3,495 | 1,500 | 1,000 |
| | | | | | (continued) |

Inflow and Infiltration

530-500-1970

Inflow and Infiltration is responsible for identifying sources of clear water that enter the wastewater collection system and for making recommendations for the removal of these sources. Grants are available to homeowners to disconnect foundation drains that contribute to excess water in the sanitary system and that may lead to property damage and water pollution.

| Expens | se Detail | 2013 | 2014 | 2015 | 2016 |
|--------|--|-----------|--------------------|-----------|--------------------|
| • | | Actual | Actual | Budget | Approved |
| 5450 | Laundry | 2,003 | 2,313 | 3,400 | 2,100 |
| 5482 | Private Property Sewer Grants TOTAL | 1,010,228 | 800,184 843,744 | 1,088,000 | 450,000 513,500 |
| 1970 | TOTAL INFLOW & INFILTRATION | 1,712,735 | 1,425,362 | 1,789,200 | 1,110,100 |

Clean Water Surcharge Fund

In order to protect public health and the environment, a surcharge was created to be used for wastewater collection systems improvements or for the purpose of making grants and loans for the private sewer service program referred to as the City's inflow and infiltration program.

| Estimated Income and Expense | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------|----------------|----------------|----------------|------------------|
| | | | | |
| REVENUE | | | | |
| Operating Revenue | 1,806,789 | 1,842,153 | 1,843,000 | 1,840,100 |
| Non-Operating Revenue | 1,641,355 | 129,825 | 300 | 600 |
| | 3,448,144 | 1,971,978 | 1,843,300 | 1,840,700 |
| EXPENSES | | | | |
| Other Services & Charges | 5,542 | 5,910 | 10,400 | 8,400 |
| Depreciation/ Amortization | 372,249 | 564,027 | 598,800 | 582,400 |
| Grants & Awards | 1,368,430 | 687,667 | 500,000 | 200,000 |
| Improvements - Non-Capital | 2,516 | - | - | - |
| Debt Service - Interest | 190,247 | 177,857 | 175,700 | 158,800 |
| Debt Service - Other | - | - | - | - |
| Transfers | 9,607 | 3,407 | - | - |
| | 1,948,591 | 1,438,868 | 1,284,900 | 949,600 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | 1,499,553 | 533,110 | 558,400 | 891,100 |
| Other Sources of Cash | 372,249 | 564,027 | 598,800 | 578,300 |
| Other Uses of Cash | (2,840,919) | (1,415,977) | (1,122,200) | (1,120,900) |
| Increase (Decrease) in Cash | (969,117) | (318,840) | 35,000 | 348,500 |

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Clean Water Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2015 Budget | 2015 Projected | 2016 Approved |
|---|----------------|-------------------|------------------|
| ESTIMATED OPERATING INCOME (LOSS) | 558,400 | 915,900 | 891,100 |
| Other Sources of Cash | | | |
| Depreciation and Amortization | 598,800 | 578,300 | 582,400 |
| Total Other Sources of Cash | 598,800 | 578,300 | 582,400 |
| Other Uses of Cash | | | |
| Capital Grants | - | - | - |
| Budget Carry-Over for Encumbrances | - | - | - |
| Capital Improvements from Current Revenues | - | - | - |
| Infrastructure Replacement | - | - | - |
| Bond Principal Payments | 1,122,200 | 1,202,200 | 1,120,900 |
| Total Other Uses of Cash | 1,122,200 | 1,202,200 | 1,120,900 |
| INCREASE (DECREASE) IN CASH | 35,000 | 292,000 | 352,600 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - BEGINNING | 113,515 | 50,874 | 342,874 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - ENDING | 148,515 | 342,874 | 695,474 |

Clean Water Surcharge Fund

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| Reven | ue Detail | 2013 | 2014 | 2015 | 2016 |
|-------|----------------------------------|-----------|-----------|-----------|-----------|
| | | Actual | Actual | Budget | Approved |
| | | | | | |
| OPERA | TING REVENUES | | | | |
| 4836 | I & I Surcharge | (14,781) | 17,995 | 15,000 | 8,000 |
| 4837 | Clean Water Surcharge | 1,821,570 | 1,824,158 | 1,828,000 | 1,832,100 |
| | TOTAL | 1,806,789 | 1,842,153 | 1,843,000 | 1,840,100 |
| NON-C | DPERATING REVENUES | | | | |
| 4209 | Federal Grants - Capital | - | - | - | - |
| 4220 | Minnesota Grants - Capital | 1,634,691 | 125,900 | - | - |
| 4601 | Change in Fair Value Investments | (3,193) | 292 | - | - |
| 4601 | GASB #31 Adjustment | 9,607 | 3,407 | - | - |
| 4850 | Earnings on Investments | 250 | 226 | 300 | 600 |
| | TOTAL | 1,641,355 | 129,825 | 300 | 600 |
| TOTAL | REVENUE | 3,448,144 | 1,971,978 | 1,843,300 | 1,840,700 |

Clean Water Surcharge Fund

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| Expen | se Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|------------------------------------|----------------|----------------|----------------|------------------|
| OPERA | TING EXPENSES | | | | |
| 5301 | Auditing Services | 3,509 | - | 3,000 | 2,000 |
| 5420 | Depreciation | 372,249 | 564,027 | 598,800 | 582,400 |
| 5427 | Credit Card Commissions | 2,033 | 2,312 | 2,400 | 2,400 |
| 5432 | Uncollectible Accounts | - | 3,598 | 5,000 | 4,000 |
| 5434 | Grants & Awards | 1,368,430 | 687,667 | 500,000 | 200,000 |
| 5535 | Non-Capital Improvements | 2,516 | - | - | - |
| 5611 | Bond Interest | 190,247 | 177,857 | 175,700 | 158,800 |
| 5700 | Transfers to General Fund | 9,607 | 3,407 | - | - |
| | TOTAL | 1,948,591 | 1,438,868 | 1,284,900 | 949,600 |
| NON-C | DPERATING EXPENSES | | | | |
| 5532 | Capital Improvements-Bond | 2,267,656 | 56,000 | - | - |
| 5533 | Capital Improvements-Revenue | 36,083 | - | - | - |
| 5536 | Utility Infrastructure Replacement | 4,109 | - | - | - |
| | TOTAL | 2,307,848 | 56,000 | - | - |
| TOTAL | EXPENSES | 4,256,439 | 1,494,868 | 1,284,900 | 949,600 |

Stormwater Fund

The Stormwater Fund accounts for the provision of stormwater sewer service as a self-supporting enterprise fund. Activities include the operation and maintenance of the City's stormwater sewer collection system.

The primary funding source is user charges to all residential and business property owners.

| Estimated Income and | 2013 | 2014 | 2015 | 2016 |
|-------------------------------|-------------|-------------|-------------|--------------|
| Expense | Actual | Actual | Budget | Approved |
| | | | | |
| REVENUE | | | | |
| Stormwater Sewer Service | 4,704,073 | 4,583,257 | 4,700,000 | 4,690,100 |
| Miscellaneous Revenue | 49,810 | 44,575 | 18,500 | 26,500 |
| Non-Operating | 38,752 | 88,023 | 5,900 | 11,800 |
| | 4,792,635 | 4,715,855 | 4,724,400 | 4,728,400 |
| EXPENSES | | | | |
| Personal Services | 1,991,979 | 2,209,396 | 2,320,500 | 2,443,200 |
| Supplies | 283,968 | 298,301 | 280,200 | 296,700 |
| Other Services and Charges | 503,923 | 511,428 | 700,300 | 663,000 |
| Utilities | 20,693 | 24,223 | 26,200 | 26,700 |
| Depreciation and Amortization | 486,707 | 452,295 | 528,000 | 508,700 |
| Improvements - Non-Capital | 140,033 | 133,868 | 257,500 | 265,000 |
| Debt Service - Interest | 59,788 | 53,516 | 49,700 | 43,000 |
| Bond Amortization | (745.00) | (746.00) | (700.00) | (700.00) |
| Transfers Out | 568,252 | 691,602 | 584,000 | 639,300 |
| | 4,054,598 | 4,373,883 | 4,745,700 | 4,884,900 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | 738,037 | 341,972 | (21,300.00) | (156,500.00) |
| Other Sources of Cash | 481,313 | 620,767 | 527,900 | 508,600 |
| Other Uses of Cash | (1,074,025) | (1,404,444) | (1,458,500) | (1,631,500) |
| Increase (Decrease) in Cash | 145,325 | (441,705) | (951,900) | (1,279,400) |

Stormwater Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2015 Budget | 2015 Projected | 2016 Approved |
|---|----------------|-------------------|------------------|
| ESTIMATED OPERATING INCOME (LOSS) | (21,300) | 242,600 | (156,500) |
| Other Sources of Cash | | | |
| Depreciation and Amortization | 528,000 | 441,700 | 508,700 |
| Interest from Bond Discount | (700) | (700) | (700) |
| Due from Other Funds | - | 68,900 | - |
| Special Assessment Principal | 600 | 600 | 600 |
| Total Other Sources of Cash | 527,900 | 510,500 | 508,600 |
| Other Uses of Cash | | | |
| Due to Other Funds | - | 19,400 | - |
| Capital Improvements from Current Revenues | 940,000 | 1,275,900 | 1,225,000 |
| Capital Equipment Purchases | 299,700 | 332,200 | 181,800 |
| Bond Principal Payments | 218,800 | 218,800 | 224,700 |
| Total Other Uses of Cash | 1,458,500 | 1,846,300 | 1,631,500 |
| INCREASE (DECREASE) IN CASH | (951,900) | (1,093,200) | (1,279,400) |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - BEGINNING | 1,938,650 | 2,083,144 | 989,944 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - ENDING | 986,750 | 989,944 | (289,456) |

Stormwater Fund

| Revenue | Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-----------|-------------------------------------|---|----------------|----------------|------------------|
| | G REVENUES: | | | | |
| 4636 | Sale of Materials | 9,237 | 4,525 | 3,000 | 3,000 |
| 4170 | Miscellaneous Permits & Licenses | - | 21,400 | - | 10,000 |
| 4835 | Stormwater Revenues | 4,704,073 | 4,583,257 | 4,700,000 | 4,690,100 |
| 4802 | Interest Earned on | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 4,000,207 | 4,7 00,000 | 4,070,100 |
| 1002 | Customer Accounts | 12,447 | 13,917 | 13,500 | 12,000 |
| 4805 | Reimbursements | 24,664 | 963 | 1,200 | 800 |
| 4809 | Miscellaneous Operating Revenues | , | - | 300 | 200 |
| 4851 | Interest - Other Sources | 3,462 | 3,770 | 500 | 500 |
| TOTAL OPE | erating revenues | 4,753,883 | 4,627,832 | 4,718,500 | 4,716,600 |
| NON-OPE | RATING REVENUES: | | | | |
| 4210 | Federal Grants - Capital | - | - | - | - |
| 4210 | Federal Grants - Operating | 10,000 | - | - | - |
| 4601 | Change in Fair Value Investments | (21,777) | 11,309 | - | - |
| 4601 | GASB #31 Adjustment | 23,031 | 28,907 | - | - |
| 4850 | Earnings on Investments | 627 | 2,026 | 1,000 | 600 |
| 4853 | Gain/Loss - Sales of Fixed Assets | - | 40,500 | - | - |
| 4854 | Utility Assessments | 21,951 | (1,397) | - | - |
| 4730 | Tranfers from Special Revenue Funds | - | 1,758 | - | - |
| 4730 | Tranfers from Enterprise Funds | 4,920 | 4,920 | 4,900 | 11,200 |
| TOTAL NO | N-OPERATING REVENUES | 38,752 | 88,023 | 5,900 | 11,800 |
| TOTAL REV | ENUE | 4,792,635 | 4,715,855 | 4,724,400 | 4,728,400 |

Director's Office

535-500-1900

The Director's Office provides leadership and management for the Public Works and Utilities Department.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|-----------------------------------|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 44,950 | 45,476 | 63,900 | 67,300 |
| 5101 | Permanent Employees - Overtime | 623 | 177 | 500 | 500 |
| 0101 | TOTAL | 45,573 | 45,653 | 64,400 | 67,800 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 4,164 | 4,685 | 4,700 | 4,900 |
| 5122 | F.I.C.A. Social Security | 2,766 | 2,737 | 4,000 | 4,200 |
| 5123 | F.I.C.A. Medicare | 663 | 664 | 900 | 1,000 |
| 5125 | Dental Insurance | 223 | 87 | 300 | 300 |
| 5126 | Life Insurance | 103 | 99 | 100 | 100 |
| 5127 | Health Care Savings | 1,461 | 1,727 | 600 | 600 |
| 5130 | Cafeteria Plan Benefits | 4,596 | 4,699 | 9,400 | 6,700 |
| | TOTAL | 13,976 | 14,698 | 20,000 | 17,800 |
| OPER. | ATING EXPENSES | | | | |
| 5200 | Office Supplies | - | - | - | - |
| 5241 | Small Equipment | 156 | - | 300 | 200 |
| 5321 | Telephone | 120 | 120 | 100 | 100 |
| 5331 | Training Expense | - | - | 300 | 200 |
| 5335 | Mileage Reimbursement-Local | 71 | 37 | 100 | 100 |
| 5356 | Copier, Printer Lease & Spplies | 5 | - | 100 | 100 |
| 5441 | Other Services & Charges | - | - | - | - |
| 5700 | Transfer to Special Revenue Funds | - | 5,575 | - | - |
| | TOTAL | 352 | 5,732 | 900 | 700 |
| 1900 | TOTAL - DIRECTOR'S OFFICE | 59,901 | 66,083 | 85,300 | 86,300 |

Capital

535-500-1905

Capital expenditures support the infrastructure required to provide dependable collection and conveyance of stormwater. This includes the cost of depreciation and debt service.

| Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved | | | | |
|-------------------------------------|----------------|----------------|----------------|------------------|--|--|--|--|
| OPERATING EXPENSES | | | | | | | | |
| 5420 Depreciation | 486,707 | 452,295 | 528,000 | 508,700 | | | | |
| 5441 Other Services & Charges | - | 50 | - | - | | | | |
| 5535 Improvements (Non-Capital) | 140,033 | 133,868 | 257,500 | 265,000 | | | | |
| 5540 Equipment (Non-Capital) | 1,188 | 1,097 | - | 10,500 | | | | |
| 5611 Bond Interest | 59,788 | 53,516 | 49,700 | 43,000 | | | | |
| 5613 Interest from Amortization | (745) | (746) | (700) | (700) | | | | |
| 5620 Fiscal Agent Fees | 438 | 438 | 400 | 400 | | | | |
| TOTAL | 687,409 | 640,518 | 834,900 | 826,900 | | | | |
| NON-OPERATING EXPENSES | | | | | | | | |
| 5533 Capital Improvements - Revenue | 436,413 | 973,697 | 940,000 | 1,225,000 | | | | |
| 5580 Capital Equipment | 209,211 | 171,376 | 299,700 | 181,800 | | | | |
| TOTAL | 645,624 | 1,145,073 | 1,239,700 | 1,406,800 | | | | |
| 1905 TOTAL - CAPITAL | 1,333,033 | 1,785,591 | 2,074,600 | 2,233,700 | | | | |

Utility General Expense

535-500-1915

General expenses represent normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance and utilities.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|----------------------------------|----------------|----------------|----------------|------------------|
| PFRSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 26,799 | 28,973 | 9,200 | 9,400 |
| 5101 | Permanent Employees - Overtime | 995 | 694 | - | - |
| | TOTAL | 27,794 | 29,667 | 9,200 | 9,400 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 1,857 | 1,769 | 700 | 700 |
| 5122 | F.I.C.A. Social Security | 1,692 | 1,783 | 600 | 600 |
| 5123 | F.I.C.A. Medicare | 396 | 417 | 100 | 100 |
| 5125 | Dental Insurance | 208 | 103 | - | 100 |
| 5126 | Life Insurance | 98 | 119 | - | - |
| 5127 | Health Care Savings | 263 | 228 | 100 | 100 |
| 5130 | Cafeteria Plan Benefits | 5,140 | 9,082 | 2,800 | 2,900 |
| 5133 | Health or Fitness Program | 57 | - | - | - |
| 5134 | Other Post Retirement Benefits | (26,399) | (14,712) | - | - |
| 5135 | Retiree Health Insurance | 9,528 | 10,290 | 10,900 | 10,300 |
| 5151 | Worker's Compensation | 600 | 7,500 | 7,300 | 12,000 |
| | TOTAL | (6,560) | 16,579 | 22,500 | 26,800 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 120 | - | 500 | 200 |
| 5201 | Computer Supplies/Software | 16,474 | 15,882 | - | - |
| 5205 | Safety & Training Materials | 529 | 248 | 700 | 700 |
| 5211 | Cleaning and Janitorial Supplies | 909 | 2,040 | 2,500 | 2,700 |
| 5212 | Motor Fuels | - | - | - | 200 |
| 5218 | Uniforms | - | 219 | - | - |
| 5241 | Small Equipment | 2,065 | 3,000 | 700 | 700 |
| 5301 | Auditing Services | 356 | 209 | 600 | 400 |
| 5305 | Medical Services/Testing Fees | 1,739 | 2,855 | 2,900 | 2,700 |
| 5310 | Contract Services | 500 | 13,042 | - | - |
| 5319 | Other Professional Services | - | - | - | - |
| 5320 | Data Services | 8,468 | 4,293 | 5,800 | 9,100 |
| 5321 | Telephone | 4,167 | 3,728 | 4,500 | 2,800 |
| 5331 | Training Expenses | 2,214 | 675 | 2,800 | 2,300 |
| 5335 | Mileage Reimbursement - Local | - | - | 100 | - |
| 5356 | Copier, Printer Lease & Supplies | 4,049 | 3,688 | 3,700 | 6,700 |
| 5360 | Insurance | - | - | 8,800 | 9,200 |
| | | | | | (continued) |

Utility General Expense

535-500-1915

General expenses represent normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance and utilities.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------|---|----------------|----------------|----------------|------------------|
| 5381 | Electricity | 11,879 | 11,328 | 13,000 | 12,700 |
| 5382 | Water & Gas | 7,658 | 12,810 | 13,200 | 14,000 |
| 5384 | Refuse Disposal | 8,021 | 8,201 | 6,500 | 8,000 |
| 5401 5404 | Building Repair & Maintenance Equipment/Machinery Repair & Mtc | 2,419 13 | 4,299 | 6,900 | 6,100 |
| 5409 | Fleet Service Charges | - | - | - | 100 |
| 5414 | Software Lic & Mtc Agreements | - | 317 | 16,700 | 22,600 |
| 5433 | Dues & Subscriptions | 5,844 | - | - | - |
| 5441 | Other Services and Charges | 34,736 | 31,740 | 8,700 | 8,700 |
| 5450 | Laundry | 2,405 | 2,198 | 2,200 | 1,700 |
| 5493 | Cost Allocation Charges | 150,700 | 1 50,700 | 151,800 | 151,800 |
| 5700 | Transfer to General Fund | 23,031 | 50,507 | 49,000 | 56,800 |
| 5700 | Transfer to Special Revenue Funds | - | - | - | - |
| 5700 | Transfer to Internal Service Funds | 131,800 | 121,000 | 100,000 | 91,000 |
| | TOTAL | 420,096 | 442,979 | 401,600 | 411,200 |
| 1915 | TOTAL - UTILITY EXPENSE | 441,330 | 489,225 | 433,300 | 447,400 |

Engineering

535-500-1930

Engineering provides engineering services including design, inspection and construction locates for the stormwater collection system.

| Exper | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------|---|----------------|----------------|----------------|------------------|
| | | | | | |
| 5100 | NAL SERVICES Permanent Employees - Regular | 390,749 | 467,467 | 459,100 | 439,900 |
| 5101 | Permanent Employees - Overtime | 33,273 | 26,386 | 25,000 | 25,000 |
| 5103 | Temporary Wages | 3,017 | 4,601 | 5,200 | 9,300 |
| 5118 | Meal Allowance | 204 | 180 | 5,200 | 7,500 |
| 5110 | TOTAL | 427,243 | 498,634 | 489,300 | 474,200 |
| | IOTAL | 427,240 | 470,004 | 407,000 | 4/4,200 |
| | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 29,273 | 34,630 | 34,100 | 34,400 |
| 5122 | F.I.C.A. Social Security | 25,232 | 29,812 | 30,300 | 29,400 |
| 5123 | F.I.C.A. Medicare | 5,901 | 6,972 | 7,100 | 6,900 |
| 5125 | Dental Insurance | 2,276 | 1,095 | 2,400 | 2,400 |
| 5126 | Life Insurance | 1,067 | 1,265 | 1,200 | 1,200 |
| 5127 | Health Care Savings | 6,240 | 7,053 | 12,500 | 5,500 |
| 5130 | Cafeteria Plan Benefits | 89,556 | 115,414 | 113,800 | 104,900 |
| 5141 | Unemployment Compensation | - | - | - | - |
| | TOTAL | 159,545 | 196,241 | 201,400 | 184,700 |
| | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 584 | 697 | 300 | 500 |
| 5200 | Computer Supplies | 7,837 | 12,247 | 1,000 | 1,000 |
| 5203 | Paper, Stationery and Forms | 408 | 492 | 300 | 500 |
| 5205 | Safety &Training Materials | 576 | 224 | 500 | 500 |
| 5212 | Motor Fuel | 3,147 | 3,378 | 2,000 | 3,000 |
| 5212 | Uniforms | 5,147 | 3,370 | 2,000 | 3,000 |
| 5210 | Other Miscellaneous Supplies | 280 | 126 | - | - |
| 5240 | Small Tools | 743 | 1,059 | 800 | - 800 |
| 5240 5241 | Small Equipment | 1,258 | 5,572 | 2,700 | 4,100 |
| 5242 | | 3,268 | 2,035 | 5,600 | 5,500 |
| 5303 | Survey Equipment and Supplies | 19,807 | 8,620 | 135,000 | 75,000 |
| 5310 | Engineering Services Contract Services | 42 | 14,561 | 5,000 | |
| 5320 | | 42 58 | 592 | | 5,000 |
| | Data Services | | | 1,400 | 1,500 |
| 5321 | Telephone | 2,195 | 2,903 | 1,600 | 2,500 |
| 5322 | Postage | - | - | 100 | 100 |
| 5331 | Training Expenses | 4,235 | 3,019 | 9,100 | 6,800 |
| 5335 | Mileage Reimbursement | 1,669 | 5,655 | 6,000 | 2,000 |
| 5355 | Printing and Copying | 1,143 | 614 | 5,600 | 300 |
| 5356 | Copier, Printer Lease & Spplies | 4,313 | 3,889 | 4,400 | 800 |
| 5404 | Equipment Maintenance Repair | 110 | 524 | 600 | 700 |
| 5409 | Fleet Services | 3,158 | 3,872 | 2,600 | 3,300 |
| 5414 | Software Lic & Mtc Agreements | - | 348 | 8,700 | 11,800 |
| 5418 | Vehicle/Equipment Lease | - | - | - | - |
| 5433 | Dues and Subscriptions | 300 | 1,225 | 900 | 400 |
| 5435 | Books and Pamphlets | 86 | 23 | 200 | 200 |
| 5438 | Licenses | - | 352 | - | 300 |
| 5441 | Other Services and Charges | 788 | 5,850 | 68,700 | 26,000 |
| 5486 | One Call system | 2,968 | 3,682 | 3,000 | 3,300 |
| | TOTAL | 58,973 | 81,559 | 266,100 | 155,900 |
| 1930 | TOTAL - ENGINEERING | 645,761 | 776,434 | 956,800 | 814,800 |

Customer Service

535-500-1940

Customer Accounts provides billing, collection of payments and account services for utility customers.

