

**City of Duluth
Treasury Division
Tourism Taxes
2026**

Current Month - April Sales*

Year-to-Date

Tax	2026 Actual	2026 Budget	Actual/ Budget Variance	2025 Actual	Prior Year Variance
3.00% Hotel/Motel	\$232,473	\$212,918	9.2%	\$216,753	7.3%
1.00% Hotel/Motel	\$77,491	\$70,971	9.2%	\$72,251	7.3%
2.50% Hotel/Motel	\$166,393	\$160,186	3.9%	\$156,161	6.6%
2.25% Food/Beverage	\$543,999	\$520,560	4.5%	\$507,509	7.2%
Total	\$1,020,356	\$964,635	5.8%	\$952,675	7.1%

Tax	2026 Actual	2026 Budget	Actual/ Budget Variance	2025 Actual	Prior Year Variance
3.00% Hotel/Motel	\$852,387	\$740,585	15.1%	\$772,712	10.3%
1.00% Hotel/Motel	\$284,129	\$246,854	15.1%	\$257,571	10.3%
2.50% Hotel/Motel	\$580,540	\$545,805	6.4%	\$537,425	8.0%
2.25% Food/Beverage	\$2,152,331	\$1,989,650	8.2%	\$2,012,669	6.9%
Total	\$3,869,387	\$3,522,894	9.8%	\$3,580,376	8.1%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up moderately. The actual/budget variance for the month was up moderately and the year-to-date comparison was up significantly.