

**City of Duluth  
Treasury Division  
Tourism Taxes  
2024**

	<u>Current Month - December Sales*</u>					<u>Year-to-Date</u>				
	<u>2024 Actual</u>	<u>2024 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2023 Actual</u>	<u>Prior Year Variance</u>	<u>2024 Actual</u>	<u>2024 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2023 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$272,533	\$221,757	22.9%	\$270,199	0.9%	\$3,877,471	\$3,490,700	11.1%	\$3,848,666	0.7%
1.00% Hotel/Motel	\$90,844	\$75,598	20.2%	\$90,066	0.9%	\$1,292,490	\$1,190,000	8.6%	\$1,282,889	0.7%
2.50% Hotel/Motel	\$185,230	\$165,681	11.8%	\$198,416	-6.6%	\$2,788,536	\$2,619,300	6.5%	\$2,840,916	-1.8%
2.25% Food/Beverage	<u>\$572,924</u>	<u>\$539,371</u>	6.2%	<u>\$617,282</u>	-7.2%	<u>\$6,848,155</u>	<u>\$6,700,000</u>	2.2%	<u>\$6,769,023</u>	1.2%
<b>Total</b>	<b>\$1,121,531</b>	<b>\$1,002,407</b>	<b>11.9%</b>	<b>\$1,175,963</b>	<b>-4.6%</b>	<b>\$14,806,652</b>	<b>\$14,000,000</b>	<b>5.8%</b>	<b>\$14,741,493</b>	<b>0.4%</b>

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was down moderately, and the year-to-date comparison was down slightly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was down significantly, and the year-to-date comparison was up slightly. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up moderately.