City of Duluth
Treasury Division
Tourism Taxes
2025

	Current Month - July Sales*						Year-to-Date				
	2025 Actual	2025 Budget	Actual/ Budget Variance	2024 Actual	Prior Year Variance		2025 Actual	2025 Budget	Actual/ Budget Variance	2024 Actual	Prior Year Variance
3.00% Hotel/Motel	$516,901	$458,961	12.6%	$494,118	4.6%		$2,044,703	$1,823,954	12.1%	$2,018,333	1.3%
1.00% Hotel/Motel	$172,300	$152,992	12.6%	$164,706	4.6%		$681,568	$608,002	12.1%	$672,778	1.3%
2.50% Hotel/Motel	$376,343	$355,493	5.9%	$363,184	3.6%		$1,457,295	$1,369,311	6.4%	$1,452,302	0.3%
2.25% Food/Beverage	$698,579	$652,679	7.0%	$643,296	8.6%		$4,017,837	$3,724,370	7.9%	$3,811,936	5.4%
2.25% Food/Beverage**							$979,161				
Total	$1,764,123	$1,620,125	8.9%	$1,665,304	5.9%		$9,180,564	$7,525,637	9.0%	$7,955,349	3.1%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

** The City received a significant one-time remittance related to tax collections inadvertently included on an entitiy's State of MN sales tax returns.   Business sales tax data is not public information and further details on the entity cannot be provided.   The figure is noted in the totals, but excluded from the percentage calculations in order that data comparisons are not skewed by this large one-time remittance.

Hotel/Motel Tax Collections
The monthly prior year variance for hotel/motel tax collections was up moderately, and the year-to-date comparison was up slightly.
The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections
The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up moderately.
The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.