| Ехре | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|---------------------------------|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 106,261 | 104,060 | 111,200 | 111,700 |
| 5101 | Permanent Employees - Overtime | 2,614 | 2,216 | 1,500 | 500 |
| 5118 | Meal Allowance | 29 | 32 | - | - |
| | TOTAL | 108,904 | 106,308 | 112,700 | 112,200 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 7,544 | 7,430 | 8,000 | 8,200 |
| 5122 | F.I.C.A. Social Security | 6,639 | 6,527 | 7,000 | 7,000 |
| 5123 | F.I.C.A. Medicare | 1,552 | 1,526 | 1,600 | 1,600 |
| 5125 | Dental Insurance | 801 | 309 | 800 | 800 |
| 5126 | Life Insurance | 376 | 361 | 400 | 400 |
| 5127 | Health Care Savings | 1,606 | 1,323 | 1,700 | 1,000 |
| 5130 | Cafeteria Plan Benefits | 23,459 | 22,954 | 23,600 | 25,800 |
| | TOTAL | 41,977 | 40,430 | 43,100 | 44,800 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 366 | 456 | 600 | 800 |
| 5201 | Computer Supplies | - | 89 | 200 | 200 |
| 5203 | Paper/Stationery | - | - | 1,100 | 500 |
| 5241 | Small Equipment | 124 | 57 | 300 | 300 |
| 5310 | Contract Services | 17,714 | 17,994 | 17,200 | 22,100 |
| 5321 | Telephone | 102 | 102 | 200 | 200 |
| 5322 | Postage | 19,526 | 21,530 | 23,900 | 29,800 |
| 5331 | Training Expense | 462 | 397 | 800 | 1,000 |
| 5339 | Armored Pickup | 511 | 533 | 600 | 700 |
| 5355 | Printing & Copying | - | 300 | 100 | 900 |
| 5356 | Copier, Printer Lease & Spplies | 49 | 162 | 200 | 300 |
| 5401 | Building Repair & Maintenance | 170 | 40 | - | - |
| 5404 | Equipment Repair & Maintenance | 99 | 102 | 300 | 400 |
| 5409 | Fleet Services | - | - | - | - |
| 5427 | Credit Card Commission | 5,022 | 6,079 | 5,600 | 5,600 |
| 5432 | Uncollectible Accounts | 2,578 | 8,050 | 5,000 | 5,000 |
| 5441 | Other Services & Charges | 1,455 | 49 | 500 | 600 |
| | TOTAL | 48,178 | 55,940 | 56,600 | 68,400 |
| 1940 | TOTAL - CUSTOMER SERVICES | 199,059 | 202,678 | 212,400 | 225,400 |

Utility Operations

535-500-1945

Utility Operations maximizes the efficiency of the stormwater system through inspection, cleaning, preventive maintenance and repairs.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|--|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 779,817 | 808,756 | 891,700 | 987,700 |
| 5101 | Permanent Employees - Overtime | 68,291 | 77,793 | 80,000 | 82,200 |
| 5103 | Other Wages | - | 10,719 | _ | - |
| 5118 | Meal Allowance | 1,553 | 2,198 | 1,500 | 1,800 |
| | TOTAL | 849,661 | 899,466 | 973,200 | 1,071,700 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 60,386 | 61,927 | 64,900 | 78,300 |
| 5122 | F.I.C.A. Social Security | 51,874 | 55,147 | 60,200 | 66,300 |
| 5123 | F.I.C.A. Medicare | 12,131 | 12,897 | 14,100 | 15,500 |
| 5125 | Dental Insurance | 5,658 | 2,367 | 5,900 | 6,600 |
| 5126 | Life Insurance | 2,666 | 2,730 | 2,900 | 3,200 |
| 5127 | Health Care Savings | 13,043 | 27,515 | 17,400 | 21,300 |
| 5130 | Cafeteria Plan Benefits | 178,108 | 199,137 | 219,300 | 242,600 |
| | TOTAL | 323,866 | 361,720 | 384,700 | 433,800 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 630 | 1,435 | 2,500 | 2,000 |
| 5201 | Computer Supplies/Software | 993 | 26 | 4,500 | 600 |
| 5205 | Safety & Training Materials | 1,481 | 6,240 | 3,100 | 3,100 |
| 5210 | Plant Operating Supplies | 12,149 | 12,902 | 9,700 | 9,700 |
| 5212 | Motor Fuels | 59,325 | 52,238 | 60,000 | 60,000 |
| 5218 | Uniforms | 1,187 | 3,853 | 5,600 | 7,700 |
| 5219 | Other Miscellaneous Supplies | 554 | 24 | 2,000 | 3,000 |
| 5220 | Repair and Maintenance Supplies | 25,432 | 17,341 | 8,000 | 8,300 |
| 5222 | Blacktop | 21,313 | 23,345 | 25,000 | 24,000 |
| 5224 | Gravel and Other Maintenance Materials | 57,345 | 70,748 | 38,500 | 56,000 |
| 5227 | Utility Maintenance Supplies | 51,521 | 50,032 | 80,500 | 81,000 |
| 5240 | Small Tools | 4,232 | 1,498 | 3,800 | 3,500 |
| 5241 | Small Equipment | 8,962 | 10,798 | 16,900 | 15,400 |
| 5310 | Contract Services | 16,399 | 5,215 | 9,300 | 13,200 |
| 5320 | Data Services | 187 | - | - | - |
| 5321 | Telephone | 1,124 | 752 | 1,300 | 1,600 |
| 5322 | Postage | 134 | - | 200 | - |
| | | | | | (continued) |

Utility Operations

535-500-1945

Utility Operations maximizes the efficiency of the stormwater system through inspection, cleaning, preventive maintenance and repairs.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------|----------------------------------|----------------|----------------|----------------|------------------|
| | | | | | |
| 5331 | Training Expense | 2,608 | 1,464 | 8,000 | 7,600 |
| 5333 | Freight and Delivery Charges | - | 339 | 300 | 300 |
| 5335 | Mileage Reimbursement | 9,550 | 1,541 | 2,000 | 3,000 |
| 5355 | Printing & Copying | 4,102 | 46 | 100 | 5,100 |
| 5356 | Copier, Printer Lease & Supplies | - | - | 300 | 300 |
| 5382 | Water /Sewer/Gas | 1,156 | 85 | - | - |
| 5384 | Refuse Disposal | 12,730 | 4,751 | 11,800 | 11,800 |
| 5404 | Equipment/Maintenance Repair | 2,007 | 3,438 | 5,000 | 5,000 |
| 5409 | Fleet Services | 107,313 | 116,184 | 100,000 | 105,000 |
| 5414 | Software Lic & Mtc Agreements | - | - | 1,700 | 1,000 |
| 5415 | Vehicle/Equip Rent | 17,396 | 29,312 | 18,000 | 23,000 |
| 5433 | Dues and Subscriptions | - | 50 | 400 | 2,700 |
| 5438 | Licenses | - | - | 500 | 500 |
| 5441 | Other Services & Charges | 4,725 | 633 | 3,500 | 28,000 |
| 5443 | Board & Meeting Expenses | - | - | _ | - |
| 5450 | Laundry | 9,635 | 8,949 | 7,600 | 4,700 |
| 5700 | Transfer to General Fund | 413,421 | 514,520 | 435,000 | 491,500 |
| | TOTAL | 847,611 | 937,759 | 865,100 | 978,600 |
| 1945 | TOTAL - UTILITY OPERATIONS | 2,021,138 | 2,198,945 | 2,223,000 | 2,484,100 |

Steam Utility Fund

540

The Steam Utility Fund is a self supporting enterprise fund which accounts for the generation and distribution of steam. The major source of revenues is in metered sales to customers. Major categories of expense include purchased power, water and chemicals, and fuel.

Presented below is a tabular summary of the major categories of revenues and expenses over a four year period.

| Estimated Income and Expense | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|---------------------------------|----------------|----------------|----------------|------------------|
| REVENUE | | | | |
| Operating | 7,635,963 | 6,622,781 | 6,759,200 | 7,097,700 |
| Miscellaneous | 257,010 | 702,279 | 330,400 | 229,800 |
| | 7,892,973 | 7,325,060 | 7,089,600 | 7,327,500 |
| EXPENSES | | | | |
| Duluth Steam Co-op | | | | |
| Management Contract | 2,369,053 | 2,368,952 | 2,576,400 | 2,565,900 |
| Fuel Expense | 3,664,944 | 3,089,613 | 3,122,300 | 3,069,700 |
| Other Operating & | - | - | - | - |
| Maintenance Expense | 512,574 | 602,133 | 568,100 | 666,300 |
| Depreciation | 1,029,288 | 1,082,205 | 1,095,500 | 1,095,400 |
| In Lieu of Taxes | 152,719 | 132,456 | 152,800 | 152,800 |
| Bond Interest | 117,550 | 111,650 | 105,200 | 227,000 |
| | 7,846,128 | 7,387,009 | 7,620,300 | 7,777,100 |
| ESTIMATED OPERATING | | | | |
| INCOME/(LOSS) | 46,845 | (61,949) | (530,700) | (449,600) |

Steam Utility Fund

| Ule diff. | | | | | 040 |
|-----------|-------------------------------------|-----------|-----------|-----------|-----------|
| Revenue | Detail | 2013 | 2014 | 2015 | 2016 |
| | | Actual | Actual | Budget | Approved |
| OPERATIN | G REVENUES: | | | | |
| 4654 | Other Reimbursements | - | 30,580 | - | - |
| 4801 | Off/On Charge | 280 | - | - | - |
| 4802 | Interest Earned on | | | | |
| | Customer Accounts | 15,424 | 35,791 | 18,000 | 18,000 |
| 4809 | Misc Non-Operating Income | 12,166 | 12,022 | 8,800 | 8,800 |
| 4840 | Energy Charge | 3,627,111 | 2,916,711 | 2,974,300 | 2,948,200 |
| 4841 | Steam Flat Rate | 200 | - | - | - |
| 4842 | Capacity Charge | 3,604,256 | 3,111,722 | 3,252,000 | 3,636,000 |
| 4843 | Steam Repair - Labor | 2,160 | 1,480 | 2,400 | 2,400 |
| 4844 | Steam Repair - Materials | 4,012 | 2,565 | 2,400 | 2,400 |
| 4845 | Hot Water Sales | 87,236 | 186,353 | 172,100 | 162,900 |
| 4846 | Chilled Water Capacity Charge | 198,253 | 198,253 | 198,300 | 198,300 |
| 4847 | Chilled Water Energy Charge | 84,865 | 127,304 | 130,900 | 120,700 |
| total ope | ERATING REVENUES | 7,635,963 | 6,622,781 | 6,759,200 | 7,097,700 |
| MISCELLAN | NEOUS REVENUES: | | | | |
| 4210 | Pass-thru Federal Grants | 45,447 | 21,334 | 100,000 | - |
| 4270 | Other Grants | - | 50,000 | - | - |
| 4850 | Earnings on Investments | (11,443) | 10,605 | 600 | - |
| 4855 | DECC Capacity Charge | 223,006 | 227,842 | 229,800 | 229,800 |
| 4730 | Transfer from Special Revenue Funds | - | 392,498 | | |
| TOTAL MIS | CELLANEOUS REVENUES | 257,010 | 702,279 | 330,400 | 229,800 |
| TOTAL REV | (ENUE | 7,892,973 | 7,325,060 | 7,089,600 | 7,327,500 |

540

Steam Utility Fund

| Expense l | Detail by Division | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------|-----------------------------|----------------|----------------|----------------|------------------|
| 1490 | Production | 3,664,944 | 3,089,613 | 3,122,300 | 3,069,700 |
| 1491 | Chiller Production | 47,986 | 67,304 | 72,600 | 78,000 |
| 1492 | Production Maintenance | 264,821 | 224,939 | 129,600 | 168,100 |
| 1493 | Transmission & Distribution | 92,171 | 89,786 | 192,500 | 254,000 |
| 1494 | Customer Accounting | 5,834 | 8,645 | 11,900 | 11,900 |
| 1495 | Administration & General | 3,685,690 | 3,763,595 | 3,977,800 | 3,960,000 |
| 1497 | Hot Water | - | 31,477 | 8,400 | 8,400 |
| 1499 | Debt Service & Capital | 84,682 | 111,650 | 105,200 | 227,000 |
| | | | | | |
| TOTAL EXPENSES | | 7,846,128 | 7,387,009 | 7,620,300 | 7,777,100 |

540

Production

540-1490

Records fuel, water, electric and other direct costs associated with the operation of the boilers and production of steam.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------|-------------------------|----------------|----------------|----------------|------------------|
| 5216 | Chemicals | 27,546 | 47,667 | 48,000 | 54,000 |
| 5220 | Repair and Mtc Supplies | 3,685 | 7,547 | - | - |
| 5310 | Contract Services | - | 7,130 | - | - |
| 5311 | Security Services | 417 | - | - | - |
| 5381 | Electricity | 199,851 | 229,455 | 247,200 | 231,900 |
| 5382 | Water, Gas and Sewer | 209,128 | 171,480 | 206,000 | 226,700 |
| 5383 | Natural Gas | 682,889 | 30,264 | 240,200 | 73,400 |
| 5384 | Refuse Disposal | 1,113 | 1,963 | 1,800 | 1,800 |
| 5385 | Oil | 35,202 | 67,540 | 35,700 | 36,700 |
| 5387 | Coal | 2,456,214 | 2,470,950 | 2,278,400 | 2,388,900 |
| 5388 | Ash Handling | 48,899 | 54,524 | 65,000 | 56,300 |
| 5432 | Uncollectible Accounts | - | 1,093 | - | - |
| | | | | | |
| 1490 | TOTAL - PRODUCTION | 3,664,944 | 3,089,613 | 3,122,300 | 3,069,700 |

Chiller Production

540-1491

Records the variable cost of producing and distributing chilled water.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------|-------------------------------------|----------------|----------------|----------------|------------------|
| 5216 5220 | Chemicals Repair & Mntc Supplies | 7,107 583 | 10,379 333 | 3,000 4,000 | 7,500 4,000 |
| 5310 | Contract Services | 5,188 | 22,258 | 25,200 | 25,300 |
| 5381 | Electricity | 29,244 | 29,020 | 34,700 | 34,700 |
| 5382 | Water, Gas & Sewer | 5,864 | 5,314 | 5,700 | 6,500 |
| 1491 | TOTAL - PRODUCTION | 47,986 | 67,304 | 72,600 | 78,000 |

Production Maintenance

540-1492

Division operates, maintains and improves the steam distribution system to provide an adequate, reliable, and safe supply of steam to customers. It inspects the customer's equipment and assists in maintaining their steam utilization equipment.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------|-----------------------------------|----------------|----------------|----------------|------------------|
| 5205 | Safety Equipment & Supplies | 8,369 | 8,847 | 12,100 | 12,100 |
| 5216 | Chemicals | 812 | 834 | - | - |
| 5220 | Repair Materials & Supplies | 173,381 | 160,772 | 57,000 | 96,000 |
| 5310 | Contract Services | 81,647 | 54,395 | 60,500 | 60,000 |
| 5441 | Other Services & Charges | 612 | 91 | | - |
| 1492 | TOTAL - PRODUCTION MAINTENANCE | 264,821 | 224,939 | 129,600 | 168,100 |

Transmission & Distribution

Provides the materials, supplies, and contractual services when required for the operation of the distribution system, involving ten miles of line, 105 manholes, and 230 services.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------------------------------|---|----------------------------|----------------------------|-----------------------------|-----------------------------|
| 5220 5220 5310 5409 | Chemicals Repair Materials & Supplies Contract Services Fleet Services Charges | - 32,486 59,685 - | - 35,974 53,812 - | - 58,500 134,000 - | - 52,800 201,200 - |
| 1493 | TOTAL - TRANSMISSIONS & DISTRIBUTION | 92,171 | 89,786 | 192,500 | 254,000 |

540-1493

Customer Accounting

540-1494

Supports the department's operations by billing promptly and accurately for services provided. Collects, deposits, and accounts for all revenues.

| Expense De | etail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------------|---|-------------------|-----------------------|------------------------|------------------------|
| 5322 Postc | e Supplies age Ilectible Accounts | - 534 5,300 | 499 1,734 6,412 | 500 1,200 10,200 | 500 1,200 10,200 |
| | L - CUSTOMER COUNTING | 5,834 | 8,645 | 11,900 | 11,900 |

Administration & General

Manages the Duluth Steam Cooperative and administers the auditing expense, insurance, depreciation, in lieu of tax, and the Duluth Steam District management contract.

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|------|-------------------------------------|----------------|----------------|----------------|------------------|
| 5200 | Office Supplies | 5,324 | 4,881 | 3,800 | 3,800 |
| 5301 | Audit Fees | 1,098 | 996 | 1,200 | 1,200 |
| 5304 | Legal Services | - | 2,642 | 3,000 | 3,000 |
| 5307 | Management Contract | 2,369,053 | 2,368,952 | 2,576,400 | 2,565,900 |
| 5319 | Other Professional Services | 18,517 | 40,767 | - | - |
| 5321 | Telephone Service | 4,505 | 8,818 | 7,800 | 7,800 |
| 5322 | Postage | - | - | 600 | 600 |
| 5340 | Advertising & Promotion | - | 4,939 | 10,200 | 6,000 |
| 5361 | General Liability Boiler Insurance | 3,072 | 470 | 4,000 | 4,000 |
| 5404 | Equipment/Machinery Repair & Mtc | - | 200 | - | - |
| 5415 | Vehicle/Equip Rent (Short-term) | - | 219 | - | - |
| 5420 | Depreciation | 1,029,288 | 1,082,205 | 1,095,500 | 1,095,400 |
| 5438 | Licenses Operating | 50,440 | 63,120 | 64,000 | 61,000 |
| 5441 | Other Services & Charges | 2,174 | 1,803 | 7,800 | 7,800 |
| 5443 | Board & Meeting Expenses | - | 1,627 | 1,200 | 1,200 |
| 5480 | Payment in Lieu of Taxes | 152,719 | 132,456 | 152,800 | 152,800 |
| 5493 | Cost Allocation | 49,500 | 49,500 | 49,500 | 49,500 |
| 1495 | TOTAL - ADMINISTRATION & GENERAL | 3,685,690 | 3,763,595 | 3,977,800 | 3,960,000 |

540-1495

Hot Water

540-1497

| Expe | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------|--|----------------|------------------------|----------------|------------------|
| 5216 5220 | Chemicals Repair & Maintenance Supplies | - | 2,658 7,435 | - | - |
| 5310 | Contract Services | - | 14,696 | 8,400 | 8,400 |
| 5381 1497 | Electricity TOTAL - HOT WATER | - | <u>6,688</u> 31,477 | 8,400 | - 8,400 |

Debt Service

540-1499

To pay the interest expense on the outstanding bond issues and the DEDA storefront loan.

| Exper | nse Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|-------------------------------|----------------|----------------|----------------|------------------|
| | | | | | |
| 5611 | Bond Interest | 76,153 | 69,964 | 49,900 | 173,200 |
| 5612 | Other Debt Interest | 1,535 | - | 15,400 | 13,900 |
| 5613 | Interest from Bond Discount | 39,162 | - | - | - |
| 5614 | Capital Lease Interest | - | - | - | - |
| 5620 | Fiscal Agents Fee | 700 | 1,050 | 700 | 700 |
| 5622 | Bond Amortization | - | 40,636 | 39,200 | 39,200 |
| 5530 | Improvements Other than Bldgs | (32,868) | - | - | - |
| 5580 | Capital Equipment | - | - | - | - |
| 1499 | TOTAL - DEBT SERVICE | 84,682 | 111,650 | 105,200 | 227,000 |

Street Lighting Fund

The Street Lighting Utility was created in 2009 as a self supporting enterprise fund to provide for the operation, maintenance and improvement of the street lighting and traffic control systems.

| | 2013 | 2014 | 2015 | 2016 |
|-----------------------------|-------------|-----------|-----------|--------------|
| Estimated Revenues/Expenses | Actual | Actual | Budget | Approved |
| | | | | |
| REVENUE | | | | |
| Operating Revenue | 2,214,922 | 2,219,441 | 1,980,000 | 1,550,100 |
| Non-Operating | (16,570.00) | 10,043 | 220,000 | 647,600 |
| | 2,198,352 | 2,229,484 | 2,200,000 | 2,197,700 |
| EXPENSE | | | | |
| Personal Services | 378,549 | 439,516 | 455,600 | 458,900 |
| Supplies | 134,552 | 283,281 | 315,300 | 336,100 |
| Other Services and Charges | 134,559 | 289,449 | 369,500 | 662,400 |
| Utilities | 687,984 | 664,973 | 716,000 | 680,000 |
| Depreciation | 211,452 | 234,755 | 221,000 | 229,300 |
| Transfers | 41,000 | 42,140 | 41,000 | 37,200 |
| | 1,588,096 | 1,954,114 | 2,118,400 | 2,403,900 |
| estimated operating | | | | |
| INCOME / (LOSS) | 610,256 | 275,370 | 81,600 | (206,200.00) |
| Other Sources of Cash | 235,094 | 350,856 | 221,000 | 229,300 |
| Other Uses of Cash | (167,394) | (694,386) | (500,000) | (350,000) |
| Increase (Decrease) in Cash | 677,956 | (68,160) | (197,400) | (326,900) |

| BUDGETED FTE'S | 2013 | 2014 | 2015 | 2016 |
|----------------------------------|------|------|------|------|
| 9 Executive Assistant | 0.0 | 0.1 | 0.1 | 0.1 |
| 32 Traffic Operations Leadworker | 1.0 | 1.0 | 1.0 | 1.0 |
| 30 Electrician | 1.0 | 0.0 | 0.0 | 0.0 |
| 30 Signal Technician | 2.0 | 3.0 | 3.0 | 3.0 |
| 22 Maintenance Worker | 1.0 | 1.0 | 1.0 | 1.0 |
| Division Total | 5.0 | 5.1 | 5.1 | 5.1 |

Street Lighting Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2015 Budget | 2015 Projected | 2016 Approved |
|---|----------------|-------------------|------------------|
| ESTIMATED OPERATING INCOME (LOSS) | 81,600 | 190,500 | (206,200) |
| Other Sources of Cash | | | |
| Depreciation and Amortization | 221,000 | 235,100 | 229,300 |
| Total Other Sources of Cash | 221,000 | 235,100 | 229,300 |
| Other Uses of Cash | | | |
| Due to Other Funds | - | 8,500 | - |
| Capital Improvements from Current Revenues | - | 1,000,000 | 350,000 |
| Capital Equipment Purchases | 500,000 | 395,000 | - |
| Total Other Uses of Cash | 500,000 | 1,403,500 | 350,000 |
| INCREASE (DECREASE) IN CASH | (197,400) | (977,900) | (326,900) |
| EST. UNRESTRICTED CASH AND DEBT SERVICE CASH- BEGINNING | 1,673,107 | 1,853,046 | 875,146 |
| EST. UNRESTRICTED CASH AND DEBT SERVICE CASH- ENDING | 1,475,707 | 875,146 | 548,246 |

City of Duluth Minnesota - 2016 Budget

Street Lighting Fund

| Revenue Detail | 2013 Actual | 2014 | 2015 Budget | 2016 |
|---------------------------------------|----------------|-----------|----------------|-----------|
| | Actual | Actual | Budget | Approved |
| OPERATING REVENUES: | | | | |
| 4838 Street Lighting Fee | 2,136,660 | 2,133,613 | 1,925,000 | 1,496,600 |
| 4636 Sale of Scrap | 887 | 1,836 | 1,000 | 1,000 |
| 4654 Other Reimbursements | 51,461 | 51,452 | 17,000 | 17,000 |
| 4680 Damages or Lossed Recovered | 16,012 | 21,720 | 30,000 | 30,000 |
| 4802 Interest Earned | 9,902 | 10,820 | 7,000 | 5,500 |
| TOTAL OPERATING REVENUE | 2,214,922 | 2,219,441 | 1,980,000 | 1,550,100 |
| NON-OPERATING REVENUES: | | | | |
| 4005 Current Property Taxes | - | - | 220,000 | 647,600 |
| 4601 Change in Fair Value Investments | (16,570) | 10,043 | - | - |
| | | | | |
| TOTAL NON-OPERATING REVENUES | (16,570) | 10,043 | 220,000 | 647,600 |
| | | | | |
| TOTAL REVENUE | 2,198,352 | 2,229,484 | 2,200,000 | 2,197,700 |

