

**City of Duluth
Treasury Division
Tourism Taxes
2024**

	<u>Current Month - November Sales*</u>					<u>Year-to-Date</u>				
	<u>2024 Actual</u>	<u>2024 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2023 Actual</u>	<u>Prior Year Variance</u>	<u>2024 Actual</u>	<u>2024 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2023 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$220,400	\$201,958	9.1%	\$198,030	11.3%	\$3,604,937	\$3,268,943	10.3%	\$3,578,467	0.7%
1.00% Hotel/Motel	\$73,467	\$68,851	6.7%	\$66,010	11.3%	\$1,201,646	\$1,114,402	7.8%	\$1,192,822	0.7%
2.50% Hotel/Motel	\$160,543	\$151,457	6.0%	\$146,302	9.7%	\$2,603,306	\$2,453,619	6.1%	\$2,642,500	-1.5%
2.25% Food/Beverage	<u>\$531,528</u>	<u>\$462,072</u>	15.0%	<u>\$500,140</u>	6.3%	<u>\$6,275,232</u>	<u>\$6,160,629</u>	1.9%	<u>\$6,151,741</u>	2.0%
Total	\$985,939	\$884,338	11.5%	\$910,481	8.3%	\$13,685,121	\$12,997,593	5.3%	\$13,565,529	0.9%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was down slightly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up slightly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up slightly.