

**City of Duluth  
Treasury Division  
Tourism Taxes  
2024**

	<u>Current Month - September Sales*</u>					<u>Year-to-Date</u>				
	<u>2024 Actual</u>	<u>2024 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2023 Actual</u>	<u>Prior Year Variance</u>	<u>2024 Actual</u>	<u>2024 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2023 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$436,833	\$434,016	0.6%	\$478,373	-8.7%	\$2,953,560	\$2,728,005	8.3%	\$3,006,812	-1.8%
1.00% Hotel/Motel	\$145,611	\$147,958	-1.6%	\$159,458	-8.7%	\$984,520	\$929,991	5.9%	\$1,002,271	-1.8%
2.50% Hotel/Motel	\$300,218	\$322,234	-6.8%	\$349,393	-14.1%	\$2,117,879	\$2,042,212	3.7%	\$2,214,339	-4.4%
2.25% Food/Beverage	<u>\$657,145</u>	<u>\$639,712</u>	2.7%	<u>\$634,440</u>	3.6%	<u>\$5,113,675</u>	<u>\$5,088,407</u>	0.5%	<u>\$5,046,477</u>	1.3%
Total	\$1,539,806	\$1,543,920	-0.3%	\$1,621,664	-5.0%	\$11,169,634	\$10,788,615	3.5%	\$11,269,899	-0.9%

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was down significantly, and the year-to-date comparison was down moderately. When factoring in the timing of large delinquent returns the month-to-month variance is down moderately. The actual/budget variance for the month was up slightly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up slightly. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up slightly.