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Street Lighting Fund

| Oper | ating Expense Detail | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------|--------------------------------|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 234,912 | 283,327 | 294,500 | 303,200 |
| 5101 | Permanent Employees - Overtime | 32,464 | 29,142 | 38,000 | 35,000 |
| 5103 | Temporary Employees - Regular | 11,479 | - | 5,900 | - |
| 5118 | Meal Allowance | 30 | | - | - |
| | TOTAL | 278,885 | 312,469 | 338,400 | 338,200 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 17,593 | 21,939 | 21,400 | 24,700 |
| 5122 | F.I.C.A. Social Security | 16,230 | 19,219 | 21,000 | 21,000 |
| 5123 | F.I.C.A. Medicare | 3,796 | 4,495 | 4,900 | 4,900 |
| 5125 | Dental Insurance | 1,497 | 791 | 1,800 | 1,900 |
| 5126 | Life Insurance | 788 | 917 | 900 | 900 |
| 5127 | Health Care Savings Plan | 1,978 | 14,593 | 2,800 | 2,900 |
| 5130 | Cafeteria Plan Benefits | 57,782 | 65,093 | 64,400 | 64,400 |
| | TOTAL | 99,664 | 127,047 | 117,200 | 120,700 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 876 | 971 | 1,000 | 1,000 |
| 5201 | Computer Supplies | 65 | 87 | - | - |
| 5205 | Safety & Training | 4,584 | 5,317 | 1,500 | 3,000 |
| 5211 | Cleaning/Janitorial Supplies | 2,142 | 2,201 | 1,500 | 1,500 |
| 5212 | Motor Fuels | 7,927 | 9,476 | 11,000 | 11,000 |
| 5218 | Uniforms | 922 | 2,637 | 2,300 | 2,500 |
| 5219 | Other Miscellaneous Supplies | 8,477 | 6,154 | 4,000 | 5,000 |
| 5226 | Sign & Signal Supplies | 56,574 | 38,383 | 65,400 | 63,400 |
| 5230 | Street Lighting Supplies | 34,169 | 202,016 | 213,100 | 175,000 |
| 5240 | Small Tools | 5,431 | 4,018 | 5,000 | 5,000 |
| 5241 | Small Equipment | 13,385 | 12,021 | 10,500 | 68,700 |
| 5310 | Contract Services | 13,271 | 120,606 | 180,000 | 270,000 |
| 5319 | Other Professional Services | - | 14,719 | 50,000 | 250,000 |
| 5321 | Telephone | 2,322 | 2,197 | 2,300 | 2,400 |
| 5331 | Travel/Training | 3,024 | 6,596 | 3,000 | 3,000 |
| 5335 | Mileage Reimbursement - Local | 3,339 | 3,010 | 3,500 | 3,500 |

Street Lighting Fund

| Oper | ating Expense Detail | 2013 | 2014 | 2015 | 2016 |
|-------|-------------------------------------|-----------|-----------|-----------|-----------|
| | | Actual | Actual | Budget | Approved |
| OPER. | ATING EXPENSES CONTINUED | | | | |
| | | | | | |
| 5381 | Electricity | 687,984 | 664,973 | 716,000 | 680,000 |
| 5389 | Street Lighting | 7,040 | 14,938 | 18,000 | 18,000 |
| 5401 | Bldg/Structure Repair & Maintenance | - | - | 1,000 | 500 |
| 5404 | Equipment Repair & Maintenance | 1,193 | 329 | 500 | 1,500 |
| 5409 | Fleet Service Charges | 35,777 | 56,125 | 45,000 | 48,000 |
| 5414 | Software Lic & Mtc Agreements | - | 70 | 500 | 2,100 |
| 5415 | Equipment Rental | - | - | 500 | 500 |
| 5420 | Depreciation | 211,452 | 234,755 | 221,000 | 229,300 |
| 5432 | Uncollectible Accounts | 5,196 | 7,215 | 1,000 | 1,000 |
| 5433 | Dues & Subscriptions | 150 | 85 | 100 | 100 |
| 5435 | Books | - | - | 100 | 100 |
| 5438 | Licenses | 238 | 150 | 200 | 200 |
| 5441 | Other Services & Charges | 2,318 | 2,827 | 2,900 | 1,000 |
| 5450 | Laundry | 1,691 | 1,582 | 1,900 | 1,500 |
| 5493 | Cost Allocation | 59,000 | 59,000 | 59,000 | 59,000 |
| 5700 | Interfund Transfers Out | 41,000 | 42,140 | 41,000 | 37,200 |
| | TOTAL | 1,209,547 | 1,514,598 | 1,662,800 | 1,945,000 |
| TOTAL | OPERATING EXPENSES | 1,588,096 | 1,954,114 | 2,118,400 | 2,403,900 |
| NON- | OPERATING EXPENSES | | | | |
| 5533 | Capital Improvements - | | | | |
| | Revenue Financing | 36,189 | - | - | 350,000 |
| 5580 | Capital Equipment | 126,502 | 693,742 | 500,000 | |
| TOTAL | NON-OPERATING EXPENSES | 162,691 | 693,742 | 500,000 | 350,000 |
| TOTAL | . STREET LIGHT UTILITY | 1,750,787 | 2,647,856 | 2,618,400 | 2,753,900 |

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nternal Service Funds

<u>Funds</u>

Internal Service Funds

Self Insurance - Workers Comp Self Insurance - Liability Medical Health Fund Dental Health Fund Fleet Services Internal Service funds account for financing of goods or services provided by one department to other departments of the City, or to other governmental units on a cost reimbursement basis.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 8,507,567 | 9,671,664 | 11,079,091 | 10,949,599 |
| REVENUES | | | | |
| Participation from Other Funds | 12,854,198 | 13,457,796 | 22,997,624 | 22,483,874 |
| Charges for Services | 4,459,225 | 4,387,006 | 4,161,900 | 4,086,900 |
| Miscellaneous | 2,451,020 | 2,103,173 | 1,879,656 | 1,896,128 |
| TOTAL REVENUES | 19,764,443 | 19,947,975 | 29,039,180 | 28,466,902 |
| EXPENSES | | | | |
| Personal Services | 1,777,768 | 1,960,458 | 2,011,900 | 2,096,600 |
| Other Expenditures | 4,982,058 | 5,070,470 | 4,868,918 | 4,879,804 |
| Claims | 11,840,521 | 11,509,621 | 22,287,854 | 22,362,869 |
| TOTAL EXPENSES | 18,600,346 | 18,540,548 | 29,168,672 | 29,339,273 |
| FUND BALANCE - DECEMBER 31 | 9,671,664 | 11,079,091 | 10,949,599 | 10,077,228 |

Self Insurance - Worker's Compensation

Accounts for the payment of worker's compensation claim expenses of injured employees. It is a self-insured plan administered for the City by an outside agency.

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| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 1,732,423 | 1,851,433 | 1,653,542 | 1,383,042 |
| REVENUES | | | | |
| Transfer from City Funds: | | | | |
| General | 500,000 | 500,000 | 500,000 | 600,000 |
| Public Utility | 170,800 | 130,400 | 114,200 | 139,000 |
| Other Reimbursements | 157,712 | 139,339 | 45,700 | 62,400 |
| TOTAL REVENUES | 828,512 | 769,739 | 659,900 | 801,400 |
| EXPENSES | | | | |
| Personal Services | 231,212 | 383,815 | 319,600 | 349,600 |
| Claims: | | | | |
| Worker's Compensation | 172,157 | 277,664 | 283,200 | 217,900 |
| Other Services and Charges | 306,133 | 306,152 | 327,600 | 317,700 |
| TOTAL EXPENSES | 709,502 | 967,631 | 930,400 | 885,200 |
| FUND BALANCE - DECEMBER 31 | 1,851,433 | 1,653,542 | 1,383,042 | 1,299,242 |

Self Insurance - Liabilities

610

Accounts for the payment of sundry insurance premiums and loss control activities, as well as the settlement of various claims, judgments and lawsuits against the City of Duluth.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 1,864,523 | 1,543,677 | 1,415,156 | 1,361,256 |
| REVENUES | | | | |
| Transfer from City Funds: | | | | |
| General | (17,221) | 150,000 | 400,000 | 400,000 |
| Public Utility | 268,800 | 224,900 | 188,200 | 149,000 |
| Duluth Steam | 3,072 | 470 | 500 | 3,400 |
| Spirit Mountain | 640 | - | 300 | - |
| Duluth Airport | 150 | - | 100 | 47,700 |
| DEDA | 20,925 | 23,000 | 23,000 | 23,500 |
| Other Reimbursements | 20,273 | 33,750 | | - |
| TOTAL REVENUES | 296,639 | 432,120 | 612,100 | 623,600 |
| EXPENSES | | | | |
| Claims: Liability | 214,419 | 290,586 | 387,700 | 357,800 |
| Property/Boiler Insurance | 112,056 | 108,666 | 107,300 | 158,100 |
| Other Services and Charges | 291,010 | 161,389 | 171,000 | 168,400 |
| TOTAL EXPENSES | 617,485 | 560,641 | 666,000 | 684,300 |
| FUND BALANCE - DECEMBER 31 | 1,543,677 | 1,415,156 | 1,361,256 | 1,300,556 |
| | | | | |

Medical Health Fund

Accounts for health care activities of the City's Joint Powers Enterprise self-insurance plan. Health care costs for retired and active employees of the City and participating City authorities are paid from this fund. The fund is financed by employer and employee premiums as specified in the various collective bargaining agreements. Plan oversight, including premium rate setting, is provided by the Joint Powers Enterprise Board of Trustees.

630

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|-------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 4,041,835 | 5,110,186 | 7,139,085 | 7,229,016 |
| REVENUES | | | | |
| City Employer/Employee Premiums | 11,170,123 | 12,105,405 | 20,952,156 | 20,325,242 |
| Sub-Group Employer/Employee Premium | 1,607,488 | 1,709,674 | 1,765,760 | 1,765,760 |
| Miscellaneous | 596,393 | 190,252 | - | - |
| TOTAL REVENUES | 13,374,004 | 14,005,331 | 22,717,916 | 22,091,002 |
| EXPENSES | | | | |
| Personal Services | 255,000 | 255,000 | 255,000 | 255,000 |
| Claims | 10,809,882 | 10,209,223 | 20,837,310 | 20,989,978 |
| Other Services and Charges | 1,240,771 | 1,512,209 | 1,535,675 | 1,535,675 |
| TOTAL EXPENSES | 12,305,653 | 11,976,432 | 22,627,985 | 22,780,653 |
| FUND BALANCE - DECEMBER 31 | 5,110,186 | 7,139,085 | 7,229,016 | 6,539,365 |

Dental Health Fund

633

To account for the collection of premiums and the payment of dental costs for employees and retirees of the City of Duluth and various outside agencies.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 492,040 | 598,973 | 162,683 | 214,160 |
| REVENUES | | | | |
| City Employer/Employee Premiums | 736,909 | 323,621 | 819,168 | 796,032 |
| Sub-Group Employer/Employee Premiums | 69,154 | 30,158 | 68,196 | 67,968 |
| TOTAL REVENUES | 806,063 | 353,779 | 887,364 | 864,000 |
| EXPENSES | | | | |
| Claims | 644,063 | 732,148 | 779,644 | 797,191 |
| Other Services and Charges | 55,067 | 57,921 | 56,243 | 60,029 |
| TOTAL EXPENSES | 699,130 | 790,069 | 835,887 | 857,220 |
| FUND BALANCE - DECEMBER 31 | 598,973 | 162,683 | 214,160 | 220,940 |

Fleet Services

660

This internal service fund accounts for the cost to repair and maintain all vehicles and various equipment for operating departments within the general fund and the enterprise funds.

| | 2013 Actual | 2014 Actual | 2015 Budget | 2016 Approved |
|--|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 376,746 | 567,395 | 708,625 | 762,125 |
| REVENUES | | | | |
| Fleet Services | | | | |
| General Fund | 3,307,423 | 3,234,984 | 3,071,900 | 3,056,600 |
| Parks Fund | 11,012 | 4,044 | 9,000 | 5,000 |
| Golf Fund | 66,966 | 53,386 | 66,000 | 0 |
| Parking Fund | 21,234 | 7,365 | 22,000 | 0 |
| Water and Gas | 612,097 | 645,464 | 587,200 | 600,000 |
| Sewer | 214,213 | 191,235 | 179,400 | 188,900 |
| Stormwater | 172,944 | 175,671 | 164,600 | 171,600 |
| Street Light Utility | 43,704 | 65,601 | 56,000 | 59,000 |
| Other | 9,632 | 9,256 | 5,800 | 5,800 |
| TOTAL REVENUES | 4,459,225 | 4,387,006 | 4,161,900 | 4,086,900 |
| EXPENSES | | | | |
| Personal Services | 921,554 | 938,077 | 1,034,100 | 1,072,400 |
| Benefits | 370,002 | 383,566 | 403,200 | 419,600 |
| Other Expenses | 2,977,020 | 2,924,133 | 2,671,100 | 2,639,900 |
| TOTAL EXPENSES | 4,268,576 | 4,245,776 | 4,108,400 | 4,131,900 |
| FUND BALANCE - DECEMBER 31 | 567,395 | 708,625 | 762,125 | 717,125 |
| BUDGETED FTE'S | 2013 | 2014 | 2015 | 2016 |
| 1115 Manager, Maintenance Operations | 0.2 | 0.25 | 0.25 | 0.25 |
| 1050 Mgr, Maintenance & Supply | 1 | 1 | 1 | 1 |
| 133 Budget Analyst | 0.2 | 0.25 | 0.1 | 0.1 |
| 32 Fleet Services Leadworker | 2 | 2 | 2 | 2 |
| 28 Fleet Assistant | 0 | 0 | 1 | 1 |
| 28 Mechanic | 6 | 6 | 6 | 6 |
| 28 Welder | 2 | 2 | 2 | 2 |
| 27 Storekeeper | 1 | 1 | 1 | 1 |
| 27 Industrial Equipment Technician | 1 | 1 | 1 | 1 |
| | 2 | 2 | 2 | 2 |
| 25 Equipment Maintenance Spec | Z | | | |
| 25 Equipment Maintenance Spec24 Assistant Storekeeper | 2 | 2 | 1 | 1 |
| | | | 1 1 | 1 |

City of Duluth Minnesota - 2016 Budget

| Flee | t Services | | | 660-01 | 5 |
|-------|--|-------------|-------------|-------------------|-------------|
| EXPE | NSE DETAIL | 2013 | 2014 | 2015 | 2016 |
| | | Actual | Actual | Budget | Approved |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 908,871 | 922,352 | 1,014,100 | 1,052,400 |
| 5101 | Permanent Employees - Overtime | 12,683 | 12,397 | 20,000 | 20,000 |
| 5103 | Temporary Employees - Regular | 0 | 3,328 | 0 | 0 |
| | TOTAL | 921,554 | 938,077 | 1,034,100 | 1,072,400 |
| 5121 | P.E.R.A. | 63,189 | 64,394 | 74,300 | 77,100 |
| 5122 | F.I.C.A. Social Security | 56,051 | 57,158 | 64,100 | 66,500 |
| 5123 | F.I.C.A. Medicare | 13,109 | 13,368 | 15,000 | 15,600 |
| 5125 | Dental Insurance | 6,622 | 2,670 | 6,600 | 6,800 |
| 5126 | Life Insurance | 4,877 | 4,492 | 3,300 | 3,300 |
| 5127 | Health Care Savings Plan | 15,127 | 14,590 | 9,400 | 10,000 |
| 5130 | Cafeteria Plan Benefits | 211,027 | 226,894 | 230,500 | 240,300 |
| | TOTAL | 370,002 | 383,566 | 403,200 | 419,600 |
| OTHE | r expenditures | | | | |
| 5200 | Office Supplies | 2,159 | 1,265 | 1,500 | 1,500 |
| 5201 | Computer Supplies/Software | 805 | 35 | 1,500 | 1,500 |
| 5205 | Safety & Training Materials | 1,796 | 2,544 | 4,000 | 4,000 |
| 5210 | Plant/Operating Supplies | 19,395 | 16,728 | 16,000 | 16,000 |
| 5212 | Motor Fuel | 1,512,294 | 1,411,289 | 1,320,700 | 1,140,700 |
| 5215 | Shop Materials | 16,256 | 15,200 | 5,000 | 5,000 |
| 5219 | Other Miscellaneous Supplies | 4,131 | 2,442 | 10,000 | 6,500 |
| 5221 | Equipment Repair Supplies | 984,742 | 1,050,148 | 900,100 | 1,000,100 |
| 5240 | Small Tools | 6,868 | 11,108 | 10,000 | 11,000 |
| 5241 | Small Equipment | 3,039 | 0 | 2,000 | 2,000 |
| 5405 | Medical Services/Testing Fees | 0 | 0 | 500 | 500 |
| 5319 | Other Professional Services | 0 | 0 | 1,500 | 1,500 |
| 5320 | Data Services | 4,441 | 2,831 | 5,000 | 5,000 |
| 5321 | Telephone | 742 | 729 | 500 | 500 |
| 5331 | Travel/Training | 4,029 | 770 | 8,000 | 8,000 |
| 5335 | Mileage Reimbursement | - | - | - | - |
| 5356 | Copier, Printer Lease & Supplies | 5,122 | 3,498 | 5,000 | 5,000 |
| 5381 | Electricity | 15,132 | 14,482 | 15,800 | 15,800 |
| 5382 | Water, Gas and Sewer | 14,962 | 19,513 | 25,000 | 25,000 |
| 5384 | Refuse Disposal | 596 | 611 | 2,000 | 2,000 |
| 5401 | Building Structure Repair | 3,244 | 3,974 | 6,000 | 6,000 |
| 5404 | Equipment Repair & Maintenance | 145,854 | 163,408 | 129,500 | 179,500 |
| 5414 | Software Licenses & Maintenance | 0 | 0 | 1,900 | 1,900 |
| 5418 | Vehicle/Equipment Lease | - | - | - | - |
| 5419 | Other Rental | 0 | 0 | 1,500 | 1,500 |
| 5420 | Depreciation | 63,759 | 55,925 | 42,800 | 41,600 |
| 5438 | Licenses | 1,395 | 6,598 | 4,000 | 6,500 |
| 5441 | Other Services and Charges | 41,280 | 16,684 | 25,100 | 25,100 |
| 5450 | Laundry | 16,779 | 16,151 | 18,000 | 18,000 |
| 5493 | Cost Allocation Charges | 108,200 | 108,200 | 108,200 | 108,200 |
| 5580 | Capital Equipment | 0 | 12,000 | 40,000 | 30,000 |
| 5700 | Transfer to Special Revenue Funds TOTAL | - 2,977,020 | - 2,936,133 | - 2,711,100 | - 2,669,900 |
| | | 2,777,020 | 2,700,100 | <i>2,7</i> 11,100 | 2,007,700 |
| | TOTAL EXPENSES | 4,268,576 | 4,257,776 | 4,148,400 | 4,161,900 |
| | | 200 | | | |

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CAPITAL PROGRAM

CAPITAL BUDGET AND PLAN

The City of Duluth's Capital Budget includes capital improvement projects to City infrastructure, such as facility enhancements and expansion, upgrades to parks and trails, and improvements to streets and utilities. Also included in the Capital Budget are capital equipment rolling stock, such as public safety vehicles, and non-rolling stock such as technology and public safety equipment.

The City's Capital Budget and Plan addresses current and future improvements to the City's infrastructure, facilities, and properties by combining elements of both budgeting (current year needs) and planning (five year plan). The purpose of the Capital Budget is two-fold: first, to prioritize and fund the most urgent needs in the coming year's budget; and secondly, to identify future capital needs with sufficient lead time so decisions may be made to our best advantage. This section presents a summary of the 2016 Capital Budget and the 2016 through 2020 Capital Improvement Plans.

2016 Proposed Improvements

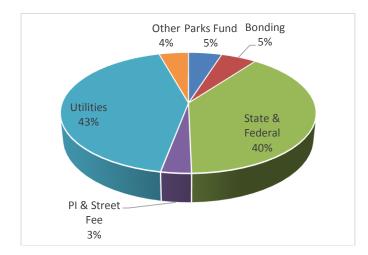
The 2016 Capital Program outlines total proposed projects in the amount of \$27,858,000 funded through various sources including bonding, the Parks Fund, the ½ and ½ tax, state and federal grants, the Permanent Improvement Fund, the Street System Maintenance Fee, and utility revenue. Included in the Capital Budget are projects for facilities, parks and trails, streets and bridges, and the Water, Gas, Sewer, Stormwater and Street Lighting utilities. The chart below shows the breakdown of funding for the 2016 program.

Capital improvements to city buildings and infrastructure will be funded by issuing a capital improvement bond in the amount of \$1,250,000.

Parks and trails are to be funded by federal grants totaling 1,973,000; state grants totaling 2,550,000; St Louis River Corridor bond proceeds ($\frac{1}{2}$ and $\frac{1}{2}$ tax) of 2,985,000; and the Parks Fund contribution of 585,000 for a combined program total of 8,093,000.

The Street and Bridge Improvement and Preservation program for 2016 totals \$8,405,300. Funding sources include aids and grants, current year utility revenue, Permanent Improvement Fund, developer contributions, and the Street System Maintenance Fee.

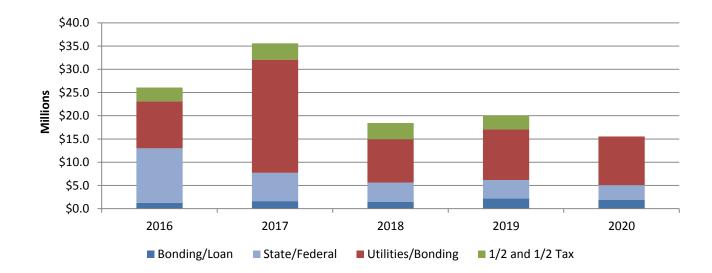
2016 Capital Utility Projects total \$10,109,700 and will be funded with utility revenue.



| Bonding | \$ 1,250,000 |
|-----------------|----------------------|
| Parks Fund | \$ 585,000 |
| 1/2 and 1/2 Tax | \$ 2,985,000 |
| State/Fed | \$ 11,748,300 |
| PI/Street Fee | \$ 780,000 |
| Other | \$ 400,000 |
| Utilities | <u>\$ 10,109,700</u> |
| Total 2016 Plan | \$ 27,858,000 |
| | |

Five Year Improvement Plan Funding

The City has identified \$125.6 million in improvements along with funding sources over the course of the next five years. The City will bond for certain types of improvements as allowed in State Statute. For 2016, the City is proposing to bond for \$1.2 million in capital improvements. Future years of bonding include \$1.6 million in 2017, \$1.4 million in 2018, \$2.2 million in 2019, and \$1.9 million in 2020 for a combined five year total of \$8.3 million. Also included in the five year capital plan are park and trail projects totaling \$20.7 million; of which \$3 million will be funded out of the Parks Fund, \$2.1 million from Federal grants, \$13 million from the St Louis River Corridor bond proceeds (½ and ½ tax), and \$2.6 million from state grants. The five year plan for street and bridge projects includes \$31.4 million in projects with \$17.1 million in funding from Municipal State Aid. Additional funding sources for street and bridge projects include \$3 million from a state bridge bond, \$4.4 million from state and federal grants, \$1.4 million from property tax dollars levied in the Permanent Improvement Fund, \$5.1 million for the Street System Maintenance Fee, and \$.4 million from developer and St Louis County contributions for the Kenwood/Arrowhead project. Over the next five years, the Utility Funds will finance \$50.1 million using operating revenues, along with an additional \$15 million in bonding for a water pipe replacement project.



