

**City of Duluth
Treasury Division
Tourism Taxes
2026**

Current Month - January Sales*

Year-to-Date

Tax	2026 Actual	2026 Budget	Actual/ Budget Variance	2025 Actual	Prior Year Variance
3.00% Hotel/Motel	\$212,756	\$159,156	33.7%	\$179,492	18.5%
1.00% Hotel/Motel	\$70,919	\$53,049	33.7%	\$59,831	18.5%
2.50% Hotel/Motel	\$140,438	\$115,255	21.8%	\$125,369	12.0%
2.25% Food/Beverage	\$474,263	\$465,692	1.8%	\$503,458	-5.8%
Total	\$898,376	\$793,152	13.3%	\$868,149	3.5%

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* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up slightly, and the year-to-date comparison was up slightly.