

**City of Duluth  
Treasury Division  
Tourism Taxes  
2025**

	<u>Current Month - May Sales*</u>					<u>Year-to-Date</u>				
	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$290,618	\$244,129	19.0%	\$269,788	7.7%	\$1,063,330	\$959,493	10.8%	\$1,069,309	-0.6%
1.00% Hotel/Motel	\$96,873	\$81,379	19.0%	\$89,929	7.7%	\$354,443	\$319,839	10.8%	\$356,436	-0.6%
2.50% Hotel/Motel	\$211,632	\$183,234	15.5%	\$192,914	9.7%	\$749,057	\$707,499	5.9%	\$760,316	-1.5%
2.25% Food/Beverage	<u>\$626,221</u>	<u>\$527,227</u>	18.8%	<u>\$532,948</u>	17.5%	<u>\$2,638,890</u>	<u>\$2,458,610</u>	7.3%	<u>\$2,535,376</u>	4.1%
Total	\$1,225,344	\$1,035,969	18.3%	\$1,085,580	12.9%	\$4,805,720	\$4,445,441	8.1%	\$4,721,437	1.8%

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was down slightly.  
The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up moderately.  
There were several delinquent returns filed in the current year which helped contribute towards the increase.  
The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.