Shown in the chart below are the major funding sources by year for the plan.

| | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|-------------------|------------|------------|------------|------------|------------|-------------|
| Bonding/Loan | 1,250,000 | 1,600,000 | 1,450,000 | 2,175,000 | 1,870,000 | 8,345,000 |
| State/Federal | 11,748,300 | 6,100,400 | 4,175,000 | 4,000,000 | 3,200,000 | 29,223,700 |
| PI & Street Fee | 780,000 | 1,080,000 | 1,280,000 | 1,580,000 | 1,780,000 | 6,500,000 |
| Utilities/Bonding | 10,109,700 | 24,374,500 | 9,320,000 | 10,880,000 | 10,450,000 | 65,134,200 |
| Parks Fund/Other | 985,000 | 642,500 | 597,500 | 585,000 | 585,000 | 3,395,000 |
| 1/2 and 1/2 Tax | 2,985,000 | 3,500,000 | 3,500,000 | 3,000,000 | | 12,985,000 |
| Total Plan | 27,858,000 | 37,297,400 | 20,322,500 | 22,220,000 | 17,885,000 | 125,582,900 |

2016 CAPITAL IMPROVEMENTS PROGRAM FUNDING SOURCES

| | | Parks | 1/2 & 1/2 | PI/ | Aids/ | Street | Utility | | |
|---|--------------------|---------|-----------|-------------|--------------------|----------|----------------------|---------|----------------------|
| | Bond | Fund | Tax | Prior Yr Pl | Grants | Mtce Fee | Revenue | Other | Total |
| Facilities | 705 000 | | | | | | | | 705 000 |
| Buildings City-Wide Maintenance | 725,000 450,000 | | | | | | | | 725,000 450,000 |
| Fire Department | 75,000 | | | | | | | | 75,000 |
| | 1,250,000 | - | | - | - | - | - | - | 1,250,000 |
| | | | | | | | | | |
| Parks and Trails | | | | | | | | | |
| Parks | | 410,000 | 1,430,000 | | 1,900,000 | | | | 3,740,000 |
| Traverse Trail | | 100,000 | 400,000 | | 400,000 | | | | 900,000 |
| Cross City Trail | | , | 630,000 | | 1,723,000 | | | | 2,353,000 |
| Western Waterfront Renewal | | | 425,000 | | 500,000 | | | | 925,000 |
| Destination Loop Hikes | | | 100,000 | | - | | | | 100,000 |
| Lakewalk Phase VI | | 75,000 | | | | | | | 75,000 |
| | - | 585,000 | 2,985,000 | - | 4,523,000 | - | - | - | 8,093,000 |
| | | | | | | | | | |
| Street & Bridge Reconstruction and | Preservation | Program | | | | | | | |
| Misc Annual Infrastructure | | - | | 280,000 | | | | | 280,000 |
| Street Preservation | | | | | 200,000 | 200,000 | | | 400,000 |
| Skyline Parkway Walls Superior Street Reconstruction | | | | | 125,000 625,000 | | | | 125,000 625,000 |
| Congdon Boulevard | | | | | 200,000 | | | | 200,000 |
| Aerial Lift Bridge | | | | | 5,400,000 | | | | 5,400,000 |
| Arrowhead/Kenwood Intersection Commonwealth Ave Reconstruction | 20 | | | | 300,000 375,300 | 300,000 | | 400,000 | 1,000,000 |
| Commonwedim Ave Reconsident | - | | | 280,000 | 7,225,300 | 500,000 | | 400,000 | 375,300 8,405,300 |
| | | | | | | | | | -, -, |
| Capital Utility Projects | | | | | | | | | |
| 4th Street Reconstruction | | | | | | | 1,534,700 | | 1,534,700 |
| Michigan Street | | | | | | | 150,000 | | 150,000 |
| Pump Station Service Upgrade | | | | | | | 75,000 | | 75,000 |
| Water Plant HVAC 4th St., 4th Ave E to Hawthorne | | | | | | | 1,100,000 950,000 | | 1,100,000 950,000 |
| 18th & 19th Avenues East | | | | | | | 650,000 | | 650,000 |
| Gas Main Extensions & Services | | | | | | | 1,500,000 | | 1,500,000 |
| Meter Relocations | | | | | | | 400,000 | | 400,000 |
| Michigan St. Regulator Station | | | | | | | 75,000 | | 75,000 |
| Regulator Station Upgrades | | | | | | | 100,000 | | 100,000 |
| 4th Street Reconstruction | | | | | | | 500,000 | | 500,000 |
| Superior Street Lining | | | | | | | 1,500,000 | | 1,500,000 |
| Annual Street Projects | | | | | | | 100,000 | | 100,000 |
| Brewery Creek | | | | | | | 50,000 | | 50,000 |
| Citywide Down Drains | | | | | | | 250,000 | | 250,000 |
| Culvert at Congdon Blvd | | | | | | | 750,000 | | 750,000 |
| Lower Coffee Creek | | | | | | | 75,000 | | 75,000 |
| 4th Street Fiber Optic Project | | | | | | | | | |
| Signals and Lights Ethernet | | | | | | | 250,000 | | 250,000 |
| | | | | | | | 250,000 100,000 | | 250,000 100,000 |
| | | - | | - | - | - | 250,000 | - | 250,000 |

2016-2020 CAPITAL IMPROVEMENTS PROGRAM PROJECT SUMMARY

| _ | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--|--------------|--------------|--------------|--------------|-----------|------------------------|
| Capital Improvement Program | | | | | | |
| CIP eligible building improvements | 505,000 | 1,000,000 | 880,000 | 1,310,000 | 1,095,000 | 4,790,000 |
| City Center West police/library building improvemer | - | 50,000 | 425,000 | 50,000 | - | 525,000 |
| Main library improvements | 25,000 | - | - | - | - | 25,000 |
| Mt Royal library improvements | 125,000 | - | - | - | - | 125,000 |
| Police multimodal substation building improvements | 70,000 | - | - | - | - | 70,000 |
| 42nd tool house improvements | - | - | - | 100,000 | - | 100,000 |
| Riley Road tool house improvements | 250,000 | 100,000 | - | - | - | 350,000 |
| Fleet building improvements | 200,000 | 50,000 | 75,000 | - | 75,000 | 400,000 |
| Firehall #1 improvements | - | 100,000 | - | 175,000 | 250,000 | 525,000 |
| Firehall #2 improvements | - | - | - | - | 130,000 | 130,000 |
| Firehall #4 improvements | - | - | 70,000 | - | 125,000 | 195,000 |
| Firehall #7 improvements | - | - | - | 40,000 | 195,000 | 235,000 |
| Firehall #8 improvements | 75,000 | - | - | - | - | 75,000 |
| Firehall #10 improvements Firehall #11 improvements | - | 300,000 | - | - 500,000 | - | 300,000 500,000 |
| Capital Improvement Program Total | 1,250,000 | 1,600,000 | 1,450,000 | 2,175,000 | 1,870,000 | 8,345,000 |
| | ., | ., | ., | 2,17 0,000 | | 0,010,000 |
| Parks and Trails | | | | | | |
| Traverse Trail | 900,000 | 100,000 | 100,000 | 100,000 | 100,000 | 1,300,000 |
| Cross City Trail | 2,353,000 | - | - | - | - | 2,353,000 |
| Western Waterfront Renewal | 925,000 | - | - | - | - | 925,000 |
| Destination Loop Hikes | 100,000 | - | - | - | - | 100,000 |
| Trail - Other | - | 1,800,000 | 1,800,000 | 2,000,000 | - | 5,600,000 |
| Lakewalk VI - shared use - Water Street | 75,000 | 312,900 | - | - | - | 387,900 |
| Playground | 105,000 | 80,000 | 100,000 | 100,000 | 100,000 | 485,000 |
| Fields | - | 75,000 | 165,000 | 185,000 | 185,000 | 610,000 |
| Community Centers | 150,000 | 100,000 | 100,000 | 100,000 | 100,000 | 550,000 |
| Parks - Other | 105,000 | 1,100,000 | 1,120,000 | 1,100,000 | 100,000 | 3,525,000 |
| Zoo/Fairmount Park | 1,200,000 | 700,000 | 700,000 | - | _ | 2,600,000 |
| Gary New Duluth CRA | 530,000 | _ | - | - | _ | 530,000 |
| Chambers Grove Park | 1,000,000 | - | - | - | - | 1,000,000 |
| Hartley Park | 650,000 | 50,000 | - | _ | _ | 700,000 |
| Parks and Trails Total | 8,093,000 | 4,317,900 | 4,085,000 | 3,585,000 | 585,000 | 20,665,900 |
| Street & Bridge Reconstruction and Preservation Progra | ım | | | | I | |
| | | | | 1 000 000 | i | 1 000 000 |
| 9th and 8th Street Reclamation | - | - | - | 1,300,000 | - | 1,300,000 |
| Aerial Lift Bridge | 5,400,000 | - | - | - | - | 5,400,000 |
| Arrowhead/Kenwood | 1,000,000 | - | - | - | - | 1,000,000 |
| College Street | - | 200,000 | - | - | - | 200,000 |
| Commonwealth Avenue | 375,300 | - | - | - | - | 375,300 |
| Concrete Pavement Repairs | - | 860,000 | - | - | - | 860,000 |
| Congdon Blvd | 200,000 | 3,215,000 | - | - | - | 3,415,000 |
| Decker Road | - | - | 1,412,500 | - | - | 1,412,500 |
| East 3rd Street Recondition | - | - | - | 1,400,000 | - | 1,400,000 |
| Junction and St Marie | - | - | - | - | 900,000 | 900,000 |
| Maxwell Avenue | - | - | 375,000 | - | - | 375,000 |
| Misc Annual Infrastructure Railroad Street | 280,000 | 280,000 | 280,000 | 280,000 | 280,000 | 1,400,000 1,000,000 |
| Redwing Street | - | - | - 600,000 | - | 1,000,000 | 1,000,000 |
| Skyline Parkway Walls | - 125,000 | - 950,000 | - | - | _ | 1,075,000 |
| Street Preservation | 400,000 | 1,100,000 | 1,000,000 | 1,300,000 | 1,500,000 | 5,300,000 |
| Superior Street | 625,000 | 400,000 | 1,300,000 | 1,300,000 | 1,300,000 | 4,925,000 |
| West Anoka Street | - | | 500,000 | - | - | 500,000 |
| Street, Bridge and Preservation Total | 8,405,300 | 7,005,000 | 5,467,500 | 5,580,000 | 4,980,000 | 31,437,800 |
| | | | | | | |

2016-2020 CAPITAL IMPROVEMENTS PROGRAM PROJECT SUMMARY

| | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--|------------|------------|------------|------------|------------|-------------|
| Capital Utility Projects | | | | | | |
| 4th Street Reconstruction | 1,534,700 | 900,000 | - | - | - | 2,434,700 |
| Downtown Streets Design | - | 40,000 | - | - | - | 40,000 |
| East Superior Water Main | - | 70,000 | - | - | _ | 70,000 |
| Filter Sand Replacement | - | 175,000 | - | - | _ | 175,000 |
| Hidden Valley Phase 2 | - | 1,050,000 | - | - | - | 1,050,000 |
| Michigan Street - Water | 150,000 | - | - | - | - | 150,000 |
| Middle/Woodland Pump Station | - | - | - | 2,000,000 | 2,000,000 | 4,000,000 |
| Pump Station Service Upgrade | 75,000 | - | - | - | - | 75,000 |
| Riveted Steel Pipe Replacement | - | 15,000,000 | - | - | - | 15,000,000 |
| Superior Street Reconstruction - Water | - | - | 1,400,000 | 1,600,000 | 2,000,000 | 5,000,000 |
| Water Main Replacement | - | - | 400,000 | 1,500,000 | 1,500,000 | 3,400,000 |
| Water Plant HVAC | 1,100,000 | - | - | - | - | 1,100,000 |
| Water Plant Electrical Upgrade | - | - | 1,600,000 | - | - | 1,600,000 |
| WTP Building & Structure Repairs | - | - | 900,000 | - | - | 900,000 |
| 3rd St, Vernon, 2nd Street Alley | - | - | - | 200,000 | - | 200,000 |
| 4th St., 4th Ave E to Hawthorne | 950,000 | 1,164,500 | - | - | - | 2,114,500 |
| 18th & 19th Avenues East | 650,000 | - | - | - | - | 650,000 |
| 20th & 23rd Ave. W, 10th Street | - | - | - | 1,000,000 | - | 1,000,000 |
| 48th Avenue East | - | 750,000 | - | - | - | 750,000 |
| 58th Avenue West | - | - | - | 200,000 | - | 200,000 |
| Building Shells for Reg Stations | - | - | 120,000 | - | - | 120,000 |
| Gas Main Extensions & Services | 1,500,000 | 1,500,000 | 1,500,000 | 1,500,000 | 1,500,000 | 7,500,000 |
| London Road Gas Project | - | 300,000 | - | - | - | 300,000 |
| Meter Relocations | 400,000 | 300,000 | 300,000 | 300,000 | - | 1,300,000 |
| Michigan Street Gas Project | - | - | 120,000 | - | - | 120,000 |
| Michigan St. Regulator Station | 75,000 | - | - | - | - | 75,000 |
| Regulator Station Upgrades | 100,000 | - | - | - | - | 100,000 |
| Relocate Airpark/Martin Regs | - | - | 150,000 | - | - | 150,000 |
| Steel Main Replacements | - | - | - | - | 500,000 | 500,000 |
| Stora Enso Flow Meter | - | - | - | 100,000 | - | 100,000 |
| Superior Street Reconstruction - Gas | - | - | 30,000 | 30,000 | - | 60,000 |
| Woodland Ave Gas Project | - | - | 500,000 | - | - | 500,000 |
| 4th Street Reconstruction | 500,000 | 500,000 | - | - | - | 1,000,000 |
| Lift Station Improvements | - | - | - | 450,000 | 450,000 | 900,000 |
| Sanitary Sewer Rehab/Reline | - | 200,000 | 750,000 | 750,000 | 750,000 | 2,450,000 |
| Superior Street Lining | 1,500,000 | 1,500,000 | - | - | - | 3,000,000 |
| Annual Street Projects | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 500,000 |
| Block Long Culvert & Ditch | - | - | 100,000 | 100,000 | 100,000 | 300,000 |
| Brewery Creek | 50,000 | 200,000 | 300,000 | - | - | 550,000 |
| Citywide Down Drains | 250,000 | - | 250,000 | 250,000 | 250,000 | 1,000,000 |
| Clarkhouse Creek | - | 75,000 | - | 100,000 | - | 175,000 |
| Culvert at Congdon Boulevard | 750,000 | - | - | - | - | 750,000 |
| Downtown Streets Design | - | 50,000 | - | - | - | 50,000 |
| Gary New Duluth System | - | 100,000 | 100,000 | 100,000 | 100,000 | 400,000 |
| Greys Creek | - | 100,000 | - | - | - | 100,000 |
| Lower Coffee Creek | 75,000 | - | 100,000 | - | - | 175,000 |
| Norton Road & Thurber Road | - | - | - | - | 600,000 | 600,000 |
| Superior Street Reconstruction - Storm | - | - | 300,000 | 300,000 | 300,000 | 900,000 |
| 4th Street Fiber Optic Project | 250,000 | - | - | - | - | 250,000 |
| Decorative Street Lights | - | 200,000 | 200,000 | 200,000 | 200,000 | 800,000 |
| Signals and Lights Ethernet | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 500,000 |
| Capital Utility Projects Total | 10,109,700 | 24,374,500 | 9,320,000 | 10,880,000 | 10,450,000 | 65,134,200 |
| GRAND TOTAL | 27,858,000 | 37,297,400 | 20,322,500 | 22,220,000 | 17,885,000 | 125,582,900 |

5 YEAR CAPITAL IMPROVEMENTS PROGRAM BY FUNDING SOURCE

| | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--|---|--|--|---|---|---|
| Bond | 1,250,000 | 1,600,000 | 1,450,000 | 2,175,000 | 1,870,000 | 8,345,000 |
| Parks Fund | 585,000 | 632,500 | 585,000 | 585,000 | 585,000 | 2,972,500 |
| 1/2 & 1/2 Tax | 2,985,000 | 3,500,000 | 3,500,000 | 3,000,000 | - | 12,985,000 |
| Permanent Improvement Fund | 280,000 | 280,000 | 280,000 | 280,000 | 280,000 | 1,400,000 |
| Street System Maintenance Fee | 500,000 | 800,000 | 1,000,000 | 1,300,000 | 1,500,000 | 5,100,000 |
| Federal Grants | 1,973,000 | 2,485,400 | 900,000 | 860,000 | - | 6,218,400 |
| State Funding State Bridge Bond MSA DNR Grants Other Funding Sources Utilities - Bonding | 3,000,000 3,850,000 375,300 2,550,000 400,000 | 3,615,000 - 10,000 | 3,275,000 - 12,500 | 3,140,000 - - | 3,200,000 - - | 3,000,000 17,080,000 375,300 2,550,000 422,500 |
| Water | - | 15,000,000 | - | - | - | 15,000,000 |
| Utilities - Current Year Revenue Water Gas Sewer Stormwater Street Lighting | 2,859,700 3,675,000 2,000,000 1,225,000 350,000 10,109,700 | 2,235,000 4,014,500 2,200,000 625,000 300,000 9,374,500 | 4,300,000 2,720,000 750,000 1,250,000 300,000 9,320,000 | 5,100,000 3,330,000 1,200,000 950,000 300,000 10,880,000 | 5,500,000 2,000,000 1,200,000 1,450,000 300,000 10,450,000 | 19,994,700 15,739,500 7,350,000 5,500,000 1,550,000 50,134,200 |
| TOTAL ALL FUNDING SOURCES | 27,858,000 | 37,297,400 | 20,322,500 | 22,220,000 | 17,885,000 | 125,582,900 |

Capital Improvement Program Summary

Operating Cost Implications of 2016 Proposed Projects:

The Capital Improvement Program is the principal funding program the City uses to make large, planned improvements and corrections to its building inventory and infrastructure. It traditionally consists of issuing general obligation bonds for city hall, public safety facilities, libraries and public works facilities. The City maintains 150 structures with an average age of over 40 years. These structures require accessibility and code compliance efforts.

| Projects | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|---|-------------------|----------------------------|------------------|--------------------|-------------------|----------------------|
| Buildings City-Wide | 725,000 | 1,050,000 | 1,305,000 | 1,360,000 | 1,095,000 | 5,535,000 |
| Maintenance Buildings Fire Buildings | 450,000 75,000 | 1 <i>50,000</i> 400,000 | 75,000 70,000 | 100,000 715,000 | 75,000 700,000 | 850,000 1,960,000 |
| Total | 1,250,000 | 1,600,000 | 1,450,000 | 2,175,000 | 1,870,000 | 8,345,000 |
| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
| Capital Improvement Bond | 1,250,000 | 1,600,000 | 1,450,000 | 2,175,000 | 1,870,000 | 8,345,000 |

Buildings City-Wide

Description:

It is important to maintain a city-wide program of facility system replacements and accessibility compliance for structures. Many remote sites need masonry tuck pointing; this is our primary point of water migration into finished spaces. We have damaged window heads, sills and parapets which also need repairs. Additionally, many remote sites are being heated with boilers or furnaces which are 20 years old and beyond. Replacing these with modern, high efficient units with electronic controls can realize 15% annual energy savings over the continued life of the structure. All of these types of system replacements and facility upgrades are aimed at keeping these public buildings in the best state of repair and function possible with the funding available.

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--|------------------------|-----------|-----------|-----------|-----------|------------------------------|
| CIP eligible building improvements | 505,000 | 1,000,000 | 880,000 | 1,310,000 | 1,095,000 | 4,790,000 |
| City Center West police/library building improvements Main library improvements Mt Royal library improvements | - 25,000 125,000 | 50,000 | 425,000 | 50,000 | - | 525,000 25,000 125,000 |
| Police multimodal substation building improvements | 70,000 | - | - | - | - | 70,000 |
| Total | 725,000 | 1,050,000 | 1,305,000 | 1,360,000 | 1,095,000 | 5,535,000 |
| | | | | | | |

| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--------------------------|---------|-----------|-----------|-----------|-----------|-----------|
| Capital Improvement Bond | 725,000 | 1,050,000 | 1,305,000 | 1,360,000 | 1,095,000 | 5,535,000 |

Maintenance

Description:

As a group of CIP eligible facilities, the Maintenance buildings that support the activities of Property and Facilities Management and Maintenance Operations represent some of the most rapidly deteriorating CIP eligible facilities that the City currently owns. Each of these facilities have significant capital needs that are extremely critical to maintain facility integrity and to continue operations as viable assets housing core City services. The group of maintenance facilities represents many challenges and some opportunities. As part of a longer term strategy for this element of the portfolio, the reality that most of these facilities have capital improvement needs in excess of 50% of their replacement value has driven Property and Facilities Management to consider investments that are primarily aimed at maintaining the facility integrity and ensuring the safety and comfort of City staff working out of these facilities while not significantly improving the assets. As assets, this group of buildings have significant value for potential resale, as most are located on prime real estate, and should a longer term solution aimed at a total consolidation of maintenance activities into one newly constructed facility come to fruition, the focus of this part of the capital plan is on - primarily - maintaining the status quo in a manner that sufficiently meets the operational needs and protects the assets from significant deterioration over the next 5 years.

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|---|---------|---------|--------|---------|--------|---------|
| 42nd tool house improvements Riley Road tool house | | | | 100,000 | - | 100,000 |
| improvements | 250,000 | 100,000 | | | | 350,000 |
| Fleet building improvements | 200,000 | 50,000 | 75,000 | | 75,000 | 400,000 |
| Total | 450,000 | 150,000 | 75,000 | 100,000 | 75,000 | 850,000 |
| | | | | | | |
| Funding. | 001/ | 0017 | 0010 | 0010 | 0000 | Tatal |
| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
| Capital Improvement Bond | 450,000 | 150,000 | 75,000 | 100,000 | 75,000 | 850,000 |

Fire Department

Description:

Over the next five years, the City is proposing to invest \$1.96 million in capital maintenance projects at firehalls throughout the City. There are remodeling projects to accommodate staff reorganizations as part of the Fire Department consolidation plan. Energy improvements consist of installing new windows and overhead doors, and replacing furnaces and roofs. Repair and maintenance projects consist of masonry and brick repair, as well as resolving drainage issues and replacing driveways.

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|---------------------------|--------|---------|--------|---------|---------|-----------|
| Firehall #1 improvements | - | 100,000 | - | 175,000 | 250,000 | 525,000 |
| Firehall #2 improvements | - | - | - | - | 130,000 | 130,000 |
| Firehall #4 improvements | - | - | 70,000 | - | 125,000 | 195,000 |
| Firehall #7 improvements | - | - | - | 40,000 | 195,000 | 235,000 |
| Firehall #8 improvements | 75,000 | - | - | - | - | 75,000 |
| Firehall #10 improvements | - | 300,000 | - | - | - | 300,000 |
| Firehall #11 improvements | - | - | - | 500,000 | - | 500,000 |
| Total | 75,000 | 400,000 | 70,000 | 715,000 | 700,000 | 1,960,000 |

| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--------------------------|--------|---------|--------|---------|---------|-----------|
| Capital Improvement Bond | 75,000 | 400,000 | 70,000 | 715,000 | 700,000 | 1,960,000 |

Parks and Trails Summary

Description:

Park and trail capital projects are funded from three major sources: the Parks Fund, the 1/2 and 1/2 tax, and federal and state grants. The Parks Fund allocates monies each year for small park and trail capital projects (usually less than \$100,000 each). The 1/2 and 1/2 tax was authorized to fund a total of \$18 million park, trail, and outdoor recreation projects in the St. Louis River Corridor. The City Council in 2015 preliminarily approved a slate of projects to be funded by the 1/2 and 1/2 tax. The 1/2 and 1/2 tax and the Parks Fund are used to leverage large state and federal grants that substantially increase the magnitude of park and trail capital improvements. Selection and design of capital projects is shaped by input and direction from the community, the Parks Commission, and the City Council.

| Projects | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|-----------------|-----------|-----------|-----------|-----------|---------|------------|
| Trails | 4,353,000 | 2,212,900 | 1,900,000 | 2,100,000 | 100,000 | 10,665,900 |
| Parks | 3,740,000 | 2,105,000 | 2,185,000 | 1,485,000 | 485,000 | 10,000,000 |
| Total | 8,093,000 | 4,317,900 | 4,085,000 | 3,585,000 | 585,000 | 20,665,900 |
| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
| Federal Grant | 1,973,000 | 185,400 | - | - | - | 2,158,400 |
| State Grant | 2,550,000 | - | - | - | - | 2,550,000 |
| Parks Fund | 585,000 | 632,500 | 585,000 | 585,000 | 585,000 | 2,972,500 |
| 1/2 and 1/2 Tax | 2,985,000 | 3,500,000 | 3,500,000 | 3,000,000 | - | 12,985,000 |
| | 2,700,000 | 0,000,000 | -, | -,, | | |

Assumptions

*Full spending of 1/2 and 1/2 tax by 2019. *No new grant awards for 2016-2020.

Trails Detail

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|-----------------------------------|-----------|-----------|-----------|-----------|---------|------------|
| Traverse Trail | 900,000 | 100,000 | 100,000 | 100,000 | 100,000 | 1,300,000 |
| Cross City Trail | 2,353,000 | - | - | - | - | 2,353,000 |
| Western Waterfront Renewal | 925,000 | - | - | - | - | 925,000 |
| Destination Loop Hikes | 100,000 | - | - | - | - | 100,000 |
| Trail - Other | - | 1,800,000 | 1,800,000 | 2,000,000 | - | 5,600,000 |
| Lakewalk VI - shared use Water St | 75,000 | 312,900 | - | - | - | 387,900 |
| Total | 4,353,000 | 2,212,900 | 1,900,000 | 2,100,000 | 100,000 | 10,665,900 |

| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|-----------------|-----------|-----------|-----------|-----------|---------|------------|
| Federal Grant | 1,973,000 | 185,400 | - | - | - | 2,158,400 |
| State Grant | 650,000 | - | - | - | - | 650,000 |
| Parks Fund | 175,000 | 227,500 | 100,000 | 100,000 | 100,000 | 702,500 |
| 1/2 and 1/2 Tax | 1,555,000 | 1,800,000 | 1,800,000 | 2,000,000 | - | 7,155,000 |
| Total | 4,353,000 | 2,212,900 | 1,900,000 | 2,100,000 | 100,000 | 10,665,900 |

Parks Detail

| | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|---------------------|-----------|-----------|-----------|-----------|---------|------------|
| | | | | | | |
| Playground | 105,000 | 80,000 | 100,000 | 100,000 | 100,000 | 485,000 |
| Fields | - | 75,000 | 165,000 | 185,000 | 185,000 | 610,000 |
| Community Centers | 150,000 | 100,000 | 100,000 | 100,000 | 100,000 | 550,000 |
| Parks - Other | 105,000 | 1,100,000 | 1,120,000 | 1,100,000 | 100,000 | 3,525,000 |
| Zoo/Fairmount Park | 1,200,000 | 700,000 | 700,000 | - | - | 2,600,000 |
| Gary New Duluth CRA | 530,000 | - | - | - | - | 530,000 |
| Chambers Grove Park | 1,000,000 | - | - | - | - | 1,000,000 |
| Hartley Park | 650,000 | 50,000 | - | - | - | 700,000 |
| Total | 3,740,000 | 2,105,000 | 2,185,000 | 1,485,000 | 485,000 | 10,000,000 |

| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|-----------------|-----------|-----------|-----------|-----------|---------|------------|
| | | | | | | |
| Federal Grant | | | | | | |
| State Grant | 1,900,000 | - | - | - | - | 1,900,000 |
| Parks Fund | 410,000 | 405,000 | 485,000 | 485,000 | 485,000 | 2,270,000 |
| 1/2 and 1/2 Tax | 1,430,000 | 1,700,000 | 1,700,000 | 1,000,000 | - | 5,830,000 |
| Total | 3,740,000 | 2,105,000 | 2,185,000 | 1,485,000 | 485,000 | 10,000,000 |

Street Improvement & Bridge Projects Summary

Description:

These projects include street reconstruction, street preservation and bridge maintenance. Funding sources include municipal state aid, federal funds, grants, street system maintenance fee, St Louis County, developer contributions, and utility revenue.

Operating Cost Implications of 2016 Approved Projects:

Operating costs for street maintenance will remain fairly constant as the same number of streets are overlaid or reconstructed annually.

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|------------|
| 9th and 8th Street Reclamation | | | | 1,300,000 | | 1,300,000 |
| Aerial Lift Bridge | 5,400,000 | | | | | 5,400,000 |
| Arrowhead/Kenwood | 1,000,000 | | | | | 1,000,000 |
| College Street | | 200,000 | | | | 200,000 |
| Commonwealth Avenue | 375,300 | | | | | 375,300 |
| Concrete Pavement Repairs | | 860,000 | | | | 860,000 |
| Congdon Blvd | 200,000 | 3,215,000 | | | | 3,415,000 |
| Decker Road | | | 1,412,500 | | | 1,412,500 |
| East 3rd Street Recondition | | | | 1,400,000 | | 1,400,000 |
| Junction and St Marie | | | | | 900,000 | 900,000 |
| Maxwell Avenue | | | 375,000 | | | 375,000 |
| Misc Annual Infrastructure | 280,000 | 280,000 | 280,000 | 280,000 | 280,000 | 1,400,000 |
| Railroad Street | | | | | 1,000,000 | 1,000,000 |
| Redwing Street | | | 600,000 | | | 600,000 |
| Skyline Parkway Walls | 125,000 | 950,000 | | | | 1,075,000 |
| Street Preservation | 400,000 | 1,100,000 | 1,000,000 | 1,300,000 | 1,500,000 | 5,300,000 |
| Superior Street | 625,000 | 400,000 | 1,300,000 | 1,300,000 | 1,300,000 | 4,925,000 |
| West Anoka Street | | | 500,000 | | | 500,000 |
| Total | 8,405,300 | 7,005,000 | 5,467,500 | 5,580,000 | 4,980,000 | 31,437,800 |
| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
| Federal | - | 2,300,000 | 900,000 | 860,000 | - | 4,060,000 |

| <u> </u> | | | | | | |
|------------------------|-----------|-----------|-----------|-----------|-----------|------------|
| Federal | - | 2,300,000 | 900,000 | 860,000 | - | 4,060,000 |
| State | 7,225,300 | 3,615,000 | 3,275,000 | 3,140,000 | 3,200,000 | 20,455,300 |
| Street System Mtce Fee | 500,000 | 800,000 | 1,000,000 | 1,300,000 | 1,500,000 | 5,100,000 |
| Permanent Improvement | 280,000 | 280,000 | 280,000 | 280,000 | 280,000 | 1,400,000 |
| Other | 400,000 | 10,000 | 12,500 | - | - | 422,500 |
| Total | 8,405,300 | 7,005,000 | 5,467,500 | 5,580,000 | 4,980,000 | 31,437,800 |
| | | | | | | |

Miscellaneous Annual Infrastructure

Description:

Miscellaneous annual infrastructure projects include those that are funded by the permanent improvement property tax levy and limited use of special assessments to the affected property owner. Permanent improvement projects are generally limited to intersections, bridges, and other items that are not eligible for other funding sources. These projects include repair or replacement of the brick streets and sidewalks, a portion of the utility trench patch program, one way street conversions, retaining walls, and guard rail repair.

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|------------------------|---------|---------|---------|---------|---------|-----------|
| Permanent Improvements | 225,000 | 200,000 | 200,000 | 200,000 | 200,000 | 1,025,000 |
| Patch & Sidewalks | 55,000 | 80,000 | 80,000 | 80,000 | 80,000 | 375,000 |
| Total | 280,000 | 280,000 | 280,000 | 280,000 | 280,000 | 1,400,000 |
| | | | | | | |
| | | | | | | |
| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
| PI Fund | 280,000 | 280,000 | 280,000 | 280,000 | 280,000 | 1,400,000 |

Project Title:

9th Street/8th Street Reclamation 6th Ave E to Woodland Ave

Funding Source:

PROJECT TOTAL:

| | FY 2019 |
|--------------------|--------------------|
| Federal/ATP MSA | 860,000 440,000 |
| JECT TOTAL: | \$1,300,000 |

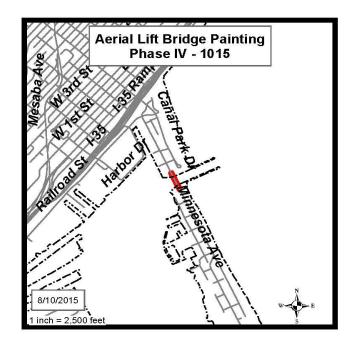


Project Title:

Aerial Lift Bridge Painting and Misc Structural Repairs

Funding Source:

| | FY 2016 |
|--------------------------|------------------------|
| MSA State Bridge Bond | 2,400,000 3,000,000 |
| PROJECT TOTAL: | \$5,400,000 |

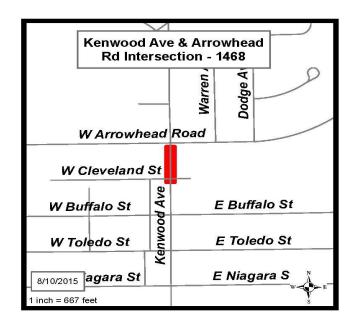


Project Title:

Arrowhead/Kenwood and West Cleveland Intersections

Funding Source:

| - | FY 2016 |
|--|-------------------------------|
| MSA Street System Mtce Fee Other | 300,000 300,000 400,000 |
| PROJECT TOTAL: | \$1,000,000 |



Project Title:

College Street Realignment - Design Phase

Funding Source:

FY 2017 Street System Mtce Fee

PROJECT TOTAL:

\$200,000

200,000



Project Title:

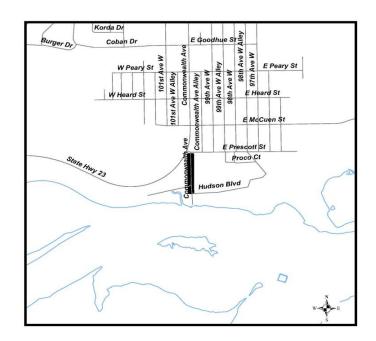
Commonwealth Ave Reconstruction, from East Prescott St to Boy Scout Landing

Funding Source:

DNR

PROJECT TOTAL:

FY 2016 375,300 \$375,300



Commonwealth Ave from Prescott St to Boy Scout Landing - 1319

Project Title:

Concrete Pavement Repairs -Various Locations

Funding Source:

| • | FY 2017 |
|-------|---------|
| MSA | 850,000 |
| Sewer | 5,000 |
| Water | 5,000 |
| | |

PROJECT TOTAL:

\$860,000

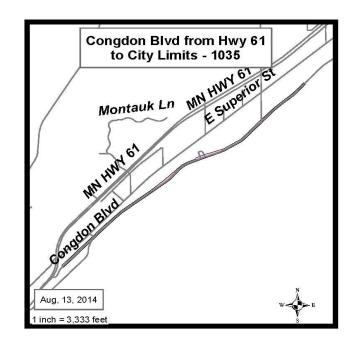
NO MAP AVAILABLE

Project Title:

Congdon Boulevard widening and reclamation

Funding Source:

| | FY 2016 - 2017 |
|--------------------|------------------------|
| Federal/ATP MSA | 1,500,000 1,915,000 |
| PROJECT TOTAL: | \$3,415,000 |



Project Title:

Decker Road, Piedmont Avenue to Mall Drive

Funding Source:

| | FY 2018 |
|-------------|---------|
| Federal/ATP | 900,000 |
| MSA | 500,000 |
| Water | 12,500 |
| | |
| | |

PROJECT TOTAL:

\$1,412,500



Project Title:

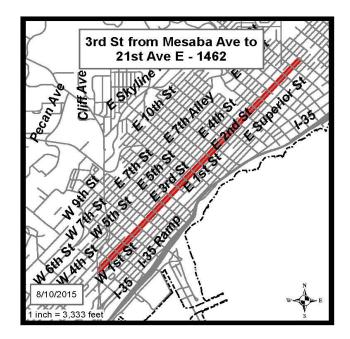
East 3rd Street Recondition, from Mesaba Ave to 21st Ave E

Funding Source:

 FY 2019

 MSA
 1,400,000

 PROJECT TOTAL:
 \$1,400,000



Project Title:

Junction Ave / St. Marie, from 19th Ave E to Wallace

Funding Source:

| runding oource. | FY 2020 |
|-----------------|-----------|
| MSA | 900,000 |
| PROJECT TOTAL: | \$900,000 |



Project Title:

Maxwell Ave, from Anoka Street to Redwing Street

Funding Source:

 FY 2018

 MSA
 375,000

 PROJECT TOTAL:
 \$375,000



Project Title:

Railroad Street, from Lake Ave to Garfield Ave

Funding Source:

| | FY 2020 |
|----------------|-------------|
| MSA | 1,000,000 |
| PROJECT TOTAL: | \$1,000,000 |



Street Improvement & Bridge Projects

Project Title:

Redwing Street: Mill and Overlay

Funding Source:

MSA

PROJECT TOTAL:

| FY 2018 |
|---------|
| 600,000 |
| |

\$600,000

\$1,075,000



Project Title:

Skyline Parkway Retaining Wall Repairs

Funding Source:

| | FY 2016-2017 |
|-------------|--------------|
| MSA | 275,000 |
| Federal/ATP | 800,000 |
| | |

PROJECT TOTAL:

NO MAP AVAILABLE

Street Improvement & Bridge Projects

Project Title:

Street Preservation Projects -Various Locations

Funding Source:

FY 2016-2020

\$5,300,000

MSA 700,000 Street System Mtce Fee 4,600,000

PROJECT TOTAL:

Project Title:

Superior Street Reconstruction

Funding Source:

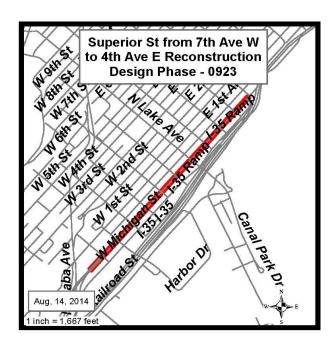
MSA

PROJECT TOTAL:

\$4,925,000

FY 2016-2020

4,925,000



NO MAP AVAILABLE

Street Improvement & Bridge Projects

| Project Title: West Anoka Street | | Anoka St from Woodland Ave to Maxwell Ave - 1267 |
|-------------------------------------|-----------|---|
| Funding Source: | FY 2018 | W Winona St |
| MSA | 500,000 | W Wabasha St W Anoka St |
| PROJECT TOTAL: | \$500,000 | Marshall St Morthfield St Hastings Dr |

8/10/2015 inch = 1,042 feet Woodland Ave

Capital Utility Projects Summary

Utility projects within the five year capital improvement plan primarily focus on the continued rehabilitation and replacement of aging infrastructure, as well as the continued extension of the city's natural gas system.

Operating Cost Implications of 2016 Approved Projects:

The Water Fund projects are for replacement and rehabilitation of the water system to increase system reliability and will have no operating expense impact. The Gas Fund projects will have very little operating expense impact with the exception of the gas main extensions, which will have minimal maintenance and corrosion protection costs that will be offset by new customer account revenue. Sanitary sewer projects for rehabilitation and relining will provide future savings to sanitary sewer treatment costs through a reduction of inflow and infiltration flows. Stormwater projects will result in indirect savings through cost avoidance of surface water damage. Street Lighting's citywide replacement of existing street light fixtures to LED luminaires is anticipated to reduce annual costs for electricity and maintenance.

| Projects | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|-----------------|------------|------------|-----------|------------|------------|------------|
| Water | 2,859,700 | 17,235,000 | 4,300,000 | 5,100,000 | 5,500,000 | 34,994,700 |
| Gas | 3,675,000 | 4,014,500 | 2,720,000 | 3,330,000 | 2,000,000 | 15,739,500 |
| Sewer | 2,000,000 | 2,200,000 | 750,000 | 1,200,000 | 1,200,000 | 7,350,000 |
| Stormwater | 1,225,000 | 625,000 | 1,250,000 | 950,000 | 1,450,000 | 5,500,000 |
| Street Lighting | 350,000 | 300,000 | 300,000 | 300,000 | 300,000 | 1,550,000 |
| Total | 10,109,700 | 24,374,500 | 9,320,000 | 10,880,000 | 10,450,000 | 65,134,200 |

| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|-----------------------------------|------------|------------|-----------|------------|------------|------------|
| Water - Current Revenue | 2,859,700 | 2,235,000 | 4,300,000 | 5,100,000 | 5,500,000 | 19,994,700 |
| Water - Improvement Bonds | - | 15,000,000 | - | - | - | 15,000,000 |
| Gas - Current Revenue | 3,675,000 | 4,014,500 | 2,720,000 | 3,330,000 | 2,000,000 | 15,739,500 |
| Sewer - Current Revenue | 2,000,000 | 2,200,000 | 750,000 | 1,200,000 | 1,200,000 | 7,350,000 |
| Stormwater - Current Revenue | 1,225,000 | 625,000 | 1,250,000 | 950,000 | 1,450,000 | 5,500,000 |
| Street Lighting - Current Revenue | 350,000 | 300,000 | 300,000 | 300,000 | 300,000 | 1,550,000 |
| | | | | | | |
| Total | 10,109,700 | 24,374,500 | 9,320,000 | 10,880,000 | 10,450,000 | 65,134,200 |

Description:

Water Capital Projects

The proposed water projects over the next five years include updating the aging infrastructure by replacing those distribution mains with a high number of recurring leaks. Rehabilitation of primary transmission lines and pump station upgrades will increase system reliability to meet water demand. Significant facility improvements are required at the Lakewood Water Treatment Plant. Built in 1975, this facility is aging and requires renovation of HVAC and electrical systems as well as structural repairs to both the treatment plant and pump building.

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--|-----------|------------|-----------|-----------|-----------|------------|
| 4th Street Reconstruction | 1,534,700 | 900,000 | | | | 2,434,700 |
| Downtown Streets Design | | 40,000 | | | | 40,000 |
| East Superior Water Main | | 70,000 | | | | 70,000 |
| Filter Sand Replacement | | 175,000 | | | | 175,000 |
| Hidden Valley Phase 2 | | 1,050,000 | | | | 1,050,000 |
| Michigan Street - Water | 150,000 | | | | | 150,000 |
| Middle/Woodland Pump Station | | | | 2,000,000 | 2,000,000 | 4,000,000 |
| Pump Station Service Upgrade | 75,000 | | | | | 75,000 |
| Riveted Steel Pipe Replacement | | 15,000,000 | | | | 15,000,000 |
| Superior Street Reconstruction - Water | | | 1,400,000 | 1,600,000 | 2,000,000 | 5,000,000 |
| Water Main Replacement | | | 400,000 | 1,500,000 | 1,500,000 | 3,400,000 |
| Water Plant HVAC | 1,100,000 | | | | | 1,100,000 |
| Water Plant Electrical Upgrade | | | 1,600,000 | | | 1,600,000 |
| WTP Building & Structure Repairs | | | 900,000 | | | 900,000 |
| Total – | 2,859,700 | 17,235,000 | 4,300,000 | 5,100,000 | 5,500,000 | 34,994,700 |
| | | | | | | |
| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
| Water - Current Revenue | 2,859,700 | 2,235,000 | 4,300,000 | 5,100,000 | 5,500,000 | 19,994,700 |
| Water - Improvement Bond | 2,007,700 | 15,000,000 | -,000,000 | - | - | 15,000,000 |
| | _ | 10,000,000 | _ | _ | _ | 10,000,000 |
| Total | 2,859,700 | 17,235,000 | 4,300,000 | 5,100,000 | 5,500,000 | 34,994,700 |

Description:

Natural Gas Capital Projects

The proposed gas projects over the next five years include the continued extension of the system into unserved areas and the relocation of gas meters due to code requirements. Other significant costs include projects to replace existing thin wall plastic mains and older steel mains where leaks occur.

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|------------|
| | | | | | | |
| 3rd St, Vernon, 2nd Street Alley | | | | 200,000 | | 200,000 |
| 4th St., 4th Ave E to Hawthorne | 950,000 | 1,164,500 | | | | 2,114,500 |
| 18th & 19th Avenues East | 650,000 | | | | | 650,000 |
| 20th & 23rd Ave. W, 10th Street | | | | 1,000,000 | | 1,000,000 |
| 48th Avenue East | | 750,000 | | | | 750,000 |
| 58th Avenue West | | | | 200,000 | | 200,000 |
| Building Shells for Reg Stations | | | 120,000 | | | 120,000 |
| Gas Main Extensions & Services | 1,500,000 | 1,500,000 | 1,500,000 | 1,500,000 | 1,500,000 | 7,500,000 |
| London Road Gas Project | | 300,000 | | | | 300,000 |
| Meter Relocations | 400,000 | 300,000 | 300,000 | 300,000 | | 1,300,000 |
| Michigan Street Gas Project | | | 120,000 | | | 120,000 |
| Michigan St. Regulator Station | 75,000 | | | | | 75,000 |
| Regulator Station Upgrades | 100,000 | | | | | 100,000 |
| Relocate Airpark/Martin Regs | | | 150,000 | | | 150,000 |
| Steel Main Replacements | | | | | 500,000 | 500,000 |
| Stora Enso Flow Meter | | | | 100,000 | | 100,000 |
| Superior Street Reconstruction - Gas | | | 30,000 | 30,000 | | 60,000 |
| Woodland Ave Gas Project | | | 500,000 | | | 500,000 |
| | | | | | | |
| Total | 3,675,000 | 4,014,500 | 2,720,000 | 3,330,000 | 2,000,000 | 15,739,500 |
| | | | | | | |
| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |

| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|-----------------------|-----------|-----------|-----------|-----------|-----------|------------|
| Gas - Current Revenue | 3.675.000 | 4,014,500 | 2,720,000 | 3.330.000 | 2.000.000 | 15,739,500 |

Description:

Sanitary Sewer Capital Projects

The proposed sanitary sewer projects over the next five years focus on the continued lining or rehabilitation of leaking pipes and the reconstruction of 48 sanitary sewer lift stations located throughout the city.

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|---|-----------|---------------------------------|---------|--------------------|--------------------|--|
| 4th Street Reconstruction Lift Station Improvements Sanitary Sewer Rehab/Reline Superior Street Lining | 500,000 | 500,000 200,000 1,500,000 | 750,000 | 450,000 750,000 | 450,000 750,000 | 1,000,000 900,000 2,450,000 3,000,000 |
| Total | 2,000,000 | 2,200,000 | 750,000 | 1,200,000 | 1,200,000 | 7,350,000 |

| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|-----------------------|-----------|-----------|---------|-----------|-----------|-----------|
| Sewer Current Revenue | 2,000,000 | 2,200,000 | 750,000 | 1,200,000 | 1,200,000 | 7,350,000 |

Description:

Stormwater Capital Projects

The proposed storm water projects over the next five years include continued replacement of failing storm sewer lines and large culverts. Reconstruction of Brewery and Greys Creek is planned to repair deteriorated public infrastructure. Significant future costs will occur in the repair and replacement of storm sewer in steep slope areas that discharge into streams located throughout the city.

| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|--|-----------|---------|-----------|---------|-----------|-----------|
| | | | | | | |
| Annual Street Projects | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 500,000 |
| Block Long Culvert & Ditch | | | 100,000 | 100,000 | 100,000 | 300,000 |
| Brewery Creek | 50,000 | 200,000 | 300,000 | | | 550,000 |
| Citywide Down Drains | 250,000 | | 250,000 | 250,000 | 250,000 | 1,000,000 |
| Clarkhouse Creek | | 75,000 | | 100,000 | | 175,000 |
| Culvert at Congdon Boulevard | 750,000 | | | | | 750,000 |
| Downtown Streets Design | | 50,000 | | | | 50,000 |
| Gary New Duluth System | | 100,000 | 100,000 | 100,000 | 100,000 | 400,000 |
| Greys Creek | | 100,000 | | | | 100,000 |
| Lower Coffee Creek | 75,000 | | 100,000 | | | 175,000 |
| Norton Road & Thurber Road | | | | | 600,000 | 600,000 |
| Superior Street Reconstruction - Storm | | | 300,000 | 300,000 | 300,000 | 900,000 |
| Total _ | 1 005 000 | (25.000 | 1.050.000 | 050.000 | 1 450 000 | E E00 000 |
| Total | 1,225,000 | 625,000 | 1,250,000 | 950,000 | 1,450,000 | 5,500,000 |

| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|------------------------------|-----------|---------|-----------|---------|-----------|-----------|
| Stormwater - Current Revenue | 1,225,000 | 625,000 | 1,250,000 | 950,000 | 1,450,000 | 5,500,000 |

Description:

Street Lighting Capital Projects

The proposed Street Lighting Capital plan over the next five years continues the city wide replacement of roadway and decorative street light fixtures with energy saving LED luminaires and control systems. It also includes funding to provide city wide communications connectivity to the signals and lighting systems, and will specifically fund installation of fiber optic communications as part of the County's Fourth Street project in 2016.

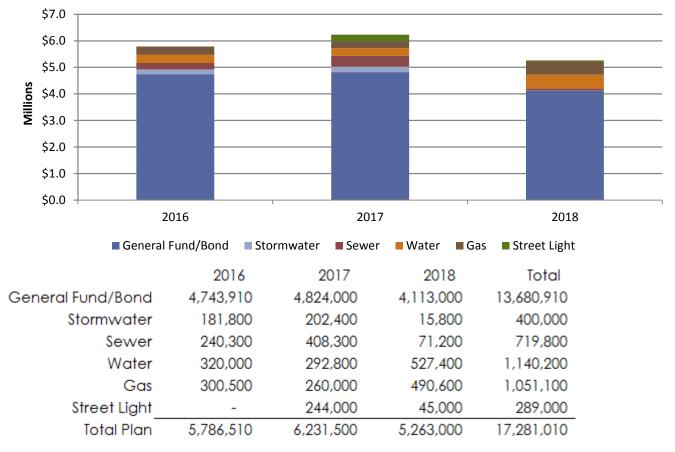
| Project | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|---|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------------|
| 4th Street Fiber Optic Project Decorative Street Lights Signals and Lights Ethernet | 250,000 - 100,000 | - 200,000 100,000 | - 200,000 100,000 | - 200,000 100,000 | - 200,000 100,000 | 250,000 800,000 500,000 |
| Total | 350,000 | 300,000 | 300,000 | 300,000 | 300,000 | 1,550,000 |

| Funding | 2016 | 2017 | 2018 | 2019 | 2020 | Total |
|---------------------------|---------|---------|---------|---------|---------|-----------|
| Street Lighting - Current | 350,000 | 300,000 | 300,000 | 300,000 | 300,000 | 1,550,000 |

CAPITAL EQUIPMENT BUDGET AND PLAN

Three Year Equipment Plan

The objective of the City's Three year equipment plan is to maintain city equipment by budgeting an adequate dollar amount annually for replacement on a timely basis. \$17.3 million is proposed in this plan for the period of 2016 through 2018. Of that total, equipment for the General Fund is \$13.7 million to be financed with bonds. The balance of \$3.6 million is proposed for the combined enterprise funds of Water, Gas, Stormwater, Sewer, and Street Lighting. Shown in the chart below are the various funding sources by year for the plan.



2016 Proposed Equipment

The City is proposing a total of \$5.8 million in capital equipment expenditures for 2016. This includes equipment for General Fund operating departments and the utility funds named above. The General Fund portion is \$4.7 million to be financed with bonds and the utility portion is \$1.1 million to be paid for out of current year revenues.

For General Fund departments, the City is proposing the purchase of \$2.1 million in rolling stock vehicles – the largest purchase being Maintenance Operations equipment totaling \$806,000; fire apparatus totaling \$600,000; police vehicles totaling \$600,000; and Construction Services totaling \$50,000. The non-rolling stock equipment plan of \$2.7 million proposed by City for 2016 is for technology improvements and replacements, as well as library, police, and fire equipment.

The breakdown of equipment for the utility funds in 2016 includes \$81,600 for non-rolling stock equipment and \$961,000 for rolling stock vehicles for a total of \$1,042,600 in 2016.

City of Duluth 2016 - 2018 Capital Equipment Program

General Fund Rolling Stock Vehicles

| | 2016 | 2017 | 2018 | Total |
|--|------------------|------------------|--------------------|-----------|
| Fire Department | | | | |
| Fire Trucks/Apparatus | 600,000 | 600,000 | 625,000 | 1,825,000 |
| Vehicle Replacements | | 35,000 | | 35,000 |
| Arson Van Replacement | | 35,000 | 40,000 | 35,000 |
| Rescue Boat/Plow Truck Subtotal Fire Department | 600,000 | 670,000 | 40,000 665,000 | 40,000 |
| | 000,000 | 0/0,000 | 000,000 | 1,755,000 |
| Construction Services | 50,000 | 50.000 | 50.000 L | 1 50 000 |
| Inspector Vehicles Subtotal Constructive Services | 50,000 50,000 | 50,000 50,000 | 50,000 50,000 | 150,000 |
| | 30,000 | 30,000 | 30,000 | 130,000 |
| Police Department | (00.000 | (00.000 | (00.000 l | 1 000 000 |
| Police Vehicles | 600,000 | 600,000 | 600,000 600,000 | 1,800,000 |
| Subtotal Police Department | 600,000 | 600,000 | 600,000 | 1,800,000 |
| Facilities Management | | | | |
| Platform Truck | | 100,000 | | 100,000 |
| 1 Ton w/Service Body | | 60,000 | 60,000 | 120,000 |
| 1 Ton Cargo Van | | 1/0.000 | 40,000 | 40,000 |
| Subtotal Facilities Management | - | 160,000 | 100,000 | 260,000 |
| Maintenance Operations | | | | |
| Street Maintenance | | | | |
| Sweeper | 200,000 | 200,000 | 200,000 | 600,000 |
| 4 x 4 Pickup | 40,000 | 40,000 | 45,000 | 125,000 |
| 3/4 ton pickup w/plow | | 60,000 | | 60,000 |
| Tandem Dump Truck | | 300,000 | | 300,000 |
| Plow Truck w/wing | 230,000 | 230,000 | | 460,000 |
| 1 ton cab/chassis w/dump & plow | | 125,000 | | 125,000 |
| 3 yard Loader | | 195,000 | 225,000 | 420,000 |
| Retro Sander Truck - perm mount | 168,000 | 340,000 | 340,000 | 848,000 |
| Retro - RDS Body truck w/plow | 168,000 | | | 168,000 |
| Subtotal Street Maintenance | 806,000 | 1,490,000 | 810,000 | 3,106,000 |
| Park Maintenance | | | _ | |
| 4WD wide area mower | | 22,000 | | 22,000 |
| Turbo wide area mower | | 53,000 | | 53,000 |
| 1 Ton w/Plow | | 71,000 | | 71,000 |
| 4 x 4 Dump & Chipper Truck | | 58,000 | | 58,000 |
| Skidsteer | | | 62,000 | 62,000 |
| Pickup | | | 42,000 | 42,000 |
| Various Mowers | | | 75,000 | 75,000 |
| Trailers | | | 42,000 | 42,000 |
| Subtotal Park Maintenance | - | 204,000 | 221,000 | 425,000 |
| Subtotal Maintenance Operations | | | | |
| Public Works | | | | |
| Engineering Vehicles | | | 17,000 | 17,000 |
| Subtotal Transportation Engineering | - | - | 17,000 | 17,000 |
| Rolling Stock Bond Total | 2,056,000 | 3,174,000 | 2,463,000 | 7,693,000 |
| = | 322 | | | |

City of Duluth 2016 - 2018 Capital Equipment Program

General Fund Non-Rolling Stock Equipment

| | 2016 | 2017 | 2018 | Total |
|--|-----------|-----------|-----------|------------|
| IT Enterprise Wide PC Replacements | 180,000 | 200,000 | 200,000 | 580,000 |
| Enterprise Wide Laptop Replacements | 100,000 | 100,000 | 100,000 | 300,000 |
| Microsoft License True-Up | 75,000 | 50,000 | 50,000 | 175,000 |
| Software Replacement | 1,500,000 | 00,000 | 00,000 | 1,500,000 |
| Police Evidence Inventory Scanner and PDA | 15,000 | | | 15,000 |
| Police AFIS Machine | 15,000 | | | 15,000 |
| Radio System VHF/ARMER Replacement | 200,000 | | | 200,000 |
| Network Equipment Replacements | 270,000 | 300,000 | 300,000 | 870,000 |
| PCI Security Requirements | | 50,000 | 50,000 | 100,000 |
| Pictometry Imagery | 30,000 | | | 30,000 |
| Document Mgt | | 100,000 | 100,000 | 200,000 |
| Personnel Actions | 20,000 | | | 20,000 |
| Library Credit Card Acceptance | 25,000 | | | 25,000 |
| Conference Room Technology Needs | | 50,000 | 50,000 | 100,000 |
| Desktop Re-cabling Project | | 100,000 | 100,000 | 200,000 |
| Security Card Access Door Additions | | 100,000 | 100,000 | 200,000 |
| Communications Systems Enhancements | | 200,000 | 200,000 | 400,000 |
| BCA Security Regulations | | 50,000 | 50,000 | 100,000 |
| High Speed WAN Expansion | | 50,000 | 50,000 | 100,000 |
| ITSC Project Planning | | 300,000 | 300,000 | 600,000 |
| – Total Proposed MIS Non-Rolling Stock | 2,430,000 | 1,650,000 | 1,650,000 | 5,730,000 |
| Library | | | | |
| Microfilm reader/printer/scanner | 10,000 | | 1 | 10,000 |
| Interior Book Drop for main library | 5,000 | | | 5,000 |
| Exterior book drop for Michigan St level of main library | 7,500 | | | 7,500 |
| Fire | ., | | | ,, |
| Turnout Gear, Hose, SCBA | 50,000 | | | 50,000 |
| Police | | | | |
| TRT Equipment | 40,000 | | | 40,000 |
| Body Camera Replacements | 35,060 | | | 35,060 |
| Digital Recorders | 70,350 | | | 70,350 |
| Patrol Rifles | 10,000 | | | 10,000 |
| Taser | 30,000 | | | 30,000 |
| _ | 057.010 | | | 057.010 |
| | 257,910 | - | - | 257,910 |
| Non-Rolling Stock Bond Total | 2,687,910 | 1,650,000 | 1,650,000 | 5,987,910 |
| TOTAL GENERAL FUND EQUIPMENT BOND PROPOSAL | 4,743,910 | 4,824,000 | 4,113,000 | 13,680,910 |

City of Duluth 2016 - 2018 Capital Equipment Program

Utility Funds Equipment

| | 2016 | 2017 | 2018 | Total |
|------------------------------------|------------|-------------|-----------|-------------|
| Water Fund | () 700 | E 4 500 | 00 700 | 1 50 000 |
| Cars/Pick-ups | 64,700 | 54,500 | 33,700 | 152,900 |
| Trucks/Vans | 136,000 | 39,200 | 213,200 | 388,400 |
| Dump Trucks | 77,500 | 43,200 | 147,200 | 267,900 |
| Backhoe/Loader Excavator/Vactor | - | 78,700 | 84,000 | 162,700 |
| Other Rolling Stock | - 2,500 | - 57,200 | 29,300 | - 89,000 |
| Non-Rolling Capital Equipt. | 39,300 | 20,000 | 20,000 | 79,300 |
| Subtotal Water Fund | 320,000 | 292,800 | 527,400 | 1,140,200 |
| Gas Fund | | | | |
| Cars/Pick-ups | 36,200 | 51,300 | 37,700 | 125,200 |
| Trucks/Vans | 235,000 | 156,800 | 246,800 | 638,600 |
| Dump Trucks | - | 10,800 | 162,800 | 173,600 |
| Backhoe/Loader | - | 26,300 | 21,000 | 47,300 |
| Excavator/Vactor | - | - | _ | - |
| Other Rolling Stock | 2,500 | 4,800 | 12,300 | 19,600 |
| Non-Rolling Capital Equipt. | 26,800 | 10,000 | 10,000 | 46,800 |
| Subtotal Gas Fund | 300,500 | 260,000 | 490,600 | 1,051,100 |
| Sewer Fund | | | | |
| Cars/Pick-ups | 30,500 | 9,200 | 5,800 | 45,500 |
| Trucks/Vans | 172,000 | 56,000 | - | 228,000 |
| Dump Trucks | - | 54,000 | 54,000 | 108,000 |
| Backhoe/Loader | - | 19,600 | - | 19,600 |
| Excavator/Vactor | - | 150,000 | - | 150,000 |
| Other Rolling Stock | 28,500 | 109,500 | 1,400 | 139,400 |
| Non-Rolling Capital Equipt. | 9,300 | 10,000 | 10,000 | 29,300 |
| Subtotal Sewer Fund | 240,300 | 408,300 | 71,200 | 719,800 |
| Stormwater Fund | | | | |
| Cars/Pick-ups | 23,600 | - | 5,800 | 29,400 |
| Trucks/Vans | - | - | - | - |
| Dump Trucks | 131,500 | 155,000 | - | 286,500 |
| Backhoe/Loader | - | 29,400 | - | 29,400 |
| Excavator/Vactor | - | - | - | - |
| Other Rolling Stock | 20,500 | 8,000 | - | 28,500 |
| Non-Rolling Capital Equipt. | 6,200 | 10,000 | 10,000 | 26,200 |
| Subtotal Stormwater Fund | 181,800 | 202,400 | 15,800 | 400,000 |
| | | | | |
| Street Lighting Cars/Pick-ups | | 36,000 | 27,000 | 63 000 |
| | - | 30,000 | 27,000 | 63,000 |
| Trucks/Vans | - | - | - | - |
| Aerial Bucket Truck | - | 190,000 | - | 190,000 |
| Non-Rolling Capital Equipt. | | 18,000 | 18,000 | 36,000 |
| Subtotal Street Lighting Fund | - | 244,000 | 45,000 | 289,000 |
| Utility Funds Grand Total | 1,042,600 | 1,407,500 | 1,150,000 | 3,600,100 |
| = | .,, | -,,, | .,, | -, |

APPENDIX



Legislation Details (With Text)

| File #: | 15-1 | 01-O | Name: | | |
|----------------|------|------------|---------------|---|-----|
| Туре: | Ordi | nance | Status: | Passed | |
| File created: | 11/2 | 4/2015 | In control: | Finance | |
| On agenda: | 12/7 | /2015 | Final action: | 12/15/2015 | |
| Title: | MOI | | OF THE CITY | R THE FISCAL YEAR 2016 APPROPRIATIN GOVERNMENT, PUBLIC UTILITIES, AND P RPOSES. | |
| Sponsors: | | | | | |
| Indexes: | | | | | |
| Code sections: | | | | | |
| Attachments: | | | | | |
| Date | Ver. | Action By | Ac | tion Res | ult |
| 12/14/2015 | 1 | Mayor | ar | proved | |
| 12/14/2015 | 1 | City Clerk | at | ested | |

12/14/2015 City Council 1 12/7/2015 1 **City Council**

AN ORDINANCE SETTING THE BUDGET FOR THE FISCAL YEAR 2016 APPROPRIATING MONIES FOR THE SUPPORT OF THE CITY GOVERNMENT, PUBLIC UTILITIES, AND PUBLIC ENTERPRISE FUNDS AND FOR OTHER PURPOSES.

CITY PROPOSAL:

The city of Duluth does ordain:

Section 1. That in accordance with Section 58 of the 1912 Home Rule Charter of the City of Duluth, and all amendments thereof and law supplementary thereto, and for the fiscal year beginning January 1 and ending December 31, 2016, the city council hereby budgets, determines and states the amount of money required to meet the principal and interest of maturing obligations comprising the outstanding indebtedness of such city; the amounts of money necessary to be provided for each such fund and each department of such city; and estimates the amount of income from all other sources and revenues, exclusive of taxes upon property, together with the probably amount required to be levied and raised by taxation to defray all expenses and obligations of such city during such fiscal year.

That the monies as so budgeted and hereafter set forth shall be paid upon the presentation of properly verified vouchers bearing thereon the budget distribution for which such expenditures are to be charged in accordance with the detailed classification of accounts and the explanatory information of such as set forth in ordinance in effect governing same, excepting, however, payments for interest and sinking funds, which shall be paid in the manner set forth in Section 53 of the City Charter.

That any monies received by the several city departments as reimbursement for damages or

repairs to city property or work done for others and not anticipated in the original budget may be credited to and added to the appropriate budget item upon approval of the chief administrative officer or their designee.

That use of general fund balance that has been assigned for a specific purpose in a prior year, must be approved by the city council if used for a purpose other than what has been specified.

That grants which have been approved by the appropriate state or federal agency and accepted by resolution of the city council may be added to the respective budget items upon approval of the city auditor.

That the parks fund prior year unexpended budget appropriation not anticipated in the original budget shall be added to the current year budget appropriation as approved by the chief administrative officer or designee.

Section 2. That the city auditor be authorized to approve the payments of \$3,011,200 from the gas and steam public utility funds to the general fund for administrative services; comprised of \$2,876,000 or seven percent of the gross revenues of the gas utility fund to the general fund; and \$135,200 from public utilities steam fund to the general fund.

Section 3. That the mayor or the chief administrative officer or their designees may make transfers from budget item to budget item as may be considered necessary for the proper administration of the city government for the year. However, the total of any transfers to or from any budget item in excess of ten percent of the appropriation therefore as herein made shall be made only upon approval of the city council. For the purpose of the Section, the term budget item shall mean the amount appropriated to the various funds delineated as fixed charges in the budget summary, the accounts numbers 110 through the 700 series shall each be considered budget items within the general fund, as defined in Chapter 8, Section 54 of the City Charter, the account numbered 205 in the parks fund, and 290 in the Street system Maintenance Utility, the accounts numbered 510 in the water division, 520 in the gas division, 530 and 532 in the sewer division, 535 in the stormwater division, 540 in the steam division, 550 in the street light division, 503 in the golf division, 505 and 506 in the parking division.

Section 4. That the salaries shall be in accordance with the pay plan in effect as provided by Section 22 of the City Charter, as amended.

Section 5. That the city auditor may create or abolish an accounting fund when required by law or proper accounting procedures.

Section 6. That the city auditor be authorized to make temporary loans to and from the city's various funds as needed in the conduction of the day-to-day operations of the city.

Section 7. That the appropriations as set forth in this section constitutes the budget of the City of Duluth for the calendar year of 2016.

| GENERAL FUND | | |
|--------------|--------------------------------|--------------|
| 110 | Legislative and executive - to | \$ 3,048,700 |
| 121 | Public administration - total | \$23,796,600 |
| 125 | Finance - total | \$ 2,659,400 |
| 132 | Planning and construction se | \$ 2,385,500 |

| 135 | Business and economic deve | \$ 596,500 |
|-----|-------------------------------|--------------|
| 150 | Fire - total | \$15,546,600 |
| 160 | Police - total | \$20,328,700 |
| 500 | Public works - total | \$ 1,816,500 |
| 700 | Transfers and other functions | \$ 9,827,700 |
| | Total General Fund | \$80,006,200 |

| PARKS FUND | |
|------------|--------------|
| 205 | \$ 2,721,000 |

| PUBLIC ENTERPRISE | | |
|-------------------|-------------------------------|--------------|
| 503 | Golf fund - total | \$ 2,234,889 |
| 505 | Parking fund - total | \$ 4,932,780 |
| 506 | W Superior St Parking Facilit | \$ 1,711,104 |

| PUBLIC UTILITIES | | |
|------------------|------------------------------|--------------|
| 510 | Water fund - total | \$15,175,800 |
| 520 | Gas fund - total | \$43,443,400 |
| 530 & 532 | Sewer and clean water fund - | \$19,222,700 |
| 535 | Stormwater fund - total | \$ 6,291,700 |
| 540 | Steam fund - total | \$ 7,777,100 |
| 550 | Street lighting - total | \$ 2,753,900 |
| 290 | Street System Maintenance I | \$ 2,774,500 |

Section 8. That the chief administrative officer or their designee shall provide the council with a final budget report within three months of the end of the budget year setting forth the original approved and the modified budgets for each line item included in this ordinance and explaining in narrative form the reasons for any significant differences between the original approved and the modified budgets.

Section 9. That the city will review all state and federal grants prior to acceptance and determine the program's funding status. A statement should be included on each grant resolution outlining items such as whether the grant represents a one-time revenue, an ongoing funding source, or a partial funding source with a local match required. The future fiscal impact of the program on the budget will be discussed prior to acceptance of the grant.

The programs funded by state and federal grants shall be reduced or eliminated accordingly if state or federal revenue are reduced or eliminated and another funding source is not secure. Local funding will be available after a full review to determine whether the program should be continued.

Section 10. That this ordinance shall take effect January 1, 2016.

STATEMENT OF PURPOSE: This ordinance established the City of Duluth budget and appropriates monies for the operation of city departments. Provisions of this ordinance are in conformance with the Duluth City Charter and Minnesota state law. The ordinance sets the 2016 budget for the city's general fund; the parks fund; the seven utility funds of water, gas, sewer, stormwater, steam, street lighting, and street system maintenance utility; and the three public enterprise funds of parking, W Superior St parking facility, and golf.



Legislation Details (With Text)

| File #: | 15-099-O | Name: | | |
|----------------|--|---------------|--------------------------------|--------|
| Туре: | Ordinance | Status: | Passed | |
| File created: | 11/24/2015 | In control: | Finance | |
| On agenda: | 12/7/2015 | Final action: | 12/15/2015 | |
| Title: | AN ORDINANCE DETERMIN PURPOSES FOR THE YEAR | | D BE RAISED BY TAXATION FOR GE | NERAL |
| Sponsors: | | | | |
| Indexes: | | | | |
| Code sections: | | | | |
| Attachments: | | | | |
| Date | Ver. Action By | Act | on | Result |

| Date | Ver. | Action By | Action | Result |
|------------|------|--------------|----------|--------|
| 12/14/2015 | 1 | City Clerk | attested | |
| 12/14/2015 | 1 | Mayor | approved | |
| 12/14/2015 | 1 | City Council | | |
| 12/7/2015 | 1 | City Council | | |

AN ORDINANCE DETERMINING THE SUM TO BE RAISED BY TAXATION FOR GENERAL PURPOSES FOR THE YEAR 2016.

CITY PROPOSAL:

The city of Duluth does ordain:

Section 1. That the sum to be raised by taxation for the year 2016 for general operations is hereby determined to be the sum of \$21,630,792 which sum is levied against the taxable property of the City of Duluth and appropriated to the various accounts of the city, as set forth in the following sections.

Section 2. That there will be levied for the support of the general fund the sum of \$14,128,900.

Section 3. That there will be levied for the support of the street lighting fund the sum of \$647,592.

Section 4. That for the payment of debt, there will be levied for the general obligation debt fund the sum of \$6,574,300.

Section 5. That pursuant to Laws of Minnesota 1971, Chapter 824, to pay for the portion of the cost of local improvements which will not sustain a special assessment, there will be levied for the permanent improvement fund the sum of \$280,000.

Section 6. That this ordinance shall take effect January 1, 2016.

STATEMENT OF PURPOSE: This ordinance sets the property tax levy for the year 2016.



Legislation Details (With Text)

| File #: | 15-0 |)96-O | Name: | | |
|----------------|------|---------------------|---------------|------------------------------|------------|
| Туре: | Ord | inance | Status: | Passed | |
| File created: | 11/2 | 23/2015 | In control: | Finance | |
| On agenda: | 12/7 | 7/2015 | Final action: | 12/15/2015 | |
| Title: | | ORDINANCE DETERMING | | BE RAISED BY TAXATION FOR TH | IE SPECIAL |
| Sponsors: | | | | | |
| Indexes: | | | | | |
| Code sections: | | | | | |
| Attachments: | | | | | |
| Date | Ver. | Action By | Acti | on | Result |
| 40/44/0045 | 4 | | -44- | a ta al | |

| Date | Ver. | Action By | Action | Result |
|------------|------|--------------|----------|--------|
| 12/14/2015 | 1 | City Clerk | attested | |
| 12/14/2015 | 1 | Mayor | approved | |
| 12/14/2015 | 1 | City Council | | |
| 12/7/2015 | 1 | City Council | | |
| | | | | |

AN ORDINANCE DETERMING THE SUM TO BE RAISED BY TAXATION FOR THE SPECIAL PARKS FUND LEVY FOR THE YEAR 2016.

CITY PROPOSAL:

The city of Duluth does ordain:

Section 1. That the sum to be raised by taxation for the year 2016 for the special parks fund levy is hereby determined to be the sum of \$2,600,000 which sum is levied against the taxable property of the city of Duluth and appropriated to the various accounts as set forth in the following section.

Section 2. That pursuant to Ordinance 10134, approved by voter referendum on November 9, 2011, pursuant to the authority contained in Laws of Minnesota, 1983, Chapter 560, Section 1, there will be levied for the parks fund the sum of \$2,600,000.

Section 3. That this ordinance shall take effect January 1, 2016.

STATEMENT OF PURPOSE: This ordinance sets the property tax levy for the year 2016 for the parks fund levy. Ordinance 10134, approved by voter referendum on November 9, 2011, created a dedicated parks fund and special levy in the amount of \$2.6 million per year to be utilized for parks and recreation purposes only.



Legislation Details (With Text)

| File #: | 15-1 | 100-O | Name: | | | | | |
|----------------|------|-----------|--|------------|--------|--|--|--|
| Туре: | Ordi | inance | Status: | Passed | | | | |
| File created: | 11/2 | 24/2015 | In control: | Finance | | | | |
| On agenda: | 12/7 | //2015 | Final action: | 12/15/2015 | | | | |
| Title: | | | ERMINING THE SUM TO BE RAISED BY TAXATION FOR THE SPECIAL DULUTH TRANSIT AUTHORITY, FOR THE YEAR 2016. | | | | | |
| Sponsors: | | | | | | | | |
| Indexes: | | | | | | | | |
| Code sections: | | | | | | | | |
| Attachments: | | | | | | | | |
| Date | Ver. | Action By | Ac | ion | Result | | | |
| 12/14/2015 | 1 | Mayor | ap | proved | | | | |

 12/14/2015
 1
 City Council

 12/7/2015
 1
 City Council

1

City Clerk

AN ORDINANCE DETERMINING THE SUM TO BE RAISED BY TAXATION FOR THE SPECIAL TAXING DISTRICT, DULUTH TRANSIT AUTHORITY, FOR THE YEAR 2016.

attested

CITY PROPOSAL:

12/14/2015

The city of Duluth does ordain:

Section 1. That the sum to be raised by taxation for the year 2016 for Duluth Transit Authority taxing district's operations is hereby determined to be the sum of \$1,491,900 which sum is levied against the taxable property of the city of Duluth and appropriated to the various accounts as set forth in the following sections, viz:

Section 2. That pursuant to Minnesota Statutes, Section 458A.31, Subd.1, there will be levied for transit operations the sum of \$1,491,900.

Section 3. That this ordinance shall take effect January 1, 2016.

STATEMENT OF PURPOSE: This ordinance sets the property tax levy for the year 2016 for the special taxing district, Duluth Transit Authority (DTA). Although the transit authority is a special taxing district per Minnesota Statute 275.066, the city is obligated through council action to levy on their behalf.

The DTA, in reviewing their needs for 2016 is opting not to request the full levy available by Minnesota Statute 458A.31. Instead, the DTA is requesting \$1,491,900, or \$100,000 more than the

previous year.



Legislation Details (With Text)

| File #: | 15-0 |)830R | Name: | | |
|----------------|------|----------------------|---------------|----------------------|--------|
| Туре: | Res | olution | Status: | Passed | |
| File created: | 11/2 | 24/2015 | In control: | Finance | |
| On agenda: | 12/7 | //2015 | Final action: | 12/7/2015 | |
| Title: | RES | OLUTION ESTABLISHING | G ANNUAL BO | NDING PLAN FOR 2016. | |
| Sponsors: | | | | | |
| Indexes: | | | | | |
| Code sections: | | | | | |
| Attachments: | 1. E | xhibit A | | | |
| Date | Ver. | Action By | Α | ction | Result |
| 12/7/2015 | 1 | Mayor | а | pproved | |
| 12/7/2015 | 1 | City Council | | | |

RESOLUTION ESTABLISHING ANNUAL BONDING PLAN FOR 2016.

CITY PROPOSAL:

RESOLVED, that, pursuant to Section 20-33 of the Duluth City Code, 1959, as amended, the following is hereby established as the annual, ordinary course general obligation bonding plan for the city of Duluth for the year 2016.

| General obligation bonds and notes to be issued in 2016 | \$14,450,000 |
|--|---------------|
| General obligation bonds and notes scheduled to be retired in 2016 | \$16,116,000 |
| Net anticipated decrease in general obligation bonding for 2016 | (\$1,666,000) |

STATEMENT OF PURPOSE: This resolution sets forth the city's estimated bond and note issuances and repayments for the year 2016 as required by Section 20-33 of the city code. The city estimates its bonding activity in 2016 will result in a net decrease of \$1.67 million in the amount of the city's general obligation outstanding debt during 2016; see Exhibit A for estimated debt issuance.

The amounts set forth in this resolution are estimates only based on the needs anticipated at this time; the actual amounts may vary. There is nothing in the ordinance which prevents the amounts set forth in the plan from being modified as circumstances and needs change.



Legislation Details (With Text)

| File #: | 15-0 |)811R | Name: | | |
|----------------|------|-----------|---------------|---|--------|
| Туре: | Res | olution | Status: | Passed | |
| File created: | 11/1 | 9/2015 | In control: | Finance | |
| On agenda: | 12/7 | 7/2015 | Final action: | 12/14/2015 | |
| Title: | GEN | | | VEMENT PLAN AND STATING INTENT MENT BONDS UNDER MINNESOTA ST | |
| Sponsors: | | | | | |
| ndexes: | | | | | |
| Code sections: | | | | | |
| Attachments: | | | | | |
| Date | Ver. | Action By | Ac | tion | Result |
| 12/14/2015 | 1 | Mayor | ar | proved | |

12/14/2015 1 City Council

12/7/2015 1 City Council

RESOLUTION APPROVING CAPITAL IMPROVEMENT PLAN AND STATING INTENT TO ISSUE GENERAL OBLIGATION CAPITAL IMPROVEMENT BONDS UNDER MINNESOTA STATUTES, SECTION 475.521.

CITY PROPOSAL:

BE IT RESOLVED, by the city council (the "Council") of the city of Duluth, Minnesota (the "City"), as follows:

Section 1. <u>Capital improvement plan</u>.

1.01 (a) Under and pursuant to Minnesota Statutes, Section 475.521 (the "Act"), the Council has authorized preparation of a capital improvement plan for the years 2016 through 2020 which has been presented to the Council in the section entitled "Capital Improvement Program Summary" in the document entitled "2016-2020 Capital Improvement Budget and Five-Year Plan" (the "Plan");

(b) A notice of public hearings has been published in accordance with the Act, and the Council has held on December 7, 2015, a public hearing as required by the Act, to provide an opportunity for residents to express their views on the Plan;

(c) The Council has considered the following for each project discussed in the Plan and for the overall Plan:

(1) The condition of the City's existing infrastructure, including the projected need for repair or replacement;

(2) The likely demand for the improvement;

- (3) The estimated cost of the improvement;
- (4) The available public resources;
- (5) The level of overlapping debt in the City;
- (6) The relative benefits and costs of alternative uses of the funds;
- (7) Operating costs of the proposed improvements; and

(8) Alternatives for providing services more efficiently through shared facilities with other cities or local government units.

1.02 (a) Based on the considerations set forth in the Plan and Section 1.01(c) hereof, the Council finds that the Plan is desirable and beneficial to the City and its residents;

(b) The Council finds that the proposed improvements under the Plan will result in no unnecessary duplication of public facilities provided by other units of government in the region.

1.03 The Plan is approved.

Section 2. (a) Under and pursuant to the authority contained in the Act and Minnesota Statutes, Chapter 475, the City is authorized to issue capital improvement bonds to provide funds for capital improvements pursuant to the Plan.

(b) The Council also held a public hearing on December 7, 2015, after notice of public hearing required by the Act, on the City's intention to issue general obligation capital improvement bonds, in an amount not to exceed \$1,400,000 for the purposes set forth in the notice of public hearing. All persons who desired to speak at the public hearing were heard and written comments were considered.

(c) The Council hereby finds and determines that it is necessary, expedient and in the best interests of the City's residents that the City issue, sell and deliver general obligation capital improvement bonds in the maximum amount of \$1,400,000 (the "Bonds"), for the purpose of providing funds for the following capital improvements under the Plan: improvements to eligible facilities (City Hall, libraries, public safety facilities and public works facilities) under the Act throughout the City, including improvements to the main library, Mt. Royal library, police multimodal substation building, 42nd tool house, Riley Road tool house, fleet building and Firehall #8, and for the payment of costs of issuance of the Bonds.

(d) If, within 30 days after December 7, 2015, a valid petition is filed with the City Clerk calling for a vote on the proposition of issuing the Bonds, signed by voters residing within the boundaries of the City equal to five percent of the votes cast in the City in the last general election, the Bonds shall not be issued until the question of their issuance has been authorized by a majority of the voters voting on the question at the next general or special election called to decide the question.

(e) This resolution constitutes a declaration of official intent under Treasury Regulations Section 1.150-2. The City reasonably expects to acquire or construct all or a portion of the capital improvements prior to the issuance of the capital improvement bonds and to reimburse expenditures incurred with respect to such capital improvement program with the proceeds of the capital improvement bonds.

STATEMENT OF PURPOSE: This resolution approves the 2016-2020 capital improvement plan, declares the City's intent to issue general obligation capital improvement bonds in 2016 in an amount not to exceed \$1,400,000 for certain capital improvements as listed in the resolution. The estimated costs of the capital improvements to be financed by the 2016 Bonds are \$1,250,000 plus underwriter discount and costs of issuance.



Legislation Details (With Text)

| File #: | 15-0 |)812R | Name: | | | | |
|---------------------------|------------|----------------------|---|-----------|--------|--|--|
| Туре: | Res | olution | Status: | Passed | | | |
| File created: | 11/1 | 19/2015 | In control: | Finance | | | |
| On agenda: | 12/7 | 7/2015 | Final action: | 12/7/2015 | | | |
| Title: | GEI CAF | NERAL OBLIGATION CAP | Y OF DULUTH, MINNESOTA, STATING THE INTENT TO ISSUE APITAL EQUIPMENT NOTES, SERIES 2016, AND APPROVING ASSOCIATED WITH THE NOTES IN THE APPROXIMATE AMO | | | | |
| Sponsors: | | | | | | | |
| Indexes: | | | | | | | |
| Code sections: | | | | | | | |
| Attachments: 1. Exhibit A | | | | | | | |
| Date | Ver. | Action By | Ac | ion | Result | | |
| 12/7/2015 | 1 | Mayor | ар | proved | | | |
| 12/7/2015 | 1 | City Council | | | | | |
| | | | | | | | |

RESOLUTION OF THE CITY OF DULUTH, MINNESOTA, STATING THE INTENT TO ISSUE GENERAL OBLIGATION CAPITAL EQUIPMENT NOTES, SERIES 2016, AND APPROVING THE CAPITAL EQUIPMENT LIST ASSOCIATED WITH THE NOTES IN THE APPROXIMATE AMOUNT OF \$4,900,000.

CITY PROPOSAL:

BE IT RESOLVED, by the city council (the "Council") of the city of Duluth, Minnesota (the "City"), as follows:

Section 1. Under and pursuant to the provisions of Minnesota Statutes, sections 410.32 and 412.301 (the "Act"), and Minnesota Statutes, Chapter 475, and the City Charter, the City is authorized to issue its general obligation capital equipment notes to provide funds to purchase capital equipment having an expected useful life at least as long as the term of the capital equipment notes.

Section 2. The Council declares the intent of the City to issue capital equipment notes in 2016 in an amount up to \$4,743,910 to finance the purchase of capital equipment authorized by the Act, together with an additional amount to pay costs of issuance of the capital equipment notes and discount in an amount estimated to be not more than \$156,090.

Section 3. The capital equipment to be financed includes those items of equipment set forth on the list attached hereto as Exhibit A, which list of equipment is hereby approved for purchase in 2016.

Section 4. The terms and conditions of the capital equipment notes and the sale thereof shall be established by further resolution of the Council.

Section 5. This resolution constitutes a declaration of official intent under Treasury

Regulations Section 1.150-2. The City reasonably expects to acquire all or a portion of the capital equipment prior to the issuance of the capital equipment notes and to reimburse expenditures incurred with respect to such capital equipment purchase program with the proceeds of the capital equipment notes.

STATEMENT OF PURPOSE: This resolution states the City's intent to issue general obligation capital equipment notes in 2016 to finance the purchase of capital equipment. It further approves the capital equipment list as items to be financed in 2016 in an amount up to \$4,743,910 plus an additional amount for costs of issuance and discount.



Legislation Details (With Text)

| File #: | 15-0 |)791R | Name: | | | | | |
|----------------|------|----------------------|--|------------|--------|--|--|--|
| Туре: | Res | olution | Status: | Passed | | | | |
| File created: | 11/1 | 2/2015 | In control: | Finance | | | | |
| On agenda: | 11/2 | 3/2015 | Final action: | 11/23/2015 | | | | |
| Title: | - | OLUTION DISTRIBUTING | G THE ESTIMATED 2016 HOTEL-MOTEL AND FOOD AND S. | | | | | |
| Sponsors: | | | | | | | | |
| Indexes: | | | | | | | | |
| Code sections: | | | | | | | | |
| Attachments: | | | | | | | | |
| Date | Ver. | Action By | Acti | on | Result | | | |
| 11/23/2015 | 1 | Mayor | app | proved | | | | |

11/23/2015 1 City Council

RESOLUTION DISTRIBUTING THE ESTIMATED 2016 HOTEL-MOTEL AND FOOD AND BEVERAGE TOURISM TAXES.

CITY PROPOSAL:

RESOLVED, that the 2016 hotel-motel and food and beverage tourism taxes, as estimated, be distributed in the following manner:

| | | Promotional & | Capital & Debt Service |
|--|---------------|------------------------|---------------------------|
| | Total | Operational Support | |
| 3% Hotel/motel tax | \$ 2,512,200 | \$ 960,900 | \$ 1,551,300 |
| 1% Hotel/motel tax | \$ 837,400 | \$ 837,400 | |
| 1% Food and beverage | \$ 2,470,900 | \$ 2,470,900 | |
| Additional 2% hotel/motel | \$ 1,561,700 | \$ 780,900 | \$ 780,800 |
| Additional .75% food and beverage | \$ 1,853,200 | | \$ 1,853,200 |
| Additional .5% food/beverage and .5% hotel/motel | \$ 1,625,900 | | \$ 1,625,900 |
| Total | \$ 10,861,300 | \$ 5,050,100 | \$ 5,811,200 |
| | | 1 | |
| DECC- Amsoil Arena debt service | \$ 3,404,500 | | \$ 3,404,500 |
| Spirit Mountain bond - Chalet | \$ 500,000 | | \$ 500,000 |
| Spirit Mountain Adventure Park lease | \$ 145,700 | | \$ 145,700 |
| Visit Duluth | \$ 1,775,000 | \$ 1,775,000 | |

| | | | | |
|---|------------------|-----------------|----|-----------|
| Other advertising and publicity | \$ 200,000 | \$ 200,000 | | |
| General fund tourism activities support | \$ 895,000 | \$ 895,000 | | |
| General fund tourist-related park maintenance | \$ 200,000 | \$ 200,000 | | |
| Lake Superior Zoo | \$ 510,000 | \$ 510,000 | Τ | |
| Great Lakes Aquarium | \$ 360,000 | \$ 360,000 | Τ | |
| Business improvement district | \$ 200,000 | \$ 200,000 | Τ | |
| Heritage & Arts Center/Depot | \$ 226,800 | \$ 226,800 | Τ | |
| Capital projects | \$ 135,100 | | \$ | 135,100 |
| Public arts | \$ 40,000 | \$ 40,000 | Τ | |
| Sister cities | \$ 40,000 | \$ 40,000 | Τ | |
| Lake Superior & Mississippi Railroad | \$ 20,000 | \$ 20,000 | Τ | |
| Rail alliance | \$ 12,500 | \$ 12,500 | Τ | |
| DECC - Bayfront Park management | \$ 60,000 | \$ 60,000 | | |
| DECC - Blue Bridge operations | \$ 38,000 | \$ 38,000 | Τ | |
| Glensheen matching funds | \$ 50,000 | \$ 50,000 | Τ | |
| St Louis River Corridor debt service | \$ 1,625,900 | | \$ | 1,625,900 |
| Spirit Mountain operations | \$ 250,000 | \$ 250,000 | Τ | |
| Mounted patrol support | \$ 30,000 | \$ 30,000 | | |
| Tourism-related grant fund | \$ 50,000 | \$ 50,000 | Τ | |
| Undesignated fund balance | \$ 92,800 | \$ 92,800 | Γ | |
| Total | \$ 10,861,300 | \$ 5,050,100 | \$ | 5,811,200 |

STATEMENT OF PURPOSE: This resolution distributes the 2016 estimated tourism taxes as required by Minnesota State Statutes, City ordinance, or City policy. 2016 revenue is projected to increase 4.02% over 2015 expected revenue.

Legislated and contractual tourism tax increases include the DECC-Amsoil Arena debt service, the St Louis River Corridor debt service, and Visit Duluth.

2016 tourism tax allocation increases include \$50,000 to the Depot for a grant match, \$33,600 for advertising and publicity, \$15,800 for capital projects, and \$297,100 to the general fund for enhanced park maintenance costs, mounted patrol costs, and other general fund tourism-related activities.

New allocations being proposed include \$250,000 for Spirit Mountain operations and \$50,000 for a tourism-related grant fund.



Legislation Details (With Text)

| File #: | 15-0 |)833R | Name: | | | | |
|----------------|------|--------------|---|-----------|--------|--|--|
| Туре: | Res | olution | Status: | Passed | | | |
| File created: | 11/2 | 25/2015 | In control: | Finance | | | |
| On agenda: | 12/7 | //2015 | Final action: | 12/7/2015 | | | |
| Title: | | | G THE FISCAL YEAR JANUARY 1, 2016 TO DECEMBER 31, 2016, THE DULUTH AIRPORT AUTHORITY. | | | | |
| Sponsors: | | | | | | | |
| Indexes: | | | | | | | |
| Code sections: | | | | | | | |
| Attachments: | 1. E | xhibit A | | | | | |
| Date | Ver. | Action By | A | ction | Result | | |
| 12/7/2015 | 1 | Mayor | a | pproved | | | |
| 12/7/2015 | 1 | City Council | | | | | |

RESOLUTION APPROVING THE FISCAL YEAR JANUARY 1, 2016 TO DECEMBER 31, 2016, OPERATION BUDGET OF THE DULUTH AIRPORT AUTHORITY.

CITY PROPOSAL:

RESOLVED, that the operations budget for the fiscal year January 1, 2016 to December 31, 2016, in the amount of \$25,618,660 for the Duluth Airport Authority is hereby approved.

STATEMENT OF PURPOSE: This resolution adopts the 2016 operating budget for the Duluth Airport Authority, a detailed budget is attached as Exhibit A.

The 2016 operating budget represents a decrease of \$46,801 under the 2015 budget. The 2016 capital improvement costs will increase \$17,116,840 over the 2015 budget.



Legislation Details (With Text)

| File #: | 15-0 |)834R | Name: | | | |
|----------------|--|--------------|---------------|------------|--------|--|
| Туре: | Res | olution | Status: | Passed | | |
| File created: | 11/2 | 25/2015 | In control: | Finance | | |
| On agenda: | 12/7 | //2015 | Final action: | 12/14/2015 | | |
| Title: | RESOLUTION APPROVING THE FISCAL YEAR JANUARY 1, 2016 TO DECEMBER 31, 2016, OPERATION BUDGET OF THE DULUTH TRANSIT AUTHORITY. | | | | | |
| Sponsors: | | | | | | |
| Indexes: | | | | | | |
| Code sections: | | | | | | |
| Attachments: | 1. E | xhibit A | | | | |
| Date | Ver. | Action By | A | ction | Result | |
| 12/14/2015 | 1 | Mayor | a | oproved | | |
| 12/14/2015 | 1 | City Council | | | | |
| 40/7/0045 | | 011 0 11 | | | | |

12/7/2015 1 City Council

RESOLUTION APPROVING THE FISCAL YEAR JANUARY 1, 2016 TO DECEMBER 31, 2016, OPERATION BUDGET OF THE DULUTH TRANSIT AUTHORITY.

CITY PROPOSAL:

RESOLVED, that the operation budget for the fiscal year January 1, 2016 to December 31, 2016, in the amount of \$15,304,686 for the Duluth Transit Authority is hereby approved.

STATEMENT OF PURPOSE: This resolution adopts the 2016 operating budget for the Duluth Transit Authority, a detailed budget is attached as Exhibit A.

The budget includes an increase of \$479,612 or 3.2% over the 2015 budget. This resolution adopts the budget as presented for the current year.



Legislation Details (With Text)

| File #: | 15-0 |)848R | Name: | | |
|----------------|--|--------------|---------------|------------|--------|
| Туре: | Res | olution | Status: | Passed | |
| File created: | 12/2 | 2/2015 | In control: | Finance | |
| On agenda: | 12/1 | 4/2015 | Final action: | 12/14/2015 | |
| Title: | RESOLUTION APPROVING THE FISCAL YEAR JANUARY 1, 2016 TO DECEMBER 31, 2016 BUDGETS OF THE DULUTH ECONOMIC DEVELOPMENT AUTHORITY. | | | | |
| Sponsors: | | | | | |
| Indexes: | | | | | |
| Code sections: | | | | | |
| Attachments: | 1. E | xhibit A | | | |
| Date | Ver. | Action By | Ad | ction | Result |
| 12/14/2015 | 1 | Mayor | a | pproved | |
| 12/14/2015 | 1 | City Council | | | |
| | | | | | |

RESOLUTION APPROVING THE FISCAL YEAR JANUARY 1, 2016 TO DECEMBER 31, 2016 BUDGETS OF THE DULUTH ECONOMIC DEVELOPMENT AUTHORITY.

CITY PROPOSAL:

RESOLVED, that the DEDA operating fund, debt service fund, capital projects fund, MRO maintenance fund, and storefront loan fund budgets, attached in Exhibit A are hereby approved.

STATEMENT OF PURPOSE: This resolution adopts the various DEDA budgets for fiscal year 2016. The DEDA adopted the DEDA budgets at its December 2, 2015, meeting.

DEMOGRAPHIC AND ECONOMIC STATISTICS

| Fiscal <u>Year</u> | <u>Population</u> | Total Personal <u>Income</u> | Per Capita Personal <u>Income</u> | Per Capita School <u>Enrollment</u> | Unemployment <u>Rate</u> |
|-----------------------|-------------------|------------------------------------|---|---|-----------------------------|
| 2005 | 85,889 | 2,082,363,825 | 24,245 | 11,123 | 4.6% |
| 2006 | 85,170 | 2,200,368,620 | 25,835 | 10,050 | 4.3% |
| 2007 | 85,439 | 2,330,534,215 | 27,277 | 9,819 | 4.8% |
| 2008 | 85,220 | 2,390,569,327 | 28,052 | 9,554 | 6.3% |
| 2009 | 85,530 | 2,286,461,687 | 26,733 | 9,195 | 7.4% |
| 2010 | 86,265 | 2,260,614,999 | 26,205 | 8,780 | 7.0% |
| 2011 | 86,277 | 2,324,435,029 | 26,942 | 8,815 | 5.9% |
| 2012 | 86,200 | 2,368,110,337 | 27,472 | 8,686 | 5.7% |
| 2013 | 86,128 | 2,510,964,467 | 29,154 | 8,517 | 4.9% |
| 2014 | 86,128* | 2,521,215,130* | 29,273 | 8,517* | 3.6% |

Data sources:

The population figures are estimates of the State Demographer.

Total personal income is from the MN Department of Employment and Economic Development's website.

The school enrollment figures were provided by the Duluth School District.

The unemployment rates were provided by the MN Department of Economic Security.

* Estimates

MINNESOTA CITIES HOUSING STOCK COMPARISON

| Age of Housing Stock | ousing Stock Duluth | | Rocheste | er | St. Clou | d | Mankato | | |
|----------------------|---------------------|-------|----------|-------|----------|-------|---------|-------|--|
| Total Housing Units | 37,873 | | 46,005 | | 27,480 | | 16,283 | | |
| 1980 or newer | 6,267 | 16.5% | 22,623 | 49.2% | 11,818 | 43.0% | 6,670 | 41.0% | |
| 1960 to 1979 | 6,741 | 17.8% | 12,444 | 27.0% | 7,775 | 28.3% | 3,465 | 21.3% | |
| 1940 to 1959 | 7,606 | 20.1% | 7,176 | 15.6% | 3,870 | 14.1% | 2,749 | 16.9% | |
| 1939 or earlier | 17,259 | 45.6% | 3,762 | 8.2% | 4,017 | 14.6% | 3,399 | 20.8% | |

Data source: American Community Survey

CITY OF DULUTH, MINNESOTA

| Employer | Type of Business | Employees | Rank | Percentage of Total City Employment |
|-------------------------------------|--|-----------------|---------|---|
| <u>p.v;v:</u> | <u>.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u> | <u>p.c/,ccc</u> | <u></u> | |
| Essentia Health (SMDC) | Healthcare / hospital | 4,930 | 1 | 8.25% |
| St. Louis County | Government | 1,956 | 2 | 3.27% |
| University of Minnesota - Duluth | Education | 1,700 | 3 | 2.85% |
| St. Luke's Hospital | Healthcare / hospital | 1,554 | 4 | 2.60% |
| Independent School District No. 709 | Education | 1,426 | 5 | 2.39% |
| Uniprise (United Health Care) | Education | 1,368 | 6 | 2.29% |
| Allete (Minnesota Power) | Electric utility | 1,322 | 7 | 2.21% |
| Duluth Air National Guard Base | Military | 1,068 | 8 | 1.79% |
| City of Duluth | Government | 863 | 9 | 1.44% |
| US Government | Government | 850 | 10 | 1.42% |
| | | 17,037 | | 28.51% |

PRINCIPAL EMPLOYERS

Source: Northland Connection's website

Total city employment is from the MN Department of Employment & Economic Development's website

CITY OF DULUTH FULL-TIME EQUIVALENT EMPLOYEES AS OF DECEMBER 31

| Function: | | | | | |
|------------------------------|--------|-------------|--------|-------------|-------------|
| | 2010 | <u>2011</u> | 2012 | <u>2013</u> | <u>2014</u> |
| General government | 114.40 | 113.90 | 129.30 | 125.75 | 127.65 |
| Public Safety | | | | | |
| Police | 187.00 | 185.00 | 185.00 | 178.50 | 178.50 |
| Fire | 140.00 | 140.00 | 138.00 | 141.00 | 142.00 |
| Public Works | 123.80 | 118.60 | 93.20 | 87.10 | 85.90 |
| Culture and recreation | | | | | |
| Parks and recreation | 7.50 | 7.50 | 9.00 | 10.00 | 10.00 |
| Zoo | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Library | 43.50 | 43.50 | 48.50 | 49.00 | 49.00 |
| Urban & Economic Development | 59.00 | 62.50 | 60.50 | 60.25 | 59.53 |
| Water & Gas | 124.80 | 128.20 | 131.59 | 133.00 | 132.60 |
| Sewer | 38.40 | 38.40 | 39.24 | 40.20 | 39.33 |
| Stormwater | 24.20 | 24.20 | 25.92 | 26.00 | 25.52 |
| Golf | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Parking | 4.00 | 3.00 | 3.00 | 8.00 | 8.00 |
| Street Lighting | 4.00 | 5.00 | 5.00 | 5.00 | 5.10 |
| Total | 870.60 | 869.80 | 868.25 | 863.80 | 863.13 |

TOTAL ESTIMATED MARKET VALUES

| <u>Fiscal Year End</u> | Total Estimated Market Value | <u>Tax Capacity</u> | <u>% Capacity to</u> <u>Market Value</u> | <u>Tax Rate</u> |
|------------------------|------------------------------|---------------------|---|-----------------|
| 2005 | 4,824,334,700 | 51,118,182 | 1.06% | 0.24215 |
| 2006 | 5,036,127,627 | 56,123,821 | 1.11% | 0.22183 |
| 2007 | 5,188,965,700 | 60,063,072 | 1.16% | 0.22939 |
| 2008 | 5,483,418,320 | 63,722,897 | 1.16% | 0.23259 |
| 2009 | 5,706,520,800 | 66,655,461 | 1.17% | 0.25403 |
| 2010 | 5,696,100,100 | 67,344,436 | 1.18% | 0.26331 |
| 2011 | 5,531,528,600 | 65,577,970 | 1.19% | 0.27956 |
| 2012 | 5,569,039,800 | 61,532,873 | 1.10% | 0.31597 |
| 2013 | 5,473,015,800 | 61,948,785 | 1.13% | 0.33198 |
| 2014 | 5,584,098,600 | 62,430,044 | 1.12% | 0.32338 |

PRINCIPAL PROPERTY TAXPAYERS

| | | Estimated | | |
|-----------------------|----------------------------|---------------------|-------------|--------------------------|
| Taxpayer | <u>Type of</u> Business | <u>Market Value</u> | <u>Rank</u> | <u>% of Market Value</u> |
| Minnesota Power | Electric utility | 205,491,800 | 1 | 3.68% |
| Simon Property, Inc. | Shopping mall | 52,741,300 | 2 | 0.94% |
| Essentia Health | Healthcare / hospital | 46,977,000 | 3 | 0.84% |
| Sherman Associates | Real estate developmen | 45,342,900 | 4 | 0.81% |
| Wisconsin Central LTD | Railway | 25,454,200 | 5 | 0.46% |
| ZMC Hotels | Hotels | 21,402,000 | 6 | 0.38% |
| IRET Properties | Property management | 19,349,600 | 7 | 0.35% |
| Riverland AG Corp | Grain elevators | 18,334,000 | 8 | 0.33% |
| NewPage (StoraEnso) | Paper mill | 17,859,100 | 9 | 0.32% |
| US Bank | Bank/Office building | 17,481,400 | 10 | 0.31% |
| | | 470,433,300 | | 8.42% |

CITY OF DULUTH, MINNESOTA

OPERATING INDICATORS BY FUNCTION

| | 2010 | 2011 | 2012 | 2013 | 2014 |
|---|----------------|-------------------|-------------------|-------------------|-------------------|
| Police | | | | | |
| Criminal offences | 10,540 | 11,278 | 9,924 | 10,828 | 9,472 |
| Cleared by arrest | 4,436 | 4,231 | 3,785 | 4,473 | 4,070 |
| Traffic violations | 5,241 | 9,746 | 9,499 | 11,152 | 9,307 |
| Parking violations | 56,292 | 51,991 | 46,492 | 51,361 | 55,097 |
| Fire | | | | | |
| Number of calls answered | 8,484 | 9,262 | 9,587 | 10,816 | 11,114 |
| Number of inspections conducted | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 |
| Public works | | | | | |
| Construction permits: | | | | | |
| Permits issued | 2,026 | 1,700 | 2,325 | 2,054 | 2,030 |
| Estimated cost of construction during year | \$ 238,186,019 | \$ 173,357,959 | \$ 104,841,877 | \$ 137,097,967 | \$ 182,409,369 |
| Culture and recreation | | | | | |
| Parks and recreation department | | | | | |
| Participation in special events | 48,896 | 15,436 | 18,129 | 40,045 | 30,749 |
| Participation in recreation | 31,905 | 39,839 | 35,681 | 27,393 | 28,304 |
| Zoo regular customers | 102,986 | 93,705 | 71,842 | 58,306 | 65,270 |
| Library | | | | | |
| Registered borrowers | 46,592 | 47,965 | 50,171 | 50,491 | 48,147 |
| Items in collection* | 620,101 | 463,418 | 457,999 | 467,050 | 456,753 |
| Items loaned | 929,161 | 902,221 | 953,270 | 959,432 | 923,063 |
| Library visits | 380,982 | 376,817 | 460,918 | 484,917 | 492,106 |
| Internet uses | 62,379 | 66,394 | 89,070 | 106,662 | 118,825 |
| Reference/research questions answered** | 80,678 | 79,443 | 90,155 | 84,838 | 89,232 |
| Water | | | | | |
| Meters in service | 30,317 | 29,069 | 28,082 | 28,051 | 28,131 |
| Average number of gallons treated per month | 481,950,833 | 461,125,000 | 468,170,000 | 433,795,000 | 433,676,667 |
| Water pumped - million cubic feet | 773.1 | 739.8 | 756.1 | 695.9 | 695.7 |
| Water sold - million cubic feet | 665.5 | 589.6 | 644.4 | 606.0 | 591.0 |
| Daily average consumption in gallons | 15,844,958 | 15,160,274 | 13,206,643 | 12,418,716 | 14,257,863 |
| Gas | | | | | |
| Meters in service | 26,668 | 26,693 | 27,542 | 27,452 | 26,585 |
| MMBTU sold | 4,617,923 | 5,184,800 | 4,528,009 | 5,355,988 | 5,679,683 |
| Sewer | | | | | |
| Number of service connections | 28,845 | 28,845 | 27,250 | 27,956 | 27,956 |
| Daily average treatment in gallons | 14,859,000 | 13,284,575 | 12,137,000 | 12,843,000 | 14,257,000 |
| | | | | | |
| Stormwater | 14724 | 14750 | 020 175 | 21 / 50 | 0.700 |
| Cleaning storm sewer pipe (in feet) | 14,734 | 14,750 | 230,165 | 31,658 | 2,700 |
| Steam District #1 | | | | | |
| Steam sold (in 1,000 lbs) | 403,085 | 409,295 | 379,257 | 394,762 | 300,669 |
| Golf | | | | | |
| Season passes | 1,024 | 985 | 1,028 | 879 | 840 |
| Daily tickets | 32,252 | 32,101 | 35,121 | 31,401 | 28,860 |
| Carts | 10,670 | 12,553 | 14,751 | 14,019 | 15,056 |
| Rounds played | 79,430 | 75,480 | 84,740 | 63,196 | 60,172 |

CAPITAL ASSETS BY FUNCTION

| | 2010 | 2011 | 2012 | 2013 | 2014 |
|--|------------|------------|------------|------------|------------|
| Police | | | | | |
| Patrol units | 96 | 94 | 93 | 93 | 93 |
| | 70 | 74 | /5 | 75 | /5 |
| Fire | | | | | |
| Fire stations | 9 | 9 | 8 | 8 | 8 |
| Public works | | | | | |
| Miles of streets and alleys: | | | | | |
| Milles of streets - paved | 469.00 | 470.23 | 470.43 | 470.49 | 472.51 |
| Miles of streets - unpaved | 48.02 | 48.02 | 48.02 | 47.96 | 47.96 |
| Miles of sidewalk | 277.00 | 409.00 | 409.90 | 410.98 | 410.98 |
| Number of street lights: | | | | | |
| Ornamental lamps (no. of bulbs) | 3,930 | 3,930 | 3,930 | 3,930 | 3,930 |
| Overhead street lamps | 3,665 | 3,665 | 3,665 | 3,665 | 3,665 |
| Culture and recreation | | | | | |
| Parks and recreation department | | | | | |
| Number of parks | 127 | 127 | 128 | 128 | 128 |
| Park acreage | 15,255 | 15,255 | 12,000 | 12,000 | 12,000 |
| Number of ski hills | 2 | 2 | 2 | 2 | 2 |
| Number of municipal tennis courts | 17 | 17 | 17 | 17 | 19 |
| Community clubs/field houses operated | 22 | 22 | 21 | 21 | 19 |
| Number of athletic fields | 57 | 57 | 57 | 57 | 57 |
| Number of hiking trails | 13 | 14 | 14 | 14 | 14 |
| Library department | | | | | |
| Libraries/branches | 3 | 3 | 3 | 3 | 3 |
| Water | | | | | |
| Miles of water mains | 424.10 | 426.30 | 426.74 | 428.30 | 429.50 |
| Number of hydrants | 2,535 | 2,583 | 2,597 | 2,671 | 2,677 |
| Maximum daily capacity of plant in gallons | 32,000,000 | 32,000,000 | 32,000,000 | 32,000,000 | 32,000,000 |
| Gas | | | | | |
| Miles of gas mains | 512.40 | 511.00 | 520.00 | 527.00 | 534.70 |
| Sewer | | | | | |
| Miles of sanitary sewers | 392.00 | 382.00 | 406.20 | 398.00 | 402.00 |
| Stormwater | | | | | |
| Miles of storm sewers | 431.00 | 431.00 | 431.00 | 443.00 | 435.00 |
| Steam District #1 | | | | | |
| Miles of line | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 |
| Golf | | | | | |
| Number of municipal golf courses | 2 | 2 | 2 | 2 | 2 |

GLOSSARY OF TERMS

Accrual Basis of Accounting

Recording revenues and expenses when they occur, regardless of the timing of related cash flow.

Appropriation

City Council authorization permitting the City to incur obligations and expend resources during the fiscal year.

ARRA- American Recovery and Reinvestment Act

A federal economic stimulus package

Assessed Valuation

A value set upon residential, commercial or industrial properties by the County Assessor as a basis for levying property taxes.

Bond

A legal document stating the face value (principal amount) will be repaid on the date of maturity, plus interest. Bonds are primarily for financing capital projects or equipment.

Budget

A plan of financial operation embodying an estimate of proposed expenditures for a given period and the proposed means of financing them.

Budget Basis

The basis of accounting used to estimate financing sources and uses in the budget. General Governmental funds are prepared on a modified accrual basis. Enterprise funds are prepared on a GAAP basis.

Budgetary Control

The management of a government in accordance with the approved budget for the purpose of keeping expenditures within the limitations of available appropriations and resources.

Comprehensive Annual Financial Report (CAFR)

A government financial statement that provides a thorough and detailed presentation of the government's financial condition.

Capital Budget

The appropriation of bonds or operating revenue for improvements to facilities and other infrastructure.

Capital Improvements

Expenditures related to the acquisition, expansion or rehabilitation of an element of the government's physical plant; sometimes referred to as infrastructure.

Capital Outlay

The expenditure for small equipment or improvements of a miscellaneous or nonrecurring nature funded from current period resources and not included in the Capital Program.

Capital Projects Fund

A governmental fund used to account for financial resources to be used for the acquisition or construction of major capital facilities or other improvements (other than those financed by a proprietary fund).

Charges for Services

Revenues collected as reimbursement for services provided to the public or to some other program/fund in the City.

City Authority

An organizational unit created by the Legislature of the State of Minnesota to administer and maintain the operations of the Duluth Airport, Duluth Entertainment and Convention Center, Transit Authority, and Spirit Mountain Recreation Area. Each is considered a component unit of the City of Duluth reporting entity, and is accounted for as an enterprise fund.

Collective Bargaining Agreement

A legal contract between the employer and a verified representative of a recognized bargaining unit for specific terms and conditions of employment (e.g. hours, working conditions, salary, fringe benefits, and matters affecting health and safety of employees).

Component Unit

A legally separate organization for which the elected officials of a primary government are financially accountable. For Duluth, the component units are the authorities.

Contractual Services

Services rendered to a government by private firms, individuals, or other governmental agencies. Examples include maintenance agreements and professional consulting services.

Cured in Place Pipe (CIPP)

Trenchless rehabilitation method to repair existing pipelines.

Debt Service

Payment of principal and interest on specific obligations which result from the issuance of bonds.

Debt Service Fund

A governmental fund type used to account for the accumulation of resources for, and the payment of, general long term debt principal and interest.

Deficit

An excess of expenditures or expenses over revenues (resources) during an accounting period.

Department

Major unit of organization comprised of subunits named divisions. Organizational elements responsible for administration and supervision of various service delivery activities.

Depreciation

The portion of the cost of a fixed asset which is charged as an expense during a particular period. In accounting for and recognizing depreciation, the cost of a fixed asset is prorated over the estimated useful life of such an asset, and each period is charged with a share of such cost.

Distinguished Budget Presentation Awards Program

A voluntary awards program administered by the Government Finance Officers Association to encourage governments to prepare effective budget documents.

Division

Organizational subunits of a department which are responsible for the administration and supervision of various service delivery activities.

Employee Benefits

Those costs incurred by the employer for pension contributions and the provision of health, dental and term insurance for all covered personnel.

Encumbrance

The commitment of appropriated funds to purchase an item or service. To encumber funds means to set aside or commit funds for a specified future expenditure.

Enterprise Fund

Funds which account for operations that are financed and managed in a manner similar to private business enterprises-- where the intent of the governing body is that the costs (including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered through user charges.

Expenditure

The payment of cash on the transfer of property or services for the purpose of acquiring an asset, service or settling a loss.

Expense

Charges incurred (whether paid immediately or unpaid) for operations, maintenance, interest or other charges.

Financial Policy

The City's policies with respect to revenues, spending, and debt management as these related to government services, programs, and capital investments. Financial policies provide an agreedupon set of principles for the planning and programming of the budget and its funding.

Fiscal Year

Twelve-month period to which the operating budget applies; January 1 to December 31 in the case of the City.

Fixed Assets

Assets of long-term character that are intended to continue to be held or used, such as land, buildings, machinery, furniture, and other equipment.

Franchise Tax

A fee charged by a governmental unit to a private business for the privileges of using a public right-ofway to generate revenue through its operations.

Full Faith and Credit

A pledge of a government's taxing power to repay debt obligations.

Full Time Equivalent (FTE)

A job classification created by Civil Service, authorized through the budgetary process, and filled in accordance with Civil Service rules and Chapter 13 of the Duluth City Code.

Function

Description of a division's operation relative to routine activities performed to accomplish established objectives and goals.

Fund

A fiscal and accounting entity, which is created and segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations. The major funds are the General Operating; Water; Gas; Steam; Sewer; Golf/Zoo funds; Debt Service funds; Special Revenue funds; Capital Projects funds; and Internal Service funds.

Fund Balance

The excess of the assets of a fund over its liabilities, which may include reserves and designations.

Generally Accepted Accounting Principles (GAAP)

Uniform minimum standards for financial accounting and recording, encompassing the conventions, rules, and procedures that define accepted accounting principles.

General Fund

A governmental fund type which serves as the chief operating fund of the City to account for all financial resources except those required to be accounted for in another fund type.

General Obligation Bond (G.O.)

This bond is backed by the full faith, credit, and taxing power of the government.

Goal

A statement of broad direction, purpose or intent based on the needs of the community. A goal is a general and timeless.

Governmental Accounting Standards Board (GASB)

The organization that establishes generally accepted accounting principles (GAAP) for states and local governments.

Governmental Funds

Fund type which includes general fund, special revenue funds, permanent improvement funds, debt service funds and special assessment funds.

Government Finance Officers Association (GFOA)

The professional association of Finance professionals in the public sector.

Grants

A contribution by a government or other organization to support a particular function. Grants may be classified as either operational or capital, depending upon the grantee.

HUD

U.S. Department of Housing and Development, a federal government agency.

Infrastructure

The physical assets of a government (e.g. streets, water, sewer, public buildings, and parks).

Intergovernmental Revenue

Funds received from federal, state, and other local government sources in the form of grants, shared revenues, and payments in lieu of taxes.

Internal Service Funds

Proprietary fund type used to report any activity that provides goods or services to other funds, departments, or agencies of the primary government or component unit, or to other governments on a cost reimbursement basis.

Internal Service Charges

The charges to user departments for internal services provided by another government agency, such as fleet and insurance.

Interfund Transfer

Flows of assets (such as cash or goods) between funds and blended component units of the primary government without equivalent flows of assets in return and without a requirement for repayment.

Levy

To impose taxes for the support of government activities.

Local Government Aid – LGA

A general purpose aid that can be used for any lawful expenditure. It is also intended to be used for property tax relief. The Department of Revenue certifies LGA for cities based on current LGA statutes, including any changes enacted during the most recent legislative session.

Long-Term Debt

Debt with a maturity of more than one year after the date of issuance.

Materials and Supplies

Expendable materials and operating supplies necessary to conduct departmental operations.

Modified Accrual Basis of Accounting

Recognizes expenses in the accounting period in which they are incurred and measurable. Recognizes revenues in the accounting period in which they are measurable and available.

Municipal State Aid (MSA)

Refers to gas tax dollars distributed by the State to local governments for use on State designated Municipal State Aid streets - usually major thoroughfares.

Object of Expenditure

An expenditure classification, referring to the lowest and most detailed level of classification, such as permanent employee wages, over-time, electricity, office supplies, and paving materials.

Objective

Something to be accomplished in specific, welldefined, and measurable terms and that is achievable within a specific time frame.

Obligations

Amounts which a government may be legally required to meet out of its resources. They include not only actual liabilities, but also encumbrances not yet paid.

Operating Expenses

The cost for materials, services, and supplies required for a department to operate.

Operating Revenue

Funds that the City receives as income to pay for ongoing operations. It includes such items as taxes, fees from specific services, interest earnings, and grant revenues. Operating revenues are used to pay for day-to-day services.

Ordinance

A formal legislative enactment by the City Council. It has the full force and effect of law within City boundaries unless pre-empted by a higher form of law. An Ordinance has a higher legal standing than a Resolution.

Other Post-Employment Benefits (OPEB)

Post-employment benefits other than pension benefits that include post-employment healthcare benefits, regardless of the type of plan that provides them.

Payment In Lieu of Taxes (PILOT)

Payment that a property owner not subject to taxation makes to a government to compensate it for services that the property owner receives that normally are financed through property taxes.

Performance Measure

Quantitative and/or qualitative measures of work performed related to specific departmental or program objectives.

Personal Services

Those costs associated with the salaries and wages of permanent and temporary employees.

Proprietary Funds

Fund type which includes the enterprise funds of Public Service, Public Utility and City Authorities.

Public Employees Retirement Association (PERA)

State-wide pension plan, to which a majority of the City's employees belong.

Public Service Fund

A fund established to account for the operation and maintenance of the City of Duluth's sanitary and storm sewer collection system.

Public Utility Fund

A fund established to account for the operations of the Department of Water and Gas, Street Light Utility and the Duluth Steam Cooperative Association which provide water, gas, street lighting, traffic signals and steam utility services, respectively, to the citizens of Duluth.

Purpose

A broad statement of the goals, in terms of meeting public service needs, that a department is organized to meet.

Resolution

A special order of the City council which has a lower legal standing than an ordinance.

Revenue

Sources of income financing the operations of government.

Revenue Bond

Revenues from a specific enterprise or project back this type of bond. An example would be a utility improvement or project.

Revenue Source

A revenue classification that designates the origination or type of funds received.

Special Assessment

Compulsory levy made against certain properties to defray all or part of the cost of a specific capital improvement or service deemed to benefit primarily those properties.

Special Revenue Fund

Funds which account for specific financial resources that is restricted to expenditures for specified purposes.

Tax Capacity

A valuation placed upon the market value of the real and personal property in the City in a manner prescribed by state law as the basis for levying property taxes. The tax capacity reflects a percentage of the property's assessed value. The market value of a property is multiplied by the appropriate tax capacity classification rate to arrive at its "tax capacity".

Tax Capacity Classification Rate

The tax rates applied to tax capacities within the City. The tax capacity rate will vary depending on the property classification (homestead, seasonalrecreation, rental, non-homestead, commercial/industrial, vacant). The lowest rate is for homestead property, with significantly higher rates for seasonal-recreation, vacant, and commercial/industrial property.

Tax Levy

The sum to be raised by general taxation, for specific purposes, as delineated in the Tax Levy Ordinance upon the taxable properties within the jurisdiction and corporate limits of the City.

Taxes

Compulsory charges levied by a government for the purpose of financing services performed for the common benefit of the people. Taxes for this city include property, sales, tourism, and charitable gambling.

Truth in Taxation (TNT)

A set of procedures adopted by the 1989 Minnesota Legislature intended to improve local accountability in the adoption of the budget and property tax levy of local government.

Unassigned Fund Balance

The portion of a fund's balance that is not restricted for a specific purpose and is available for general appropriation.

User Charges

The payment of a fee for direct receipt of a public service by the party who benefits from the service.